

*

UMASS/AMHERST

*



312066 0278 0172 7



Digitized by the Internet Archive
in 2014

MASS. 558.3-4 : 997

Massachusetts Lobbyists & Employers 1997 Year-end Statistical Report

January 1 through December 31, 1997

GOVERNMENT DOCUMENTS
COLLECTION

AUG 12 1998

University of Massachusetts
Depository Copy

Published by the office of:

*William Francis Galvin, Secretary of the Commonwealth
One Ashburton Place, Room 1719
Lobbyist Section
Boston, MA 02108
617-727-2832*

LOB@SEC.STATE.MA.US

CONTENTS

Overview of 1996 statistics

1996 statistical report by category

Top Ten Lobbyists

1997 statistics by category

<i>Category</i>	<i>total expenditures</i>	<i>% of all categories</i>
<i>Automotive industry</i>	\$ 323,715	0.94%
<i>Banking, Lending & Investment</i>	\$1,431,500	4.14%
<i>Business Associations & Organizations</i>	\$2,215,353	6.41%
<i>Gaming- casinos & gambling</i>	\$ 878,164	2.54%
<i>Contractors and subcontractors</i>	\$ 469,518	1.36%
<i>Education- institutions, services, programs</i>	\$1,008,926	2.92%
<i>Environment- recycling, packaging, pollution</i>	\$ 913,358	2.64%
<i>Food & beverage</i>	\$ 387,412	1.12%
<i>Government- agencies, associations, org's</i>	\$ 531,652	1.54%
<i>Hospitals- health care systems, medical org's</i>	\$3,610,024	10.44%
<i>High Technology</i>	\$1,303,854	3.77%
<i>Human Services</i>	\$ 739,682	2.14%
<i>Insurance- medical, dental, mental health</i>	\$1,466,740	4.24%
<i>Insurance- auto, home, life</i>	\$2,897,166	8.38%
<i>Labor Unions/PAC's</i>	\$ 887,900	2.57%
<i>Legal Organizations & services</i>	\$621,820	1.80%
<i>Lobbying Organizations</i>	\$6,935,476	20.05%
<i>Energy- petroleum, hydro, nuclear, oil</i>	\$ 803,897	2.32%
<i>Pharmaceutical Industry</i>	\$ 671,919	1.94%
<i>Police, fire & law enforcement org's</i>	205,593	.60%
<i>Travel, tourism & entertainment</i>	\$ 395,977	1.14%
<i>Real estate- development & property</i>	\$ 718,854	2.08%
<i>Tobacco and alcohol</i>	\$1,109,041	3.21%
<i>Transportation- air, sea, land, rail</i>	\$ 655,209	1.89%
<i>Utilities/telecommunications, gas, elec., cable, telephone</i>	\$ 2,421,265	7.00%
<i>Other</i>	\$ 978,446	2.83%

Total expenditures: **\$ 34,583,464**

STATISTICAL REPORT OF LOBBYING EXPENDITURES

RUN DATE: 3/30/98

PAGE 1

CATEGORY: 01

AUTOMOTIVE INDUSTRY

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950345	AAA SOUTHERN NEW ENGLAND	\$5,015.43	1.55%	KINSMAN, ARTHUR W MCMANN, JOHN G	0097 0635	\$5,015.00 \$0.00
950380	AMERICAN AUTOMOBILE MANUFACTURERS ASSOC.	\$21,000.00	6.49%	COMMONWEALTH CONSULTING GROUP, MARSH, ROBERT H	0650 0754	\$5,000.00 \$16,000.00
950213	ASSOC. OF INTERNATIONAL AUTOMOBILE MANUFACTURES	\$8,000.00	2.47%	CHOATE GROUP, THE,	0062	\$8,000.00
950105	AUTOMOTIVE RECYCLERS ASSOCIATION OF MASS	\$14,000.00	4.32%	HICKEY ASSOCIATES, BRIAN S	0030	\$14,000.00
970148	B & T EXPRESS, INC.	\$5,000.00	1.54%	MARA, FRANCIS G	0499	\$5,000.00
950079	CATRALA OF MASSACHUSETTS	\$7,500.00	2.32%	HURRELL, JAMES P	0025	\$7,500.00
970124	EMCO BUS, INC.	\$0.00	0.00%	MCCARTHY, PETER C	0305	\$0.00
970022	ERIK VENG, USA, INC.	\$12,000.00	3.71%	CORRY ASSOCIATES,	0745	\$12,000.00
950702	HERTZ CORPORATION	\$35,000.00	10.81%	PROJECT DEVELOPEMENT CONSULTING GROUP,	0488	\$35,000.00
950091	INSURANCE AUTO AUCTIONS, INC. AND ITS SUBSIDIARIES	\$30,000.00	9.27%	MCDONOUGH, RICHARD W	0081	\$30,000.00
970227	LIBERTY CHEVROLET	\$3,000.00	0.93%	GM STRATEGIES, INC.,	0863	\$3,000.00

RUN DATE:

3/30/98

STATISTICAL REPORT OF LOBBYING EXPENDITURES

PAGE 2

CATEGORY: 01

AUTOMOTIVE INDUSTRY

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950858	MASS. ASSOC. OF AUTOMOBILE CLUBS (MAAC)	\$0.00	0.00%	BARTLEY, ESQ., JOHN C	0003	\$0.00
950111	MASS. AUTO BODY ASSOCIATION	\$35,900.00	11.09%	CASTLEMAN, JAMES A	0428	\$3,500.00
				HICKEY ASSOCIATES, BRIAN S	0030	\$26,400.00
				PAPAGEORG, EVANGELOS X	0703	\$6,000.00
950302	MASS. INDEPENDENT AUTOMOBILE DEALERS ASSOC. INC.	\$24,000.00	7.41%	HICKEY ASSOCIATES, BRIAN S	0030	\$24,000.00
950301	MASS. MOTORCYCLE BUSINESS ASSOC., INC.	\$8,400.00	2.59%	SHEEHY, SHAWN K	0133	\$8,400.00
950090	MASS. STATE AUTO DEALERS ASSOC., INC	\$73,000.00	22.55%	HOLMES, JAMES W	0377	\$1,000.00
				HURRELL, JAMES P	0025	\$72,000.00
950085	NEW ENGLAND BUS TRANSPORTATION ASSOCIATION	\$7,500.00	2.32%	HURRELL, JAMES P	0025	\$7,500.00
950732	NEW ENGLAND DEALERS ASSOCIATION, INC.	\$12,000.00	3.71%	SHEEHY, SHAWN K	0133	\$12,000.00
950481	NEW ENGLAND SERVICE STATION & AUTOMOTIVE REPAIR ASSOC., INC	\$4,400.00	1.36%	MINAHAN, ALFRED A	0552	\$0.00
				PIERCE, JR, JACK W	0182	\$4,400.00
950086	STATEWIDE TOWING ASSOCIATION, INC	\$18,000.00	5.56%	HURRELL, JAMES P	0025	\$18,000.00

CATEGORY TOTAL:

\$323,715.43

0.94% OF ALL CATEGORIES

CATEGORY: 02

BANKING, LENDING & INVESTMENT

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970185	ACCESS CASH INTERNATIONAL	\$1,500.00	0.10%	QUINN & MORRIS,	0039	\$1,500.00
960090	AETNA INVESTMENT SERVICES, INC.	\$0.00	0.00%	CHOATE GROUP, THE,	0062	\$0.00
970086	AMBAC	\$728.00	0.05%	KEARNEY, DENNIS J	0188	\$728.00
950131	AMERICAN EXPRESS COMPANY	\$10,150.00	0.71%	QUINN & MORRIS,	0039	\$10,150.00
970161	AMERINET	\$6,000.00	0.42%	CHOATE GROUP, THE,	0062	\$6,000.00
970189	ATLAS BONDING AGENCY, INC.	\$10,000.00	0.70%	REILLY, MARTIN T	0536	\$10,000.00
950156	BANK INVESTMENT FUND	\$3,000.00	0.21%	BEACON STRATEGIES,	0720	\$3,000.00
950596	BANKBOSTON, N.A.	\$77,500.00	5.41%	L DELANEY, JOHN W GRAHAM, JEFFREY T McDERMOTT/O'NEILL & ASSOCIATES,	0273 0517 0108	\$13,500.00 \$5,000.00 \$59,000.00
950932	BEAR, STEARNS & Co., INC.	\$53,625.00	3.75%	COSTELLO, JAMES GILLESPIE, JOHN HARRINGTON, KEVIN B HITESHEW, KENT MATTHEWS, NEIL MOLKE, RICHARD	0805 0785 0049 0804 0802 0803	\$0.00 \$33,125.00 \$18,000.00 \$0.00 \$0.00 \$2,500.00

RUN DATE:

3/30/98

STATISTICAL REPORT OF LOBBYING EXPENDITURES

PAGE 4

CATEGORY: 02

BANKING, LENDING & INVESTMENT

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950859	BENEFICIAL MANAGEMENT CORPORATION	\$13,400.00	0.94%	MALLORY, MICHELLE	0725	\$8,400.00
				MURPHY, JR, JOHN E	0026	\$5,000.00
970204	BOSTON BANK OF COMMERCE	\$0.00	0.00%	MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$0.00
950341	BOSTON CHECK CASHERS, INC	\$15,882.00	1.11%	SMITH, EDWARD J	0089	\$3,332.00
				SOWYRDA, KEVIN JOHN	0592	\$12,500.00
950793	BROWN BROTHERS HARRIMAN	\$4,000.00	0.28%	ML STRATEGIES, INC.,	0840	\$4,000.00
970019	CAPITAL RESOURCE PARTNERS	\$30,000.00	2.10%	CHOATE GROUP, THE.	0062	\$30,000.00
970197	CARNEY LEGAL GROUP, P.A.	\$9,250.00	0.65%	CARNEY, PETER H	0930	\$9,250.00
950157	CO-OPERATIVE CENTRAL BANK	\$15,000.00	1.05%	JOYCE & JOYCE COUNSELLORS AT LAW,	0045	\$15,000.00
970158	COLLEGIATE CAPITAL GROUP LLC	\$10,750.00	0.75%	NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	\$10,750.00
950056	COMMUNITY BANK LEAGUE OF NEW ENGLAND	\$116,962.00	8.17%	CASSIDY & ASSOCIATES,	0023	\$35,562.00
				GLASS, DONALD S	0329	\$25,900.00
				ZELONY, DALE I	0330	\$55,500.00
950973	CORBY NORTH BRIDGE SECURITIES, INC	\$28,600.00	2.00%	GEFAELL, JOHN H W	0012	\$3,850.00

CATEGORY: 02

BANKING, LENDING & INVESTMENT

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950483	CREDIT UNION LEAGUE OF MASSACHUSETTS, INC	\$25,000.00	1.75%	COYNE, SR., WILLIAM F SAUNDERS, JR., EDWARD F	0184 0219	\$25,000.00 \$0.00
950373	DEPOSITORS INSURANCE FUND	\$74,240.00	5.19%	CORRY ASSOCIATES, MALLOY & ASSOCIATES, WILLIAM F.	0745 0694	\$54,200.00 \$20,040.00
960559	ENRON CAPITAL TRADE RESOURCES	\$200,567.00	14.01%	ALLEGRETTI, DANIEL W MASS. BAY ASSOCIATES, INC., ML STRATEGIES, INC., NORD, SUE ZUCKERMAN, JAN M	0833 0483 0840 0849 0296	\$8,333.00 \$25,000.00 \$110,000.00 \$57,234.00 \$0.00
950158	EQUIFAX INC.	\$5,000.00	0.35%	JOYCE & JOYCE COUNSELLORS AT LAW,	0045	\$5,000.00
950133	EXPERIAN/MULTISTATE ASSOCIATES, INC.	\$6,950.00	0.49%	QUINN & MORRIS,	0039	\$6,950.00
950066	FIDELITY INVESTMENTS	\$20,475.00	1.43%	SHANLEY FLEMING & ASSOCIATES,	0333	\$20,475.00
950906	FLEET FINANCIAL GROUP, INC	\$40,000.00	2.79%	JOYCE & JOYCE COUNSELLORS AT LAW,	0045	\$40,000.00
970139	FREEDOM CAPITAL MANAGEMENT GROUP	\$3,000.00	0.21%	COMMONWEALTH CONSULTING GROUP,	0650	\$3,000.00
950095	HOUSEHOLD FINANCIAL GROUP	\$13,000.00	0.91%	MURPHY, JR, JOHN E PUGLIESE, RONALD J	0026 0278	\$5,000.00 \$8,000.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 02

BANKING, LENDING & INVESTMENT

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970074	HOUSTON HERSTEN FAVAT	\$47,000.00	3.28%	FEASTER, JR., JOSEPH D	0843	\$3,000.00
970160	J.P. MORGAN SECURITIES, INC.	\$35,000.00	2.44%	WHITE ASSOCIATES, INC., ROBERT	0061	\$44,000.00
970234	LEHMAN BROTHERS INC.	\$0.00	0.00%	SPAULDING, ALEXANDER H	0914	\$35,000.00
960074	LLOYDS CREDIT CORPORATION	\$21,578.00	1.51%	COSTELLO, JAMES	0805	\$0.00
950058	MASS. BAY TRANSPORTATION AUTHORITY RETIREMENT BOARD	\$30,050.00	2.10%	CONNOLLY, LYNDIA M	0640	\$14,360.00
950474	MASS. CUNA CREDIT UNION ASSOC., INC.	\$21,111.00	1.47%	GREGORY, LAURA M	0858	\$3,950.00
960027	MASS. HEALTH AND EDUCATIONAL FACILITIES AUTHORITY	\$18,510.00	1.29%	CASSIDY & ASSOCIATES,	0023	\$30,000.00
950096	MASS. HOUSING FINANCE AGENCY	\$46,000.00	3.21%	CLANCY, MARY ANN B	0384	\$4,000.00
970088	MASS. HOUSING PARTNERSHIP FUND	\$10,850.00	0.76%	MASS. BAY ASSOCIATES, INC.,	0483	\$18,510.00
950069	MASS. INVESTMENTS ADVISORS GROUP	\$10,625.00	0.74%	MURPHY, JR. JOHN E	0026	\$22,000.00
				RYAN, WILLIAM H	0033	\$24,000.00
				QUINN & MORRIS,	0039	\$10,850.00
				SHANLEY FLEMING & ASSOCIATES,	0333	\$10,625.00

CATEGORY: 02

BANKING, LENDING & INVESTMENT

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950108	MASS. MORTGAGE ASSOCIATION	\$14,075.00	0.98%	HICKEY ASSOCIATES, BRIAN S	0030	\$4,700.00
				SOUSA, STEPHEN E	0007	\$14,075.00
950262	MASS. MORTGAGE BANKERS ASSOCIATION	\$29,000.00	2.03%	SHANLEY FLEMING & ASSOCIATES,	0333	\$24,000.00
				ZUBER, SUSAN	0643	\$5,000.00
950296	MERRILL LYNCH, PIERCE, FENNER & SMITH, INC. I	\$23,660.00	1.65%	E DEANE, MATTHEW P	0898	\$9,400.00
				E DOHERTY, ROBERT F	0899	\$3,000.00
				E FORRESTER, JOE EDWARD	0204	\$6,500.00
				E PARIS, MARK J	0900	\$760.00
				SMELKINSON, IRA M	0933	\$2,000.00
				TORKELSON, RICHARD (ROY)	0934	\$2,000.00
960468	MERRILL LYNCH, PIERCE, FENNER & SMITH, INC. II	\$60,000.00	4.19%	FINNEGAN & UNDERWOOD,	0600	\$60,000.00
960046	MULTISTATE ASSOCIATES INC./CITICORP WASHINGTON, INC.	\$3,200.00	0.22%	MURPHY, JR, JOHN E	0026	\$3,200.00
950106	NEW ENGLAND FINANCIAL SERVICES ASSOC., FORMERLY MASS. CONSUMER F	\$18,000.00	1.26%	HICKEY ASSOCIATES, BRIAN S	0030	\$18,000.00
970020	NON BANK FUNDS TRANSMITTERS GROUP	\$21,025.00	1.47%	CAPITAL ASSOCIATES INC.,	0659	\$21,025.00
970184	NORWEST CORPORATION	\$4,000.00	0.28%	SHEEHY & ASSOCIATES,	0864	\$4,000.00
950391	PAINE WEBBER	\$7,500.00	0.52%	ALEIXO LAW OFFICES, P.C.,	0177	\$7,500.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 02

BANKING, LENDING & INVESTMENT

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970196	RAYMOND JAMES & ASSOCIATES, INC.	\$18,542.00	1.30%	CARNEY, LEGAL GROUP, P.A	0931	\$14,500.00
950169	SAVINGS BANK LIFE INSURANCE CO.	\$32,500.00	2.27%	JOYCE & JOYCE COUNSELLORS AT LAW, MALLOY & ASSOCIATES, WILLIAM F.	0045 0694	\$20,000.00 \$12,500.00
950061	SECURITIES INDUSTRY ASSOCIATION	\$18,030.00	1.26%	CASSIDY & ASSOCIATES,	0023	\$18,000.00
960101	SINGER ASSET FINANCE COMPANY C/O MULTISTATE ASSOCIATES, INC.	\$7,950.00	0.56%	QUINN & MORRIS,	0039	\$7,950.00
950945	SMITH BARNEY INC	\$18,655.00	1.30%	E HARTIGAN, JOHN W E JOHANSON, KRISTEN L E MALPIEDE, JOHN J E PASS, JAMES E E RANDOL, ROBERT E	0495 0794 0664 0479 0793	\$0.00 \$600.00 \$12,006.00 \$0.00 \$960.00
950258	STATE STREET BANK & TRUST COMPANY	\$40,000.00	2.79%	SHANLEY FLEMING & ASSOCIATES,	0333	\$40,000.00
950181	TELEPHONE WORKERS CREDIT UNION	\$12,000.00	0.84%	HOLWAY & ASSOCIATES,	0279	\$12,000.00
970093	TRANSAMERICA HOMEFIRST, INC.	\$12,260.00	0.86%	CASSIDY & ASSOCIATES,	0023	\$12,220.00
960069	VIE, INC.	\$14,000.00	0.98%	SHEEHY, SHAWN K	0133	\$14,000.00
970004	WELLINGTON MANAGEMENT COMPANY	\$36,000.00	2.51%			

STATISTICAL REPORT OF LOBBYING EXPENDITURES

RUN DATE: 3/30/98

PAGE 9

CATEGORY: 02

BANKING, LENDING & INVESTMENT

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
---------------	---------------	-----------------------	---------------------	------------	------------	--------------------

950137	WESTERN SURETY Co. c/o MULTISTATE ASSOC., INC	\$5,800.00	0.41%	QUINN & MORRIS,	0039	\$5,800.00
--------	---	------------	-------	-----------------	------	------------

CATEGORY TOTAL: \$1,431,500.00 4.14% OF ALL CATEGORIES

RUN DATE:

3/30/98

STATISTICAL REPORT OF LOBBYING EXPENDITURES

PAGE 10

CATEGORY: 03

BUSINESS ASSOCIATIONS & ORGANIZATIONS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950202	AMERICAN CONSULTING ENGINEERS COUNCIL OF NEW ENGLAND, INC.	\$8,000.00	0.36%	CHOATE GROUP, THE,	0062	\$8,000.00
950839	AMERICAN CROP PROTECTION ASSOCIATION	\$5,559.00	0.25%	VANDERBEEK & ASSOCIATES, DEBRA J.	0884	\$4,666.00
950136	AMERICAN FOREST AND PAPER ASSOC., C/O MULTISTATE ASSOCIATES	\$7,100.00	0.32%	QUINN & MORRIS,	0039	\$7,100.00
970244	ARTERY BUSINESS COMMITTEE	\$3,000.00	0.14%	KAROL GROUP, INC., THE,	0888	\$3,000.00
950430	ASSOCIATED INDUSTRIES OF MASS.	\$538,469.00	24.31%	BALDINI, DONALD F CONSALVO, MICHELLE GILMORE, BRIAN R GOULD, JOHN J HADLEY, SONIA J HARRINGTON, KEVIN B LORD, RICHARD C MAYER, ANDRE MCCOY, KEITH W MURPHY, JR, JOHN E RIO, ROBERT A RUDDOCK, ROBERT R SILVIA, JUDITH A	0656 0877 0456 0359 0589 0049 0308 0421 0408 0026 0947 0407 0779	\$25,000.00 \$16,000.00 \$7,000.00 \$32,000.00 \$2,000.00 \$18,000.00 \$48,000.00 \$10,000.00 \$10,500.00 \$18,000.00 \$2,000.00 \$25,000.00 \$21,000.00
950463	BOSTON ASSOC. OF RETAIL DRUGGISTS	\$3,000.00	0.14%	DANOVITCH, ALAN P	0370	\$3,000.00
970011	BOSTON SCIENTIFIC CORPORATION	\$72,062.00	3.25%	CASSIDY & ASSOCIATES,	0023	\$72,000.00

CATEGORY: 03

BUSINESS ASSOCIATIONS & ORGANIZATIONS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950332	CAPE COD CRANBERRY GROWERS' ASSOC.	\$5,460.00	0.25%	GILLETT, JR., HENRY S	0166	\$5,460.00
950146	CARE CPA	\$5,287.00	0.24%	BONSALL, JON N IWANSKI, JUDITH A	0046 0047	\$2,527.00 \$2,760.00
950534	CHAPTER 146 ASSOCIATION	\$20,000.00	0.90%	BRESNICK, GAREN M SNOW, COURTNEY AND ASSOCIATES,	0420 0057	\$0.00 \$20,000.00
950720	CHEMICAL SPECIALTIES MANUFACTURERS ASSOCIATION, INC.	\$5,700.00	0.26%	QUINN & MORRIS,	0039	\$5,700.00
950081	COIN MACHINE INDUSTRIES ASSOCIATION OF N.E.	\$15,000.00	0.68%	HURRELL, JAMES P	0025	\$15,000.00
950609	COMMUNITY ECONOMIC DEVELOPEMENT ASSISTANCE CORP (CEDAC)	\$12,000.00	0.54%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$12,000.00
950040	EASTMAN KODAK COMPANY	\$42,000.00	1.90%	COYNE, JR. ESQ. P.C., WILLIAM F. HADLEY, SONIA J	0019 0589	\$33,000.00 \$9,000.00
950499	GIANT LIFT EQUIPMENT MANUFACTURING Co.	\$0.00	0.00%	LYONS, PETER T	0235	\$0.00
970036	GILLETTE COMPANY, THE	\$20,000.00	0.90%	JOYCE & JOYCE COUNSELLORS AT LAW,	0045	\$20,000.00
950048	GLIDDEN COMPANY	\$7,000.00	0.32%	COYNE, JR. ESQ. P.C., WILLIAM F.	0019	\$7,000.00
960029	GLOUCESTER FISH EXCHANGE	\$27,500.00	1.24%	BRANDON ASSOCIATES, LLC,	0084	\$27,500.00

RUN DATE:

3/30/98

STATISTICAL REPORT OF LOBBYING EXPENDITURES

PAGE 12

CATEGORY: 03

BUSINESS ASSOCIATIONS & ORGANIZATIONS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950737	GREATER BOSTON CHAMBER OF COMMERCE	\$64,868.00	2.93%	KLOCKE, JAMES F	0789	\$38,904.00
				SEGEL, JAMES W	0546	\$25,000.00
970229	GREATER GARDNER CHAMBER OF COMMERCE	\$0.00	0.00%	MCMANUS, JAMES G	0928	\$0.00
970222	INTERNATIONAL HEALTH, RACQUET, & SPORTS (I.H.R.S.A.)	\$30,000.00	1.35%	MINAHAN, ALFRED A	0552	\$30,000.00
950946	JAMES RIVER CORPORATION	\$9,550.00	0.43%	QUINN & MORRIS,	0039	\$9,550.00
960118	LORD, BISSELL & BROOK	\$34,634.00	1.56%	MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$34,634.00
960037	MASS. AGGREGATE & ASPHALT PAVEMENT ASSOC.	\$28,750.00	1.30%	MASS. BAY ASSOCIATES, INC.,	0483	\$28,750.00
950333	MASS. AMBULANCE ASSOC.	\$7,700.00	0.35%	CAHILL, NORMA MARY	0661	\$200.00
				GILLET, JR., HENRY S	0166	\$7,500.00
950875	MASS. ASSOC. FOR STAFFING SERVICES, FORMERLY TEMPORARY SERVICES	\$4,500.00	0.20%	L EID, CYNTHIA A	0353	\$4,500.00
950187	MASS. ASSOC. OF COMMUNITY DEVELOPMENT CORPORATIONS	\$9,089.00	0.41%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$6,000.00
970092	MASS. ASSOC. OF LOTTERY AGENTS	\$40,122.00	1.81%	PUBLIC POLICY SYSTEMS, INC,	0101	\$40,000.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 03

BUSINESS ASSOCIATIONS & ORGANIZATIONS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950164	MASS. BANKERS ASSOCIATION	\$111,300.00	5.02%	FLOREEN, DAVID E	0145	\$18,500.00
				JOYCE & JOYCE COUNSELLORS AT LAW,	0045	\$60,000.00
				KILEY, KEVIN F	0467	\$32,800.00
950299	MASS. BOATING AND YACHT CLUBS ASSOC.	\$4,000.00	0.18%	SPILLANE, JOHN W	0132	\$4,000.00
960344	MASS. BUSINESS ASSOCIATION	\$27,239.00	1.23%	LINDE, SHANNON K	0302	\$25,000.00
950604	MASS. BUSINESS ROUNDTABLE	\$10,480.00	0.47%	MACDONALD, ALAN G	0527	\$10,480.00
950512	MASS. CHEMICAL TECHNOLOGY ALLIANCE	\$269,945.00	12.19%	DEVITO, MICHAEL J	0445	\$91,062.00
				DYER, DENNIS M	0921	\$5,000.00
				E.L.M. MANAGEMENT SERVICES CORP.,	0652	\$0.00
950342	MASS. CONVEYANCERS ASSOC.	\$18,600.00	0.84%	SMITH, EDWARD J	0089	\$18,600.00
950681	MASS. FEDERATION OF BUSINESS AND PROFESSIONAL WOMEN	\$0.00	0.00%	HOYT, SALLY M	0572	\$0.00
950270	MASS. FINE ART AUCTIONEERS, INC.	\$20,000.00	0.90%	MCDONOUGH, RICHARD W	0081	\$20,000.00
970208	MASS. HEARING AID SOCIETY	\$3,150.00	0.14%	CIGNOLI, ANTHONY L	0590	\$3,150.00
950580	MASS. INSIGHT	\$19,500.00	0.88%	DAVIS, SALLY B	0679	\$9,500.00
				GUENTHER, WILLIAM H	0491	\$10,000.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 03

BUSINESS ASSOCIATIONS & ORGANIZATIONS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950769	MASS. LANDLORDS ASSOC., INC.	\$ 12,000.00	0.54%	SHEEHY, SHAWN K	0133	\$ 12,000.00
950126	MASS. LOBSTERMEN'S ASSOCIATION	\$20,000.00	0.90%	HOLWAY, JAMES W RYAN, WILLIAM H	0393 0033	\$ 10,000.00 \$ 10,000.00
950298	MASS. MARINE TRADES ASSOC.	\$6,000.00	0.27%	L SPILLANE, JOHN W	0132	\$6,000.00
950423	MASS. NEWSPAPER PUBLISHERS ASSOC.	\$ 11,152.00	0.50%	PLANTE, JR., WILLIAM L	0292	\$ 11,000.00
950686	MASS. ORGANIZATIONS VING FOR THE INDUSTRY OF ENTERTAINMENT -M.O.V.	\$6,000.00	0.27%	RENDON GROUP, THE	0581	\$6,000.00
950125	MASS. OUTDOOR ADVERTISING ASSOC.	\$ 12,000.00	0.54%	RYAN, WILLIAM H	0033	\$ 12,000.00
950480	MASS. SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS, INC.	\$60,100.00	2.71%	CASSIDY & ASSOCIATES,	0023	\$60,000.00
950820	MASS. SOCIETY OF INDEPENDENT ACCOUNTANTS	\$9,000.00	0.41%	GILLET, JR., HENRY S	0166	\$9,000.00
970044	MASSHELP, INC.	\$36,000.00	1.63%	MASS. BAY ASSOCIATES, INC.,	0483	\$36,000.00
970162	MEAD CORPORATION c/o MULTISTATE ASSOCIATES	\$2,000.00	0.09%	MURPHY, JR, JOHN E	0026	\$2,000.00
950536	METROWEST CHAMBER OF COMMERCE	\$2,350.00	0.11%	WELTE, A. THEODORE	0426	\$2,250.00

CATEGORY: 03

BUSINESS ASSOCIATIONS & ORGANIZATIONS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950585	MOTION PICTURE ASSOCIATION OF AMERICA, INC	\$30,200.00	1.36%	CORRY ASSOCIATES, VALAS, FRANK A	0745	\$0.00
950207	NATIONAL ASSOC. OF REHABILITATION PROFESSIONALS IN THE PRIVATE SECT	\$700.00	0.03%	FALCONE, CAROL A	0336	\$700.00
950440	NATIONAL FEDERATION OF INDEPENDENT BUSINESS	\$140,773.00	6.35%	BOVIARD, CAROLYN E KELSCH, ANDREA K	0322 0932	\$72,960.00 \$13,837.00
950874	NATIONAL TECHNICAL SERVICES ASSOCIATION	\$4,500.00	0.20%	L EID, CYNTHIA A	0353	\$4,500.00
950180	NATIONAL WHOLESALE DRUGGISTS' ASSOC.(NWDA) c/o MULTISTATE ASSOCIA	\$2,000.00	0.09%	GLYNN, MAUREEN	0050	\$2,000.00
950828	NEW ENGLAND ASSOCIATION OF PROFESSIONAL EMPLOYER ORGANIZATIONS	\$7,500.00	0.34%	VICTORY GROUP, THE.	0618	\$7,500.00
950083	NEW ENGLAND COIN LAUNDRY & DRY CLEANING ASSOC.	\$18,000.00	0.81%	HURRELL, JAMES P	0025	\$18,000.00
950346	NEW ENGLAND CONVENIENCE STORES ASSOCIATION	\$90,028.00	4.06%	PUBLIC POLICY SYSTEMS, INC.	0101	\$90,000.00
950319	NORTH CENTRAL MASSACHUSETTS CHAMBER OF COMMERCE	\$6,997.00	0.32%	SHIMKUS, TODD L	0766	\$6,444.00
960492	NORTHEASTERN RETAIL LUMBER ASSOC./MASS. RETAIL LUMBER DEALERS AS	\$10,050.00	0.45%	QUINN & MORRIS,	0039	\$10,050.00
950586	PRECISION LENSRAFTERS	\$60,125.00	2.71%	VALAS, FRANK A	0498	\$60,000.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 03

BUSINESS ASSOCIATIONS & ORGANIZATIONS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950205	PRINTING INDUSTRIES OF NEW ENGLAND	\$ 1,131.00	0.05%	ALCONADA, ROBERT J	0828	\$ 729.00
960091	RESIDENTIAL COMMUNICATIONS NETWORK OF MASSACHUSETTS, INC	\$ 3,254.00	0.15%			
950076	RETAILERS ASSOCIATION OF MASSACHUSETTS	\$ 113,879.00	5.14%	CORDY, ROBERT J	0345	\$ 3,254.00
				GEAR, KENNETH T	0414	\$ 8,800.00
				HURST, JON B	0415	\$ 21,100.00
				SHANLEY FLEMING & ASSOCIATES,	0333	\$ 48,750.00
950051	SHERWIN-WILLIAMS COMPANY	\$ 14,000.00	0.63%			
				COYNE, JR. ESQ. P.C., WILLIAM F.	0019	\$ 14,000.00
950460	SOUTH SHORE CHAMBER OF COMMERCE	\$ 0.00	0.00%			
				POWER, STEPHEN F	0178	\$ 0.00
970207	TRUCK RENTING AND LEASING ASSOCIATION	\$ 18,050.00	0.81%			
				CASSIDY & ASSOCIATES,	0023	\$ 18,000.00
CATEGORY TOTAL:		\$ 2,215,353.00	6.41%	OF ALL CATEGORIES		

CATEGORY: 04

GAMING - CASINOS & GAMBLING

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970198	BABN TECHNOLOGIES, CORP.	\$41,818.00	4.76%	MCDONOUGH, RICHARD W	0081	\$41,818.00
970025	CHC/WAMPANOAG TRIBE (AQUINNAH)	\$127,029.00	14.47%	BURKE STRATEGIES, DONOGHUE, BARRETT & SINGAL, P.C., E.L.M. MANAGEMENT SERVICES CORP., PROJECT DEVELOPEMENT CONSULTING GROUP,	0533 0005 0652 0488	\$24,000.00 \$55,000.00 \$36,000.00 \$11,000.00
960452	FARSIGHT MARKETING, INC.	\$0.00	0.00%	CAPITAL ASSOCIATES INC.,	0659	\$0.00
950255	GTECH CORPORATION	\$70,500.00	8.03%	ANDOVER STRATEGIES, WHITE ASSOCIATES, INC., ROBERT	0860 0061	\$22,500.00 \$48,000.00
960494	HARRAH'S ENTERTAINMENT, INC.	\$50,000.00	5.69%	ML STRATEGIES, INC.,	0840	\$50,000.00
970049	HARVEY'S CASINO RESORTS	\$84,000.00	9.57%	MALLOY & ASSOCIATES, WILLIAM F.	0694	\$84,000.00
970177	HILTON GAMING CORPORATION	\$54,797.00	6.24%	CORDY, ROBERT J CREMIN, THOMAS E	0345 0087	\$7,800.00 \$45,000.00
950267	HINSDALE HOLDING CO. INC.	\$50,000.00	5.69%	MCDONOUGH, RICHARD W	0081	\$50,000.00
970083	HWCC DEVELOPMENT CORP.	\$9,100.00	1.04%	HUB STRATEGIES,	0865	\$9,100.00
970058	HYATT DEVELOPMENT CORPORATION	\$30,000.00	3.42%	PEZZELLA, PAUL M	0094	\$30,000.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 04

GAMING - CASINOS & GAMBLING

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950019	INTERNATIONAL GAME TECHNOLOGY	\$39,833.00	4.54%	DONOGHUE, ROGER	0004	\$18,000.00
				RODOPHELE, ROBERT P	0072	\$18,000.00
970144	LOTTERY WINNERS TAX ASSOCIATION, INC.	\$1,300.00	0.15%	BERENZWEIG, SETH C	0904	\$0.00
				GOMBOS, STEVEN M	0905	\$0.00
950151	MASS. GAMING ASSOCIATION	\$4,500.00	0.51%	MALLOY & ASSOCIATES, WILLIAM F.	0694	\$4,500.00
950561	MASS. THOROUGHBRED BREEDERS ASSOC. INC.	\$3,000.00	0.34%	HOLWAY & ASSOCIATES,	0279	\$3,000.00
950001	MASSASOIT GREYHOUND ASSOCIATION, INC	\$26,113.00	2.97%	CRANE JR., ESQ., ROBERT Q	0001	\$20,000.00
				STUDENSKI, PAUL V	0217	\$5,200.00
950387	RIVERSIDE PARK	\$16,823.62	1.92%	CORRY ASSOCIATES,	0745	\$15,000.00
950356	SHOWBOAT DEVELOPMENT CORPORATION	\$0.00	0.00%	MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$0.00
970084	SODAK GAMING, INC.	\$5,025.00	0.57%	CAPITAL ASSOCIATES INC.,	0659	\$5,025.00
950790	STERLING SUFFOLK RACECOURSE	\$81,250.00	9.25%	DELANEY ASSOCIATES, W.	0079	\$81,250.00
960093	TRUMP TAJ MAHAL ASSOCIATES	\$24,118.00	2.75%	RODOPHELE, ROBERT P	0072	\$24,000.00
950701	VISIONS GROUP, THE	\$0.00	0.00%			

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 04

GAMING - CASINOS & GAMBLING

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950848	WESTERN NEW ENGLAND FAIRGROUNDS, INC.	\$20,000.00	2.28%	ESSENTIAL STRATEGIES, INC., TROMBLEY, PETER G	0691 0705	\$20,000.00 \$0.00
950088	WESTWOOD GROUP, THE & SUBSIDIARIES	\$115,958.00	13.20%	CONSIDINE, KEVIN M HURRELL, JAMES P MURPHY, JR, JOHN E MUSE, MICHAEL J TIMILTY, JOSEPH F	0237 0025 0026 0469 0632	\$42,000.00 \$30,625.00 \$10,833.00 \$2,500.00 \$30,000.00
950358	WONDERLAND GREYHOUND OWNERS ASSOCIATION	\$23,000.00	2.62%	MCGLYNN, JR, JOHN J	0107	\$23,000.00
CATEGORY TOTAL:		\$878,164.62	2.54%	OF ALL CATEGORIES		

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 05

CONTRACTORS AND SUBCONTRACTORS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950243	ASSOCIATED BUILDERS & CONTRACTORS, INC.	\$18,831.00	4.01%	BEEMAN, GREGORY F RODOPHELE, ROBERT P	0444 0072	\$2,022.00 \$16,000.00
950515	ASSOCIATED GENERAL CONTRACTORS OF MASS.	\$32,190.00	6.86%	MASS. BAY ASSOCIATES, INC., PETRUCELLI, ROBERT L	0483 0440	\$22,100.00 \$10,000.00
950328	ASSOCIATED SUBCONTRACTORS OF MASSACHUSETTS, INC	\$9,801.00	2.09%	CORWIN, JOSEPH M FREMDER, EDWIN J LAWTON, MONICA	0159 0160 0830	\$500.00 \$500.00 \$300.00
960061	BLACK SHADOW GROUP LLL	\$55,000.00	11.71%	BARTLEY, ESQ., JOHN C	0003	\$55,000.00
960532	BSC GROUP, INC	\$10,500.00	2.24%	E FINNEGAN, JOHN J	0008	\$10,500.00
950454	CONSTRUCTION INDUSTRIES OF MASS.	\$71,776.00	15.29%	CREAN, JR., WILLIAM J MASS. BAY ASSOCIATES, INC., POURBAIX, JR, JOHN M	0280 0483 0678	\$4,350.00 \$52,500.00 \$15,000.00
950198	FRANCIS, EDWARD, & CRONIN INC.	\$0.00	0.00%	MURPHY, JR, JOHN E	0026	\$0.00
960516	FREDERIC R. HARRIS, INC.	\$30,000.00	6.39%	KAROL GROUP, INC., THE,	0888	\$30,000.00
950731	HOME BUILDERS ASSOC. OF MASS.	\$15,638.00	3.33%	HABIB, WILLIAM M	0615	\$9,600.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

RUN DATE: 3/30/98

PAGE 21

CATEGORY: 05

CONTRACTORS AND SUBCONTRACTORS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970219	K D & A	\$2,000.00	0.43%	NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	\$2,000.00
970202	MAQUIRE GROUP, INC.	\$8,089.00	1.72%	E RAVOSA, JR, ANTHONY W	0672	\$8,000.00
950082	MASS. ELECTRICAL CONTRACTORS ASSOCIATION	\$7,500.00	1.60%	HURRELL, JAMES P	0025	\$7,500.00
950122	MASS. MANUFACTURED HOUSING ASSOCIATION	\$27,537.00	5.86%	HICKEY ASSOCIATES, BRIAN S E TUCHMAN, ROBERT	0030 0644	\$24,000.00 \$3,537.00
970186	MODERN CONTINENTAL CONSTRUCTION COMPANY	\$5,000.00	1.06%	MASS. BAY ASSOCIATES, INC.,	0483	\$5,000.00
950952	O'BRIEN-KREITZBERG, INC	\$60,000.00	12.78%	ANDOVER STRATEGIES,	0860	\$60,000.00
980009	PIPEFITTERS & REFRIGERATION MECHANICS, LOCAL 537	\$0.00	0.00%	SNOW, COURTNEY AND ASSOCIATES,	0057	\$0.00
960608	SUFFOLK CONSTRUCTION COMPANY, INC.	\$21,281.16	4.53%	DONOGHUE, BARRETT & SINGAL, P.C.,	0005	\$21,281.16
960777	TEDESCHI AND GRASSO	\$0.00	0.00%	CAPITAL ASSOCIATES INC.,	0659	\$0.00
950321	TODESCA EQUIPMENT COMPANY, INC	\$36,000.00	7.67%	BARTLEY, ESQ., JOHN C	0003	\$36,000.00
970081	TRIZEC HAHN CORP.	\$31,500.00	6.71%	E ANDOVER STRATEGIES,	0860	\$31,500.00
950684	UTILITY CONTRACTORS' ASSOCIATION OF NEW ENGLAND, INC	\$23,000.00	4.90%			

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 05

CONTRACTORS AND SUBCONTRACTORS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
------------------	---------------	--------------------------	------------------------	------------	---------------	-----------------------

CATEGORY TOTAL:

\$469,518.16

1.36% OF ALL CATEGORIES

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 06

EDUCATION- INSTITUTIONS, SERVICES, PROGRAMS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950470	Assoc. of Independent Colleges and Universities in Mass. (AICUM)	\$35,700.00	3.54%	SULLIVAN, ROGER F	0379	\$35,700.00
970087	BOSTON RENAISSANCE CHARTER SCHOOL	\$12,750.00	1.26%	DONOVAN, PAUL T	0844	\$12,750.00
950055	BOSTON UNIVERSITY	\$84,000.00	8.33%	CASSIDY & ASSOCIATES, COLLINS, DENNIS X	0023 0767	\$36,000.00 \$48,000.00
950899	CARROLL SCHOOL, THE	\$15,000.00	1.49%	GREGORY & ASSOCIATES,	0852	\$15,000.00
960674	CEO's FOR FUNDAMENTAL CHANGE IN EDUCATION	\$15,000.00	1.49%	JOYCE & JOYCE COUNSELLORS AT LAW,	0045	\$15,000.00
950823	CHANNEL ONE, A K-I-I-I COMMUNICATIONS COMPANY	\$6,000.00	0.59%	DELANEY ASSOCIATES, W.	0079	\$6,000.00
960108	CITIZENS UNITED TO RAISE THE CAP	\$10,000.00	0.99%	DWYER, KEVIN M	0351	\$10,000.00
970191	CROSS CULTURAL MEDICAL ASSOCIATION / IMPAC	\$0.00	0.00%	DORSINVILLE, DR MONA M	0929	\$0.00
970252	E F FOUNDATION FOR FOREIGN STUDY INC.	\$3,125.00	0.31%	ADS VENTURES, INC.,	0442	\$3,125.00
960651	FITCHBURG STATE COLLEGE	\$22,500.00	2.23%	D'AMICO, GERARD	0776	\$22,500.00
970057	LE LYCEE INTERNATIONALE DE LA NOUVELLE ANGLETERRE	\$40,000.00	3.96%	PUBLIC POLICY SYSTEMS, INC.,	0101	\$40,000.00
970080	LESLEY COLLEGE	\$15,000.00	1.49%			

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 06

EDUCATION- INSTITUTIONS, SERVICES, PROGRAMS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950599	MASS. ADMINISTRATION OF SPECIAL EDUCATION	\$ 12,820.00	1.27%	DALY, MICHAEL J	0521	\$ 12,820.00
950579	MASS. ADVOCACY CENTER	\$ 14,000.00	1.39%	COLE, SUSAN F LANDAU, JULIA K MUDD, JOHN H	0274 0739 0272	\$ 2,000.00 \$ 11,000.00 \$ 1,000.00
970029	MASS. ALLIANCE FOR PUBLIC EDUCATION	\$ 0.00	0.00%	GREGORY & ASSOCIATES, SMIZIK, FRANK I	0852 0848	\$ 0.00 \$ 0.00
950403	MASS. ASSOC. OF 766 APPROVED PRIVATE SCHOOLS (MAAPS)	\$ 20,281.00	2.01%	JOYCE & JOYCE COUNSELLORS AT LAW, MAJOR, JAMES J MCNAMARA, MATTHEW J	0045 0364 0289	\$ 20,000.00 \$ 0.00 \$ 281.00
950893	MASS. ASSOC. OF COUNTY AGRICULTURAL SCHOOLS	\$ 17,000.00	1.68%	HOLWAY & ASSOCIATES,	0279	\$ 17,000.00
950300	MASS. ASSOC. OF NON-PROFIT SCHOOLS AND COLLEGES, INC.	\$ 7,000.00	0.69%	SPILLANE, JOHN W	0132	\$ 7,000.00
950415	MASS. ASSOC. OF SCHOOL COMMITTEES, INC.	\$ 35,550.00	3.52%	FINNEGAN, STEPHEN J	0284	\$ 35,500.00
950601	MASS. ASSOC. OF SCHOOL SUPERINTENDENTS	\$ 29,000.00	2.87%	DALY, MICHAEL J FINN, PETER R LONG, MICHAEL J	0521 0523 0522	\$ 15,000.00 \$ 12,000.00 \$ 2,000.00
950567	MASS. COMMUNITY COLLEGE ASSOC.	\$ 24,215.00	2.40%	MUSE, MICHAEL J	0469	\$ 24,000.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 06

EDUCATION- INSTITUTIONS, SERVICES, PROGRAMS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950031	MASS. CORPORATION FOR EDUCATIONAL TELECOMMUNICATIONS (MCET)	\$49,992.00	4.95%	BARTLEY, ESQ., JOHN C	0003	\$49,992.00
950272	MASS. FEDERATION OF TEACHERS, AFT, AFL-CIO	\$107,088.00	10.61%	CANAVAN, MICHAEL F WALSH, ESQ., JOHN COLEMAN	0091 0082	\$65,997.00 \$32,353.00
970164	MASS. INSTITUTE OF TECHNOLOGY	\$46,000.00	4.56%	MASS. BAY ASSOCIATES, INC.,	0483	\$46,000.00
950273	MASS. SECONDARY SCHOOL ADMINISTRATORS ASSOC., INC.	\$18,000.00	1.78%	WALSH, ESQ., JOHN COLEMAN	0082	\$18,000.00
950613	MASS. STATE COLLEGES COUNCIL OF PRESIDENTS	\$37,800.00	3.75%	WHITE ASSOCIATES, INC., ROBERT	0061	\$37,800.00
950679	MASS. TEACHERS ASSOCIATION	\$172,405.00	17.09%	ANDELMAN, FREDERICK BONNER, GUESSIPINA CLARKE, ANN DEVLIN, RALPH E FITZGERALD, TIMOTHY M FLANNAGAN, JR., JOHN H ISAACSON, ARLINE R JOHNSON, JULIA K POLIDORI, JOHN SULLIVAN, EDWARD P TODD, NORA E	0737 0567 0752 0913 0566 0569 0573 0568 0344 0585 0736	\$0.00 \$16,017.00 \$0.00 \$1,613.00 \$0.00 \$43,209.00 \$29,573.00 \$50,718.00 \$23,318.00 \$3,508.00 \$1,251.00
950488	NEW ENGLAND CENTER FOR CHILDREN	\$15,600.00	1.55%	KEARNEY, DENNIS J	0188	\$15,600.00

RUN DATE: 3/30/98

STATISTICAL REPORT OF LOBBYING EXPENDITURES

PAGE 26

CATEGORY: 06

EDUCATION- INSTITUTIONS, SERVICES, PROGRAMS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950745	PARENTS ALLIANCE FOR CATHOLIC EDUCATION	\$6,250.00	0.62%	MINAHAN, ALFRED A	0552	\$1,000.00
				L PERLA, STEPHEN A	0631	\$3,250.00
				REILLY ASSOCIATES,	0537	\$2,000.00
950433	PRESIDENT AND FELLOWS OF HARVARD COLLEGE	\$3,000.00	0.30%	CASEY, KEVIN	0312	\$3,000.00
950168	R.L. POLK & COMPANY	\$3,500.00	0.35%	JOYCE & JOYCE COUNSELLORS AT LAW,	0045	\$3,500.00
950274	SCHOOL PSYCHOLOGIST FOR LICENSURE & LEGISLATIVE ACTION	\$7,950.00	0.79%	L REGINA VILLA ASSOCIATES,	0551	\$7,950.00
950294	TECHNOLOGY EDUCATION ASSOCIATION OF MASS.	\$7,200.00	0.71%	BRANDON ASSOCIATES, LLC,	0084	\$7,200.00
950062	TUFTS UNIVERSITY DEVELOPEMENT CORPORATION	\$40,100.00	3.97%	CASSIDY & ASSOCIATES,	0023	\$40,000.00
950063	TUFTS UNIVERSITY SCHOOL OF VETERINARY MEDICINE	\$70,100.00	6.95%	CASSIDY & ASSOCIATES,	0023	\$70,000.00
970108	WORCESTER STATE COLLEGE	\$5,000.00	0.50%	D'AMICO, GERARD	0776	\$5,000.00
CATEGORY TOTAL:		\$1,008,926.00	2.92%	OF ALL CATEGORIES		

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 07

ENVIRONMENT- RECYCLING, PACKAGING, POLLUTION

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950443	APPALACHIAN MOUNTAIN CLUB	\$1,600.00	0.18%	DONAHUE, PETER D	0326	\$1,500.00
950036	ATLANTIC RICHFIELD COMPANY (ARCO)	\$36,000.00	3.94%	DONOGHUE, BARRETT & SINGAL, P.C., MURPHY, JR, JOHN E	0005 0026	\$12,000.00 \$24,000.00
950311	BERKSHIRE NATURAL RESOURCES COUNCIL, INC.	\$400.00	0.04%	L WISLOCKI, GEORGE S	0144	\$0.00
950577	BOSTON WATER & SEWER COMMISSION	\$13,924.00	1.52%	MASS. BAY ASSOCIATES, INC.,	0483	\$13,924.00
950253	BROWNING FERRIS INDUSTRIES	\$46,300.00	5.07%	DELANEY ASSOCIATES, W. FORMAN, CHARLES P	0079 0319	\$39,600.00 \$6,700.00
970007	CLIVUS MULTRUM, INC.	\$27,000.00	2.96%	ADS VENTURES, INC.,	0442	\$27,000.00
970151	CMI ENVIRONMENTAL SERVICES, LLC	\$2,350.00	0.26%	RYAN, WILLIAM H	0033	\$2,350.00
970118	CONSERVATION LAW FOUNDATION	\$8,280.00	0.91%	MILFORD, LEWIS M	0892	\$7,000.00
970037	EIRCO ENVIRONMENTAL LLC	\$15,000.00	1.64%	JOYCE & JOYCE COUNSELLORS AT LAW,	0045	\$15,000.00
950447	ENVIRONMENTAL LEAGUE OF MASS.	\$31,858.00	3.49%	GOMES, JAMES R KAPUR, NAMRITA LUCKEY, AMY J ROHRBACH, SUSAN H WINGLE, PAUL D	0239 0943 0945 0871 0334	\$2,489.00 \$339.00 \$0.00 \$10,742.00 \$7,014.00

RUN DATE: 3/30/98

STATISTICAL REPORT OF LOBBYING EXPENDITURES

PAGE 28

CATEGORY: 07

ENVIRONMENT- RECYCLING, PACKAGING, POLLUTION

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950852	ENVIRONMENTAL SYSTEMS PRODUCTS, INC	\$36,000.00	3.94%	DELANEY ASSOCIATES, W.	0079	\$36,000.00
970116	FAIR SHARE DEVELOPMENT CORPORATION	\$0.00	0.00%			
970170	GOLF COURSE SUPERINTENDENTS ASSOC.	\$15,100.00	1.65%	GREGORY & ASSOCIATES,	0852	\$0.00
950261	GREEN INDUSTRY ALLIANCE	\$24,000.00	2.63%	LYONS, PETER T	0235	\$15,100.00
950134	HONEYWELL, INC./MULTISTATE ASSOCIATES	\$4,800.00	0.53%	SHANLEY FLEMING & ASSOCIATES,	0333	\$24,000.00
950435	MASS. ASSOC. OF CONSERVATION COMMISSIONS	\$14,355.00	1.57%	QUINN & MORRIS,	0039	\$4,800.00
950396	MASS. AUDUBON SOCIETY	\$40,869.00	4.47%	ZIELINSKI, SALLY A	0314	\$14,032.00
950230	MASS. FARM BUREAU FEDERATION	\$19,568.00	2.14%	CARY, DEBORAH D	0350	\$3,180.00
				CLARKE, JOHN J	0578	\$4,534.00
				HUBLEY, ROBIE	0236	\$11,740.00
				RODDIS, E. HEIDI	0438	\$4,664.00
				WAGNER, LOUIS J	0251	\$2,094.00
				WESTROPP, MARSHA R	0381	\$14,657.00
960693	MASS. SIERRA CLUB	\$9,000.00	0.99%	CONSTOCK, PAM	0192	\$6,000.00
				GILLESPIE, DOUGLAS P	0375	\$12,666.00
950120	MASS. WATER POLLUTION CONTROL ASSOC., INC (M.W.P.C.A.)	\$4,000.00	0.44%	MCCAFFREY, JAMES B	0389	\$9,000.00

RUN DATE: 3/30/98

STATISTICAL REPORT OF LOBBYING EXPENDITURES

PAGE 29

CATEGORY: 07

ENVIRONMENT- RECYCLING, PACKAGING, POLLUTION

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950539	MONSANTO	\$32,002.00	3.50%	GILLET, JR., HENRY S	0166	\$32,002.00
950075	NATIONAL PAINT & COATING ASSOCIATION	\$23,750.00	2.60%	SHANLEY FLEMING & ASSOCIATES,	0333	\$23,750.00
950044	NATIONAL SOLID WASTE MANAGEMENT ASSOCIATION	\$75,000.00	8.21%	COYNE, JR. ESQ. P.C., WILLIAM F.	0019	\$75,000.00
950078	NELRAD	\$15,750.00	1.72%	SHANLEY FLEMING & ASSOCIATES,	0333	\$15,750.00
950132	OGDEN ENERGY GROUP	\$22,850.00	2.50%	QUINN & MORRIS,	0039	\$22,850.00
960122	RECYCLING INITIATIVE CAMPAIGN	\$208.00	0.02%	LUND, KARINA	0263	\$158.00
970236	RIPPE, JAMES D., M.D.	\$8,000.00	0.88%	MCGREGOR, GREGOR I	0949	\$8,000.00
970175	ROCHESTER ENVIRONMENT PARK	\$0.00	0.00%	COHN GROUP, INC., THE	0906	\$0.00
970163	SOAP AND DETERGENT ASSOCIATION	\$15,000.00	1.64%	SHANLEY FLEMING & ASSOCIATES,	0333	\$15,000.00
950043	SPI/APC	\$60,089.00	6.58%	COYNE, JR. ESQ. P.C., WILLIAM F.	0019	\$60,089.00
950045	STEEL RECYCLING INSTITUTE	\$25,000.00	2.74%	COYNE, JR. ESQ. P.C., WILLIAM F.	0019	\$25,000.00
950797	STOP ANY FURTHER EXPANSION S.A.F.E.	\$0.00	0.00%	MENABE, JR., JOHN K	0448	\$0.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 07

ENVIRONMENT- RECYCLING, PACKAGING, POLLUTION

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950815	TESTCOM, INC., C/O MULTISTATE ASSOCIATES	\$13,050.00	1.43%	QUINN & MORRIS,	0039	\$13,050.00
950886	TRUSTEES OF RESERVATIONS	\$6,950.00	0.76%	COLE, SARAH A WARD, WESLEY T	0977 0734	\$0.00 \$6,950.00
970130	U.S. FILTER	\$24,000.00	2.63%	MURPHY, JR, JOHN E	0026	\$24,000.00
950150	U.S. GENERATING COMPANY (FORMERLY J. MAKOWSKI ASSOCIATES)	\$136,500.00	14.94%	FINNERTY, SEAN J HICKEY ASSOCIATES, BRIAN S	0882 0030	\$16,500.00 \$120,000.00
970051	US WATER	\$47,338.00	5.18%	McDERMOTT/O'NEILL & ASSOCIATES,	0108	\$46,800.00
970099	VANDERBEEK & ASSOCIATES, DEBRA J.	\$5,467.00	0.60%	VANDERBEEK, DEBRA J	0124	\$4,666.00
950097	WASTE MANAGEMENT, INC - NORTHEAST GROUP	\$10,000.00	1.09%	MURPHY, JR, JOHN E	0026	\$10,000.00
970257	WEBSTER, TOWN OF	\$6,000.00	0.66%	WHITE ASSOCIATES, INC., ROBERT	0061	\$6,000.00
950098	WHEELABRATOR TECHNOLOGIES, INC	\$36,000.00	3.94%	MURPHY, JR, JOHN E	0026	\$36,000.00
CATEGORY TOTAL:		\$913,358.00	2.64%	OF ALL CATEGORIES		

CATEGORY: 08

FOOD & BEVERAGE- INDUSTRY & SERVICES

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
960514	CUMBERLAND FARMS, INC.	\$2,500.00	0.65%	KAROL GROUP, INC., THE.	0888	\$2,500.00
				WHITE ASSOCIATES, INC., ROBERT	0061	\$0.00
970126	EAST COAST SEAFOOD, INC.	\$10,000.00	2.58%	MCGLYNN, JR, JOHN J	0107	\$10,000.00
950067	GROCERY MANUFACTURERS OF AMERICA	\$23,550.00	6.08%	SHANLEY FLEMING & ASSOCIATES,	0333	\$23,550.00
970077	M & R STRATEGIC SERVICES/ INTERNATIONAL DAIRY FOOD ASSOCIATION	\$3,000.00	0.77%	MEREDITH AND ASSOCIATES,	0071	\$3,000.00
960420	MASS. ASSOC. OF REDEMPTION CENTERS	\$3,000.00	0.77%	COX, JOHN F	0419	\$2,000.00
				MCGLYNN, JR, JOHN J	0107	\$1,000.00
950165	MASS. FOOD ASSOCIATION	\$69,907.00	18.04%	BARRY, ROBERT	0478	\$20,000.00
950026	MASS. RESTAURANT ASSOCIATION	\$37,830.00	9.76%	L EID, CYNTHIA A	0353	\$37,500.00
950070	MASS. SOFT DRINK ASSOCIATION	\$51,000.00	13.16%	SHANLEY FLEMING & ASSOCIATES,	0333	\$51,000.00
950059	OCEAN SPRAY CRANBERRIES, INC	\$75,850.00	19.58%	CASSIDY & ASSOCIATES,	0023	\$75,750.00
950758	PEPSI COLA COMPANY	\$10,814.00	2.79%	SHANLEY FLEMING & ASSOCIATES,	0333	\$10,814.00
950060	PHILIP MORRIS MANAGEMENT CORP. FOR KRAFT FOODS	\$60,115.00	15.52%	CASSIDY & ASSOCIATES,	0023	\$60,000.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 08

FOOD & BEVERAGE- INDUSTRY & SERVICES

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950068	PROCTER & GAMBLE	\$20,250.00	5.23%			
				SHANLEY FLEMING & ASSOCIATES,	0333	\$20,250.00
950705	STOP & SHOP SUPERMARKET COMPANY	\$19,596.00	5.06%			
				CHACE-MARINO, ELIZABETH	0616	\$19,596.00
950680	VERYFINE PRODUCTS, INC	\$0.00	0.00%			
				LINDSEY, WILLIAM L	0570	\$0.00

CATEGORY TOTAL:

\$387,412.00 1.12% OF ALL CATEGORIES

STATISTICAL REPORT OF LOBBYING EXPENDITURES

RUN DATE: 3/30/98

CATEGORY: 09

GOVERNMENT - AGENCIES, ASSOCIATIONS, ORG'S.

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950116	BOSTON, CITY OF	\$26,100.00	4.91%	MEREDITH AND ASSOCIATES,	0071	\$26,100.00
970101	BRISTOL COUNTY WATER AUTHORITY	\$18,125.00	3.41%	COMMONWEALTH CONSULTING GROUP,	0650	\$18,125.00
970171	CENTER FOR ADDICTIVE BEHAVIORS	\$7,500.00	1.41%	ANDOVER STRATEGIES,	0860	\$7,500.00
950641	COUNTY OF NORFOLK	\$18,750.00	3.53%	HOLWAY & ASSOCIATES,	0279	\$18,750.00
970033	ESSEX COUNTY RETIREMENT BOARD	\$37,775.00	7.11%	KEARNEY, DENNIS J	0188	\$37,775.00
970061	HINGHAM, TOWN OF	\$27,000.00	5.08%	SHEEHY & ASSOCIATES,	0864	\$27,000.00
950323	KPMG PEAT MARWICK LLP	\$60,000.00	11.29%	CAPITAL ASSOCIATES INC.,	0659	\$60,000.00
950713	MASS. ASSOC. OF ASSESSING OFFICERS	\$13,000.00	2.45%	HOLWAY & ASSOCIATES,	0279	\$13,000.00
950279	MASS. ASSOC. OF CONTRIBUTORY RETIREMENT SYSTEMS	\$24,000.00	4.51%	WALSH, ESQ., JOHN COLEMAN	0082	\$24,000.00
960055	MASS. ASSOC. OF COUNTY COMMISSIONERS	\$18,000.00	3.39%	MASS. BAY ASSOCIATES, INC.,	0483	\$18,000.00
950894	MASS. ASSOC. OF COUNTY RETIREMENT SYSTEMS	\$15,000.00	2.82%	HOLWAY & ASSOCIATES,	0279	\$15,000.00
950740	MASS. CITY CLERKS ASSOCIATION	\$4,000.00	0.75%	VICTORY GROUP, THE,	0618	\$4,000.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 09

GOVERNMENT - AGENCIES, ASSOCIATIONS, ORG'S.

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950959	MASS. COLLECTORS AND TREASURERS ASSOC.	\$8,850.00	1.66%	VICTORY GROUP, THE,	0618	\$8,850.00
950486	MASS. GOVERNMENT LAND BANK	\$24,000.00	4.51%			
960513	MASS. INDUSTRIAL FINANCE AGENCY	\$24,000.00	4.51%	KEARNEY, DENNIS J	0188	\$24,000.00
950174	MASS. MUNICIPAL ASSOCIATION	\$120,665.00	22.70%	KEARNEY, DENNIS J	0188	\$24,000.00
				BAIER, DAVID P	0128	\$51,361.00
				BECKWITH, GEOFFREY C	0452	\$13,706.00
				HARTSHORN, HEATHER L	0922	\$7,038.00
				JOHNSON, MARIE E	0129	\$10,462.00
				KEZER III, THATCHER W.	0605	\$15,588.00
				LUCAS, MELINDA J	0288	\$2,664.00
				ROBERTSON, JOHN	0130	\$19,845.00
950465	MASS. MUNICIPAL AUDITORS & ACCOUNTANTS ASSOC.	\$4,187.00	0.79%	L PASSALES, CHARLES T	0372	\$0.00
950281	MASS. TOWN CLERKS ASSOCIATION	\$10,700.00	2.01%	VICTORY GROUP, THE,	0618	\$10,200.00
950576	MASS. WATER RESOURCE AUTHORITY	\$45,000.00	8.46%			
950123	NEW ENGLAND COLLECTORS ASSOCIATION	\$16,000.00	3.01%	MASS. BAY ASSOCIATES, INC.,	0483	\$45,000.00
970246	PLYMOUTH, TOWN OF	\$1,000.00	0.19%	RYAN, WILLIAM H	0033	\$16,000.00
				LYNCH, JOHN M	0955	\$1,000.00

CATEGORY: 09

GOVERNMENT - AGENCIES, ASSOCIATIONS, ORG'S.

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
---------------	---------------	-----------------------	---------------------	------------	------------	--------------------

950688	SUBURBAN COALITION	\$500.00	0.09%	McDONOUGH, RICHARD W	0081	\$500.00
--------	--------------------	----------	-------	----------------------	------	----------

CATEGORY TOTAL: \$531,652.00 1.54% OF ALL CATEGORIES

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 10

HOSPITALS, HEALTH CARE SYSTEMS, MEDICAL ORGS.

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970031	ACUPUNCTURE SOCIETY OF MASS.	\$8,800.00	0.24%	BRANDON ASSOCIATES, LLC,	0084	\$8,800.00
950012	ALZHEIMER'S ASSOC. OF EASTERN MASS., INC.	\$1,146.00	0.03%	THOMSON, DEBORAH H	0010	\$1,100.00
950316	AMERICAN ACADEMY OF PEDIATRICS, MASS. CHAPTER	\$17,000.00	0.47%	BRENNAN, JR., EDWARD J	0152	\$17,000.00
950116	AMERICAN COLLEGE OF NURSE MIDWIVES - REGION I, CHAPTERS I & XIII	\$13,750.00	0.38%	L REGINA VILLA ASSOCIATES,	0551	\$13,750.00
970017	AMERICAN MEDICAL RESPONSE	\$40,000.00	1.11%	BRANDON ASSOCIATES, LLC,	0084	\$40,000.00
950584	AMERICAN PHYSICAL THERAPY ASSOCIATION OF MASSACHUSETTS, INC. (APTA	\$20,000.00	0.55%	MCGLYNN, JR, JOHN J	0107	\$20,000.00
950857	ATHLETIC TRAINERS OF MASS., INC	\$7,500.00	0.21%	WHITE ASSOCIATES, INC., ROBERT	0061	\$7,500.00
950107	BAYRIDGE HOSPITAL (A SATELLITE OF BEVERLY HOSPITAL)	\$0.00	0.00%	WHITE ASSOCIATES, INC., ROBERT	0061	\$0.00
950695	BENJAMIN HEALTHCARE CENTER	\$2,000.00	0.06%	VICTORY GROUP, THE,	0618	\$2,000.00
950327	BETH ISRAEL DEACONESS MEDICAL CENTER	\$38,000.00	1.05%	BUCKLEY, LEO F	0157	\$38,000.00
950862	BOSTON MEDICAL CENTER CORPORATION	\$13,000.00	0.36%	CHAYET, NEIL L	0032	\$13,000.00
950236	BOSTON MEDICAL CENTER	\$67,890.00	1.88%			

CATEGORY: 10

HOSPITALS, HEALTH CARE SYSTEMS, MEDICAL ORGS.

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950093	BRAINTREE HOSPITAL	\$16,413.00	0.45%	KALMAN, EDWARD D	0535	\$1,413.00
				MURPHY, JR, JOHN E	0026	\$15,000.00
950621	CAMBRIDGE PUBLIC HEALTH COMMISSION, FORMERLY CAMBRIDGE HOSPITAL	\$29,959.00	0.83%	TRAYLOR, W. GEORGE	0073	\$29,959.00
950794	CAMBRIDGE PUBLIC HEALTH COMMISSION	\$10,250.00	0.28%	CHAYET, NEIL L	0032	\$10,250.00
960709	CAPE COD HOSPITAL FOUNDATION	\$48,000.00	1.33%	SMITH, DENNIS A	0335	\$48,000.00
950736	CAREGROUP	\$46,418.00	1.29%	BUCKLEY, LEO F	0157	\$0.00
				TOOMEY, MARGARET A	0315	\$2,390.00
960654	CAREMATRIX CORPORATION (THE FORMERLY CAREPLEX GROUP, INC.)	\$7,000.00	0.19%	CHAYET, NEIL L	0032	\$7,000.00
950506	CHILDREN'S HOSPITAL	\$31,250.00	0.87%	E BERLANDI, PETER J	0935	\$6,250.00
				L GRANT, JOSEPH M	0173	\$25,000.00
970097	COALITION FOR NATURAL HEALTH	\$14,610.00	0.40%	CUNNINGHAM, ROBERT H	0574	\$14,610.00
960103	COALITION OF INDEPENDENT HEATHCARE PROVIDERS	\$11,250.00	0.31%	HUNT, ANDREW S	0433	\$11,250.00
960566	COLUMBIA/HCA HEALTHCARE CORP.	\$92,808.00	2.57%	MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$92,625.00
980045	COMMITTEE FOR FAIR RATES & QUALITY CARE, LLC	\$0.00	0.00%	DONOGHUE, BARRETT & SINGAL, P.C.,	0005	\$0.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 10

HOSPITALS, HEALTH CARE SYSTEMS, MEDICAL ORGS.

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970225	COMMONWEALTH STRATEGY GROUP, LLC	\$0.00	0.00%	PETERS, R. NORMAN	0462	\$0.00
950908	COMMUNITY CARE SYSTEMS AND ITS CORPORATE SUBSIDIARIES	\$30,000.00	0.83%	ANDOVER STRATEGIES,	0860	\$30,000.00
960024	COURSEY AND COMPANY	\$0.00	0.00%	HONEN, DAVID P	0510	\$0.00
960622	D'YOUVILLE SENIOR CARE, INC.	\$10,000.00	0.28%	PETERS, R. NORMAN	0462	\$10,000.00
970085	DR. JOHN HERMAN / MASS. SOCIETY OF OPTOMETRISTS	\$12,000.00	0.33%	REILLY ASSOCIATES,	0537	\$12,000.00
970167	EAST BOSTON NEIGHBORHOOD HEALTH CENTER	\$27,000.00	0.75%	SMITH, DENNIS A	0335	\$27,000.00
950965	ELDER LIVING CONCEPTS, INC.	\$75,000.00	2.08%	ANDOVER STRATEGIES,	0860	\$75,000.00
970157	FRANCISCAN CHILDREN'S HOSPITAL	\$18,000.00	0.50%	D'AMICO, GERARD	0776	\$18,000.00
960111	HAMPSTEAD HOSPITAL	\$15,000.00	0.42%	ANDOVER STRATEGIES,	0860	\$15,000.00
950330	HEALTH RESEARCH FOUNDATION	\$0.00	0.00%	HIGGINS-CAVALIER, DEBRA L	0163	\$0.00
960762	HEALTH SOUTH HOME CARE SERVICES	\$0.00	0.00%	CHAYET, NEIL L	0032	\$0.00
950381	HLR SERVICE CORPORATION	\$25,972.00	0.72%			

STATISTICAL REPORT OF LOBBYING EXPENDITURES

RUN DATE: 3/30/98

CATEGORY: 10

HOSPITALS, HEALTH CARE SYSTEMS, MEDICAL ORGS.

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970217	HOLY FAMILY HOSPITAL AND MEDICAL CENTER	\$29,830.00	0.83%	LEVINE, ANDREW S	0732	\$29,830.00
950021	HOME & HEALTH CARE ASSOCIATION	\$55,225.00	1.53%	DESCHENES, JULIE A ML STRATEGIES, INC.,	0355 0840	\$19,225.00 \$36,000.00
950186	HOSPICE FEDERATION OF MA	\$9,916.00	0.27%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$9,916.00
950635	JEWISH MEMORIAL HOSPITAL AND REHABILITATION CENTER	\$2,842.38	0.08%	FEASTER, JR., JOSEPH D KALMAN, EDWARD D	0843 0535	\$1,000.00 \$1,842.38
950949	LAHEY CLINIC HOSPITAL, INC.	\$50,000.00	1.39%	NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	\$50,000.00
970121	MAGELLAN HEALTH SERVICES, INC.	\$66,000.00	1.83%	ML STRATEGIES, INC., SMITH, DENNIS A	0840 0335	\$3,000.00 \$63,000.00
960755	MARINER HEALTH	\$6,000.00	0.17%	WHITE ASSOCIATES, INC., ROBERT	0061	\$6,000.00
950144	MARTHA'S VINEYARD HOSPITAL FOUNDATION	\$34,000.00	0.94%	SMITH, DENNIS A	0335	\$34,000.00
960749	MASS. ALFA	\$19,500.00	0.54%	WHITE ASSOCIATES, INC., ROBERT ZIESELMAN, KIMBERLY M	0061 0838	\$12,500.00 \$7,000.00
950742	MASS. ASSOC. OF AMBULATORY SURGERY CENTERS	\$9,100.00	0.25%	L WALLACE, RONNA B	0628	\$9,100.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 10

HOSPITALS, HEALTH CARE SYSTEMS, MEDICAL ORGS.

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950535	MASS. ASSOC. OF BEHAVIORAL HEALTH SYSTEMS, INC	\$ 11,000.00	0.30%	MATTEODO, DAVID J	0423	\$ 10,192.00
970050	MASS. ASSOC. OF CONSULTANT PHARMACISTS	\$ 13,000.00	0.36%	ML STRATEGIES, INC.,	0840	\$ 13,000.00
950303	MASS. ASSOC. OF HMO's	\$ 215,274.00	5.96%	FOLEY, JR., CORNELIUS J	0386	\$ 101,807.00
				GRAHAM, WILLIAM J	0275	\$ 0.00
				HUGHES, JR, ROBERT L	0515	\$ 21,000.00
				MAY, JOHN E	0137	\$ 0.00
				PUBLIC POLICY SYSTEMS, INC,	0101	\$ 37,000.00
				VANDALE, MARCY M	0095	\$ 55,467.00
950450	MASS. ASSOC. OF NURSE ANESTHETISTS	\$ 3,000.00	0.08%	L REGINA VILLA ASSOCIATES,	0551	\$ 3,000.00
950161	MASS. ASSOC. OF OCCUPATIONAL THERAPISTS	\$ 5,000.00	0.14%	JOYCE & JOYCE COUNSELLORS AT LAW,	0045	\$ 5,000.00
950089	MASS. ASSOC. OF PHYSICIAN ASSISTANTS	\$ 15,000.00	0.42%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$ 15,000.00
950872	MASS. ASSOC. OF REGISTERED DISPENSING OPTICIANS	\$ 1,500.00	0.04%	MINAHAN, ALFRED A	0552	\$ 1,500.00
970255	MASS. BEHAVIORAL HEALTH PARTNERSHIP	\$ 15,000.00	0.42%	BARTLEY, ESQ., JOHN C	0003	\$ 15,000.00
950421	MASS. BRAIN INJURY ASSOCIATION	\$ 27,313.00	0.76%	HALL, INTA Z	0290	\$ 27,313.00
950089	MASS. CHIROPRACTIC SOCIETY, INC	\$ 60,000.00	1.66%			

CATEGORY: 10

HOSPITALS, HEALTH CARE SYSTEMS, MEDICAL ORGS.

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950830	MASS. COLLEGE OF EMERGENCY PHYSICIANS	\$30,000.00	0.83%	DONOGHUE, BARRETT & SINGAL, P.C.,	0005	\$30,000.00
960711	MASS. COUNCIL OF COMMUNITY HOSPITALS	\$0.00	0.00%	SMITH, DENNIS A	0335	\$0.00
950543	MASS. DENTAL HYGIENISTS ASSOCIATION	\$8,141.00	0.23%	MCGLYNN, JR, JOHN J	0107	\$8,141.00
950259	MASS. DENTAL SOCIETY	\$54,000.00	1.50%	SHANLEY FLEMING & ASSOCIATES,	0333	\$54,000.00
950028	MASS. DIETETIC ASSOCIATION	\$20,051.00	0.56%	DONOGHUE, BARRETT & SINGAL, P.C.,	0005	\$20,000.00
950337	MASS. EXTENDED CARE FEDERATION	\$100,003.00	2.77%	BLANKS, CAROLYN R	0682	\$10,000.00
				COMMONWEALTH STRATEGY GROUP, LLC,	0942	\$20,000.00
				GRANT, JOSEPH M	0173	\$40,000.00
				MORSE, ABRAHAM E	0174	\$12,000.00
				PLUMB, W. SCOTT	0175	\$16,000.00
960589	MASS. EYE AND EAR INFIRMARY	\$100,053.00	2.77%	CASSIDY & ASSOCIATES,	0023	\$99,998.00
950939	MASS. GENERAL HOSPITAL / SPAULDING REHABILITATION HOSPITAL CO.	\$55,000.00	1.52%	ANDOVER STRATEGIES,	0860	\$55,000.00
950960	MASS. GENERAL HOSPITAL	\$29,200.00	0.81%	DURANT M.D., ASSISTANT DIRECTOR, THOMAS S	0807	\$29,200.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 10

HOSPITALS, HEALTH CARE SYSTEMS, MEDICAL ORGS.

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950490	MASS. HOSPITAL ASSOCIATION	\$211,253.00	5.85%			
				BARKER, THOMAS R	0543	\$0.00
				DONOGHUE, BARRETT & SINGAL, P.C.,	0005	\$5,000.00
				FLYNN, BERNARD D	0475	\$0.00
				GENS, TIMOTHY F	0655	\$60,000.00
				GIBBONS, ROBERT E	0077	\$90,288.00
				HOLLANDER, RONALD M	0266	\$3,733.00
				KIRKPATRICK, JAMES T	0851	\$4,856.00
				KIRLE, LESLIE E	0881	\$4,562.00
				MADDEN, CLARE	0940	\$11,582.00
970071	MASS. LEAGUE OF COMMUNITY HEALTH CENTERS AND NEIGHBORHOOD HEALT	\$24,000.00	0.66%	TRAYLOR, W. GEORGE	0073	\$24,000.00
950336	MASS. MEDICAL SOCIETY	\$461,994.00	12.80%			
				L ALAGERO, CHARLES T	0339	\$23,332.00
				GRANT, JOSEPH M	0173	\$75,000.00
				KELLY, MICHAEL J	0439	\$14,150.00
				ROBERTSON, SARA	0878	\$19,975.00
				RYDER, WILLIAM J	0447	\$7,879.00
				SHESTAKOVSKY, STEPHEN	0875	\$6,153.00
				WALLACE, RONNA B	0628	\$6,000.00
950427	MASS. NURSES ASSOCIATION	\$114,179.00	3.16%			
				Craven, Gloria A	0395	\$50,123.00
				FELDBERG, ROSLYN L	0303	\$24,159.00
				LEWIS O'CONNOR, ANNIE	0891	\$1,671.00
				POMFRET, JACQUELINE M	0639	\$29,760.27
950816	MASS. ORGANIZATION OF NURSE EXECUTIVES	\$22,000.00	0.61%			
				GOVERNMENTAL STRATEGIES, INC.,	0051	\$22,000.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 10

HOSPITALS, HEALTH CARE SYSTEMS, MEDICAL ORGS.

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950340	MASS. ORTHOPAEDIC ASSOC.	\$25,000.00	0.69%	SCHNEIDERS, PAUL A	0088	\$25,000.00
950429	MASS. PHARMACISTS ASSOCIATION	\$34,449.00	0.95%	BARRY, LINDA E MASS. BAY ASSOCIATES, INC.,	0342 0483	\$4,160.00 \$30,000.00
950260	MASS. PODIATRIC MEDICAL SOCIETY	\$20,000.00	0.55%	SHANLEY FLEMING & ASSOCIATES,	0333	\$20,000.00
950556	MASS. PSYCHIATRIC SOCIETY	\$13,215.00	0.37%	HUB STRATEGIES, JOYCE & JOYCE COUNSELLORS AT LAW,	0865 0045	\$3,215.00 \$10,000.00
950645	MASS. PSYCHOLOGY ASSOC.	\$26,590.00	0.74%	ORSINO CONSULTING,	0870	\$26,590.00
950315	MASS. RADIOLOGICAL SOCIETY	\$7,500.00	0.21%	BRENNAN, JR., EDWARD J	0152	\$7,500.00
950632	MASS. RESPIRATORY HOSPITAL	\$1,842.00	0.05%	KALMAN, EDWARD D	0535	\$1,842.00
950329	MASS. SOCIETY FOR MEDICAL RESEARCH	\$14,000.00	0.39%	HIGGINS-CAVALIER, DEBRA L MASS. BAY ASSOCIATES, INC.,	0163 0483	\$0.00 \$14,000.00
950314	MASS. SOCIETY OF ANESTHESIOLOGISTS	\$25,000.00	0.69%	BRENNAN, JR., EDWARD J	0152	\$25,000.00
950386	MASS. SOCIETY OF EYE PHYSICIANS & SURGEONS	\$65,000.00	1.80%	CORRY ASSOCIATES,	0745	\$65,000.00
950190	MASS. SOCIETY OF HEALTH-SYSTEMS PHARMACISTS (MSHP)	\$11,880.00	0.33%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$11,880.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 10

HOSPITALS, HEALTH CARE SYSTEMS, MEDICAL ORGS.

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950928	MASS. SOCIETY OF NATUROPATHIC PHYSICIANS	\$8,400.00	0.23%	MEREDITH AND ASSOCIATES,	0071	\$8,400.00
950109	MASS. SOCIETY OF OPTOMETRISTS	\$44,380.00	1.23%	HICKEY ASSOCIATES, BRIAN S	0030	\$39,600.00
				LAWLESS, RICHARD T	0619	\$4,780.00
950606	MASS. SOCIETY OF ORAL AND MAXILLOFACIAL SURGEONS	\$5,000.00	0.14%	HINCKLEY ALLEN POLICY MANAGEMENT,	0530	\$5,000.00
970059	MASS. SOCIETY OF PERFUSION	\$10,000.00	0.28%	PEZZELLA, PAUL M	0094	\$10,000.00
970021	MAY INSTITUTE	\$38,500.00	1.07%	ANDOVER STRATEGIES,	0860	\$38,500.00
960783	MELROSE WAKEFIELD HEALTHCARE CORP.	\$9,600.00	0.27%	MINAHAN, ALFRED A	0552	\$9,600.00
950821	MEMORIAL HEALTH CARE	\$140,355.00	3.89%	CASSIDY & ASSOCIATES,	0023	\$140,000.00
970137	NEW ENGLAND BAPTIST HOSPITAL	\$0.00	0.00%	DOHERTY, EDWARD M	0154	\$0.00
950238	NEW ENGLAND LIFE FLIGHT INC.	\$24,000.00	0.66%	TRAYLOR, W. GEORGE	0073	\$24,000.00
970094	NEW ENGLAND MEDICAL CENTER	\$100,325.00	2.78%	CASSIDY & ASSOCIATES,	0023	\$100,000.00
950631	NEW ENGLAND SINAI HOSPITAL	\$1,842.00	0.05%	KALMAN, EDWARD D	0535	\$1,842.00

CATEGORY: IO

HOSPITALS, HEALTH CARE SYSTEMS, MEDICAL ORGS.

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970122	OLYMPUS HEALTHCARE GROUP, INC.	\$90,000.00	2.49%	SMITH, DENNIS A	0335	\$90,000.00
970102	PARTNERS HEALTHCARE SYSTEM	\$20,000.00	0.55%	ML STRATEGIES, INC.,	0840	\$20,000.00
950873	PROFESSIONAL LIABILITY FOUNDATION LTD	\$47,276.00	1.31%	GRANT, JOSEPH M	0173	\$30,000.00
				KELLY, MICHAEL J	0439	\$1,068.00
970173	REGIONAL REHABILITATION ASSOC. MANGEMENT CORP.	\$17,500.00	0.48%	HICKEY ASSOCIATES, BRIAN S	0030	\$17,500.00
970141	REHABILITATION HOSPITAL OF THE CAPE & ISLANDS	\$1,153.00	0.03%	KALMAN, EDWARD D	0535	\$1,153.00
970188	RING HEALTH CARE CENTER	\$15,765.00	0.44%	LEVINE, ANDREW S	0732	\$15,765.00
970140	SHAUGHNESSY KAPLAN HOSPITAL	\$1,159.00	0.03%	KALMAN, EDWARD D	0535	\$1,159.00
970013	SIGHT RESOURCES CORP.	\$36,000.00	1.00%	CORRY ASSOCIATES,	0745	\$36,000.00
960034	SPAULDING REHABILITATION HOSPITAL	\$1,541.00	0.04%	KALMAN, EDWARD D	0535	\$1,541.00
970201	TENET HEALTHCARE CORPORATION	\$30,000.00	0.83%	RICCA, JOSEPH A	0558	\$30,000.00
950024	VALLEY HEALTH SYSTEMS, INC./HOLYOKE HOSPITAL	\$10,035.00	0.28%	DONOGHUE, BARRETT & SINGAL, P.C.,	0005	\$10,000.00
950216	VALUE BEHAVIORAL HEALTH, INC.	\$50,000.00	1.39%			

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: IO

HOSPITALS, HEALTH CARE SYSTEMS, MEDICAL ORGS.

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950143	VALUE RX PHARMACY PROGRAM, INC	\$24,000.00	0.66%	BARTLEY, ESQ., JOHN C	0003	\$24,000.00
970076	VENCOR HOSPITAL/BOSTON	\$0.00	0.00%	ML STRATEGIES, INC.,	0840	\$0.00
970223	WESTWOOD PEMBROKE HEALTH SYSTEM, L.P.	\$2,000.00	0.06%	CHAYET, NEIL L	0032	\$2,000.00
950655	WINCHESTER HOSPITAL	\$6,485.00	0.18%	DONOGHUE, BARRETT & SINGAL, P.C.,	0005	\$6,485.00
950634	YOUVILLE HOSPITAL	\$1,842.00	0.05%	KALMAN, EDWARD D	0535	\$1,842.00
CATEGORY TOTAL:		\$3,610,024.38	10.44%	OF ALL CATEGORIES		

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 11

HIGH TECHNOLOGY

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970003	APPLE COMPUTER, INC.	\$45,000.00	3.45%	ADS VENTURES, INC.,	0442	\$45,000.00
970056	ARINC	\$23,891.00	1.83%	MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$23,683.00
970203	BENTLEY SYSTEMS	\$48,334.00	3.71%	MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$48,000.00
960050	CBE ACQUISITION CORP.	\$0.00	0.00%	CAPITAL ASSOCIATES INC.,	0659	\$0.00
970228	CEGELEC/CGA	\$20,000.00	1.53%	ANDOVER STRATEGIES,	0860	\$20,000.00
970233	CELLNET DATA SYSTEMS	\$6,000.00	0.46%	QUINN & MORRIS,	0039	\$6,000.00
960051	CHARTER SYSTEMS, INC	\$27,000.00	2.07%	CAPITAL ASSOCIATES INC.,	0659	\$27,000.00
970172	CHEMICAL MANUFACTURERS ASSOCIATION	\$5,000.00	0.38%	DYER, DENNIS M	0921	\$5,000.00
970117	COONOS CORPORATION	\$41,625.00	3.19%	MCDONOUGH, RICHARD W	0081	\$41,625.00
950293	COMDISCO INC	\$48,000.00	3.68%	BRANDON ASSOCIATES, LLC,	0084	\$48,000.00
950025	DIGITAL EQUIPMENT CORP.	\$30,000.00	2.30%	DONOGHUE, BARRETT & SINGAL, P.C., HURD, ANN S	0005 0328	\$10,000.00 \$20,000.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 11

HIGH TECHNOLOGY

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950723	EDS	\$15,897.00	1.22%	JOYCE & JOYCE COUNSELLORS AT LAW, LYFORD, LYNN	0045	\$15,000.00
950818	ELECTRONIC RETAILING SYSTEMS INTERNATIONAL	\$25,000.00	1.92%		0760	\$897.00
960416	HEWLETT PACKARD COMPANY	\$1,423.00	0.11%	BEACON STRATEGIES,	0720	\$25,000.00
950912	INTERNATIONAL BUSINESS MACHINES CORPORATION (IBM)	\$53,200.00	4.08%	SWEENEY, LAUREL	0883	\$1,376.00
950357	LAU ACQUISITION CORP., DBA LAU TECHNOLOGIES	\$52,055.00	3.99%	DELANEY, PAUL G MCDERMOTT/O'NEILL & ASSOCIATES,	0808	\$38,200.00
960706	LOCKHEED MARTIN IMS CORPORATION	\$72,000.00	5.52%	MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$15,000.00
970005	MASS. BIOTECH RESEARCH INSTITUTE	\$50,000.00	3.83%	ANDOVER STRATEGIES, HOLWAY & ASSOCIATES,	0860	\$66,000.00
950162	MASS. BIOTECHNOLOGY COUNCIL	\$42,000.00	3.22%	ADS VENTURES, INC.,	0279	\$6,000.00
950530	MASS. HIGH TECHNOLOGY COUNCIL, INC.	\$168,233.00	12.90%	ML STRATEGIES, INC.,	0442	\$50,000.00
970123	MASS. INTERNET SERVICE PROVIDERS COALITION	\$15,600.00	1.20%	ANDERSON, CHRISTOPHER R FOLEY, HOWARD P HALL, JACKSON C	0840	\$42,000.00
					0410	\$71,946.00
					0411	\$85,095.00
					0070	\$8,400.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 11

HIGH TECHNOLOGY

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950780	MASS. SOFTWARE COUNCIL	\$6,000.00	0.46%	ADS VENTURES, INC.,	0442	\$6,000.00
970089	MASS. TECHNOLOGY COLLABORATIVE	\$16,000.00	1.23%	ML STRATEGIES, INC.,	0840	\$16,000.00
960405	MEDIA DROP IN	\$30,000.00	2.30%	MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$30,000.00
960058	PACIFIC SCIENTIFIC COMPANY	\$21,500.00	1.65%	NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	\$21,500.00
960114	PRAXIS GROUP, INC. THE	\$10,000.00	0.77%	VICTORY GROUP, THE,	0618	\$10,000.00
950558	RAYTHEON COMPANY	\$156,125.00	11.97%	AUSTIN, DENNIS G COYNE, JR. ESQ. P.C., WILLIAM F.	0676 0019	\$15,620.00 \$140,198.00
970054	RETRO-FIT, INC.	\$42,130.00	3.23%	MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$42,000.00
960756	SIEMENS	\$24,000.00	1.84%	HARRINGTON, KEVIN B	0049	\$24,000.00
970053	SUMARIA SYSTEMS	\$42,041.00	3.22%	MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$42,000.00
970047	SYSTEM RESOURCES, INC.	\$48,000.00	3.68%	GM STRATEGIES, INC.,	0863	\$48,000.00
970206	ULTRANET	\$30,000.00	2.30%	NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	\$30,000.00
950117	UNISYS CORPORATION	\$10,000.00	0.77%			

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: I I

HIGH TECHNOLOGY

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950730	UNISYS II CORPORATION	\$26,800.00	2.06%	MINAHAN, ALFRED A	0552	\$26,800.00
970075	WEST GROUP	\$15,000.00	1.15%	ML STRATEGIES, INC.,	0840	\$15,000.00
970006	WYMAN GORDON COMPANY	\$36,000.00	2.76%	ADS VENTURES, INC.,	0442	\$36,000.00
CATEGORY TOTAL:		\$1,303,854.00	3.77%	OF ALL CATEGORIES		

STATISTICAL REPORT OF LOBBYING EXPENDITURES

RUN DATE: 3/30/98

CATEGORY: 12

HUMAN SERVICES

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950531	AIDS ACTION COMMITTEE	\$47,508.00	6.42%	WALSH, MARY ANN	0412	\$47,508.00
950224	ALCOHOLISM & DRUG ABUSE ASSOCIATION	\$16,500.00	2.23%	ANDOVER STRATEGIES,	0860	\$4,500.00
				MEREDITH AND ASSOCIATES,	0071	\$12,000.00
950197	ALLIANCE FOR YOUNG FAMILIES, THE	\$10,059.00	1.36%	CARELS, MARGARET E	0842	\$2,240.00
				GOVERNMENTAL STRATEGIES, INC.,	0051	\$6,000.00
				TIGHE, JOAN E	0209	\$507.00
970098	AMERICAN INSTITUTE FOR FOREIGN STUDY, INC.	\$3,000.00	0.41%	ML STRATEGIES, INC.,	0840	\$3,000.00
950663	ARC MASSACHUSETTS	\$45,600.00	6.16%	L REGINA VILLA ASSOCIATES,	0551	\$30,000.00
				E SARKISSIAN, LEO V	0210	\$15,600.00
950192	ASSOCIATED DAY CARE SERVICES OF METROPOLITAN BOSTON	\$12,000.00	1.62%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$12,000.00
950194	ASSOCIATION OF DEVELOPMENTAL DISABILITIES' PROVIDERS	\$7,500.00	1.01%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$7,500.00
950626	BRIGHTWOOD DEVELOPMENT CORP	\$0.00	0.00%	L BURKE STRATEGIES,	0533	\$0.00
970107	CHILD CARE COLLABORATIVE	\$10,000.00	1.35%	E ANDOVER STRATEGIES,	0860	\$10,000.00
960712	CHILDREN'S LEAGUE OF MASSACHUSETTS, INC	\$3,723.00	0.50%	TALKOV, BARBARA J	0492	\$3,690.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 12

HUMAN SERVICES

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950195	CITIZEN'S HOUSING & PLANNING ASSOCIATION	\$15,000.00	2.03%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$15,000.00
950798	CITIZENS FOR JUVENILE JUSTICE	\$2,885.00	0.39%	MEREDITH AND ASSOCIATES, YOUNG, REBECCA M	0071 0685	\$1,950.00 \$735.00
950199	COALITION OF MASSACHUSETTS REGIONAL NON-PROFIT HOUSING AGENCIES, I	\$25,339.00	3.43%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$20,000.00
950849	COMPREHENSIVE SCHOOL AGE PARENTING PROGRAM	\$10,000.00	1.35%	WALLACE, RONNA B	0628	\$10,000.00
970259	CORPORATION FOR PUBLIC MANAGEMENT	\$5,000.00	0.68%	ANDOVER STRATEGIES,	0660	\$5,000.00
950361	DEVER ASSOCIATION FOR THE RETARDED INC.	\$7,000.00	0.95%	GREGORY & ASSOCIATES,	0852	\$7,000.00
970128	DIMOCK COMMUNITY HEALTH CENTER	\$5,400.00	0.73%	VICTORY GROUP, THE,	0618	\$5,400.00
970235	DISABILITY POLICY CONSORTIUM	\$1,000.00	0.14%	REGINA VILLA ASSOCIATES,	0551	\$1,000.00
950885	GREATER BOSTON FOOD BANK	\$0.00	0.00%	HICKEY ASSOCIATES, BRIAN S	0030	\$0.00
950041	GREATER BOSTON YOUNG MEN'S CHRISTIAN ASSOCIATION	\$2,854.55	0.39%	DONOVAN, GEORGE E	0092	\$2,439.00
950020	HEALTH CARE FOR ALL	\$23,179.00	3.13%	DERBY, REBECCA MEREDITH AND ASSOCIATES,	0676 0071	\$4,880.00 \$7,000.00

CATEGORY: 12

HUMAN SERVICES

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950664	INFANT TODDLER ADVOCATES, INC.	\$10,000.00	1.35%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$10,000.00
950226	MASS. ASSOC. FOR MARRIAGE & FAMILY THERAPISTS	\$5,055.00	0.68%	MEREDITH AND ASSOCIATES,	0071	\$5,000.00
960668	MASS. ASSOC. FOR PERSONS IN SUPPORTED EMPLOYMENT (MAPSE)	\$2,250.00	0.30%	HALL, INTA Z	0290	\$2,250.00
950288	MASS. ASSOC. OF ADULT DAY HEALTH	\$10,000.00	1.35%	BRANDON ASSOCIATES, LLC,	0084	\$10,000.00
960115	MASS. ASSOC. OF ALCOHOLISM & DRUG ABUSE COUNSELORS	\$6,000.00	0.81%	L REGINA VILLA ASSOCIATES,	0551	\$6,000.00
950188	MASS. ASSOC. OF DAY CARE AGENCIES	\$22,500.00	3.04%	EDDY, WILLIAM J	0480	\$13,500.00
				GOVERNMENTAL STRATEGIES, INC.,	0051	\$9,000.00
950533	MASS. ASSOC. OF HOME CARE PROGRAMS & AREA AGENCIES ON AGING	\$13,164.00	1.78%	MEREDITH AND ASSOCIATES,	0071	\$10,000.00
				NORMAN, ALBERT N	0418	\$2,276.00
960057	MASS. BREAST CANCER COALITION	\$1,500.00	0.20%	WALSH, MARY ANN	0412	\$1,500.00
950646	MASS. CHAPTERS AMERICAN RED CROSS	\$0.00	0.00%	ORSINO CONSULTING,	0870	\$0.00
950802	MASS. COALITION FOR THE HOMELESS	\$20,000.00	2.70%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$20,000.00
960083	MASS. COALITION OF BATTERED WOMEN SERVICE GROUPS	\$35,583.00	4.81%	SCANNELL, NANCY L	0902	\$17,698.00
				L STARSONECK, LESLIE D	0775	\$17,885.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 12

HUMAN SERVICES

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950200	MASS. COALITION OF RAPE CRISIS SERVICES, THE	\$7,500.00	1.01%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$7,500.00
960590	MASS. COMMUNITY ACTION PROGRAM DIRECTORS ASSOC. - (MASSCAP)	\$15,000.00	2.03%	GILLET, JR., HENRY S	0166	\$15,000.00
970041	MASS. COUNCIL FOR HOME CARE AIDE SERVICES, INC.	\$7,500.00	1.01%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$7,500.00
950229	MASS. COUNCIL OF HUMAN SERVICE PROVIDERS	\$16,156.00	2.18%	COWDEN III, ROBERT E QUINN & MORRIS, RIPPLE, MICHAEL P SLAYMAN, BOYCE	0321 0039 0009 0171	\$2,016.00 \$10,250.00 \$360.00 \$3,461.00
950189	MASS. FAMILY PLANNING ASSOCIATION	\$12,900.00	1.74%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$12,900.00
950644	MASS. HEAD START DIRECTORS ASSOC.	\$12,000.00	1.62%	ORSINO CONSULTING,	0870	\$12,000.00
950282	MASS. INDEPENDENT CHILD CARE ORGANIZATION	\$5,476.00	0.74%	EID, CYNTHIA A VICTORY GROUP, THE,	0353 0618	\$3,000.00 \$1,700.00
950278	MASS. MENTAL HEALTH COUNSELORS ASSOCIATION	\$8,500.00	1.15%	L REGINA VILLA ASSOCIATES,	0551	\$8,500.00
950231	MASS. REHABILITATION ASSOC.	\$5,000.00	0.68%	MEREDITH AND ASSOCIATES,	0071	\$5,000.00
950910	MASS. SENIOR ACTION COUNCIL	\$2,000.00	0.27%	GREGORY & ASSOCIATES,	0852	\$2,000.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

RUN DATE: 3/30/98

CATEGORY: 12

HUMAN SERVICES

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950529	MASS. SOCIETY FOR THE PREVENTION OF CRUELTY TO CHILDREN (MSPCC)	\$7,443.00	1.01%	HOBSON, DEIRDRE M	0642	\$7,000.00
950665	MASS. SPEECH LANGUAGE HEARING ASSOC	\$13,000.00	1.76%			
960035	MAXIMUS	\$13,500.00	1.83%	L REGINA VILLA ASSOCIATES,	0551	\$13,000.00
950308	MENTAL HEALTH CORPORATION OF MASSACHUSETTS	\$18,000.00	2.43%	TREMONT COMMUNICATIONS,	0866	\$13,500.00
970105	MOMS PROJECT, THE	\$15,000.00	2.03%	FIERRO III, BENJAMIN LYNCH, PATRICIA A	0151 0143	\$5,550.00 \$12,450.00
950269	MORGAN MEMORIAL GOODWILL INDUSTRIES	\$9,200.00	1.24%	MEREDITH AND ASSOCIATES,	0071	\$15,000.00
950422	NATIONAL ASSOC. OF SOCIAL WORKERS, MASS. CHAPTER	\$3,947.00	0.53%	MCDERMOTT/O'NEILL & ASSOCIATES, VICTORY GROUP, THE,	0108 0618	\$2,000.00 \$7,200.00
970231	NEIGHBOR TO NEIGHBOR	\$1,323.00	0.18%	SHERMAN, RICHARD C STEIN, MIRIAM	0674 0371	\$909.00 \$2,722.00
970078	NEW ENGLAND FARM WORKERS' COUNCIL	\$10,000.00	1.35%	LAM, VALERY A	0944	\$1,241.00
950661	PROJECT ABLE	\$39,171.00	5.30%	ANDOVER STRATEGIES,	0860	\$10,000.00
				L REGINA VILLA ASSOCIATES,	0551	\$39,171.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 12

HUMAN SERVICES

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950662	PROJECT BREAD-THE WALK FOR HUNGER, INC	\$21,600.00	2.92%	ELSBREE, SUSAN	0829	\$2,600.00
				HANIG, ESTHER	0710	\$9,000.00
				L REGINA VILLA ASSOCIATES,	0551	\$7,500.00
950232	RECORDING FOR THE BLIND & DYSLIXIC, INC.	\$8,667.00	1.17%	MEREDITH AND ASSOCIATES,	0071	\$8,667.00
970073	SOUTH MIDDLESEX OPPORTUNITY COUNCIL (SMOC)	\$16,500.00	2.23%	VICTORY GROUP, THE,	0618	\$16,500.00
950715	SPECIAL NEEDS ADOPTION NETWORK	\$10,000.00	1.35%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$10,000.00
950360	VETERANS BENEFITS CLEARINGHOUSE	\$5,000.00	0.68%	GREGORY & ASSOCIATES,	0852	\$5,000.00
950923	VIETNAM VETERANS WORKSHOP	\$30,000.00	4.06%	MCCARTHY, PETER C	0305	\$30,000.00
950196	VINFEN CORPORATION	\$8,000.00	1.08%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$8,000.00
970111	WOMEN'S EDUCATIONAL AND INDUSTRIAL UNION	\$5,400.00	0.73%	VICTORY GROUP, THE,	0618	\$5,400.00
950819	WORK INC	\$20,300.00	2.74%	WHITE ASSOCIATES, INC., ROBERT	0061	\$20,300.00
960382	YOUTHBUILD BOSTON AND MA YOUTHBUILD COALITION	\$12,000.00	1.62%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$12,000.00
CATEGORY TOTAL:		\$739,682.55	2.14%	OF ALL CATEGORIES		

CATEGORY: 13

INSURANCE- MEDICAL, DENTAL, MENTAL HEALTH

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970104	A.L.R.	\$10,000.00	0.68%	E ANDOVER STRATEGIES,	0860	\$10,000.00
970241	AEGON USA, INC.	\$10,000.00	0.68%	BRANDON ASSOCIATES, LLC,	0084	\$10,000.00
950210	AETNA	\$8,000.00	0.55%	CHOATE GROUP, THE,	0062	\$8,000.00
950829	AIA/MASSACHUSETTS	\$6,000.00	0.41%	CHOATE GROUP, THE,	0062	\$6,000.00
950242	ALLIANCE OF AMERICAN INSURERS	\$154,139.00	10.51%	DONAHUE, JR, EDWARD J RODOPHELE, ROBERT P	0180 0072	\$30,000.00 \$40,000.00
970018	AMERICAN CHAMBERS INSURANCE Co.	\$41,024.00	2.80%	BRANDON ASSOCIATES, LLC,	0084	\$41,024.00
960105	ARBELLA LIFE & HEALTH INSURANCE COMPANY	\$34,000.00	2.32%	MARA, FRANCIS G	0499	\$34,000.00
950287	BANKER'S LIFE AND CASUALTY COMPANY	\$76,162.00	5.19%	BRANDON ASSOCIATES, LLC,	0084	\$76,162.00
960572	BANKERS MULTIPLE LINE INSURANCE COMPANY	\$0.00	0.00%	BRANDON ASSOCIATES, LLC,	0084	\$0.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 13

INSURANCE- MEDICAL, DENTAL, MENTAL HEALTH

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950179	BLUE CROSS BLUE SHIELD OF MASSACHUSETTS	\$223,380.00	15.23%	ANDOVER STRATEGIES, BERRY, CHARLES S BUCKLEY, LEO F CONWAY, MICHAEL J FINNEGAN & UNDERWOOD, HARRINGTON, KEVIN B MEADE, PETER G MORAN, PAUL J RAFFERTY, THOMAS S WHITE ASSOCIATES, INC., ROBERT	0860 0502 0157 0187 0600 0049 0665 0194 0096 0061	\$20,000.00 \$5,500.00 \$0.00 \$10,000.00 \$40,000.00 \$43,800.00 \$22,809.00 \$19,500.00 \$31,250.00 \$30,000.00
950209	CIGNA	\$4,000.00	0.27%	CHOATE GROUP, THE,	0062	\$4,000.00
950339	DELTA DENTAL PLAN OF MASSACHUSETTS	\$27,600.00	1.88%	CREMIN, THOMAS E	0087	\$27,600.00
950804	EASTERN DENTISTS INSURANCE CO.	\$12,000.00	0.82%	SHANLEY FLEMING & ASSOCIATES,	0333	\$12,000.00
950016	GOLDEN RULE INSURANCE COMPANY	\$36,858.00	2.51%	CUNNINGHAM, ROBERT H EMBREY, BRENT C ML STRATEGIES, INC.,	0574 0948 0840	\$10,000.00 \$3,858.00 \$23,000.00
950397	HANOVER INSURANCE COMPANY	\$430.00	0.03%	L HOWARD, WAYNE D	0450	\$430.00
950030	HARVARD PILGRIM HEALTH CARE (HPHC)	\$80,000.00	5.45%	BARTLEY, ESQ., JOHN C PELLEGRINI, ESQ., LORA M	0003 0518	\$66,000.00 \$14,000.00

CATEGORY: 13

INSURANCE- MEDICAL, DENTAL, MENTAL HEALTH

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950289	HEALTH INSURANCE ASSOC. OF AMERICA	\$52,000.00	3.55%	BRANDON ASSOCIATES, LLC,	0084	\$52,000.00
950866	HPMS, INC	\$0.00	0.00%	ROBERTSON, PETER T	0563	\$0.00
970113	JOHN ALDEN LIFE INSURANCE Co.	\$17,500.00	1.19%	CORRY ASSOCIATES,	0745	\$17,500.00
950032	MANULIFE FINANCIAL	\$13,539.00	0.92%	BRANDON ASSOCIATES, LLC,	0084	\$13,539.00
960106	MASS. MEDICAL MALPRACTICE REINSURANCE PLAN	\$19,000.00	1.30%	MCDONALD, BRIAN J WHITE ASSOCIATES, INC., ROBERT	0471 0061	\$9,500.00 \$9,500.00
950351	MASS. MUTUAL LIFE INSURANCE, Co.	\$127,921.00	8.72%	ABBOTT, JOHN L DEVER, JR, EDWARD J DONOGHUE, BARRETT & SINGAL, P.C., FISHER, WILLIAM B RICH, TRACY L	0261 0106 0005 0267 0855	\$5,846.00 \$90,000.00 \$20,000.00 \$1,667.00 \$4,100.00
950930	MASS. REGULATORY SERVICES	\$49,500.00	3.37%	BRANDON ASSOCIATES, LLC,	0084	\$49,500.00
950766	MUTUAL OF OMAHA INSURANCE Co.	\$48,572.00	3.31%	BRANDON ASSOCIATES, LLC,	0084	\$48,572.00
950853	NATIONAL ASSOC. OF INDEPENDENT INSURERS	\$6,625.00	0.45%	MCDONALD, BRIAN J ROBERTSON, PETER T	0471 0563	\$2,750.00 \$3,875.00
970190	OXFORD HEALTH PLANS	\$8,000.00	0.55%	BRANDON ASSOCIATES, LLC,	0084	\$8,000.00

RUN DATE: 3/30/98

STATISTICAL REPORT OF LOBBYING EXPENDITURES

PAGE 60

CATEGORY: 13

INSURANCE- MEDICAL, DENTAL, MENTAL HEALTH

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970213	PHOENIX HOME LIFE MUTUAL INSURANCE COMPANY	\$2,465.00	0.17%	DILLON, LUKE A	0413	\$2,465.00
970230	PREMIER INSURANCE COMPANY	\$8,750.00	0.60%	FIERRO III, BENJAMIN	0151	\$8,750.00
970182	PRINCIPAL FINANCIAL GROUP, THE	\$12,500.00	0.85%	CORRY ASSOCIATES,	0745	\$12,500.00
960461	PROMutual GROUP INC.	\$92,250.00	6.29%	FINNEGAN & UNDERWOOD, LEU, TRACY GEHAN MOORE, RICHARD W WHITE ASSOCIATES, INC., ROBERT	0600 0238 0354 0061	\$18,750.00 \$7,000.00 \$30,000.00 \$36,500.00
960080	PRUDENTIAL AARP OPERATIONS	\$20,362.00	1.39%	DILLON, LUKE A	0413	\$20,362.00
950212	PRUDENTIAL INSURANCE CO.	\$0.00	0.00%	CHOATE GROUP, THE,	0062	\$0.00
950538	REINSURANCE ASSOCIATION OF AMERICA c/o MULTISTATE ASSOCIATES, INC	\$36,000.00	2.45%	FIERRO III, BENJAMIN LYNCH, PATRICIA A	0151 0143	\$8,750.00 \$27,250.00
970183	TIME INSURANCE COMPANY	\$15,000.00	1.02%	CORRY ASSOCIATES,	0745	\$15,000.00
970109	TRAVELERS INSURANCE	\$18,000.00	1.23%	SHANLEY FLEMING & ASSOCIATES,	0333	\$18,000.00

CATEGORY: 13

INSURANCE- MEDICAL, DENTAL, MENTAL HEALTH

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950587	TRUST GROUP, INC.	\$64,257.00	4.38%	BURKE STRATEGIES, MASS. BAY ASSOCIATES, INC., MCDONALD, BRIAN J RYAN, WILLIAM E	0533 0483 0471 0520	\$15,000.00 \$22,500.00 \$12,500.00 \$13,050.00
960079	TUFTS ASSOCIATED HEALTH PLANS	\$1,200.00	0.08%	ERWIN, JOHN G ROSEN, JULIE A	0953 0649	\$200.00 \$1,000.00
970026	UNICARE HEALTH & LIFE INSURANCE CO.	\$37,214.00	2.54%	DONOGHUE, BARRETT & SINGAL, P.C.,	0005	\$36,285.00
950208	UNITED HEALTH CARE	\$8,000.00	0.55%	CHOATE GROUP, THE,	0062	\$8,000.00
970239	UNITED HEALTHCARE INSURANCE COMPANY AARP OPERATIONS	\$5,323.00	0.36%	DILLON, LUKE A	0413	\$5,323.00
970258	UNITED SERVICES AUTOMOBILE ASSOC. (USAA)	\$0.00	0.00%	E.L.M. MANAGEMENT SERVICES CORP.,	0652	\$0.00
970030	WORLD INSURANCE COMPANY	\$79,169.00	5.40%	BRANDON ASSOCIATES, LLC,	0084	\$79,169.00
CATEGORY TOTAL:		\$1,466,740.00	4.24%	OF ALL CATEGORIES		

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 14

LABOR UNIONS/PAC's

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970024	A.B.C.C. INVESTIGATIONS ASSOC	\$2,400.00	0.27%	E.L.M. MANAGEMENT SERVICES CORP.,	0652	\$2,400.00
950444	AFSCME, COUNCIL 93	\$121,740.00	13.71%	STEFANINI, CHARLES A WRIGHT, PETER P	0582 0399	\$50,933.00 \$70,806.00
970237	AMERICAN FEDERATION OF TELEVISION & RADIO ARTISTS	\$2,786.16	0.31%	ADAMS, ASHLEY P	0950	\$2,786.16
970023	B.S.I./BUREAU OF SPECIAL INVESTIGATIONS ASSOC.	\$5,500.00	0.62%	E.L.M. MANAGEMENT SERVICES CORP.,	0652	\$5,500.00
950710	BOSTON CARMEN'S UNION, LOCAL 589 ATU	\$41,227.00	4.64%	GUINEY, RICHARD J	0604	\$39,600.00
950305	BOSTON FIREFIGHTERS LOCAL 718	\$3,000.00	0.34%	CURRAN, LAWRENCE R L MACDONALD, STEPHEN F	0841 0233	\$1,500.00 \$1,500.00
970046	BOSTON PLASTERERS & CEMENT MASONS - LOCAL 534	\$14,215.00	1.60%	HANNON, THOMAS J	0086	\$13,000.00
960697	BOSTON POLICE DETECTIVES' SOCIETY	\$15,000.00	1.69%	MUSE, MICHAEL J	0469	\$15,000.00
950496	BROTHERHOOD OF MAINTENANCE OF WAY EMPLOYEES	\$459.00	0.05%	TEAGUE, JAMES	0231	\$459.00
950495	BROTHERHOOD OF UTILITY WORKERS OF NEW ENGLAND, INC.	\$0.00	0.00%	L HAYES, JOHN R	0614	\$0.00
960552	COPS/COALITION OF PUBLIC SAFETY	\$1,200.00	0.14%			

CATEGORY: 14

LABOR UNIONS/PAC's

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970155	EMERGENCY MEDICAL SERVICES DIVISION/BPPA	\$0.00	0.00%	AHERN, JAMES W	0908	\$0.00
950220	I.U.O.E. LOCAL 4, AFL-CIO	\$7,125.00	0.80%	SNOW, COURTNEY AND ASSOCIATES,	0057	\$7,125.00
950803	IAM LODGE #264, AFL-CIO	\$6,750.00	0.76%	SNOW, COURTNEY AND ASSOCIATES,	0057	\$6,750.00
960177	INTERNATIONAL BROTHERHOOD OF ELECTRICAL WORKERS, LOCAL #103	\$36,110.00	4.07%	MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$36,000.00
950218	IUOE LOCAL 98, AFL-CIO	\$7,500.00	0.84%	SNOW, COURTNEY AND ASSOCIATES,	0057	\$7,500.00
950570	LOCAL 254, SEIU	\$36,600.00	4.12%	MUSE, MICHAEL J	0469	\$30,000.00
950509	MASS. AFL-CIO	\$60,516.00	6.82%	MARLIN, RICHARD I	0449	\$57,700.00
950897	MASS. ALLIANCE OF UTILITY UNIONS	\$20,000.00	2.25%	SNOW, COURTNEY AND ASSOCIATES,	0057	\$20,000.00
950653	MASS. BUILDING TRADES COUNCIL, AFL-CIO	\$48,502.00	5.46%	CALLAHAN, JR, FRANCIS X DAVOREN, JOHN F.X.	0416 0547	\$45,845.00 \$0.00
950682	MASS. COALITION OF POLICE	\$20,500.00	2.31%	SNOW, COURTNEY AND ASSOCIATES,	0057	\$20,500.00
950904	MASS. CORRECTION OFFICERS FEDERATED UNION	\$8,479.00	0.95%	FLANAGAN, JACK F	0762	\$7,609.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 14

LABOR UNIONS/PAC's

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950217	MASS. LABORERS' DISTRICT COUNCIL	\$47,875.00	5.39%	HAMMOND, TOBY L	0837	\$22,500.00
				SNOW, COURTNEY AND ASSOCIATES,	0057	\$23,875.00
950348	N.A.G.E.	\$106,841.00	12.03%	L HOLWAY, DAVID	0103	\$45,000.00
				L MCGRATH, RAYMOND F	0102	\$60,000.00
950624	NEW ENGLAND FARM WORKERS COUNCIL	\$11,042.00	1.24%	L BURKE STRATEGIES,	0533	\$11,042.00
970091	OFFICE AND PROFESSIONAL EMPLOYEES UNION #6	\$3,330.00	0.38%	ALLEN, JR., WALTER	0874	\$3,330.00
950221	PAINTERS INDUSTRY BETTERMENT FUND	\$15,624.00	1.76%	SNOW, COURTNEY AND ASSOCIATES,	0057	\$15,624.00
950310	PIPEFITTERS LOCAL UNION 537	\$9,500.00	1.07%	LYNCH, PATRICIA A	0143	\$9,500.00
950827	POLITICAL ACTION COMMITTEE FOR EMPLOYEES FOR THE MASSPORT AUTHOR	\$12,000.00	1.35%	MCGLYNN, JR, JOHN J	0107	\$12,000.00
950364	RETIRED STATE, COUNTY, MUNICIPAL EMPLOYEES ASSOC. OF MASS.	\$124,000.00	13.97%	DUHAMEL, SHAWN H	0224	\$40,000.00
				HILL, WILLIAM J	0121	\$12,000.00
				REHREY, WILLIAM G	0120	\$36,000.00
				WHITE, RALPH W	0123	\$36,000.00
950442	SEIU, LOCAL 509	\$42,755.00	4.82%	KING, SEAN C	0409	\$41,503.00
970218	SERVICE EMPLOYEES INTERNATIONAL UNION/AFL-CIO, CLC	\$10,000.00	1.13%			

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 14

LABOR UNIONS/PAC's

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950929	SERVICE EMPLOYEES INTERNATIONAL UNION	\$ 12,824.00	1.44%	MEREDITH AND ASSOCIATES,	0071	\$ 12,000.00
950222	SHEETMETAL INTERNATIONAL ASSOCIATION, LOCAL #7	\$4,500.00	0.51%	SNOW, COURTNEY AND ASSOCIATES,	0057	\$4,500.00
950922	TEAMSTERS LOCAL UNION 25 - D.R.I.V.E.	\$ 18,000.00	2.03%	BRADY, COLLEEN RENDON GROUP, THE	0857 0581	\$0.00 \$ 18,000.00
970168	UNITED STEELWORKERS OF AMERICA (U.S.W.A. LU9358)	\$ 10,000.00	1.13%	BLYTHE-SHAW, DONNA MCCARTHY, PETER C	0919 0305	\$0.00 \$ 10,000.00
CATEGORY TOTAL:		\$887,900.16	2.57%	OF ALL CATEGORIES		

RUN DATE: 3/30/98

STATISTICAL REPORT OF LOBBYING EXPENDITURES

PAGE 66

CATEGORY: 15

LEGAL ORGANIZATIONS & SERVICES

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970008	ALEIXO LAW OFFICES, P.C.	\$0.00	0.00%	ALEIXO, JR., THEODORE J	0176	\$0.00
950691	BOSTON BAR ASSOCIATION	\$82,179.00	13.22%	REARDON, JUDITH F ROMER, SARA	0680 0587	\$28,813.00 \$32,955.00
950276	CENTURY COUNCIL	\$77,220.00	12.42%	SMITH, JAMES E WALSH, ESQ., JOHN COLEMAN	0343 0082	\$47,888.00 \$29,332.00
950322	DEHART AND DARR ASSOCIATES, INC.	\$6,765.00	1.09%	DOHERTY, EDWARD M	0154	\$6,765.00
950426	DISABILITY LAW CENTER	\$2,439.00	0.39%	CEBULA, RAYMOND A	0228	\$2,439.00
950225	GREATER BOSTON LEGAL SERVICES	\$74,467.00	11.98%	GOVERNMENTAL STRATEGIES, INC., MEREDITH AND ASSOCIATES, PAULSON, DIANE F	0051 0071 0299	\$6,667.00 \$66,000.00 \$1,800.00
950027	MASS. ACADEMY OF TRIAL ATTORNEYS	\$80,040.00	12.87%	HICKEY ASSOCIATES, BRIAN S QUINN & MORRIS, SWEENEY, SHEILA	0030 0039 0620	\$40,000.00 \$40,000.00 \$0.00
950312	MASS. BAR ASSOCIATION	\$71,248.00	11.46%	FIERRO III, BENJAMIN HEALY, MARTIN W	0151 0150	\$32,936.00 \$26,748.00
970010	MASS. CIVIL JUSTICE REFORM ALLIANCE	\$91,239.00	14.67%	CASSIDY & ASSOCIATES,	0023	\$80,000.00

CATEGORY: 15

LEGAL ORGANIZATIONS & SERVICES

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950227	MASS. CORRECTIONAL LEGAL SERVICES	\$12,500.00	2.01%	BARKOW, BARRY	0165	\$0.00
				BRAUDY, ANNE E	0164	\$0.00
				MEREDITH AND ASSOCIATES,	0071	\$12,500.00
950290	MASS. COURT REPORTERS ASSOC., FORMERLY MASS. SHORTHAND REPORTE	\$18,600.00	2.99%	BRANDON ASSOCIATES, LLC,	0084	\$18,600.00
950614	MASS. DISTRICT ATTORNEYS ASSOC.	\$30,000.00	4.82%	WHITE ASSOCIATES, INC., ROBERT	0061	\$30,000.00
950547	MASS. JUDGES CONFERENCE	\$7,500.00	1.21%	MCDONOUGH, JOSEPH B	0484	\$7,500.00
950037	MASS. LAW REFORM INSTITUTE	\$32,123.00	5.17%	L BATES, KELLY F	0633	\$16,400.00
				CRONIN, NEIL F	0504	\$6,750.00
				MEREDITH AND ASSOCIATES,	0071	\$5,000.00
				WINSOR, ERNEST	0011	\$3,973.00
950191	MASS. LEGAL ASSISTANCE CORP.	\$12,000.00	1.93%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$12,000.00
960678	PUGLIA, ANDREW LAW OFFICE OF	\$0.00	0.00%	HOLWAY & ASSOCIATES,	0279	\$0.00
950352	SOCIAL LAW LIBRARY	\$17,500.00	2.81%	DEVER, JR, EDWARD J	0106	\$17,500.00
950887	WEST PUBLISHING CORPORATION	\$6,000.00	0.96%	CORRY ASSOCIATES,	0745	\$6,000.00
CATEGORY TOTAL:		\$621,820.00	1.80%	OF ALL CATEGORIES		

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 16

LOBBYING ORGANIZATIONS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970016	ANDOVER STRATEGIES	\$596,536.00	8.60%	COSTELLO, SUSAN L	0630	\$109,225.00
				HUTCHINSON, CHERYL A	0798	\$10,250.00
				MOFFITT, JOHN F	0801	\$476,000.00
970040	BAY STATE STRATEGIES	\$0.00	0.00%	THOMAS, PETER J	0856	\$0.00
950800	BEACON STRATEGIES	\$100,000.00	1.44%	BARRY, ROBERT	0478	\$50,000.00
				BURKE, JOHN P	0532	\$50,000.00
950615	BOSTON STRATEGIES	\$199,000.00	2.87%	BRANDON ASSOCIATES, LLC.	0084	\$129,000.00
				MASS. BAY ASSOCIATES, INC.,	0483	\$28,000.00
				MCMAHUS, JAMES G	0928	\$10,000.00
				MEREDITH AND ASSOCIATES,	0071	\$32,000.00
950286	BRANDON ASSOCIATES, LLC	\$345,500.00	4.98%	CASCIO, LAUREN E	0917	\$20,000.00
				CASS, WILLIAM F	0360	\$105,000.00
				COCCOLI, JESSICA E	0911	\$3,500.00
				FLANAGAN, JR., DONALD B	0085	\$110,000.00
				GODIN, JASON J	0744	\$45,000.00
				GOLDBLATT, STEVEN L	0597	\$45,000.00
				MAINE MILLER, TIMMIE J	0623	\$17,000.00
950623	BURKE STRATEGIES	\$134,292.00	1.94%	BURKE, JOHN P	0532	\$134,292.00
950782	CAPITAL ASSOCIATES, INC	\$0.00	0.00%	O'SULLIVAN, EDWARD E	0063	\$0.00

CATEGORY: 16

LOBBYING ORGANIZATIONS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950052	CASSIDY & ASSOCIATES, INC	\$200,000.00	2.88%	BERNARD, LYNDIA	0020	\$50,000.00
				BRENNAN, JR., JOHN A	0021	\$100,000.00
				O'BRIEN, DANIEL P	0022	\$50,000.00
950201	CHOATE GROUP, THE	\$60,000.00	0.87%	BAERLEIN, JOSEPH T	0066	\$10,000.00
				CRONIN, GEORGE F	0771	\$10,000.00
				GRESHAM-MORAN, JULIET	0064	\$6,000.00
				LONG, II, RAYMOND G	0065	\$10,000.00
				RASKY/BAERLEIN GROUP,	0999	\$24,000.00
970152	COHN GROUP, INC.	\$14,665.00	0.21%	RYAN, WILLIAM H	0033	\$14,665.00
960650	COMMONWEALTH CONSULTING GROUP	\$22,000.00	0.32%	POLLARD, SHARON M	0472	\$22,000.00
950890	CORRY ASSOCIATES	\$235,000.00	3.39%	CORRY, JR., MARTIN G	0277	\$110,000.00
				LYONS, DENNIS G	0923	\$7,000.00
				VALAS, FRANK A	0498	\$114,000.00
950038	COYNE, WILLIAM F. JR., ESQ. P.C.	\$190,000.00	2.74%	COYNE, JR. ESQ., WILLIAM F	0016	\$150,000.00
				MCCARTHY, PATRICIA E	0018	\$40,000.00
960086	CREMIN, THOMAS E.	\$57,000.00	0.82%	GLYNN, MAUREEN	0050	\$12,000.00
				MARA, FRANCIS G	0499	\$45,000.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 16

LOBBYING ORGANIZATIONS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950246	DELANEY ASSOCIATES, W., INC	\$420,941.00	6.07%	COYNE, JR. ESQ. P.C., WILLIAM F. DELANEY, MARK J DELANEY, SCOTT J DELANEY, WILLIAM R PEZZELLA, PAUL M	0019 0078 0076 0074 0094	\$82,500.00 \$109,864.00 \$36,425.00 \$60,000.00 \$23,250.00
950017	DONOGHUE, BARRETT & SINGAL, P.C.	\$187,000.00	2.70%	DONOGHUE, ROGER KAROL GROUP, INC., THE, LEVINE, ANDREW S WALSH, MICHAEL P	0004 0888 0732 0306	\$120,000.00 \$2,000.00 \$15,000.00 \$60,000.00
950771	E.L.M. MANAGEMENT SERVICES CORP.	\$57,500.00	0.83%	DELANEY, WILLIAM A	0075	\$57,500.00
950540	E.S.C. SERVICES, INC	\$3,000.00	0.04%	MCGLYNN, JR. JOHN J	0107	\$3,000.00
950389	ESSENTIAL STRATEGIES, INC	\$0.00	0.00%	ALEIXO, JR., THEODORE J	0176	\$0.00
960600	FINNEGAN & UNDERWOOD	\$364,943.00	5.26%	FINNEGAN, DAVID I UNDERWOOD, RICHARD J	0027 0028	\$182,472.00 \$182,472.00
970048	GM STRATEGIES, INC.	\$52,979.00	0.76%	GELLES, EDWARD MCAULIFFE, DARRIN M	0862 0861	\$28,750.00 \$14,500.00
950320	GOVERNMENT BUSINESS ASSOCIATES, INC	\$18,200.00	0.26%	DOHERTY, EDWARD M	0154	\$9,100.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

RUN DATE: 3/30/98

CATEGORY: 16

LOBBYING ORGANIZATIONS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950185	GOVERNMENTAL STRATEGIES	\$263,364.00	3.80%	HAYES, VIRGINIA KELLIHER, JUDITH MULLIGAN, MARY ANN O'REILLY, ELAINE	0054 0055 0052 0053	\$33,785.00 \$63,700.00 \$55,250.00 \$99,900.00
960652	GRANT, JOSEPH	\$12,000.00	0.17%	WALLACE, RONNA B	0628	\$12,000.00
970027	GREGORY & ASSOCIATES	\$5,600.00	0.08%	GREGORY, CHRISTOPHER SMIZIK, FRANK J	0112 0848	\$3,500.00 \$2,100.00
950104	HICKEY ASSOCIATES, BRIAN S.	\$412,248.00	5.94%	COSTELLO, NEAL GROVES, PATRICIA HAGGERTY, JEFFREY HICKEY, BRIAN S O'BRIEN, NEIL T SMITH, JAMES E	0040 0818 0641 0029 0893 0343	\$124,000.00 \$0.00 \$66,000.00 \$135,000.00 \$37,498.00 \$49,750.00
950431	HINCKLEY ALLEN POLICY MANAGEMENT	\$3,690.00	0.05%	L CONNARTON, JOSEPH E HEDSTROM, MARK D KELLY, MICHAEL J	0385 0927 0439	\$3,690.00 \$0.00 \$0.00
950359	HOLWAY & ASSOCIATES	\$43,000.00	0.62%	HOLWAY, DAVID L McGRATH, RAYMOND F	0103 0102	\$30,000.00 \$13,000.00
970063	HUB STRATEGIES	\$48,065.00	0.69%	SIMONETTI, LISA M	0043	\$43,665.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 16

LOBBYING ORGANIZATIONS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME ID #	AGENT ID #	AGENT YTD SALARIES
950152	JOYCE & JOYCE COUNSELLORS AT LAW	\$307,000.00	4.43%			
				BOVERINI, WALTER J	0466	\$15,000.00
				COX, JOHN F	0419	\$20,000.00
				JOYCE, THOMAS M	0041	\$200,000.00
				KENT, SUE ELLEN	0821	\$50,000.00
				SIMONETTI, LISA M	0043	\$22,000.00
970888	KAROL GROUP, INC., THE	\$68,000.00	0.98%			
				HARRINGTON, JAMES D	0205	\$18,000.00
				KAROL, STEPHEN J	0811	\$50,000.00
970002	KEARNEY & GLEASON, P.C.	\$63,000.00	0.91%			
				DONOVAN, PAUL T	0844	\$39,000.00
				MCCARTHY, PETER C	0305	\$24,000.00
970009	KEEGAN, WERLIN & FABIAN, LLP	\$3,614.00	0.05%			
				E BONSALE, JON N	0046	\$2,388.00
				IWANSKI, JUDITH A	0047	\$1,227.00
970193	LYNCH ASSOCIATES	\$0.00	0.00%			
				LYNCH, DANIEL L	0924	\$0.00
950694	MALLOY, WILLIAM F. & ASSOCIATES	\$210,149.00	3.03%			
				MALLOY, JR., WILLIAM F	0276	\$190,040.00
950546	MASS. BAY ASSOCIATES, INC.	\$157,499.00	2.27%			
				HAYES, ROBERT E	0482	\$103,918.00
				SIMONETTI, LISA M	0043	\$10,500.00
				TRIERWEILER, GARRETT L	0696	\$36,231.00

CATEGORY: 16

LOBBYING ORGANIZATIONS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950353	McDERMOTT/O'NEILL ASSOCIATES	\$376,321.00	5.43%	E BAPTISTE, JAMES	0702	\$35,145.00
				CURRAN, SEAN Q	0817	\$20,893.00
				DENTERLEIN, GERALDINE	0671	\$16,843.00
				FERSON, SCOTT	0161	\$43,518.00
				HARRINGTON, ALISON	0937	\$7,675.00
				HOLLAND, WILLIAM E	0815	\$43,100.00
				McDERMOTT, TERENCE P	0109	\$77,806.00
				McPHEE, SHELLY	0936	\$1,313.00
				MILLER, JENNIFER	0954	\$0.00
				O'NEILL III, THOMAS P	0110	\$92,210.00
				E ROBINSON, KIMBERLY M	0721	\$9,825.00
				SMITH, DENNIS A	0335	\$24,000.00
				WALSH, THOMAS P	0240	\$18,994.00
950223	MEREDITH & ASSOCIATES	\$205,060.00	2.96%	HALL, JACKSON C	0070	\$76,860.00
				MEREDITH, JUDITH C	0069	\$128,200.00
950835	MINAHAN, ALFRED A.	\$6,304.00	0.09%	THURSTON, JENNIFER	0704	\$6,304.00
970038	ML GLOBAL, L.L.C.	\$0.00	0.00%	TOCCO, STEPHEN P	0869	\$0.00
950009	ML STRATEGIES, INC.	\$196,000.00	2.83%	CRONIN, M. PATRICIA	0002	\$100,000.00
				McDERMOTT, WILLIAM P	0301	\$50,000.00
				ZUCKERMAN, JAN M	0296	\$46,000.00
950917	MURPHY, JOHN E. JR., ATTORNEY AT LAW	\$36,500.00	0.53%	GLYNN, MAUREEN	0050	\$36,500.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 16

LOBBYING ORGANIZATIONS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970001	MURPHY/BURNS	\$0.00	0.00%	BURNS, ROBERT F MURPHY, RIC	0390 0511	\$0.00 \$0.00
960477	NEW ENGLAND STRATEGIC DEVELOPMENT CORP.	\$266,750.00	3.85%	RYAN, WILLIAM H TENNANT, ALEXANDER T	0033 0791	\$700.00 \$266,050.00
950807	ORSINO CONSULTING	\$35,000.00	0.50%	ANDREWS, KATHERINE ORSINO, JEANNETTE M	0617 0542	\$35,000.00 \$0.00
950549	PROJECT DEVELOPEMENT CONSULTING GROUP	\$63,900.00	0.92%	MCGLYNN, JR, JOHN J MILLER, STEPHEN V TOOMEY, JOSEPH F	0107 0486 0487	\$13,333.00 \$34,317.00 \$16,250.00
950347	PUBLIC POLICY SYSTEMS, INC	\$66,000.00	0.95%	CARITO, WILLIAM A HAYES, RICHARD J	0098 0099	\$36,000.00 \$30,000.00
950127	QUINN & MORRIS	\$387,125.00	5.58%	CALAMARE, ANDREW J FISHER, MARTIN W HUNTINGTON, PATRICK J MORRIS, JAMES T QUINN, ROBERT H	0036 0035 0037 0850 0034	\$79,232.00 \$62,197.00 \$75,361.00 \$58,326.00 \$112,009.00
970250	RASKY/BAERLEIN GROUP	\$24,000.00	0.35%	BAERLEIN, JOSEPH T CRONIN, GEORGE F LONG, II, RAYMOND G	0066 0771 0065	\$8,000.00 \$8,000.00 \$8,000.00

CATEGORY: 16

LOBBYING ORGANIZATIONS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950658	REGINA VILLA ASSOCIATES	\$ 106,410.00	1.53%	L HART, MARY ANN	0549	\$59,976.00
				L MALONEY, MARY LOU	0550	\$28,051.00
				L MATYKA, CAROL	0885	\$18,383.00
950636	REILLY ASSOCIATES / THE COMMONWEALTH GROUP	\$80,000.00	1.15%	HANNON, KATHRYN	0873	\$20,000.00
				REILLY, MARTIN T	0536	\$55,000.00
				WOJTKOWSKI, THOMAS C	0610	\$7,000.00
950685	RENDON GROUP	\$0.00	0.00%	BECKWITH, DEREK R	0580	\$0.00
				RENDON, RICHARD H	0579	\$0.00
960500	SHANLEY FLEMING AND ASSOCIATES	\$45,500.00	0.66%	FARLEY, EDWARD D	0835	\$15,500.00
				FLEMING, F. JEFFREY	0080	\$0.00
				OLLARI, MARIA	0496	\$30,000.00
				SHANLEY, VINCENT J	0024	\$0.00
970062	SHEEHY & ASSOCIATES	\$19,500.00	0.28%	REILLY ASSOCIATES,	0537	\$13,500.00
				SHEEHY, SHAWN K	0133	\$6,000.00
950215	SNOW, COURTNEY AND ASSOCIATES	\$103,851.00	1.50%	ALEXANDER, JILL A	0489	\$19,956.00
				COURTNEY, KAREN G	0056	\$39,667.00
				FOLEY, MARTIN V	0059	\$46,562.00
				SNOW, JAMES F	0058	\$39,666.00
960036	TREMONT COMMUNICATIONS	\$7,000.00	0.10%	SOWYRDA, KEVIN JOHN	0592	\$7,000.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 16

LOBBYING ORGANIZATIONS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
960113	VICTORY GROUP, THE	\$54,470.00	0.79%	FEASTER, JR., JOSEPH D	0843	\$4,080.00
				ROCHE, STEPHEN G	0067	\$17,500.00
				ROJAS, JOSE	0952	\$0.00
				ROWE, HEATHER E	0859	\$3,966.00
				SPENCER, JAMES D	0826	\$6,836.00
950369	WHITE ASSOCIATES, INC., ROBERT	\$0.00	0.00%	WHITE, ROBERT	0060	\$0.00
CATEGORY TOTAL:		\$6,935,476.00	20.05%	OF ALL CATEGORIES		

CATEGORY: 17

INSURANCE- AUTO, HOME, LIFE, OTHER

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950412	AMERICAN COUNCIL OF LIFE INSURANCE	\$48,801.00	1.68%	BARTHOLOMEW, MICHAEL J	0686	\$22,500.00
				SOUSA, ALVARO M	0199	\$19,000.00
960081	AMERICAN FAMILY LIFE ASSURANCE CO. OF NEW YORK	\$40,087.00	1.38%	RICE, PETER S	0422	\$34,509.00
950264	AMERICAN INSURANCE ASSOCIATION	\$88,900.00	3.07%	BUMP, SUZANNE M	0208	\$22,000.00
				HARRINGTON, JAMES T	0189	\$28,000.00
				SHANLEY FLEMING & ASSOCIATES,	0333	\$30,300.00
970242	AMERICAN INTERNATIONAL GROUP (AIG)	\$110,000.00	0.35%	CREMIN, THOMAS E	0087	\$5,000.00
				E.L.M. MANAGEMENT SERVICES CORP.,	0652	\$5,000.00
950569	AMERICAN TRANSPORTATION INSURANCE CO.	\$8,000.00	0.28%	MUSE, MICHAEL J	0469	\$8,000.00
950437	ARBELLA MUTUAL INSURANCE COMPANY	\$75,000.00	2.59%	WHITE ASSOCIATES, INC., ROBERT	0061	\$75,000.00
950103	AUTOMOBILE INSURERS BUREAU OF MASS.	\$105,900.00	3.66%	FINNEGAN & UNDERWOOD,	0600	\$60,000.00
				JOHNSTON, DANIEL J	0396	\$0.00
				MEYER, MICHAEL B	0435	\$27,060.00
				SLOMAN, E. MICHAEL	0436	\$18,840.00
950100	COMMERCE INSURANCE COMPANY	\$88,333.00	3.05%	FINNEGAN & UNDERWOOD,	0600	\$63,333.00
				SPILLANE, JOHN W	0132	\$25,000.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 17

INSURANCE- AUTO, HOME, LIFE, OTHER

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950102	DOMESTIC AUTOMOBILE INSURERS OF MASS., INC. (DAIM)	\$120,000.00	4.14%			
				CREMIN, THOMAS E	0087	\$60,000.00
				FINNEGAN & UNDERWOOD,	0600	\$60,000.00
970066	E & S EUCKVERSICHERUNGS-AKTIENGESELLSCHAFT	\$600.00	0.02%			
				RICE, PETER S	0422	\$600.00
960094	ELECTRIC INSURANCE CO.	\$49,090.00	1.69%			
				L CASSIDY & ASSOCIATES,	0023	\$49,000.00
970149	ELECTRIC INSURANCE COMPANY	\$67,000.00	2.31%			
				DONOGHUE, BARRETT & SINGAL, P.C.,	0005	\$25,000.00
				MURPHY, JR, JOHN E	0026	\$42,000.00
950425	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPANY	\$42,935.00	1.48%			
				BAKER, RICHARD J	0297	\$13,600.00
				PORTNEY, DAVID C	0458	\$0.00
950291	G. E. CAPITAL ASSURANCE CO., FORMERLY AMEX LIFE ASSURANCE Co.	\$15,000.00	0.52%			
				L EID, CYNTHIA A	0353	\$15,000.00
970065	HANNOVER RUCKVERSICHERUNGS-AKTIENGESELLSCHAFT	\$4,885.00	0.17%			
				RICE, PETER S	0422	\$4,885.00
970238	HARTFORD, THE	\$6,171.00	0.21%			
				BRANDON ASSOCIATES, LLC,	0084	\$6,171.00
970154	IL ANNUITY AND INSURANCE COMPANY, INC.	\$7,250.00	0.25%			
				MINAHAN, ALFRED A	0552	\$7,250.00
950410	INDEPENDENT PROPERTY-CASUALTY INSURERS OF MASS., INC.	\$60,000.00	2.07%			
				MORAN, JR., JAMES J	0197	\$60,000.00
950393	INSURERS FOR AUTO REFORM IN MASS. (INFORM)	\$68,750.00	2.37%			

STATISTICAL REPORT OF LOBBYING EXPENDITURES

RUN DATE: 3/30/98

PAGE 79

CATEGORY: 17

INSURANCE- AUTO, HOME, LIFE, OTHER

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950141	JOHN HANCOCK MUTUAL LIFE INSURANCE Co.	\$296,441.00	10.23%	ERICKSON, JENNY A	0669	\$324.00
				KOCZELA, CHRISTOPHER S	0406	\$5,370.00
				QUINN & MORRIS,	0039	\$51,800.00
				SASSO, JOHN R	0723	\$62,500.00
				YOFFE, STUART A	0485	\$249.00
960088	KEMPER REINSURANCE Co.	\$145,290.00	5.01%	E.L.M. MANAGEMENT SERVICES CORP.,	0652	\$72,000.00
				LEWIS, SCOTT P	0453	\$8,290.00
				PEZZELLA, PAUL M	0094	\$5,000.00
				WHITE ASSOCIATES, INC., ROBERT	0061	\$60,000.00
950073	LIBERTY MUTUAL INSURANCE Co.	\$211,024.71	7.28%	MURPHY, JOHN P	0126	\$70,500.00
				SHANLEY FLEMING & ASSOCIATES,	0333	\$55,000.00
970112	LICENSED PREMISE GROUP, THE	\$0.00	0.00%	REILLY ASSOCIATES,	0537	\$0.00
950453	LIFE INSURANCE ASSOCIATION OF MASS., INC.	\$689,207.00	23.79%	CARROLL, WILLIAM F	0352	\$89,700.00
				DILLON, LUKE A	0413	\$72,000.00
				O'BRIEN, FRANCIS C	0357	\$48,470.00
				ROTHBERG, ELIZABETH C	0245	\$48,284.00
960747	LINCOLN LIFE INSURANCE COMPANY	\$6,663.00	0.23%	CORDY, ROBERT J	0345	\$1,663.00
				DILLON, LUKE A	0413	\$5,000.00
960119	LIQUOR LIABILITY JOINT UNDERWRITING ASSOCIATION	\$5,000.00	0.17%	MORIN, PETER B	0770	\$5,000.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 17

INSURANCE- AUTO, HOME, LIFE, OTHER

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
960761	MARY E. CASSEDY	\$0.00	0.00%	VALAS, FRANK A	0498	\$0.00
950457	MASS. ASSOC. OF INSURANCE AGENTS	\$108,500.00	3.75%	FOLEY, JR., DANIEL J MANCINI, FRANCIS A	0361 0516	\$49,500.00 \$59,000.00
950292	MASS. ASSOC. OF LIFE UNDERWRITERS	\$46,500.00	1.61%	BRANDON ASSOCIATES, LLC,	0084	\$46,500.00
970034	MASS. CREDIT UNION SHARE INSURANCE CORP.	\$24,000.00	0.83%	KEARNEY, DENNIS J	0188	\$24,000.00
950003	MASS. LAND TITLE ASSOCIATION	\$4,500.00	0.16%	CHAYET, NEIL L CRANE JR., ESQ., ROBERT Q	0032 0001	\$4,500.00 \$0.00
950432	MASS. PROPERTY INSURANCE UNDERWRITING ASSOC.	\$0.00	0.00%	GOLEMESKI, JOHN K PAPPAS, JAMES H L TOMMASINO, ROBERT C	0309 0311 0310	\$0.00 \$0.00 \$0.00
970132	MCDERMOTT, WILL & EMERY	\$40,000.00	1.38%	CREMIN, THOMAS E	0087	\$40,000.00
950176	METROPOLITAN PROPERTY AND CASUALTY INSURANCE COMPANY	\$6,000.00	0.21%	ROBERTSON, PETER T	0563	\$6,000.00
970114	MORTGAGE INSURANCE COMPANIES OF AMERICA	\$22,500.00	0.78%	MCDONALD, BRIAN J MORAN, JR., JAMES J	0471 0197	\$15,000.00 \$7,500.00
950413	NEW ENGLAND LIFE INSURANCE CO. (THE NEW ENGLAND)	\$30,000.00	1.04%			

STATISTICAL REPORT OF LOBBYING EXPENDITURES

RUN DATE: 3/30/98

PAGE 81

CATEGORY: 17

INSURANCE- AUTO, HOME, LIFE, OTHER

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950254	PAUL REVERE LIFE INSURANCE COMPANY	\$21,500.00	0.74%	SPILLANE, JOHN W	0132	\$21,500.00
950297	PAUL REVERE VARIABLE ANNUITY INS. CO.	\$5,000.00	0.17%	SPILLANE, JOHN W	0132	\$5,000.00
950313	PLYMOUTH ROCK ASSURANCE CORPORATION	\$20,035.00	0.69%	BRENNAN, JR., EDWARD J	0152	\$20,000.00
950307	PREMIER INSURANCE COMPANY, THE	\$32,141.00	1.11%	LYNCH, PATRICIA A MORIN, PETER B	0143 0770	\$27,250.00 \$4,500.00
950233	SAFETY INSURANCE GROUP	\$50,000.00	1.73%	RICE, PETER S	0422	\$50,000.00
960441	SHEPPARD, RILEY, COUGHLIN	\$60,000.00	2.07%	ANDOVER STRATEGIES,	0860	\$60,000.00
960109	SMALL BUSINESS SERVICE BUREAU, INC.	\$10,808.00	0.37%	BRANDON ASSOCIATES, LLC,	0084	\$10,808.00
970070	ST. PAUL REINSURANCE COMPANY, LTD.	\$4,885.00	0.17%	RICE, PETER S	0422	\$4,885.00
960082	SURETY LIFE INSURANCE COMPANY	\$5,025.00	0.17%	MINAHAN, ALFRED A	0552	\$5,025.00
970067	TERRA NOVA INSURANCE COMPANY, LTD.	\$4,885.00	0.17%	RICE, PETER S	0422	\$4,885.00
960563	TIAA/CREF	\$10,500.00	0.36%	DELANEY, JOHN W	0273	\$10,500.00
970068	UNIONAMERICA INSURANCE COMPANY, LTD.	\$4,885.00	0.17%			

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 17

INSURANCE- AUTO, HOME, LIFE, OTHER

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950324	UNUM LIFE INSURANCE COMPANY	\$10,600.00	0.37%	ML STRATEGIES, INC.,	0840	\$10,600.00
950667	VARIABLE ANNUITY LIFE INSURANCE COMPANY	\$27,015.00	0.93%	MINAHAN, ALFRED A	0552	\$24,475.00
950101	WORKERS' COMPENSATION RATING & INSPECTION BUREAU OF MASS.	\$82,675.00	2.85%	FINNEGAN & UNDERWOOD, LEICHTER, JOSHUA W LEWIS, SCOTT P MEAGHER, PAUL F STEWART, ROY	0600 0956 0453 0425 0253	\$60,000.00 \$990.00 \$4,345.00 \$12,066.00 \$5,274.00
970069	ZURICH REINSURANCE LONDON LIMITED.	\$4,885.00	0.17%	RICE, PETER S	0422	\$4,885.00
CATEGORY TOTAL:		\$2,897,166.71	8.38%	OF ALL CATEGORIES		

CATEGORY: 18

ENERGY- PETROLEUM, HYDRO, NUCLEAR, OIL

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970166	ALLENERGY MARKETING COMPANY, LLC	\$43,125.00	5.36%	KEARNEY, DENNIS J	0188	\$43,125.00
950418	AMERICAN PETROLEUM INSTITUTE (MASS. PETROLEUM COUNCIL)	\$91,460.00	11.38%	GUVEYAN, STEVEN S	0368	\$6,000.00
				QUINN, JOHN E	0460	\$36,000.00
				TIVNAN, FRANCIS M	0286	\$48,000.00
950877	BERKSHIRE POWER DEVELOPMENT CO., INC.	\$85,000.00	10.57%	ANDOVER STRATEGIES,	0860	\$85,000.00
970248	BLUESTONE ENERGY SERVICES, INC.	\$5,000.00	0.62%	ESSENTIAL STRATEGIES, INC.,	0691	\$2,500.00
				SHEEHY & ASSOCIATES,	0864	\$2,500.00
970100	CENTER FOR ENERGY AND ECONOMIC DEVELOPMENT	\$100,000.00	12.44%	DAYCOCK, SUZANNE M	0880	\$4,500.00
				McDERMOTT/O'NEILL & ASSOCIATES,	0108	\$95,500.00
970035	CITIZEN AGENDA, INC.	\$2,230.00	0.28%	LYNN, PATRICIA A	0854	\$2,180.00
970120	EL PASO ENERGY	\$80,000.00	9.95%	SMITH, DENNIS A	0335	\$80,000.00
970245	GLOBAL PETROLEUM CORP.	\$5,000.00	0.62%	WHITE ASSOCIATES, INC., ROBERT	0061	\$5,000.00
950159	HYDRO-QUEBEC	\$80,695.00	10.04%	McDERMOTT/O'NEILL & ASSOCIATES,	0108	\$80,200.00
950371	INDEPENDENT OIL MARKETERS ASSOC. OF NEW ENGLAND	\$26,400.00	3.28%	WHITE ASSOCIATES, INC., ROBERT	0061	\$26,400.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 18

ENERGY- PETROLEUM, HYDRO, NUCLEAR, OIL

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970224	MASS. HEALTH AND EDUCATIONAL FACILITIES AUTHORITY ("HEFA")	\$2,500.00	0.31%	CHAYET, NEIL L	0032	\$2,500.00
950466	MASS. OILHEAT COUNCIL	\$27,120.00	3.37%	CAPITAL ASSOCIATES INC., FERRANTE, MICHAEL J ROLPH, SCOTT K	0659 0373 0781	\$6,000.00 \$14,400.00 \$7,200.00
970205	MILLSTONE III MINORITY OWNERS	\$8,775.00	1.09%	MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$8,775.00
950130	MOBIL OIL CORPORATION	\$42,000.00	5.22%	COYNE, JR. ESQ. P.C., WILLIAM F.	0019	\$42,000.00
950370	MUTUAL OIL COMPANY	\$18,000.00	2.24%	WHITE ASSOCIATES, INC., ROBERT	0061	\$18,000.00
970039	NEW ENERGY VENTURES, NEW ENGLAND	\$40,110.00	4.99%	FERRO III, BENJAMIN LYNCH, PATRICIA A	0151 0143	\$17,678.00 \$21,415.00
970159	NORTHEAST ENERGY EFFICIENCY COUNCIL	\$46,000.00	5.72%	GREGORY & ASSOCIATES, MCMAHUS, JAMES G MINAHAN, ALFRED A	0852 0928 0552	\$25,000.00 \$0.00 \$21,000.00
950183	SHELL OIL COMPANY	\$20,002.00	2.49%	HARRINGTON, KEVIN B	0049	\$20,002.00
950379	SUN COMPANY, INC	\$3,500.00	0.44%	PETERS, JEFFREY R	0269	\$3,500.00
960760	TWIN RIVERS TECHNOLOGIES, INC	\$4,300.00	0.53%			

CATEGORY: 18

ENERGY- PETROLEUM, HYDRO, NUCLEAR, OIL

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
960040	U.S. GENERATING	\$60,000.00	7.46%			
				ANDOVER STRATEGIES,	0860	\$60,000.00
950171	YANKEE ATOMIC ELECTRIC COMPANY	\$12,680.00	1.58%			
				L CAPSTICK, JR., ROBERT W	0365	\$2,515.00
				JOYCE & JOYCE COUNSELLORS AT LAW,	0045	\$10,000.00

CATEGORY TOTAL:

\$803,897.00

2.32% OF ALL CATEGORIES

CATEGORY: 19

PHARMACEUTICAL INDUSTRY

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950074	ABBOTT LABORATORIES	\$12,150.00	1.81%	SHANLEY FLEMING & ASSOCIATES,	0333	\$12,150.00
950504	AMERICAN HOME PRODUCTS CORP.	\$8,429.00	1.25%	KROWN, BRUCE C	0459	\$951.00
970142	BARR LABORATORIES, INC.	\$163,408.00	24.32%	BOSTON STRATEGIES, BRANDON ASSOCIATES, LLC, SIMS, STEPHEN F	0912 0084 0903	\$24,000.00 \$137,908.00 \$1,500.00
950898	BAYER CORPORATION	\$3,375.00	0.50%	ANSON, JOSEPH L	0755	\$3,375.00
950638	BRISTOL-Myers Squibb Co	\$0.00	0.00%	E HODGE, BARBARA J	0196	\$0.00
960744	CVS PHARMACY	\$600.00	0.09%	PUBLIC POLICY SYSTEMS, INC.	0101	\$600.00
970079	DUPONT MERCK PHARMACEUTICAL CO., THE	\$97,000.00	14.44%	CREMIN, THOMAS E DONOGHUE, BARRETT & SINGAL, P.C., KAYSEN, MARY C LYONS, DENNIS G	0087 0005 0868 0923	\$14,000.00 \$36,000.00 \$22,500.00 \$24,500.00
970256	EFAMOL NUTACEUTICALS, INC.	\$4,000.00	0.60%	BRANDON ASSOCIATES, LLC,	0084	\$4,000.00
950235	ELI LILLY AND COMPANY	\$30,000.00	4.46%	CHOATE GROUP, THE, QUIRK, JOHN	0062 0565	\$15,000.00 \$15,000.00

CATEGORY: 19

PHARMACEUTICAL INDUSTRY

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950033	GLAXO WELLCOME INC	\$63,322.00	9.42%	DONOGHUE, BARRETT & SINGAL, P.C., GRINSTEAD, ERIC P	0005 0722	\$30,000.00 \$25,558.00
950507	HOECHST MARION ROUSSEL	\$1,660.00	0.25%	MORGAN, D. KIRK	0455	\$898.00
970014	HOFFMAN LAROCHE	\$59,500.00	8.86%	CORRY ASSOCIATES,	0745	\$59,500.00
950035	JOHNSON & JOHNSON	\$2,750.00	0.41%	LLOYD, RICHARD W	0872	\$2,750.00
950417	MASS. CHAIN PHARMACY COUNCIL	\$47,950.00	7.14%	WILLIAMS, CONNIE J	0285	\$46,128.00
950673	MERCK & CO., INC	\$1,671.00	0.25%	CLOSSON, CHARLES S	0555	\$1,425.00
970136	MERCK-MEDCO Rx SERVICES OF MASSACHUSETTS, L.L.C.	\$16,179.00	2.41%	MUSE, MICHAEL J	0469	\$16,000.00
970254	NOVARTIS PHARMACEUTICAL CORP.	\$1,000.00	0.15%	JOHNSON-McDUFFIE, SARA L	0531	\$1,000.00
950733	Pfizer Inc.	\$49,550.00	7.37%	MASELLI, KATE B REILLY ASSOCIATES,	0780 0537	\$14,500.00 \$30,000.00
970150	PHARMACEUTICAL CARE MANUFACTURERS ASSOCIATION c/o MULTISTATE ASS	\$6,000.00	0.89%	GLYNN, MAUREEN MURPHY, JR, JOHN E	0050 0026	\$4,000.00 \$2,000.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 19

PHARMACEUTICAL INDUSTRY

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950182	PHARMACEUTICAL RESEARCH AND MANUFACTURERS OF AMERICA (PHRMA)	\$45,845.00	6.82%	CRANE JR., ESQ., ROBERT Q	0001	\$0.00
				HARRINGTON, KEVIN B	0049	\$37,000.00
				O'CONNOR, JOHN	0134	\$6,000.00
950471	PHARMACIA & UPJOHN, INC.	\$2,808.00	0.42%	MAIRS, STEPHEN V. P.	0380	\$2,274.00
950805	QUEST DIAGNOSTICS, INC.	\$500.00	0.07%	SHANLEY FLEMING & ASSOCIATES,	0333	\$500.00
970127	RHONE-POULENE RORER, INC.	\$4,000.00	0.60%	FULLER, KEVIN L	0890	\$4,000.00
950729	SCHERING-PLOUGH EXTERNAL AFFAIRS, INC.	\$28,600.00	4.26%	MINAHAN, ALFRED A	0552	\$22,100.00
				RAMIREZ, PAUL	0836	\$6,500.00
950718	SMITHKLINE BEECHAM	\$12,300.00	1.83%	SHANLEY FLEMING & ASSOCIATES,	0333	\$12,300.00
950593	WARNER LAMBERT CO., PARKE-DAVIS DIVISION	\$4,644.00	0.69%	DOOLEY, SR, GLENN E	0202	\$4,644.00
950871	WYETH-AYERST LABORATORIES	\$2,427.00	0.36%	ISERMAN, KATRINA	0730	\$2,427.00
950620	ZENECA, INC.	\$2,251.00	0.34%	JOHNSON-MCDUFFIE, SARA L	0531	\$1,547.00
CATEGORY TOTAL:		\$671,919.00	1.94%	OF ALL CATEGORIES		

STATISTICAL REPORT OF LOBBYING EXPENDITURES

RUN DATE: 3/30/98

PAGE 89

CATEGORY: 20

POLICE, FIRE & LAW ENFORCEMENT ORGANIZATIONS

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950395	BOSTON POLICE PATROLMEN'S ASSOCIATION	\$23,750.00	11.50%	BARRY, JAMES	0249	\$21,200.00
960375	FRATERNAL ORDER OF POLICE	\$34,500.00	16.70%	GIANNETTI, ANTHONY J	0244	\$34,500.00
950407	MASS. CHIEFS OF POLICE ASSOC.	\$5,600.00	2.71%	COLLINS, JOHN M	0697	\$3,600.00
				DOHERTY, PAUL L	0281	\$2,000.00
950521	MASS. POLICE ASSOCIATION	\$20,973.00	10.15%	MACHADO, JAMES M	0712	\$18,600.00
950493	MASS. STATE POLICE COMMISSIONED OFFICERS ASSOCIATION	\$9,600.00	4.65%	ORSINO CONSULTING,	0870	\$9,600.00
950735	MBTA POLICE ASSOC.	\$10,900.00	5.28%	QUINN & MORRIS,	0039	\$10,900.00
950304	PROFESSIONAL FIREFIGHTERS OF MASS.	\$28,270.54	13.68%	FALLON, JR., JOHN W	0140	\$7,067.08
				KILDUFF, ROBERT T	0141	\$7,067.08
				MCCARTHY, ROBERT B	0138	\$8,482.29
950557	STATE POLICE ASSOC. OF MASS.	\$48,000.00	23.23%	BRANDON ASSOCIATES, LLC,	0084	\$48,000.00
970125	STATE POLICE FOR RETIREMENT EQUITY	\$25,000.00	12.10%	BRANDON ASSOCIATES, LLC,	0084	\$25,000.00
CATEGORY TOTAL:		\$206,593.54	0.60%	OF ALL CATEGORIES		

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 21

TRAVEL, TOURISM & ENTERTAINMENT

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
960436	AIRPORT HOTEL LIMITED PARTNERSHIP	\$11,000.00	2.78%	KAROL GROUP, INC., THE,	0888	\$11,000.00
950656	BALLOON COUNCIL, THE	\$9,000.00	2.27%			
950541	BALLY TOTAL FITNESS	\$18,000.00	4.55%	MCGLYNN, JR, JOHN J	0107	\$9,000.00
950065	BAYSIDE EXPO CENTER	\$23,050.00	5.82%	E.S.C. SERVICES, INC,	0463	\$18,000.00
970249	CONVENTURES, INC.	\$20,000.00	5.05%	CASSIDY & ASSOCIATES,	0023	\$23,000.00
950905	DEAN & FLYNN, INC	\$1,550.00	0.39%	KAROL GROUP, INC., THE,	0888	\$20,000.00
970045	FREEMAN DECORATING COMPANY	\$25,000.00	6.31%	MONAHAN, BETTY ANN	0763	\$1,550.00
960092	GREATER BOSTON CONVENTION AND VISITOR'S BUREAU, INC.	\$64,750.00	16.35%	MASS. BAY ASSOCIATES, INC.,	0483	\$25,000.00
970187	HARBOR CRUISES, LLC	\$12,500.00	3.16%	KAROL GROUP, INC., THE,	0888	\$64,750.00
950173	MASS. CAMPING ASSOCIATION	\$4,000.00	1.01%	MASS. BAY ASSOCIATES, INC.,	0483	\$12,500.00
950592	MASS. LODGING ASSOC.	\$15,000.00	3.79%	JOYCE & JOYCE COUNSELLORS AT LAW,	0045	\$4,000.00
960525	MASS. VISITOR INDUSTRY COUNCIL	\$24,000.00	6.06%	L COHEN, GERALD M	0316	\$15,000.00

CATEGORY: 21

TRAVEL, TOURISM & ENTERTAINMENT

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950518	MASS. WILDLIFE FEDERATION	\$2,047.00	0.52%	KRESS, PAUL J	0430	\$0.00
950277	MOTORCYCLE INDUSTRY COUNCIL, INC.	\$12,000.00	3.03%	WALSH, ESQ., JOHN COLEMAN	0082	\$12,000.00
960099	NATIONAL MUSIC FOUNDATION, THE	\$0.00	0.00%	REILLY ASSOCIATES,	0537	\$0.00
950110	NEW ENGLAND HORSEMEN'S BENEVOLENT ASSOC.	\$25,000.00	6.31%	HICKEY ASSOCIATES, BRIAN S	0030	\$25,000.00
950399	NEW ENGLAND TRAIL RIDERS ASSOCIATION	\$10,780.00	2.72%	HARRINGTON, THOMAS J	0257	\$10,780.00
950911	PET CLUB	\$2,500.00	0.63%	MIYARES, J. RAYMOND	0337	\$0.00
970072	SKATENATION, INC.	\$27,000.00	6.82%	MCGLYNN, JR, JOHN J	0107	\$2,500.00
960717	SMARTE CARTE, INC	\$5,000.00	1.26%	DELANEY, JOHN W	0273	\$27,000.00
950775	SNOWMOBILE ASSOCIATION OF MASS. INC.	\$16,010.00	4.04%	KAROL GROUP, INC., THE,	0888	\$5,000.00
970064	THEATRE OWNERS OF NEW ENGLAND	\$15,000.00	3.79%	SHEEHY, SHAWN K	0133	\$15,000.00
950250	TICKETMASTER	\$24,000.00	6.06%	SMITH, EDWARD J	0089	\$15,000.00
950487	WORLD TRADE CENTER & JOHN DREW Co.	\$28,790.00	7.27%	DELANEY ASSOCIATES, W.	0079	\$24,000.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

RUN DATE: 3/30/98

CATEGORY: 21

TRAVEL, TOURISM & ENTERTAINMENT

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
------------------	---------------	--------------------------	------------------------	------------	---------------	-----------------------

CATEGORY TOTAL:

\$395,977.00

1.14% OF ALL CATEGORIES

CATEGORY: 22

REAL ESTATE- DEVELOPMENT & PROPERTY

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950121	AK MEDIA	\$129,500.00	18.01%	BREAULT, JOHN R	0707	\$10,500.00
				DONOVAN III, JOHN F	0832	\$6,000.00
				ESSENTIAL STRATEGIES, INC.,	0691	\$36,000.00
				HARRINGTON, KEVIN B	0049	\$36,000.00
				LOPRESTI, JR., MICHAEL	0749	\$12,000.00
				RYAN, WILLIAM H	0033	\$29,000.00
970095	ANTI-DISPLACEMENT PROJECT	\$2,000.00	0.28%	GREGORY & ASSOCIATES,	0852	\$2,000.00
950963	APCOA, INC.	\$0.00	0.00%	NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	\$0.00
970145	ATLANTIC MANAGEMENT CORPORATION	\$14,665.00	2.04%	COHN GROUP, INC., THE	0906	\$14,665.00
970147	BOYLSTON PROPERTIES	\$20,000.00	2.78%	JOYCE & JOYCE COUNSELLORS AT LAW,	0045	\$20,000.00
960097	CENTER CORP.	\$10,000.00	1.39%	NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	\$10,000.00
970156	CONROY/HEAFITZ DEVELOPMENT CORPORATION	\$48,000.00	6.68%	MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$48,000.00
970251	DEMATTEO MANAGEMENT, INC.	\$0.00	0.00%	JOYCE & JOYCE COUNSELLORS AT LAW,	0045	\$0.00
950318	FITCHBURG REDEVELOPMENT AUTHORITY	\$15,000.00	2.09%	PEZZELLA, PAUL M	0094	\$15,000.00
970169	FITZGERALD INVESTMENT TRUST	\$32,500.00	4.52%	ANDOVER STRATEGIES,	0860	\$32,500.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 22

REAL ESTATE- DEVELOPMENT & PROPERTY

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950520	GREATER BOSTON REAL ESTATE BOARD	\$ 16,250.00	2.26%	CONWAY, JOY C	0388	\$ 10,500.00
				DELANEY ASSOCIATES, W.	0079	\$0.00
				SHANAHAN, EDWIN J	0675	\$5,000.00
				SIDOR, CAROLYN J	0718	\$ 750.00
970146	GREENLEAF REALTY TRUST	\$30,000.00	4.17%	GM STRATEGIES, INC.,	0863	\$30,000.00
970015	HALL PROPERTIES, INC.	\$ 12,000.00	1.67%	CREMIN, THOMAS E	0087	\$ 12,000.00
960545	MALDEN MILLS INDUSTRIES, INC.	\$54,000.00	7.51%	ADS VENTURES, INC.,	0442	\$54,000.00
970181	MAOLIS REALTY TRUST	\$ 10,000.00	1.39%	NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	\$ 10,000.00
970028	MASS. ALLIANCE OF H.U.D. TENANTS	\$ 7,500.00	1.04%	GREGORY & ASSOCIATES,	0852	\$ 7,500.00
960060	MASS. ASSOC. OF BUYER AGENTS	\$2,638.00	0.37%	BARRY, FREDERICK G	0621	\$2,638.00
950247	MASS. ASSOC. OF REALTORS	\$ 146,401.00	20.37%	DELANEY ASSOCIATES, W.	0079	\$80,000.00
				NASH, ROBERT L	0200	\$26,500.00
				RYAN, STEPHEN J	0093	\$8,750.00
970243	MERIAN ENTERPRISES	\$ 15,000.00	2.09%	ANDOVER STRATEGIES,	0860	\$ 15,000.00
970082	MUSEUM OF SCIENCE	\$ 19,000.00	2.64%			

STATISTICAL REPORT OF LOBBYING EXPENDITURES

RUN DATE: 3/30/98

CATEGORY: 22

REAL ESTATE- DEVELOPMENT & PROPERTY

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950326	NAIOP, NATIONAL ASSOC. OF INDUSTRIAL AND OFFICE PROPERTIES	\$20,400.00	2.84%	L BEGELFER, DAVID I	0699	\$8,400.00
				NYLEN, RICHARD A	0156	\$12,000.00
950851	NATIONAL ASSOC. OF HOUSING & REDEVELOPMENT OFFICIALS (NAHRO)	\$24,000.00	3.34%	GOVERNMENT BUSINESS ASSOCIATES, INC.	0717	\$24,000.00
950039	NEW BOSTON GARDEN CORPORATION	\$27,500.00	3.83%	MCCORMACK, MICHAEL J	0834	\$25,000.00
				MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$2,500.00
970226	PAPPAS MANAGEMENT CORPORATION	\$5,000.00	0.70%	BERLANDI, PETER J	0935	\$2,500.00
				FINNEGAN & UNDERWOOD,	0600	\$2,500.00
960739	PRINCETON PROPERTIES MANAGEMENT, INC	\$4,000.00	0.56%	ANDOVER STRATEGIES,	0860	\$4,000.00
970165	ROWES WHARF CONDOMINIUM ASSOCIATION	\$40,000.00	5.56%	COYNE, JR. ESQ. P.C., WILLIAM F.	0019	\$40,000.00
960025	SMALL PROPERTY OWNER'S ASSOC., INC.	\$13,500.00	1.88%	SHEEHY, SHAWN K	0133	\$13,500.00
950822	SOUTH SHORE HOUSING DEVELOPEMENT CORP	\$0.00	0.00%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$0.00
CATEGORY TOTAL:		\$718,854.00	2.08%	OF ALL CATEGORIES		

RUN DATE: 3/30/98

STATISTICAL REPORT OF LOBBYING EXPENDITURES

PAGE 96

CATEGORY: 23

OTHER

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950629	A D S VENTURES, INC.	\$109,250.00	11.17%	E.L.M. MANAGEMENT SERVICES CORP., PEZZELLA, PAUL M	0652 0094	\$8,250.00 \$101,000.00
950249	AAA SOUTH CENTRAL NEW ENGLAND	\$8,000.00	0.82%	DELANEY ASSOCIATES, W.	0079	\$8,000.00
950924	AARP (AMERICAN ASSOC. OF RETIRED PERSONS)	\$8,800.00	0.90%	CITRON, ELLEN S	0259	\$8,800.00
970178	AMERICAN LOAN COMPANY	\$9,000.00	0.92%	MALLOY & ASSOCIATES, WILLIAM F.	0694	\$9,000.00
950603	ANIMAL RESCUE LEAGUE OF BOSTON	\$1,366.00	0.14%	BORGAL, ALAN B WHITE, THOMAS H	0526 0525	\$215.00 \$1,151.00
970042	ARAHARK CORRECTIONAL SERVICES	\$36,000.00	3.68%	MINAHAN, ALFRED A	0552	\$36,000.00
960562	BOSPORT DOCKING COMPANY, INC. D/B/A CONSTITUTION MARINA	\$0.00	0.00%	SPILLANE, JOHN W	0132	\$0.00
970214	Boston Ventures	\$125,000.00	12.78%	TRONBLEY, PETER G	0705	\$125,000.00
960033	CAMBRIDGE ECONOMIC OPPORTUNITY COUNCIL	\$12,000.00	1.23%	GOVERNMENTAL STRATEGIES, INC.,	0051	\$12,000.00
970194	CAN MANUFACTURERS INSTITUTE	\$5,500.00	0.56%	QUINN & MORRIS,	0039	\$5,500.00
950937	CHLORINE CHEMISTRY COUNCIL	\$25,000.00	2.56%			\$25,000.00

CATEGORY: 23

OTHER

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970134	CHRISTIAN COALITION OF MASS.	\$1,200.00	0.12%	PRO-FAMILY NETWORK,	0895	\$750.00
950524	CITIZEN ACTION OF MASSACHUSETTS, INC	\$0.00	0.00%	KELLY, EDWARD F	0394	\$0.00
950363	CITIZENS FOR LIMITED TAXATION & GOVERNMENT	\$7,282.00	0.74%	ANDERSON, BARBARA FAULKNER, FRANCIS J	0119 0118	\$3,200.00 \$3,500.00
950503	CITIZENS FOR PARTICIPATION IN POLITICAL ACTION (CPPAX)	\$10,191.00	1.04%	CARPENTER, JULIA H STEPHANO, STEPHEN Y	0809 0417	\$7,681.00 \$2,510.00
970129	COMMITTEE FOR FAIR AND SIMPLE TAXATION	\$42,692.00	4.36%	CHOATE GROUP, THE, QUINN & MORRIS,	0062 0039	\$30,000.00 \$11,550.00
950497	COMMON CAUSE	\$52,101.00	5.32%	FITZGERALD, PAUL T FRIEDES, JOSHUA A	0787 0774	\$17,307.00 \$18,003.00
960075	CONNAUGHT LABORATORIES, INC. C/O MULTISTATE ASSOCIATES	\$12,000.00	1.23%	MURPHY, JR, JOHN E	0026	\$12,000.00
970143	CONSERVATION LAW FOUNDATION *	\$722.00	0.07%	BENNETT, MARK E KENNELLY, RICHARD	0897 0896	\$522.00 \$0.00
970199	EGAN, NANCY	\$1,500.00	0.15%	MCDONOUGH, RICHARD W	0081	\$1,500.00
970216	ER ENTERTAINMENT	\$17,250.00	1.76%	MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$17,250.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 23

OTHER

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970135	FAMILY FIRST, INC.	\$40.00	0.00%	PRO-FAMILY NETWORK,	0895	\$40.00
950501	FIRST CHURCH OF CHRIST SCIENTIST, THE	\$7,124.00	0.73%	SILVERNAIL, WARREN D	0241	\$3,040.00
950335	GUN OWNERS' ACTION LEAGUE (GOAL)	\$55,510.00	5.67%	L HUBBARD, ANN L L YACINO, MICHAEL D	0845 0170	\$500.00 \$52,270.00
960696	HOME DEPOT	\$2,000.00	0.20%	CASSIDY & ASSOCIATES,	0023	\$2,000.00
960110	INTERNATIONAL ANTICOUNTERFEITING COALITION, INC.	\$13,096.00	1.34%	CHOATE GROUP, THE,	0062	\$12,500.00
960699	JEWISH COMMUNITY RELATIONS COUNCIL OF GREATER BOSTON (JCRC)	\$19,750.00	2.02%	GLICK, CHARLES	0226	\$16,000.00
950528	LIMITS	\$0.00	0.00%	THOMAS-VITRAC, DOROTHEA	0404	\$0.00
950462	MASS. CATHOLIC CONFERENCE	\$7,270.00	0.74%	D'AVOLIO, GERALD D	0369	\$7,270.00
950419	MASS. CITIZENS AGAINST THE DEATH PENALTY	\$0.00	0.00%	LAMBERT, ANN K	0287	\$0.00
950394	MASS. CITIZENS FOR LIFE	\$15,300.00	1.56%	CHAMPOUX, ARLENE B FLYNN, MARYCLARE	0248 0247	\$9,500.00 \$5,800.00
960063	MASS. COUNCIL OF MILITARY ORGANIZATIONS	\$17,153.00	1.75%			

CATEGORY: 23

OTHER

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970209	MASS. FAMILY INSTITUTE	\$975.00	0.10%	DANIELS, MATTHEW E	0938	\$975.00
950473	MASS. GAY & LESBIAN POLITICAL CAUCUS	\$656.00	0.07%	BORING, BARBARA L	0383	\$656.00
950671	MASS. NARAL	\$10,317.00	1.05%	MACEACHERN, KRISTIN M	0497	\$8,525.00
950438	MASS. NURSERY AND LANDSCAPE ASSOC.	\$8,671.00	0.89%	GILLETT, JR., HENRY S	0166	\$8,000.00
950362	MASS. PUBLIC INTEREST RESEARCH GROUP (MASSPIRG)	\$63,027.00	6.44%	BURNS, PAUL B	0116	\$12,003.00
				CUMMINGS, DEIRDRE A	0114	\$10,166.00
				JOHNSTON, ELTA LEA	0646	\$2,311.00
				KRATKA, JOSHUA R	0115	\$2,109.00
				PERRY, AMY	0117	\$8,722.00
				SARGENT, JR., ROBERT M	0113	\$14,783.00
				SCOTT, LAURA	0647	\$3,779.00
				SEGAL, JODI	0645	\$6,518.00
				SMITH, KERRY	0867	\$383.00
950522	MASS. SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS (MSPCA)	\$73,024.00	7.46%	BRANDON ASSOCIATES, LLC,	0084	\$12,000.00
				DEMPSEY, JOAN E	0853	\$19,899.00
				HOLMQUIST, KARA L	0663	\$29,242.00
				REILLY, PATRICIA A	0662	\$4,430.00
970032	MASS. SPORTSMENS COUNCIL	\$12,844.00	1.31%	L BERUBE, THOMAS H	0846	\$1,200.00
				L KELLSTRAND, JOHN E	0847	\$10,217.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 23

OTHER

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950451	MASS. TAXPAYERS FOUNDATION, INC	\$5,180.00	0.53%	ADAMS, STEPHEN J	0376	\$1,200.00
				WIDMER, MICHAEL J	0346	\$3,980.00
970192	MASS. VENDING ASSOC.	\$5,000.00	0.51%	E WHITE ASSOCIATES, INC., ROBERT	0061	\$5,000.00
960489	MUNICIPAL TAX BUREAU	\$29,000.00	2.96%	NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	\$29,000.00
950445	NATIONAL ORGANIZATION FOR WOMEN - MASSACHUSETTS	\$13,247.43	1.35%	FLYNN, MAUREEN E	0252	\$8,190.00
				MULLIN, ANDREA J	0941	\$3,200.00
950374	NATIONAL RIFLE ASSOCIATION INSTITUTE FOR LEGISLATIVE ACTION	\$0.00	0.00%	HODGKINS, THOMAS	0951	\$0.00
950869	NATIONAL SMOKERS ALLIANCE	\$28.00	0.00%	SCHIPPERS, D. ERIC	0729	\$25.00
950248	NEW ENGLAND INTERIOR DESIGN COALITION OF MASSACHUSETTS	\$1,000.00	0.10%	DELANEY ASSOCIATES, W.	0079	\$1,000.00
960727	NORTH ANDOVER SPAHN	\$19,000.00	1.94%	MCGLYNN, JR, JOHN J	0107	\$19,000.00
960903	NORTHWIND BOSTON LLC	\$11,500.00	1.18%	SHANLEY FLEMING & ASSOCIATES,	0333	\$11,500.00
960583	NOT BULLET PROOF, INC	\$430.00	0.04%	FRASER, JENNIFER A	0926	\$0.00
				LINDLEY, JESSICA A	0451	\$0.00

CATEGORY: 23

OTHER

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970133	PRO-FAMILY NETWORK	\$1,200.00	0.12%	REILLY, EVELYN T	0894	\$1,200.00
970195	PURCELL ASSOCIATES	\$4,100.00	0.42%	QUINN & MORRIS,	0039	\$4,100.00
950657	TAX EQUITY ALLIANCE OF MASS. (TEAM)	\$16,278.00	1.66%	ST. GEORGE, JAMES R	0879	\$16,250.00
970115	TEAM EDUCATION FUND	\$1,757.00	0.18%	SULLIVAN, JOANNE M	0476	\$1,750.00
970106	THOMPSON CENTER ARMS COMPANY, INC	\$35,000.00	3.58%	VERNAGLIA, JOSHUA J	0886	\$35,000.00
960102	TRANSPORTATION DISPLAYS, INC.	\$12,030.00	1.23%	CASSIDY & ASSOCIATES,	0023	\$12,000.00
950956	URS CONSULTANTS, INC.	\$29,000.00	2.96%	ANDOVER STRATEGIES,	0860	\$29,000.00
970200	VIATICUS	\$2,475.00	0.25%	QUINN & MORRIS,	0039	\$2,475.00
CATEGORY TOTAL:		\$978,446.43	2.83%	OF ALL CATEGORIES		

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 24

TOBACCO AND ALCOHOL

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950154	AMERICAN CANCER SOCIETY, MASS. DIVISION	\$59,293.00	5.35%	ADAMI, KENNETH R	0651	\$17,546.00
				FRESINA, LORI J	0684	\$14,180.00
				MCMAHUS, JAMES G	0928	\$500.00
				MINAHAN, ALFRED A	0552	\$26,400.00
950265	ANHEUSER-BUSCH COMPANIES, INC.	\$100,000.00	9.02%	MCDONOUGH, RICHARD W	0081	\$100,000.00
950880	BROWN & WILLIAMSON	\$84,000.00	7.57%	CUNNINGHAM, ROBERT H	0574	\$84,000.00
950275	CIGAR ASSOCIATION OF AMERICA	\$130,500.00	11.77%	COYNE, JR. ESQ. P.C., WILLIAM F.	0019	\$90,000.00
				WALSH, ESQ., JOHN COLEMAN	0082	\$40,500.00
950860	DISTILLED SPIRITS COUNCIL OF THE U.S., INC.	\$1,274.00	0.11%	PEARS, RALPH B	0457	\$1,088.00
950135	DISTILLED SPIRITS COUNCIL OF THE UNITED STATES/MULTISTATE ASSOC.	\$6,100.00	0.55%	QUINN & MORRIS,	0039	\$6,100.00
960640	GIBSON & BEHMAN, P. C.	\$18,000.00	1.62%	MORIN, PETER B	0770	\$18,000.00
970210	JOHN HARVARD'S BREW HOUSE	\$15,000.00	1.35%	TROMBLEY, PETER G	0705	\$15,000.00
950204	JOSEPH E. SEAGRAM & SONS, INC.	\$8,000.00	0.72%	CHOATE GROUP, THE,	0062	\$8,000.00
970253	MASS. BREWER'S ASSOCIATION	\$2,500.00	0.23%	TROMBLEY, PETER G	0705	\$2,500.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

RUN DATE: 3/30/98

CATEGORY: 24

TOBACCO AND ALCOHOL

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950022	MASS. PACKAGE STORE ASSOCIATION	\$45,000.00	4.06%	DONOGHUE, BARRETT & SINGAL, P.C.,	0005	\$45,000.00
950385	MASS. WHOLESALERS OF MALT BEVERAGES	\$34,000.00	3.07%	CORRY ASSOCIATES,	0745	\$25,000.00
				STASIEWSKI, JOHN F	0341	\$9,000.00
950042	MILLER BREWING COMPANY c/o PHILIP MORRIS MANAGEMENT CORP.	\$60,000.00	5.41%	COYNE, JR. ESQ. P.C., WILLIAM F.	0019	\$60,000.00
950799	PHILLIP MORRIS MANAGEMENT CORPORATION	\$217,996.00	19.66%	DELANEY ASSOCIATES, W.	0079	\$129,998.00
				E.L.M. MANAGEMENT SERVICES CORP.,	0652	\$48,000.00
				PEZZELLA, PAUL M	0094	\$39,998.00
950018	R. J. REYNOLDS TOBACCO COMPANY	\$80,303.00	7.24%	MCCORMACK, MICHAEL J	0834	\$15,000.00
				RODOPHELE, ROBERT P	0072	\$62,800.00
950257	SHOKELESS TOBACCO COUNCIL, INC	\$100,000.00	9.02%	DELANEY ASSOCIATES, W.	0079	\$100,000.00
950878	TOBACCO CONTROL RESOURCE CENTER	\$14,000.00	1.26%	MEREDITH AND ASSOCIATES,	0071	\$14,000.00
950637	TOBACCO INSTITUTE	\$35,000.00	3.16%	BEACON STRATEGIES,	0720	\$35,000.00
950004	UNITED LIQUORS LTD.	\$35,750.00	3.22%	BURKE STRATEGIES,	0533	\$18,750.00
				CRANE JR., ESQ., ROBERT Q	0001	\$17,000.00
970060	UST PUBLIC AFFAIRS, INC./ MULTISTATE ASSOC.	\$17,400.00	1.57%	QUINN & MORRIS,	0039	\$17,400.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 24

TOBACCO AND ALCOHOL

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950414	WINE & SPIRITS WHOLESALERS OF MASS, INC	\$14,500.00	1.31%	BUCKLEY, ROBERT D	0215	\$12,000.00
				L CAMPBELL, JOHN J	0201	\$2,500.00
950449	WINE INSTITUTE	\$30,425.00	2.74%	RODOPHELE, ROBERT P	0072	\$30,000.00
CATEGORY TOTAL:		\$1,109,041.00	3.21%	OF ALL CATEGORIES		

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 25

TRANSPORTATION- AIR, SEA, LAND, RAIL

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950166	3M	\$20,000.00	3.05%	JOYCE & JOYCE COUNSELLORS AT LAW,	0045	\$20,000.00
960104	ABB DAIMLER-BENZ TRANSPORTATION (N.A.), INC.	\$37,673.00	5.75%	KAROL GROUP, INC., THE,	0888	\$36,000.00
950378	AIR TRANSPORT ASSOCIATION / DELTA AIR LINES, INC.	\$0.00	0.00%	QUILLEN, DANNY K	0268	\$0.00
960071	AMERICAN EUROCOPTER CORPORATION	\$60,000.00	9.16%	MALLOY & ASSOCIATES, WILLIAM F.	0694	\$60,000.00
970212	AMTECH, INC.	\$13,646.00	2.08%	BARTLEY, ESQ., JOHN C	0003	\$13,500.00
970055	BAA USA, INC.	\$34,670.00	5.29%	MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$34,625.00
950094	BREMEN COMPANY, LTD	\$22,000.00	3.36%	MURPHY, JR, JOHN E WHITE ASSOCIATES, INC., ROBERT	0026 0061	\$16,000.00 \$6,000.00
950355	CONSOLIDATED RAIL CORP.	\$96,000.00	14.65%	MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$96,000.00
960484	DAVE/LAIDLAW TRANSPORTATION SERVICES	\$50,000.00	7.63%	NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	\$50,000.00
970138	DEJANA INDUSTRIES, INC.	\$7,500.00	1.14%	NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	\$7,500.00
960030	FOREST CITY DEVELOPMENT	\$11,300.00	1.72%	BRANDON ASSOCIATES, LLC, GINSBERG, JONATHAN A	0084 0588	\$6,800.00 \$4,500.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 25

TRANSPORTATION- AIR, SEA, LAND, RAIL

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970220	GATEWAY TERMINAL	\$30,000.00	4.58%	NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	\$30,000.00
960510	GREYHOUND LINES, INC.	\$1,675.00	0.26%	MASS. BAY ASSOCIATES, INC.,	0483	\$1,675.00
970096	INTERSTATE TRUCKLOAD CARRIERS CONF.	\$37,500.00	5.72%	BURKE STRATEGIES,	0533	\$37,500.00
950643	MASS. ASSOC. OF REGIONAL TRANSIT AUTHORITIES	\$24,000.00	3.66%	ORSINO CONSULTING,	0870	\$24,000.00
960098	MASS. BAY TRANSPORTATION AUTHORITY 2	\$54,000.00	8.24%	RYAN, WILLIAM H	0033	\$54,000.00
950625	MASS. MOTOR TRANSPORTATION ASSOC.	\$15,000.00	2.29%	BURKE STRATEGIES,	0533	\$15,000.00
950612	MASS. TURNPIKE AUTHORITY	\$36,000.00	5.49%	WHITE ASSOCIATES, INC., ROBERT	0061	\$36,000.00
950892	PETER PAN BUS LINES	\$6,000.00	0.92%	MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$6,000.00
950206	PROVIDENCE & WORCESTER RAILROAD	\$2,775.00	0.42%	L SPILLANE, JOHN W	0132	\$2,775.00
960077	QUARRY HILLS ASSOCIATES	\$22,320.00	3.41%	CORDY, ROBERT J	0345	\$22,320.00
960085	REGAL BOSTONIAN HOTEL, THE	\$16,000.00	2.44%	E NEW ENGLAND STRATEGIC DEVELOPMENT CORP.,	0270	\$16,000.00
960428	RUST ENVIRONMENT & INFRASTRUCTURE	\$10,000.00	1.53%			

CATEGORY: 25

TRANSPORTATION- AIR, SEA, LAND, RAIL

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950087	SCHOOL TRANSPORTATION ASSOCIATION OF MASSACHUSETTS, INC	\$12,000.00	1.83%	HURRELL, JAMES P	0025	\$12,000.00
960066	UNITED PARCEL SERVICE	\$150.00	0.02%	TEAGUE, JAMES R	0627	\$150.00
950837	USAIR	\$0.00	0.00%	TAYLOR, SHARON R	0708	\$0.00
950099	WOODS HOLE, MARTHA'S VINEYARD & NANTUCKET STEAMSHIP AUTHORITY	\$35,000.00	5.34%	MURPHY, JR, JOHN E	0026	\$35,000.00
CATEGORY TOTAL:		\$655,209.00	1.89%	OF ALL CATEGORIES		

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 26

UTILITIES/TELECOMM. , GAS, ELEC, CABLE, TELEPHONE

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970131	AMERICAN NATIONAL POWER	\$67,500.00	2.79%	E HICKEY ASSOCIATES, BRIAN S	0030	\$67,500.00
960383	AT & T WIRELESS SERVICES	\$3,500.00	0.14%	CHAYET, NEIL L	0032	\$3,500.00
				HEFFERNAN CONNELLY, KATHI	0349	\$0.00
950155	AT & T	\$62,700.00	2.59%	CLEARY, ESQ., JOSEPH F	0556	\$19,600.00
				E HORAN, MARK P	0626	\$32,100.00
				JOYCE & JOYCE COUNSELLORS AT LAW,	0045	\$20,000.00
				MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$0.00
950478	BAY STATE GAS COMPANY	\$120,000.00	4.96%	CONSIDINE, KEVIN M	0237	\$79,000.00
				HUNT, ANDREW S	0433	\$21,000.00
				SAMPSON, JOHN D	0213	\$20,000.00
950252	BELL ATLANTIC MOBILE	\$25,000.00	1.03%	DELANEY ASSOCIATES, W.	0079	\$25,000.00
950459	BELL ATLANTIC	\$86,066.00	3.55%	O'NEIL, EDWARD G	0747	\$23,974.00
950338	BERKSHIRE GAS COMPANY	\$25,000.00	1.03%	CREMIN, THOMAS E	0087	\$25,000.00
950675	BOSTON EDISON COMPANY	\$230,000.00	9.50%	CONNOLLY, JR., JOHN J	0577	\$10,000.00
				CONROY, JR., JOHN H	0591	\$0.00
				NOLAN, JR, JOSEPH R	0561	\$30,000.00
				REED, MARK L	0939	\$20,000.00

CATEGORY: 26

UTILITIES/TELECOMM., GAS, ELEC, CABLE, TELEPHONE

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950129	BOSTON GAS COMPANY	\$51,975.00	2.15%	QUINN & MORRIS,	0039	\$46,500.00
				WHITMORE, M. ANTOINETTE	0918	\$5,475.00
970221	BRAINTREE MUNICIPAL LIGHT DEPT.	\$16,000.00	0.66%	DELANEY ASSOCIATES, W.	0079	\$16,000.00
950398	COM/ENERGY SERVICES COMPANY	\$143,090.00	5.91%	CASEY, PAUL B	0255	\$16,547.00
				CORRY ASSOCIATES,	0745	\$108,000.00
				HOWE, ELIZABETH A	0254	\$11,544.00
				PETERS, R. NORMAN	0462	\$7,000.00
950372	COMPETITIVE POWER COALITION OF NEW ENGLAND, INC.	\$200,000.00	8.26%	HICKEY ASSOCIATES, BRIAN S	0030	\$200,000.00
950867	DIG-SAFE SYSTEM, INC	\$12,600.00	0.52%	HUB STRATEGIES,	0865	\$12,600.00
970103	EASTERN UTILITIES ASSOCIATES	\$6,105.00	0.25%	EZICKSON, DORON F	0786	\$6,105.00
950149	ESSEX COUNTY GAS COMPANY	\$5,670.00	0.23%	BONSALL, JON N	0046	\$5,670.00
970247	FIVE COMM	\$20,000.00	0.83%	SEGEL, JAMES W	0546	\$20,000.00
950598	GENERAL ELECTRIC CO.	\$64,440.00	2.66%	BERRY, DONALD S	0909	\$3,000.00
				CORDY, ROBERT J	0345	\$23,940.00
				RISCH, ROBERT N	0769	\$33,500.00
				THOMAS, E. MICHAEL	0910	\$4,000.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 26

UTILITIES/TELECOMM., GAS, ELEC, CABLE, TELEPHONE

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970240	GREEN MOUNTAIN ENERGY RESOURCES, L.L.C.	\$15,000.00	0.62%	HICKEY ASSOCIATES, BRIAN S	0030	\$15,000.00
960692	INTERCONTINENTAL ENERGY CORPORATION	\$48,074.00	1.99%	GRAY, ALYSE	0356	\$47,500.00
970012	LUCCENT TECHNOLOGIES, INC.	\$51,000.00	2.11%	CORRY ASSOCIATES,	0745	\$51,000.00
950241	MASS. MUNICIPAL WHOLESALE ELECTRIC COMPANY	\$65,558.00	2.71%	EPSTEIN, CAREN S	0402	\$3,686.00
				FERRITER, MAURICE J	0181	\$304.00
				RODOPHELE, ROBERT P	0072	\$43,641.00
				SJOESTEN, DAVID A	0401	\$4,701.00
950071	MCI TELECOMMUNICATIONS CORPORATION	\$35,185.00	1.45%	SHANLEY FLEMING & ASSOCIATES,	0333	\$35,185.00
950029	MEDIAONE, FORMERLY CONTINENTAL CABLEVISION, INC.	\$36,049.00	1.49%	DONOGHUE, BARRETT & SINGAL, P.C.,	0005	\$36,000.00
950943	MOTOROLA, INC	\$27,600.00	1.14%	CORRY ASSOCIATES,	0745	\$27,600.00
950244	MUNICIPAL ELECTRIC ASSOCIATION OF MASSACHUSETTS, INC.	\$112,296.00	4.64%	FERRITER, MAURICE J	0181	\$0.00
				RODOPHELE, ROBERT P	0072	\$68,727.00
950139	NATL. ELECTRICAL MANUFACTURING ASSOC./MULTISTATE ASSOC	\$11,250.00	0.46%	QUINN & MORRIS,	0039	\$11,250.00
950331	NEW ENGLAND CABLE TELEVISION ASSOC., INC.	\$40,000.00	1.65%	GILLETT, JR., HENRY S	0166	\$40,000.00

CATEGORY: 26

UTILITIES/TELECOMM., GAS,ELEC,CABLE,TELEPHONE

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950153	NEW ENGLAND ELECTRIC SYSTEM	\$490,459.00	20.26%	E AITKEN, ANDREW H	0960	\$4,827.00
				DELUREY, DAN C	0700	\$22,741.00
				E FLYNN, PETER G	0795	\$13,814.00
				E GRAY, C. BOYDEN	0271	\$0.00
				JOYCE & JOYCE COUNSELLORS AT LAW,	0045	\$248,850.00
				MCGEE, MICHELLE R	0042	\$21,246.00
				NEWMAN, JOSEPH P	0625	\$19,137.00
				REILLY, LAWRENCE J	0792	\$5,826.00
				E ROBINSON, THOMAS G	0799	\$17,468.00
				SERDEL, RICHARD P	0820	\$18,202.00
970110	NEW ENGLAND INTERCONNECT AND DATA COMMUNICATIONS ASSOC. (N.E.I.D.	\$13,500.00	0.56%	HUNT, ANDREW S	0433	\$13,500.00
960096	NEXT WAVE TELECOM, INC.	\$5,000.00	0.21%	CAPITAL ASSOCIATES INC.,	0659	\$5,000.00
970179	NEXTEL COMMUNICATIONS	\$11,882.00	0.49%	ANDOVER STRATEGIES,	0860	\$5,000.00
				HOWAT, JOHN G	0925	\$6,882.00
950147	NORTH ATTLEBORO GAS COMPANY	\$0.00	0.00%	BONSALL, JON N	0046	\$0.00
970176	NORTHEAST ENERGY SERVICES, INC. (NORESCO)	\$18,750.00	0.77%	L HUB STRATEGIES,	0865	\$18,750.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 26

UTILITIES/TELECOMM., GAS, ELEC, CABLE, TELEPHONE

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
950698	NORTHEAST UTILITIES & ITS SUBSIDIARIES	\$66,184.00	2.73%	BUTLER, GREGORY B	0946	\$1,419.00
				CREMIN, THOMAS E	0087	\$36,000.00
				KLIONSKY, STEPHEN H	0901	\$1,214.00
				MORTON, MARGARET L	0593	\$3,822.00
				SMITH, ROBERT J	0831	\$14,128.00
				WHITE ASSOCIATES, INC., ROBERT	0061	\$9,600.00
950670	NYNEX INFORMATION RESOURCES	\$24,025.00	0.99%	COYNE, JR. ESQ. P.C., WILLIAM F.	0019	\$24,025.00
970174	POWER DEVELOPMENT COMPANY	\$57,500.00	2.37%	HICKEY ASSOCIATES, BRIAN S	0030	\$57,500.00
970153	RCN-BETG, LLC	\$21,000.00	0.87%	SHANLEY FLEMING & ASSOCIATES,	0333	\$21,000.00
950234	SNET MOBILITY, INC	\$6,000.00	0.25%	CHOATE GROUP, THE,	0062	\$6,000.00
950193	SOUTHWESTERN BELL MOBILE SYSTEMS/ DBA CELLULAR ONE, INC	\$55,000.00	2.27%	QUINN & MORRIS,	0039	\$47,000.00
				WHELTON, THOMAS W	0519	\$8,000.00
950245	SPRINT COMMUNICATIONS COMPANY, L.P.	\$22,217.00	0.92%	HINTON, CARY B	0887	\$1,360.00
				RODOPHELE, ROBERT P	0072	\$17,500.00
970180	SPRINT SPECTRUM L.P. (SPRINT PCS)	\$15,821.00	0.65%	RODOPHELE, ROBERT P	0072	\$15,000.00
				WILSON, ANTHONY T	0962	\$200.00

STATISTICAL REPORT OF LOBBYING EXPENDITURES

CATEGORY: 26

UTILITIES/TELECOMM., GAS, ELEC, CABLE, TELEPHONE

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
970211	TELEPORT COMMUNICATIONS GROUP	\$6,000.00	0.25%	CREMIN, THOMAS E	0087	\$3,000.00
				MURPHY, JR, JOHN E	0026	\$3,000.00
970052	TRIGEN-BOSTON ENERGY CORP.	\$0.00	0.00%	MCDERMOTT/O'NEILL & ASSOCIATES,	0108	\$0.00
970043	UNITIL SERVICE CORP.	\$23,206.00	0.96%	MCMAHUS, JAMES G	0928	\$0.00
				MINAHAN, ALFRED A	0552	\$22,000.00
970232	YESCO POWER, INC.	\$3,063.00	0.13%	RICE, PETER S	0422	\$3,063.00

CATEGORY TOTAL:

\$2,421,265.00 7.00% OF ALL CATEGORIES

STATISTICAL REPORT OF LOBBYING EXPENDITURES

RUN DATE: 3/30/98

CATEGORY: 26

UTILITIES/TELECOMM. ,GAS,ELEC,CABLE,TELEPHONE

EMPLOYER ID #	EMPLOYER NAME	EMP. YTD EXPENDITURES	PERCENT OF CATEGORY	AGENT NAME	AGENT ID #	AGENT YTD SALARIES
[REDACTED]						

GRAND TOTAL: \$34,583,464.98

DATE OF REPORT - 01-APR-98

AGENT NAME	EMPLOYERS	AMOUNT PAID	TOTAL YTD PAID
CASSIDY & ASSOCIATES,			1,033,530.00
	BAYSIDE EXPO CENTER	\$23,000.00	
	BOSTON SCIENTIFIC CORPORATION	\$72,000.00	
	BOSTON UNIVERSITY	\$36,000.00	
	COMMUNITY BANK LEAGUE OF NEW ENGLAND	\$35,562.00	
	ELECTRIC INSURANCE Co.	\$49,000.00	
	HOME DEPOT	\$2,000.00	
	MASS. BAY TRANSPORTATION AUTHORITY RETIREMENT BOARD	\$30,000.00	
	MASS. CIVIL JUSTICE REFORM ALLIANCE	\$80,000.00	
	MASS. EYE AND EAR INFIRMARY	\$99,998.00	
	MASS. SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS, INC.	\$60,000.00	
	MEMORIAL HEALTH CARE	\$140,000.00	
	NEW ENGLAND MEDICAL CENTER	\$100,000.00	
	OCEAN SPRAY CRANBERRIES, INC	\$75,750.00	
	PHILIP MORRIS MANAGEMENT CORP. FOR KRAFT FOODS	\$60,000.00	
	SECURITIES INDUSTRY ASSOCIATION	\$18,000.00	
	TRANSAMERICA HOMEFIRST, INC.	\$12,220.00	
	TRANSPORTATION DISPLAYS, INC.	\$12,000.00	
	TRUCK RENTING AND LEASING ASSOCIATION	\$18,000.00	
	TUFTS UNIVERSITY DEVELOPEMENT CORPORATION	\$40,000.00	
	TUFTS UNIVERSITY SCHOOL OF VETERINARY MEDICINE	\$70,000.00	

TOP 15 YEAR-TO-DATE LEGISLATIVE AND EXECUTIVE AGENT SALARIES

PAGE 2

DATE OF REPORT - 01-APR-98

AGENT NAME	EMPLOYERS	AMOUNT PAID	TOTAL YTD P
BRANDON ASSOCIATES, LLC,			\$964,253.
	ACUPUNCTURE SOCIETY OF MASS.	\$8,800.00	
	AEGON USA, INC.	\$10,000.00	
	AMERICAN CHAMBERS INSURANCE CO.	\$41,024.00	
	AMERICAN MEDICAL RESPONSE	\$40,000.00	
	BANKER'S LIFE AND CASUALTY COMPANY	\$76,162.00	
	BANKERS MULTIPLE LINE INSURANCE COMPANY	\$0.00	
	BARR LABORATORIES, INC.	\$137,908.00	
	BOSTON STRATEGIES	\$129,000.00	
	COMDISCO INC	\$48,000.00	
	EFAMOL NUTACEUTICALS, INC.	\$4,000.00	
	FOREST CITY DEVELOPMENT	\$6,800.00	
	GLOUCESTER FISH EXCHANGE	\$27,500.00	
	HARTFORD, THE	\$6,171.00	
	HEALTH INSURANCE ASSOC. OF AMERICA	\$52,000.00	
	MANULIFE FINANCIAL	\$13,539.00	
	MASS. ASSOC. OF ADULT DAY HEALTH	\$10,000.00	
	MASS. ASSOC. OF LIFE UNDERWRITERS	\$46,500.00	
	MASS. COURT REPORTERS ASSOC., FORMERLY MASS. SHORTHAND REPO	\$18,600.00	
	MASS. REGULATORY SERVICES	\$49,500.00	
	MASS. SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS (MSPCA)	\$12,000.00	
	MUTUAL OF OMAHA INSURANCE CO.	\$48,572.00	
	OXFORD HEALTH PLANS	\$8,000.00	
	SMALL BUSINESS SERVICE BUREAU, INC.	\$10,808.00	
	STATE POLICE ASSOC. OF MASS.	\$48,000.00	
	STATE POLICE FOR RETIREMENT EQUITY	\$25,000.00	
	TECHNOLOGY EDUCATION ASSOCIATION OF MASS.	\$7,200.00	

TOP 15 YEAR-TO-DATE LEGISLATIVE AND EXECUTIVE AGENT SALARIES

DATE OF REPORT - 01-APR-98

AGENT NAME	EMPLOYERS	AMOUNT PAID	TOTAL YTD P
McDERMOTT/O'NEILL & ASSOCIATES,			\$912,592.
	ARINC	\$23,683.00	
	AT & T	\$0.00	
	BAA USA, INC.	\$34,625.00	
	BANKBOSTON, N.A.	\$59,000.00	
	BENTLEY SYSTEMS	\$48,000.00	
	BOSTON BANK OF COMMERCE	\$0.00	
	CENTER FOR ENERGY AND ECONOMIC DEVELOPMENT	\$95,500.00	
	COLUMBIA/HCA HEALTHCARE CORP.	\$92,625.00	
	CONROY/HEAFITZ DEVELOPMENT CORPORATION	\$48,000.00	
	CONSOLIDATED RAIL CORP.	\$96,000.00	
	ER ENTERTAINMENT	\$17,250.00	
	HYDRO-QUEBEC	\$80,200.00	
	INTERNATIONAL BROTHERHOOD OF ELECTRICAL WORKERS, LOCAL # 103	\$36,000.00	
	INTERNATIONAL BUSINESS MACHINES CORPORATION (IBM)	\$15,000.00	
	LAU ACQUISITION CORP., DBA LAU TECHNOLOGIES	\$52,000.00	
	LORD, BISSELL & BROOK	\$34,634.00	
	MEDIA DROP IN	\$30,000.00	
	MILLSTONE III MINORITY OWNERS	\$8,775.00	
	MORGAN MEMORIAL GOODWILL INDUSTRIES	\$2,000.00	
	NEW BOSTON GARDEN CORPORATION	\$2,500.00	
	PETER PAN BUS LINES	\$6,000.00	
	RETRO-FIT, INC.	\$42,000.00	
	SHOWBOAT DEVELOPMENT CORPORATION	\$0.00	
	SUMARIA SYSTEMS	\$42,000.00	
	TRIGEN-BOSTON ENERGY CORP.	\$0.00	
	US WATER	\$46,800.00	

TOP 15 YEAR-TO-DATE LEGISLATIVE AND EXECUTIVE AGENT SALARIES

PAGE 4

DATE OF REPORT - 01-APR-98

AGENT NAME	EMPLOYERS	AMOUNT PAID	TOTAL YTD P
SHANLEY FLEMING & ASSOCIATES,			\$779,899.
	ABBOTT LABORATORIES	\$12,150.00	
	AMERICAN INSURANCE ASSOCIATION	\$30,300.00	
	BOSTON EDISON COMPANY	\$170,000.00	
	EASTERN DENTISTS INSURANCE CO.	\$12,000.00	
	FIDELITY INVESTMENTS	\$20,475.00	
	GREEN INDUSTRY ALLIANCE	\$24,000.00	
	GROCERY MANUFACTURERS OF AMERICA	\$23,550.00	
	LIBERTY MUTUAL INSURANCE CO.	\$55,000.00	
	MASS. DENTAL SOCIETY	\$54,000.00	
	MASS. INVESTMENTS ADVISORS GROUP	\$10,625.00	
	MASS. MORTGAGE BANKERS ASSOCIATION	\$24,000.00	
	MASS. PODIATRIC MEDICAL SOCIETY	\$20,000.00	
	MASS. SOFT DRINK ASSOCIATION	\$51,000.00	
	MCI TELECOMMUNICATIONS CORPORATION	\$35,185.00	
	NATIONAL PAINT & COATING ASSOCIATION	\$23,750.00	
	NELRAD	\$15,750.00	
	NORTHWIND BOSTON LLC	\$11,500.00	
	PEPSI COLA COMPANY	\$10,814.00	
	PROCTER & GAMBLE	\$20,250.00	
	QUEST DIAGNOSTICS, INC.	\$500.00	
	RCN-BETG, LLC	\$21,000.00	
	RETAILERS ASSOCIATION OF MASSACHUSETTS	\$48,750.00	
	SMITHKLINE BEECHAM	\$12,300.00	
	SOAP AND DETERGENT ASSOCIATION	\$15,000.00	
	STATE STREET BANK & TRUST COMPANY	\$40,000.00	
	TRAVELERS INSURANCE	\$18,000.00	

TOP 15 YEAR-TO-DATE LEGISLATIVE AND EXECUTIVE AGENT SALARIES

PAGE 5

DATE OF REPORT - 01-APR-98

AGENT NAME

EMPLOYERS

AMOUNT PAID

TOTAL YTD P

ANDOVER STRATEGIES,

\$778,500.

A.L.R.

\$10,000.00

ALCOHOLISM & DRUG ABUSE ASSOCIATION

\$4,500.00

BERKSHIRE POWER DEVELOPMENT CO., INC.

\$85,000.00

BLUE CROSS BLUE SHIELD OF MASSACHUSETTS

\$20,000.00

CEGELEC/CGA

\$20,000.00

CENTER FOR ADDICTIVE BEHAVIORS

\$7,500.00

CHILD CARE COLLABORATIVE

\$10,000.00

COMMUNITY CARE SYSTEMS AND ITS CORPORATE SUBSIDIARIES

\$30,000.00

CORPORATION FOR PUBLIC MANAGEMENT

\$5,000.00

ELDER LIVING CONCEPTS, INC.

\$75,000.00

FITZGERALD INVESTMENT TRUST

\$32,500.00

GTECH CORPORATION

\$22,500.00

HAMPSTEAD HOSPITAL

\$15,000.00

LOCKHEED MARTIN IMS CORPORATION

\$66,000.00

MASS. GENERAL HOSPITAL / SPAULDING REHABILITATION HOSPITAL CO.

\$55,000.00

MAY INSTITUTE

\$38,500.00

MERIAN ENTERPRISES

\$15,000.00

NEW ENGLAND FARM WORKERS' COUNCIL

\$10,000.00

NEXTEL COMMUNICATIONS

\$5,000.00

O'BRIEN-KREITZBERG, INC

\$60,000.00

PRINCETON PROPERTIES MANAGEMENT, INC

\$4,000.00

SHEPPARD, RILEY, COUGHLIN

\$60,000.00

STROOCK & STROOCK & LAVAN LLP

\$7,500.00

TRIZEC HAHN CORP.

\$31,500.00

U.S. GENERATING

\$60,000.00

URS CONSULTANTS, INC.

\$29,000.00

TOP 15 YEAR-TO-DATE LEGISLATIVE AND EXECUTIVE AGENT SALARIES

PAGE 6

DATE OF REPORT - 01-APR-98

AGENT NAME	EMPLOYERS	AMOUNT PAID	TOTAL YTD P
COYNE, JR. ESQ. P.C., WILLIAM F.			\$724,812.
	CHLORINE CHEMISTRY COUNCIL	\$25,000.00	
	CIGAR ASSOCIATION OF AMERICA	\$90,000.00	
	DELANEY ASSOCIATES, W., INC	\$82,500.00	
	EASTMAN KODAK COMPANY	\$33,000.00	
	GLIDDEN COMPANY	\$7,000.00	
	MILLENNIUM HOLDINGS INC.	\$7,000.00	
	MILLER BREWING COMPANY c/o PHILIP MORRIS MANAGEMENT CORP.	\$60,000.00	
	MOBIL OIL CORPORATION	\$42,000.00	
	NATIONAL SOLID WASTE MANAGEMENT ASSOCIATION	\$75,000.00	
	NYNEX INFORMATION RESOURCES	\$24,025.00	
	RAYTHEON COMPANY	\$140,198.00	
	ROWES WHARF CONDOMINIUM ASSOCIATION	\$40,000.00	
	SHERWIN-WILLIAMS COMPANY	\$14,000.00	
	SPI/APC	\$60,089.00	
	STEEL RECYCLING INSTITUTE	\$25,000.00	

TOP 15 YEAR-TO-DATE LEGISLATIVE AND EXECUTIVE AGENT SALARIES

DATE OF REPORT - 01-APR-98

AGENT NAME	EMPLOYERS	AMOUNT PAID	TOTAL YTD P
HICKEY ASSOCIATES, BRIAN S			\$693,200.
	AMERICAN NATIONAL POWER	\$67,500.00	
	AUTOMOTIVE RECYCLERS ASSOCIATION OF MASS	\$14,000.00	
	COMPETITIVE POWER COALITION OF NEW ENGLAND, INC.	\$200,000.00	
	GREATER BOSTON FOOD BANK	\$0.00	
	GREEN MOUNTAIN ENERGY RESOURCES, L.L.C.	\$15,000.00	
	MASS. ACADEMY OF TRIAL ATTORNEYS	\$40,000.00	
	MASS. AUTO BODY ASSOCIATION	\$26,400.00	
	MASS. INDEPENDENT AUTOMOBILE DEALERS ASSOC. INC.	\$24,000.00	
	MASS. MANUFACTURED HOUSING ASSOCIATION	\$24,000.00	
	MASS. MORTGAGE ASSOCIATION	\$4,700.00	
	MASS. SOCIETY OF OPTOMETRISTS	\$39,600.00	
	NEW ENGLAND FINANCIAL SERVICES ASSOC., FORMERLY MASS. CONSUME	\$18,000.00	
	NEW ENGLAND HORSEMAN'S BENEVOLENT ASSOC.	\$25,000.00	
	POWER DEVELOPMENT COMPANY	\$57,500.00	
	REGIONAL REHABILITATION ASSOC. MANGEMENT CORP.	\$17,500.00	
	U.S. GENERATING COMPANY (FORMERLY J. MAKOWSKI ASSOCIATES)	\$120,000.00	

TOP 15 YEAR-TO-DATE LEGISLATIVE AND EXECUTIVE AGENT SALARIES

PAGE 8

DATE OF REPORT - 01-APR-98

AGENT NAME	EMPLOYERS	AMOUNT PAID	TOTAL YTD P
JOYCE & JOYCE COUNSELLORS AT LAW,			\$566,350.
	3M	\$20,000.00	
	AT & T	\$20,000.00	
	BOYLSTON PROPERTIES	\$20,000.00	
	CEO's FOR FUNDAMENTAL CHANGE IN EDUCATION	\$15,000.00	
	CO-OPERATIVE CENTRAL BANK	\$15,000.00	
	DEMATTEO MANAGEMENT, INC.	\$0.00	
	EDS	\$15,000.00	
	EIRCO ENVIRONMENTAL LLC	\$15,000.00	
	EQUIFAX INC.	\$5,000.00	
	FLEET FINANCIAL GROUP, INC	\$40,000.00	
	GILLETTE COMPANY, THE	\$20,000.00	
	MASS. ASSOC. OF 766 APPROVED PRIVATE SCHOOLS (MAAPS)	\$20,000.00	
	MASS. ASSOC. OF OCCUPATIONAL THERAPISTS	\$5,000.00	
	MASS. BANKERS ASSOCIATION	\$60,000.00	
	MASS. CAMPING ASSOCIATION	\$4,000.00	
	MASS. PSYCHIATRIC SOCIETY	\$10,000.00	
	NEW ENGLAND ELECTRIC SYSTEM	\$248,850.00	
	R.L. POLK & COMPANY	\$3,500.00	
	SAVINGS BANK LIFE INSURANCE CO.	\$20,000.00	
	YANKEE ATOMIC ELECTRIC COMPANY	\$10,000.00	

TOP 15 YEAR-TO-DATE LEGISLATIVE AND EXECUTIVE AGENT SALARIES

PAGE 9

DATE OF REPORT - 01-APR-98

AGENT NAME	EMPLOYERS	AMOUNT PAID	TOTAL YTD P
DELANEY ASSOCIATES, W.			\$546,848.
	AAA SOUTH CENTRAL NEW ENGLAND	\$8,000.00	
	BELL ATLANTIC MOBILE	\$25,000.00	
	BRAINTREE MUNICIPAL LIGHT DEPT.	\$16,000.00	
	BROWNING FERRIS INDUSTRIES	\$39,600.00	
	CHANNEL ONE, A K-I-I-I COMMUNICATIONS COMPANY	\$6,000.00	
	ENVIRONMENTAL SYSTEMS PRODUCTS, INC	\$36,000.00	
	GREATER BOSTON REAL ESTATE BOARD	\$0.00	
	MASS. ASSOC. OF REALTORS	\$80,000.00	
	NEW ENGLAND INTERIOR DESIGN COALITION OF MASSACHUSETTS	\$1,000.00	
	PHILLIP MORRIS MANAGEMENT CORPORATION	\$129,998.00	
	SMOKELESS TOBACCO COUNCIL, INC	\$100,000.00	
	STERLING SUFFOLK RACECOURSE	\$81,250.00	
	TICKETMASTER	\$24,000.00	

TOP 15 YEAR-TO-DATE LEGISLATIVE AND EXECUTIVE AGENT SALARIES

PAGE 10

DATE OF REPORT - 01-APR-98

AGENT NAME	EMPLOYERS	AMOUNT PAID	TOTAL YTD P
WHITE ASSOCIATES, INC., ROBERT			\$539,100.
	ARBELLA MUTUAL INSURANCE COMPANY	\$75,000.00	
	ATHLETIC TRAINERS OF MASS., INC	\$7,500.00	
	BAYRIDGE HOSPITAL (A SATELLITE OF BEVERLY HOSPITAL)	\$0.00	
	BLUE CROSS BLUE SHIELD OF MASSACHUSETTS	\$30,000.00	
	BREMEN COMPANY, LTD	\$6,000.00	
	CUMBERLAND FARMS, INC.	\$0.00	
	GLOBAL PETROLEUM CORP.	\$5,000.00	
	GTECH CORPORATION	\$48,000.00	
	HOUSTON HERSTK FAVAT	\$44,000.00	
	INDEPENDENT OIL MARKETERS ASSOC. OF NEW ENGLAND	\$26,400.00	
	KEMPER REINSURANCE Co.	\$60,000.00	
	MARINER HEALTH	\$6,000.00	
	MASS. ALFA	\$12,500.00	
	MASS. DISTRICT ATTORNEYS ASSOC.	\$30,000.00	
	MASS. MEDICAL MALPRACTICE REINSURANCE PLAN	\$9,500.00	
	MASS. STATE COLLEGES COUNCIL OF PRESIDENTS	\$37,800.00	
	MASS. TURNPIKE AUTHORITY	\$36,000.00	
	MASS. VENDING ASSOC.	\$5,000.00	
	MUTUAL OIL COMPANY	\$18,000.00	
	NORTHEAST UTILITIES & ITS SUBSIDIARIES	\$9,600.00	
	PROMUTUAL GROUP INC.	\$36,500.00	
	SERVICE EMPLOYEES INTERNATIONAL UNION/AFL-CIO, CLC	\$10,000.00	
	WEBSTER, TOWN OF	\$6,000.00	
	WORK INC	\$20,300.00	

MASS. SS 8.3-4: 998

***Massachusetts Lobbyists & Employers
1998 year-end statistical report***

January 1, 1998 to December 31, 1998

Published by the office of:

***William Francis Galvin, Secretary of the Commonwealth
One Ashburten Place, Room 1719
Lobbyist Section
Boston, MA 02108
617-727-2832***

LOB@SEC.STATE.MA.US

Contents

Overview of 1998 statistics

1998 statistical report by category

Overview of 1998 statistics

Code	Title of category	Total spent	% of all categories
1	Automotive	\$ 304,244	0.88%
2	Banking, lending & investment	\$1,581,455	4.60%
3	Business associations & organizations	\$2,120,658	6.16%
4	Gaming – casinos & gambling	\$ 459,972	1.34%
5	Contractors and subcontractors	\$ 484,062	1.41%
6	Education- institutions, services, programs	\$1,163,972	3.38%
7	Environment- recycling, packing, pollution	\$ 880,814	2.56%
8	Food & beverage- industry & services	\$ 522,005	1.52%
9	Government- agencies, associations, org's	\$ 569,797	1.66 %
10	Hospitals, health care systems, medical org's	\$3,525,351	10.24%
11	High technology	\$1,109,357	3.22%
12	Human services	\$ 786,289	2.28%
13	Insurance- medical, dental, mental health	\$1,878,971	5.46%
14	Labor unions/PAC's	\$ 847,085	2.46%
15	Legal organizations & services	\$ 680,134	1.98%
16	Lobbying organizations	\$7,140,804	20.75%
17	Insurance- auto, home, life, other	\$2,487,925	7.23%
18	Energy- petroleum, hydro, nuclear, oil	\$ 688,421	2.00%
19	Pharmaceutical industry	\$ 830,285	2.41%
20	Police, fire & law enforcement org's	\$ 222,924	0.66%
21	Travel, tourism & entertainment	\$ 334,557	.097%
22	Real estate- development & property	\$ 719,555	2.09%
23	Other	\$ 929,238	2.70%
24	Tobacco & alcohol	\$1,079,777	3.14%
25	Transportation- air, sea, land, rail	\$ 762,562	2.22%
26	Utilities/telecomm., gas, electric, cable, telephone	\$2,303,995	6.69%
TOTAL		\$ 34,414,210	

TOP 15 YEAR-TO-DATE LEGISLATIVE AND EXECUTIVE AGENT SALARIES

PAGE 1

DATE OF REPORT - 01-APR-98

AGENT NAME	EMPLOYERS	AMOUNT PAID	TOTAL YTD PAID
CASSIDY & ASSOCIATES,			1,033,530.00
	BAYSIDE EXPO CENTER	\$23,000.00	
	BOSTON SCIENTIFIC CORPORATION	\$72,000.00	
	BOSTON UNIVERSITY	\$36,000.00	
	COMMUNITY BANK LEAGUE OF NEW ENGLAND	\$35,562.00	
	ELECTRIC INSURANCE CO.	\$49,000.00	
	HOME DEPOT	\$2,000.00	
	MASS. BAY TRANSPORTATION AUTHORITY RETIREMENT BOARD	\$30,000.00	
	MASS. CIVIL JUSTICE REFORM ALLIANCE	\$80,000.00	
	MASS. EYE AND EAR INFIRMARY	\$99,998.00	
	MASS. SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS, INC.	\$60,000.00	
	MEMORIAL HEALTH CARE	\$140,000.00	
	NEW ENGLAND MEDICAL CENTER	\$100,000.00	
	OCEAN SPRAY CRANBERRIES, INC	\$75,750.00	
	PHILIP MORRIS MANAGEMENT CORP. FOR KRAFT FOODS	\$60,000.00	
	SECURITIES INDUSTRY ASSOCIATION	\$18,000.00	
	TRANSAMERICA HOMEFIRST, INC.	\$12,220.00	
	TRANSPORTATION DISPLAYS, INC.	\$12,000.00	
	TRUCK RENTING AND LEASING ASSOCIATION	\$18,000.00	
	TUFTS UNIVERSITY DEVELOPEMENT CORPORATION	\$40,000.00	
	TUFTS UNIVERSITY SCHOOL OF VETERINARY MEDICINE	\$70,000.00	

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 2

CATEGORY: 01

Automotive Industry

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950302	Mass. Independent Automobile Dealers Assoc. Inc.	\$24,000.00	7.89%	Hickey Associates, Brian S	0030	\$24,000.00
950301	Mass. Motorcycle Business Assoc., Inc.	\$9,315.00	3.06%	Sheehy & Associates,	0864	\$8,760.00
950090	Mass. State Auto Dealers Assoc., Inc	\$73,000.00	23.99%	Holmes, James W	0377	\$1,000.00
				Hurrell, James P	0025	\$72,000.00
950085	New England Bus Transportation Association	\$7,500.00	2.47%	Hurrell, James P	0025	\$7,500.00
950481	New England Service Station & Automotive Repair Assoc., Inc	\$4,400.00	1.45%	Pierce, Jr, Jack W	0182	\$4,400.00
950086	Statewide Towing Association, Inc	\$18,000.00	5.92%	E Hurrell, James P	0025	\$18,000.00
Category Total:		\$304,244.00	0.88%	Of All Categories		

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 3

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950131	American Express Company	\$16,400.00	1.04%	Joyce & Joyce Counsellors at Law, Quinn & Morris,	0045	\$2,500.00
970161	AmeriNet	\$10,000.00	0.63%	Rasky/Baerlein Group,	0039	\$13,900.00
970189	Atlas Bonding Agency, Inc.	\$12,000.00	0.76%	Reilly, Martin Associates,	0999	\$10,000.00
950156	Bank Investment Fund	\$3,000.00	0.19%	Beacon Strategies,	0537	\$24,000.00
950596	BankBoston, N.A.	\$34,592.00	2.19%	L Delaney, John W McDermott/O'Neill & Associates,	0720	\$3,000.00
950932	Bear, Stearns & Co., Inc.	\$55,250.00	3.49%	Gillespie, John Harrington, Kevin B Hiteshew, Kent Matthews, Neil Molke, Richard	0273	\$9,000.00
950859	Beneficial Management Corporation	\$10,000.00	0.63%	Mallory, Michelle Murphy, Jr, John E	0108	\$25,592.00
950341	Boston Check Cashers, Inc	\$24,000.00	1.52%	Sowyrda, Kevin John	0785	\$31,250.00
					0049	\$18,000.00
					0804	\$0.00
					0802	\$0.00
					0803	\$6,000.00
					0725	\$5,000.00
					0026	\$5,000.00
					0592	\$24,000.00

Run Date: 2/18/99

Statistical Report of Lobbying Expenditures

Page 4

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950793	Brown Brothers Harriman	\$18,923.00	1.20%	ML Strategies, Inc.,	0840	\$18,923.00
970019	Capital Resource Partners	\$37,500.00	2.37%	Rasky/Baerlein Group,	0999	\$37,500.00
970197	Carney Legal Group, P.A.	\$15,135.00	0.96%	Carney, Peter H	0930	\$12,000.00
980151	Citizens Bank of Massachusetts	\$13,100.00	0.83%	Cassidy & Associates,	0023	\$13,000.00
950157	Co-operative Central Bank	\$20,000.00	1.26%	Joyce & Joyce Counsellors at Law,	0045	\$10,000.00
970158	Collegiate Capital Group LLC	\$0.00	0.00%	New England Strategic Development Corp.,	0270	\$0.00
950056	Community Bank League of New England	\$199,088.00	12.59%	Cassidy & Associates,	0023	\$38,250.00
				Glass, Donald S	0329	\$14,750.00
				Zelony, Dale I	0330	\$49,500.00
950973	Corby North Bridge Securities, Inc	\$7,950.00	0.50%	Karol Group, Inc., The,	0888	\$7,950.00
980097	Depositors Ins. Fund	\$0.00	0.00%	Malloy & Associates, William F.	0694	\$10,020.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 5

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950373	Depositors Insurance Fund	\$74,500.00	4.71%	Corry Associates, Quinn & Morris,	0745	\$69,100.00
960559	Enron Capital Trade Resources	\$134,000.00	8.47%	Mass. Bay Associates, Inc., ML Strategies, Inc., Nord, Sue	0039	\$5,400.00
950133	Experian/MultiState Associates, Inc.	\$8,400.00	0.53%	Quinn & Morris,	0483	\$24,000.00
980129	FannieMae	\$5,000.00	0.32%	Murphy, Jr, John E	0840	\$50,000.00
950605	Federated Investors	\$1,647.00	0.10%	Driscoll, Jr, John P Minahan, Alfred A	0849	\$60,000.00
950066	Fidelity Investments	\$34,375.00	2.17%	Shanley Fleming & Associates,	0039	\$8,400.00
980109	First Albany Corporation	\$5,000.00	0.32%	Issues Management Group,	0026	\$5,000.00
950906	Fleet Financial Group, Inc	\$40,000.00	2.53%	Joyce & Joyce Counsellors at Law,	0528	\$1,647.00
970139	Freedom Capital Management Group	\$20,700.00	1.31%	Commonwealth Consulting Group,	0552	\$0.00
					0333	\$34,375.00
					0560	\$5,000.00
					0045	\$40,000.00
					0650	\$20,700.00

Run Date:

2/18/99

Statistical Report of Lobbying Expenditures

Page 6

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950095	Household Financial Group	\$28,500.00	1.80%	Murphy, Jr, John E	0026	\$15,000.00
				Pugliese, Ronald J	0278	\$13,500.00
970160	J.P. Morgan Securities, Inc.	\$60,000.00	3.79%	Spaulding, Alexander H	0914	\$30,000.00
950058	Mass. Bay Transportation Authority Retirement Board	\$31,155.00	1.97%	Cassidy & Associates,	0023	\$31,000.00
980029	Mass. Community Development Finance Corp.	\$20,000.00	1.26%	Quinn & Morris,	0039	\$20,000.00
980007	Mass. Credit Union League, Inc.	\$43,616.00	2.76%	Clancy, Mary Ann B	0384	\$4,000.00
				Quinn & Morris,	0039	\$26,000.00
				Saunders, Jr., Edward F	0219	\$4,000.00
960027	Mass. Health and Educational Facilities Authority	\$25,125.00	1.59%	Mass. Bay Associates, Inc.,	0483	\$25,125.00
950096	Mass. Housing Finance Agency	\$48,000.00	3.04%	Murphy, Jr, John E	0026	\$24,000.00
				Ryan, William H	0033	\$24,000.00
970088	Mass. Housing Partnership Fund	\$11,800.00	0.75%	Governmental Strategies, Inc.,	0051	\$5,000.00
				Quinn & Morris,	0039	\$6,800.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 7

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950108	Mass. Mortgage Association	\$9,400.00	0.59%	Sousa, Stephen E	0007	\$9,400.00
950262	Mass. Mortgage Bankers Association	\$26,000.00	1.64%	Shanley Fleming & Associates,	0333	\$26,000.00
950296	Merrill Lynch, Pierce, Fenner & Smith, Inc. I	\$75,090.00	4.75%	E Deane, Matthew P	0898	\$7,500.00
				E Doherty, Robert F	0899	\$5,000.00
				E Forrester, Joe Edward	0204	\$2,200.00
				McCarthy, Christian	0980	\$5,520.00
				E Paris, Mark J	0900	\$16,250.00
				Smelkinson, Ira M	0933	\$10,960.00
				Torkelson, Richard (Roy)	0934	\$12,300.00
950106	New England Financial Services Assoc., formerly Mass. Consumer F	\$10,000.00	0.63%	Hickey Associates, Brian S	0030	\$10,000.00
970020	Non Bank Funds Transmitters Group	\$3,000.00	0.19%	Capital Associates Inc.,	0659	\$3,000.00
970184	Norwest Corporation	\$21,140.00	1.34%	Sheehy & Associates,	0864	\$21,000.00
950391	Paine Webber	\$10,000.00	0.63%	Aleixo Law Offices, P.C.,	0177	\$10,000.00
980075	PNC Bank, N.A.	\$5,000.00	0.32%	Hinckley Allen Policy Management,	0530	\$5,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970196	Raymond James & Associates, Inc.	\$85,176.00	5.39%	Carney Legal Group, P. A.	0931	\$78,000.00
950945	Salomon Smith Barney Inc.	\$15,459.00	0.98%	E Malpiede, John J	0664	\$13,459.00
950169	Savings Bank Life Insurance Co.	\$42,500.00	2.69%	Joyce & Joyce Counsellors at Law, Malloy & Associates, William F.	0045 0694	\$30,000.00 \$12,500.00
950061	Securities Industry Association	\$36,285.00	2.29%	Cassidy & Associates,	0023	\$36,000.00
960101	Singer Asset Finance Company c/o Multistate Associates, Inc.	\$7,200.00	0.46%	Quinn & Morris,	0039	\$7,200.00
950763	Springfield Institution for Savings	\$25,025.00	1.58%	Cassidy & Associates,	0023	\$25,000.00
950258	State Street Bank & Trust Company	\$50,000.00	3.16%	Shanley Fleming & Associates,	0333	\$50,000.00
950181	Telephone Workers Credit Union	\$12,000.00	0.76%	Holway & Associates,	0279	\$12,000.00
970093	Transamerica Homefirst, Inc.	\$15,162.00	0.96%	Cassidy & Associates,	0023	\$15,112.00
960069	VIE, Inc.	\$21,562.00	1.36%	Sheehy & Associates,	0864	\$21,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
---------------	---------------	-----------------------	---------------------	------------	------------	--------------------

970004	Wellington Management Company	\$36,000.00	2.28%	ADS Ventures, Inc.,	0442	\$36,000.00
--------	-------------------------------	-------------	-------	---------------------	------	-------------

Category Total: \$1,581,455.00 4.60% Of All Categories

Statistical Report of Lobbying Expenditures

Page 10

Run Date: 2/18/99

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980033	Affiliated Family Funeral Services, Inc.	\$23,500.00	1.11%	Smith, Edward J	0089	\$23,500.00
950202	American Consulting Engineers Council of New England, Inc.	\$15,000.00	0.71%	Rasky/Baerlein Group,	0999	\$15,000.00
950136	American Forest and Paper Assoc., c/o Multistate Associates	\$7,700.00	0.36%	Quinn & Morris,	0039	\$7,700.00
980122	American Society of Mechanical Engineers	\$1,244.00	0.06%	Isler, P.E., Norman J	1025	\$2,400.00
960041	Americans for Responsible Reform	\$3,052.00	0.14%	Holahan, Joseph T	0973	\$1,950.00
980011	Ames Department Stores	\$8,000.00	0.38%	Delaney, John W	0273	\$8,000.00
970244	Artery Business Committee	\$4,500.00	0.21%	Karol Group, Inc., The,	0888	\$4,500.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950430	Associated Industries of Mass.	\$475,879.00	22.44%	Baldini, Donald F	0656	\$34,000.00
				Consalvo, Michelle	0877	\$13,900.00
				Geehern, Christopher P	1028	\$0.00
				Gilmore, Brian R	0456	\$12,000.00
				Gould, John J	0359	\$33,000.00
				Harrington, Kevin B	0049	\$18,000.00
				Lord, Richard C	0308	\$64,000.00
				Mayer, Andre	0421	\$6,000.00
				McAnneny, Eileen P	1029	\$1,000.00
				Murphy, Jr, John E	0026	\$18,000.00
				Rio, Robert A	0947	\$10,600.00
				Ruddock, Robert R	0407	\$24,000.00
				Silvia, Judith A	0779	\$13,000.00
950463	Boston Assoc. of Retail Druggists	\$3,000.00	0.14%	Danovitch, Alan P	0370	\$3,000.00
970011	Boston Scientific Corporation	\$82,125.00	3.87%	Cassidy & Associates,	0023	\$82,000.00
950332	Cape Cod Cranberry Growers' Assoc.	\$5,460.00	0.26%	Gillett, Jr., Henry S	0166	\$5,460.00
950534	Chapter 146 Association	\$10,000.00	0.47%	Snow, Courtney and Associates,	0057	\$10,000.00

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950720	Chemical Specialties Manufacturers Association, Inc.	\$5,700.00	0.27%	Quinn & Morris,	0039	\$5,700.00
950081	Coin Machine Industries Association of N.E.	\$15,000.00	0.71%	Hurrell, James P	0025	\$15,000.00
980003	Committee to Save the Family Farm	\$10,574.00	0.50%	Gillett, Jr., Henry S	0166	\$10,000.00
980096	Commonwealth Mediation and Conciliation, Inc	\$3,000.00	0.14%	Finnegan, Stephen J	0284	\$3,000.00
950609	Community Economic Development Assistance Corp (CEDAC)	\$12,000.00	0.57%	Governmental Strategies, Inc.,	0051	\$12,000.00
950040	Eastman Kodak Company	\$41,000.00	1.93%	Coyne, Jr. Esq. P.C., William F. Hadley, Sonia J	0019 0589	\$33,000.00 \$8,000.00
980074	Employers Association of Western MA	\$7,500.00	0.35%	Hinckley Allen Policy Management,	0530	\$7,500.00
950499	Giant Lift Equipment Manufacturing Co.	\$0.00	0.00%	Lyons, Peter T	0235	\$0.00
970036	Gillette Company, The	\$20,000.00	0.94%	Joyce & Joyce Counsellors at Law,	0045	\$10,000.00
950048	Glidden Company	\$4,000.00	0.19%	Coyne, Jr. Esq. P.C., William F.	0019	\$4,000.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 13

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
960029	Gloucester Fish Exchange	\$32,500.00	1.53%	Brandon Associates, LLC,	0084	\$32,500.00
950737	Greater Boston Chamber of Commerce	\$54,241.00	2.56%	Klocke, James F	0789	\$42,371.00
				Segel, James W	0546	\$9,900.00
970222	International Health, Racquet, & Sports (I.H.R.S.A.)	\$14,985.00	0.71%	Minahan, Alfred A	0552	\$14,985.00
980160	Licensed Private Detectives Association of MA	\$1,000.00	0.05%	Victory Group, The,	0618	\$1,000.00
950704	Lockheed Martin IMS Corp.	\$12,000.00	0.57%	Holway & Associates,	0279	\$12,000.00
960118	Lord, Bissell & Brook	\$10,267.00	0.48%	McDermott/O'Neill & Associates,	0108	\$10,267.00
960037	Mass. Aggregate & Asphalt Pavement Assoc.	\$5,000.00	0.24%	Mass. Bay Associates, Inc.,	0483	\$5,000.00
950333	Mass. Ambulance Assoc.	\$8,400.00	0.40%	Cahill, Norma Mary	0661	\$900.00
				Gillett, Jr., Henry S	0166	\$7,500.00
950187	Mass. Assoc. of Community Development Corporations	\$9,577.00	0.45%	Governmental Strategies, Inc.,	0051	\$6,000.00
970092	Mass. Assoc. of Lottery Agents	\$40,000.00	1.89%	Public Policy Systems, Inc,	0101	\$40,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950875	Mass. Assoc. of Staffing Services, formerly Temporary Services	\$6,000.00	0.28%	L Eid, Cynthia A	0353	\$6,000.00
950164	Mass. Bankers Association	\$112,500.00	5.30%	Floreen, David E	0145	\$19,500.00
				Joyce & Joyce Counsellors at Law,	0045	\$60,000.00
				Kiley, Kevin F	0467	\$33,000.00
950299	Mass. Boating and Yacht Clubs Assoc.	\$4,000.00	0.19%	Spillane, John W	0132	\$4,000.00
960344	Mass. Business Association	\$29,903.00	1.41%	Linde, Shannon K	0302	\$28,000.00
980084	Mass. Business Development Corporation	\$20,185.00	0.95%	Cassidy & Associates,	0023	\$20,000.00
950604	Mass. Business Roundtable	\$8,270.00	0.39%	Macdonald, Alan G	0527	\$8,270.00
950512	Mass. Chemical Technology Alliance	\$190,318.00	8.97%	DeVito, Michael J	0445	\$96,297.00
				Dyer, Dennis M	0921	\$42,500.00
				E.L.M. Management Services Corp.,	0652	\$3,000.00
950342	Mass. Conveyancers Assoc.	\$18,621.00	0.88%	Smith, Edward J	0089	\$18,600.00
950681	Mass. Federation of Business and Professional Women	\$0.00	0.00%			

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950270	Mass. Fine Art Auctioneers, Inc.	\$20,000.00	0.94%	McDonough, Richard W	0081	\$20,000.00
950580	Mass. Insight	\$19,800.00	0.93%	Davis, Sally B	0679	\$10,000.00
				Guenther, William H	0491	\$9,800.00
950769	Mass. Landlords Assoc., Inc.	\$30,497.00	1.44%	Sheehy & Associates,	0864	\$30,000.00
950126	Mass. Lobstermen's Association	\$26,000.00	1.23%	Holway, James W	0393	\$13,000.00
				Ryan, William H	0033	\$13,000.00
950298	Mass. Marine Trades Assoc.	\$6,000.00	0.28%	L Spillane, John W	0132	\$6,000.00
950423	Mass. Newspaper Publishers Assoc.	\$9,151.00	0.43%	Plante, Jr., William L	0292	\$9,000.00
950686	Mass. Organizations Vying for the Industry of Entertainment -M.O.V.I	\$0.00	0.00%	Rendon Group, The	0581	\$0.00
950125	Mass. Outdoor Advertising Assoc.	\$12,000.00	0.57%	Ryan, William H	0033	\$12,000.00
950480	Mass. Society of Certified Public Accountants, Inc.	\$60,325.00	2.84%	Cassidy & Associates,	0023	\$60,000.00
950820	Mass. Society of Independent Accountants	\$1,700.00	0.08%	Gillett, Jr., Henry S	0166	\$1,700.00

Statistical Report of Lobbying Expenditures

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970044	MassHelp, Inc.	\$18,000.00	0.85%	Mass. Bay Associates, Inc.,	0483	\$18,000.00
950536	MetroWest Chamber of Commerce	\$2,170.00	0.10%	Welte, A. Theodore	0426	\$2,070.00
950047	Millennium Holdings Inc.	\$4,000.00	0.19%	Coyne, Jr. Esq. P.C., William F.	0019	\$4,000.00
980062	Mills Corporation, The	\$48,670.00	2.30%	Cassidy & Associates,	0023	\$48,285.00
950585	Motion Picture Association of America, Inc	\$26,500.00	1.25%	Corry Associates,	0745	\$0.00
				Valas, Frank A	0498	\$26,500.00
950207	National Assoc. of Rehabilitation Professionals in the Private Sector	\$250.00	0.01%	Falcone, Carol A	0336	\$250.00
950440	National Federation of Independent Business	\$154,243.00	7.27%	Boviard, Carolyn E	0322	\$79,417.00
				Kelsch, Andrea K	0932	\$29,634.00
950874	National Technical Services Association	\$6,000.00	0.28%	L Eid, Cynthia A	0353	\$6,000.00
950180	National Wholesale Druggists' Assoc.(NWDA) c/o Multistate Associa	\$1,500.00	0.07%	Glynn, Maureen	0050	\$1,500.00
950083	New England Coin Laundry & Dry Cleaning Assoc.	\$18,000.00	0.85%			

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950346	New England Convenience Stores Association	\$90,000.00	4.24%	Public Policy Systems, Inc,	0101	\$90,000.00
950319	North Central Massachusetts Chamber of Commerce	\$10,922.00	0.52%	Shimkus, Todd L	0766	\$10,263.00
960492	Northeastern Retail Lumber Assoc./Mass. Retail Lumber Dealers As	\$15,300.00	0.72%	Quinn & Morris,	0039	\$15,300.00
950586	Precision Lenscrafters	\$35,000.00	1.65%	Valas, Frank A	0498	\$35,000.00
950205	Printing Industries of New England	\$230.00	0.01%	Alconada, Robert J	0828	\$150.00
980036	Public Accountants	\$12,500.00	0.59%	Segel, James W	0546	\$12,500.00
950076	Retailers Association of Massachusetts	\$70,415.00	3.32%	Donoghue, Barrett & Singal, P.C., Gear, Kenneth T Hurst, Jon B Shanley Fleming & Associates,	0005 0414 0415 0333	\$5,000.00 \$9,800.00 \$22,160.00 \$30,000.00
980030	S. C. Johnson & Son, Inc.	\$3,900.00	0.18%	Quinn & Morris,	0039	\$3,900.00
950051	Sherwin-Williams Company	\$8,000.00	0.38%	Coyne, Jr. Esq. P.C., William F.	0019	\$8,000.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 18

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950460	South Shore Chamber of Commerce	\$42,584.00	2.01%	Coen, Kevin L	0964	\$42,584.00
970207	Truck Renting and Leasing Association	\$21,000.00	0.99%	Cassidy & Associates,	0023	\$21,000.00
980153	Union Square Buyout Association	\$10,000.00	0.47%	Holway & Associates,	0279	\$10,000.00
Category Total:		\$2,120,658.00	6.16%	Of All Categories		

CATEGORY: 04

Gaming - casinos & gambling

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970198	BABN Technologies, Corp.	\$58,182.00	12.65%	McDonough, Richard W	0081	\$58,182.00
980010	Carnival Hotels and Casinos	\$6,250.00	1.36%	Donoghue, Barrett & Singal, P.C.,	0005	\$6,250.00
960452	Farsight Marketing, Inc.	\$0.00	0.00%	Capital Associates Inc.,	0659	\$0.00
950255	GTech Corporation	\$30,000.00	6.52%	White Associates, Inc., Robert	0061	\$30,000.00
970049	Harvey's Casino Resorts	\$70,000.00	15.22%	Malloy & Associates, William F.	0694	\$70,000.00
950267	Hinsdale Holding Co. Inc.	\$50,961.00	11.08%	McDonough, Richard W	0081	\$50,961.00
970083	HWCC Development Corp.	\$500.00	0.11%	Hub Strategies,	0865	\$500.00
950019	International Game Technology	\$9,224.00	2.01%	Rodophele, Robert P	0072	\$9,000.00
950151	Mass. Gaming Association	\$2,750.00	0.60%	Malloy & Associates, William F.	0694	\$2,750.00
950561	Mass. Thoroughbred Breeders Assoc. Inc.	\$3,000.00	0.65%	Holway & Associates,	0279	\$3,000.00

Run Date: 2/18/99

Statistical Report of Lobbying Expenditures

Page 20

CATEGORY: 04

Gaming - casinos & gambling

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950001	Massasoit Greyhound Association, Inc	\$38,415.00	8.35%	Crane Jr., Esq., Robert Q	0001	\$30,000.00
				Studenski, Paul V	0217	\$5,200.00
980152	Plainville Racing Company, LLC & Management Acquisition Corp.	\$1,190.00	0.26%	Kraus, Robert	1039	\$0.00
950387	Riverside Park	\$15,000.00	3.26%	Corry Associates,	0745	\$15,000.00
980088	Sterling Race Track	\$17,000.00	3.70%	Cremin, Thomas E	0087	\$17,000.00
950701	Visions Group, The	\$0.00	0.00%	Malloy & Associates, William F.	0694	\$0.00
950848	Western New England Fairgrounds, Inc.	\$10,000.00	2.17%	Essential Strategies, Inc.,	0691	\$10,000.00
950088	Westwood Group, The & subsidiaries	\$132,000.00	28.70%	Considine, Kevin M	0237	\$42,000.00
				Hurrell, James P	0025	\$35,000.00
				Murphy, Jr, John E	0026	\$25,000.00
				Timilty, Joseph F	0632	\$16,500.00
950358	Wonderland Greyhound Owners Association	\$15,500.00	3.37%	McGlynn, Jr, John J	0107	\$15,500.00
Category Total:			1.34%	Of All Categories		
				\$459,972.00		

CATEGORY: 05

Contractors and Subcontractors

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950243	Associated Builders & Contractors, Inc.	\$18,694.00	3.86%	Beeman, Gregory F	0444	\$2,022.00
				Rodophele, Robert P	0072	\$16,000.00
950515	Associated General Contractors of Mass.	\$34,130.00	7.05%	Mass. Bay Associates, Inc.,	0483	\$24,000.00
				Petrucelli, Robert L	0440	\$10,000.00
950328	Associated Subcontractors of Massachusetts, Inc	\$12,369.00	2.56%	Conwin, Joseph M	0159	\$950.00
				Fremder, Edwin J	0160	\$950.00
				Lawton, Monica	0830	\$3,600.00
960532	BSC Group, Inc	\$9,000.00	1.86%	E Finnegan, John J	0008	\$9,000.00
980091	Campbell, Campbell & Edwards	\$30,000.00	6.20%	Donoghue, Barrett & Singal, P.C.,	0005	\$30,000.00
950454	Construction Industries of Mass.	\$70,365.00	14.54%	Mass. Bay Associates, Inc.,	0483	\$53,500.00
				Pourbaix, Jr, John M	0678	\$16,400.00
950198	Francis, Edward, & Cronin Inc.	\$0.00	0.00%	Murphy, Jr, John E	0026	\$0.00
950516	Frederic R. Harris, Inc.	\$30,000.00	6.20%	Karol Group, Inc., The,	0888	\$30,000.00
980087	Greater Boston Construction Company, Inc.	\$3,000.00	0.62%	New England Strategic Development Corp.,	0270	\$3,000.00

Run Date:

2/18/99

Statistical Report of Lobbying Expenditures

Page 22

CATEGORY: 05

Contractors and Subcontractors

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950731	Home Builders Assoc. of Mass.	\$35,281.00	7.29%	Fierro III, Benjamin	0151	\$12,250.00
				Habib, William M	0615	\$2,031.00
				Lynch & Fierro, LLP, Counselors at Law,	1020	\$21,000.00
970202	Maguire Group, Inc.	\$24,065.00	4.97%	E Ravosa, Jr, Anthony W	0672	\$24,000.00
950082	Mass. Electrical Contractors Association	\$5,000.00	1.03%	Hurrell, James P	0025	\$5,000.00
950122	Mass. Manufactured Housing Association	\$24,000.00	4.96%	Hickey Associates, Brian S	0030	\$24,000.00
				Tuchman, Robert	0644	\$0.00
980135	Merit Construction Alliance, The	\$949.00	0.20%	Allen, Lawrence C	1034	\$949.00
970186	Modern Continental Construction Company	\$30,000.00	6.20%	Mass. Bay Associates, Inc.,	0483	\$30,000.00
950952	O'Brien-Kreitzberg, Inc	\$60,000.00	12.40%	Andover Strategies,	0860	\$60,000.00
980009	Pipefitters & Refrigeration Mechanics, Local 537	\$10,000.00	2.07%	Snow, Courtney and Associates,	0057	\$10,000.00
960565	Rowe Contracting Co.	\$24,000.00	4.96%	Bartley, Esq., John C	0003	\$24,000.00

CATEGORY: 05

Contractors and Subcontractors

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980156	Stone & Webster	\$2,209.00	0.46%	Lynch Sanborn Group,	1043	\$2,209.00
980039	Stubbins Associates/Thompson, Ventulett, Stainback Associates	\$30,000.00	6.20%	Reilly, Martin Associates,	0537	\$30,000.00
950608	Suffolk Construction Company, Inc.	\$1,000.00	0.21%	Donoghue, Barrett & Singal, P.C.,	0005	\$1,000.00
950684	Utility Contractors' Association of New England, Inc	\$30,000.00	6.20%	Murphy, Jr, John E	0026	\$30,000.00

Category Total:

\$484,062.00 1.41% Of All Categories

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 24

CATEGORY: 06

Education- institutions, services, programs

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980060	American Institute for Public Safety	\$20,000.00	1.72%	Karol Group, Inc., The,	0888	\$20,000.00
950470	Assoc. of Independent Colleges and Universities in Mass. (AICUM)	\$36,500.00	3.14%	Sullivan, Roger F	0379	\$36,500.00
970087	Boston Renaissance Charter School	\$1,650.00	0.14%	Choate, Hall & Stewart,	1045	\$0.00
				Donovan, Paul T	0844	\$1,650.00
950055	Boston University	\$64,316.00	5.53%	Cassidy & Associates,	0023	\$36,000.00
				Collins, Dennis X	0767	\$24,666.00
				Walsh, Thomas P	0240	\$3,500.00
980040	Brady & Associates, LLC	\$0.00	0.00%	Morin, Peter B	0770	\$0.00
950823	Channel One, a K-111 Communications Company	\$12,000.00	1.03%	Delaney Associates, W.	0079	\$12,000.00
960108	Citizens United to Raise the Cap	\$0.00	0.00%	Dwyer, Kevin M	0351	\$0.00
970252	E F Foundation for Foreign Study Inc.	\$36,750.00	3.16%	ADS Ventures, Inc.,	0442	\$36,750.00
960651	Fitchburg State College	\$7,500.00	0.64%	D'Amico, Gerard	0776	\$7,500.00

CATEGORY: 06

Education- institutions, services, programs

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970057	Le Lycee Internationale de la Nouvelle Angleterre	\$65,000.00	5.58%	Public Policy Systems, Inc.	0101	\$65,000.00
970080	Lesley College	\$15,000.00	1.29%	Meredith and Associates,	0071	\$15,000.00
980016	MA YouthBuild Coalition	\$10,000.00	0.86%	Governmental Strategies, Inc.,	0051	\$10,000.00
950599	Mass. Administration of Special Education	\$8,000.00	0.69%	Daly, Michael J	0521	\$8,000.00
950879	Mass. Advocacy Center	\$13,950.00	1.20%	Cole, Susan F	0274	\$1,000.00
				Landau, Julia K	0739	\$11,950.00
				Mudd, John H	0272	\$1,000.00
950403	Mass. Assoc. of 766 Approved Private Schools (MAAPS)	\$30,850.00	2.65%	Joyce & Joyce Counsellors at Law,	0045	\$30,000.00
				Major, James J	0364	\$0.00
				McNamara, Matthew J	0289	\$850.00
950893	Mass. Assoc. of County Agricultural Schools	\$17,000.00	1.46%	Holway & Associates,	0279	\$17,000.00
950300	Mass. Assoc. of Non-Profit Schools and Colleges, Inc.	\$17,000.00	1.46%	Spillane, John W	0132	\$17,000.00
950415	Mass. Assoc. of School Committees, Inc.	\$47,000.00	4.04%	Finnegan, Stephen J	0284	\$47,000.00

Run Date:

2/18/99

Statistical Report of Lobbying Expenditures

Page 26

CATEGORY: 06

Education- institutions, services, programs

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950601	Mass. Assoc. of School Superintendents	\$30,000.00	2.58%	Daly, Michael J	0521	\$15,500.00
				Finn, Peter R	0523	\$12,500.00
				Long, Michael J	0522	\$2,000.00
950567	Mass. Community College Assoc.	\$15,600.00	1.34%	Muse, Michael J	0469	\$15,600.00
950031	Mass. Corporation for Educational Telecommunications (MCET)	\$49,996.00	4.30%	Bartley, Esq., John C	0003	\$49,996.00
950272	Mass. Federation of Teachers, AFT, AFL-CIO	\$109,131.00	9.38%	Canavan, Michael F	0091	\$68,429.00
				Walsh, Esq., John Coleman	0082	\$33,542.00
970164	Mass. Institute of Technology	\$30,450.00	2.62%	Mass. Bay Associates, Inc.,	0483	\$30,450.00
950273	Mass. Secondary School Administrators Assoc., Inc.	\$18,000.00	1.55%	Walsh, Esq., John Coleman	0082	\$18,000.00
950613	Mass. State Colleges Council of Presidents	\$39,000.00	3.35%	White Associates, Inc., Robert	0061	\$39,000.00

CATEGORY: 06

Education- institutions, services, programs

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950679	Mass. Teachers Association	\$223,596.00	19.21%	Andelman, Frederick	0737	\$54.00
				Blum, Joanne	0984	\$35,169.00
				Bonner, Guessipina	0567	\$0.00
				Clarke, Ann	0752	\$0.00
				Devlin, Ralph	0913	\$308.00
				Fichtner, Catherine A	0957	\$9,267.00
				Fitzgerald, Jo Ann	1030	\$185.00
				Flannagan, Jr., John H	0569	\$51,449.00
				Isaacson, Arline R	0573	\$26,795.00
				Johnson, Julia K	0568	\$67,893.00
				Kimball, Edwin	1003	\$9,469.00
				Sullivan, Edward P	0585	\$19,037.00
				Todd, Nora E	0736	\$3,969.00
				Weissinger, Susan L	1037	\$0.00
950488	New England Center for Children	\$11,700.00	1.01%	Choate, Hall & Stewart,	1645	\$1,950.00
				Kearney, Dennis J	0188	\$9,750.00
950745	Parents Alliance for Catholic Education	\$1,261.00	0.11%	L Perla, Stephen A	0631	\$1,261.00
980055	Partnership for Better Schools	\$72,922.00	6.26%	Cassidy & Associates,	0023	\$72,500.00
950168	R.L. Polk & Company	\$3,000.00	0.26%	Joyce & Joyce Counsellors at Law,	0045	\$3,000.00

Run Date: 2/18/99

Statistical Report of Lobbying Expenditures

Page 28

CATEGORY: 06

Education- institutions, services, programs

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950274	School Psychologist for Licensure & Legislative Action	\$10,500.00	0.90%	L Regina Villa Associates,	0551	\$10,500.00
950294	Technology Education Association of Mass.	\$7,825.00	0.67%	Brandon Associates, LLC,	0084	\$7,825.00
950062	Tufts University Development Corporation	\$60,325.00	5.18%	Cassidy & Associates,	0023	\$60,000.00
950063	Tufts University School of Veterinary Medicine	\$78,150.00	6.71%	Cassidy & Associates,	0023	\$78,000.00

Category Total:

\$1,163,972.00 3.38% Of All Categories

Statistical Report of Lobbying Expenditures

CATEGORY: 07

Environment- recycling, packaging, pollution

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950036	Atlantic Richfield Company (ARCO)	\$40,000.00	4.54%	Donoghue, Barrett & Singal, P.C.,	0005	\$10,000.00
				Murphy, Jr, John E	0026	\$30,000.00
950311	Berkshire Natural Resources Council, Inc.	\$0.00	0.00%	L Wislocki, George S	0144	\$0.00
950577	Boston Water & Sewer Commission	\$14,355.00	1.63%	Mass. Bay Associates, Inc.,	0483	\$14,355.00
950253	Browning Ferris Industries	\$89,433.00	10.15%	Cotton, Mary Ann	1009	\$23,333.00
				Delaney Associates, W.	0079	\$39,600.00
				Forman, Charles P	0319	\$26,500.00
980066	Canton Environmental Action Campaign	\$0.00	0.00%	Timilty, Joseph F	0632	\$0.00
970007	Clivus Multrum, Inc.	\$10,000.00	1.14%	ADS Ventures, Inc.,	0442	\$10,000.00
980038	Dow AgroSciences LLC, f/k/a/ DowElanco	\$0.00	0.00%	Maniscalco, Tim	0978	\$0.00
980046	E-Call, Inc.	\$0.00	0.00%	Reilly, Martin Associates,	0537	\$0.00
970037	EIRCO Environmental LLC	\$5,000.00	0.57%	Joyce & Joyce Counsellors at Law,	0045	\$5,000.00

Statistical Report of Lobbying Expenditures

Page 30

Run Date: 2/18/99

CATEGORY: 07

Environment- recycling, packaging, pollution

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950447	Environmental League of Mass.	\$17,546.00	1.99%	Gomes, James R	0239	\$2,550.00
				Kapur, Namrita	0943	\$9,880.00
				Luckey, Amy J	0945	\$0.00
950852	Environmental Systems Products, Inc	\$27,000.00	3.07%	Delaney Associates, W.	0079	\$27,000.00
970116	Fair Share Development Corporation	\$0.00	0.00%	Gregory & Associates,	0852	\$0.00
970170	Golf Course Superintendents Assoc.	\$0.00	0.00%	Lyons, Peter T	0235	\$0.00
950261	Green Industry Alliance	\$22,000.00	2.50%	Shanley Fleming & Associates,	0333	\$22,000.00
980090	Keating Technologies, Inc.	\$5,950.00	0.68%	Minahan, Alfred A	0552	\$5,950.00
950435	Mass. Assoc. of Conservation Commissions	\$6,989.00	0.79%	Zielinski, Sally A	0314	\$6,944.00
980027	Mass. Assoc. of Redemption Ctrs.	\$2,500.00	0.28%	Cox, John F	0419	\$2,500.00

CATEGORY: 07

Environment- recycling, packaging, pollution

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950396	Mass. Audubon Society	\$44,987.00	5.11%	Cary, Deborah D	0350	\$5,223.00
				Clarke, John J	0578	\$8,492.00
				Hubley, Robie	0236	\$9,472.00
				Roddis, E. Heidi	0438	\$3,958.00
				Wagner, Louis J	0251	\$5,483.00
				Westropp, Marsha R	0381	\$12,359.00
950230	Mass. Farm Bureau Federation	\$18,788.00	2.13%	Comstock, Pam	0192	\$6,000.00
				Gillespie, Douglas P	0375	\$12,000.00
960693	Mass. Sierra Club	\$4,000.00	0.45%	McCaffrey, James B	0389	\$4,000.00
950120	Mass. Water Pollution Control Assoc., Inc (M.W.P.C.A.)	\$4,000.00	0.45%	Ryan, William H	0033	\$4,000.00
950539	Monsanto	\$35,000.00	3.97%	Gillett, Jr., Henry S	0166	\$35,000.00
950075	National Paint & Coating Association	\$16,625.00	1.89%	Shanley Fleming & Associates,	0333	\$16,625.00
980068	National Wastes Management Assn.	\$35,000.00	3.97%	Coyne, Jr. Esq. P.C., William F.	0019	\$35,000.00
950078	NELRAD	\$9,630.00	1.09%	Shanley Fleming & Associates,	0333	\$9,630.00

CATEGORY: 07

Environment- recycling, packaging, pollution

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950132	Ogden Energy Group	\$16,700.00	1.90%	Quinn & Morris,	0039	\$16,700.00
980035	Poseidon Resources Corporation	\$7,500.00	0.85%	Segel, James W	0546	\$5,000.00
				Smith, James E	0343	\$2,500.00
960056	Rosen Associates	\$3,000.00	0.34%	ML Strategies, Inc.,	0840	\$3,000.00
960611	Sapient Corporation	\$16,500.00	1.87%	Chayet, Neil L	0032	\$16,500.00
970163	Soap and Detergent Association	\$19,375.00	2.20%	Shanley Fleming & Associates,	0333	\$19,375.00
950043	SPI/APC	\$60,000.00	6.81%	Coyne, Jr. Esq. P.C., William F.	0019	\$60,000.00
950045	Steel Recycling Institute	\$15,000.00	1.70%	Coyne, Jr. Esq. P.C., William F.	0019	\$15,000.00
950797	Stop Any Further Expansion S.A.F.E.	\$0.00	0.00%	McNabb, Jr., John K	0448	\$0.00
950815	Testcom, Inc., c/o Multistate Associates	\$10,400.00	1.18%	Quinn & Morris,	0039	\$10,400.00
980082	TOMRA Massachusetts, LLC	\$6,000.00	0.68%	Murphy, Jr, John E	0026	\$6,000.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 33

CATEGORY: 07

Environment- recycling, packaging, pollution

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950886	Trustees of Reservations	\$9,350.00	1.06%	Cole, Sarah A	0977	\$2,400.00
				Ward, Wesley T	0734	\$6,950.00
970130	U.S. Filter	\$40,000.00	4.54%	Murphy, Jr, John E	0026	\$40,000.00
950150	U.S. Generating Company (formerly J. Makowski Associates)	\$120,000.00	13.62%	Hickey Associates, Brian S	0030	\$120,000.00
970051	US Water	\$39,686.00	4.51%	McDermott/O'Neill & Associates,	0108	\$39,686.00
950097	Waste Management, Inc - Northeast Group	\$30,000.00	3.41%	Murphy, Jr, John E	0026	\$30,000.00
970257	Webster, Town of	\$28,500.00	3.24%	White Associates, Inc., Robert	0061	\$28,500.00
950098	Wheelabrator Technologies, Inc	\$50,000.00	5.68%	Murphy, Jr, John E	0026	\$50,000.00
Category Total:		\$880,814.00	2.56%	Of All Categories		

Statistical Report of Lobbying Expenditures

CATEGORY: 08

Food & Beverage- industry & services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980140	Canteen Corporation	\$15,000.00	2.87%	Karol Group, Inc., The,	0888	\$15,000.00
960514	Cumberland Farms, Inc.	\$16,000.00	3.07%	Karol Group, Inc., The,	0888	\$10,500.00
				White Associates, Inc., Robert	0061	\$5,500.00
970126	East Coast Seafood, Inc.	\$2,000.00	0.38%	McGlynn, Jr, John J	0107	\$2,000.00
950067	Grocery Manufacturers of America	\$24,067.00	4.61%	Shanley Fleming & Associates,	0333	\$24,067.00
980019	M & R Strategic Services	\$60,610.00	11.61%	McDermott/O'Neill & Associates,	0108	\$60,610.00
970077	M & R Strategic Services/ International Dairy Food Association	\$6,000.00	1.15%	Meredith and Associates,	0071	\$6,000.00
960420	Mass. Assoc. of Redemption Centers	\$0.00	0.00%	McGlynn, Jr, John J	0107	\$0.00
950165	Mass. Food Association	\$20,000.00	3.83%	Barry, Robert	0478	\$20,000.00
950026	Mass. Restaurant Association	\$37,500.00	7.18%	L Eid, Cynthia A	0353	\$37,500.00
950070	Mass. Soft Drink Association	\$35,000.00	6.70%	Shanley Fleming & Associates,	0333	\$35,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 08

Food & Beverage- industry & services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
960456	McDonald's	\$17,500.00	3.35%	Donoghue, Barrett & Singal, P.C.,	0005	\$17,500.00
950059	Ocean Spray Cranberries, Inc	\$83,430.00	15.98%	Cassidy & Associates,	0023	\$83,250.00
980042	Paul's Lobster Co.	\$0.00	0.00%	Barsom, Valerie	0991	\$0.00
950758	Pepsi Cola Company	\$8,080.00	1.55%	Shanley Fleming & Associates,	0333	\$8,080.00
950060	Philip Morris Management Corp. for Kraft Foods	\$90,180.00	17.28%	Cassidy & Associates,	0023	\$89,900.00
980032	Premium-Coastal Beverage Company	\$12,125.00	2.32%	Shanley Fleming & Associates,	0333	\$12,125.00
950068	Procter & Gamble	\$12,501.00	2.39%	Shanley Fleming & Associates,	0333	\$12,501.00
950705	Stop & Shop Supermarket Company	\$22,012.00	4.22%	Chace-Marino, Elizabeth	0616	\$21,612.00
950680	Veryfine Products, Inc	\$0.00	0.00%	Lindsey, William L	0570	\$0.00
950542	West Lynn Creamery, Inc	\$60,000.00	11.49%	Hickey Associates, Brian S	0030	\$60,000.00
Category Total:		\$522,005.00	1.52%	Of All Categories		

Statistical Report of Lobbying Expenditures

CATEGORY: 09

Government - agencies, associations, org's.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950116	Boston, City of	\$12,800.00	2.25%	Meredith and Associates,	0071	\$12,800.00
980015	Bristol County Retirement Board	\$22,500.00	3.95%	Gregory & Associates,	0852	\$22,500.00
980120	City Clerks Association	\$2,000.00	0.35%	Victory Group, The,	0618	\$2,000.00
950641	County of Norfolk	\$18,750.00	3.29%	Holway & Associates,	0279	\$18,750.00
970033	Essex County Retirement Board	\$45,612.00	8.00%	Choate, Hall & Stewart,	1045	\$11,525.00
				Kearney & Gleason, P.C.,	0990	\$34,087.00
980078	Hingham Board of Retirement	\$3,500.00	0.61%	Hub Strategies,	0865	\$3,500.00
950323	KPMG Peat Marwick LLP	\$60,000.00	10.53%	Capital Associates Inc.,	0659	\$60,000.00
950713	Mass. Assoc. of Assessing Officers	\$17,000.00	2.98%	Holway & Associates,	0279	\$17,000.00
950279	Mass. Assoc. of Contributory Retirement Systems	\$30,002.00	5.27%	Walsh, Esq., John Coleman	0082	\$30,002.00
950959	Mass. Collectors and Treasurers Assoc.	\$9,300.00	1.63%	Victory Group, The,	0618	\$9,300.00

CATEGORY: 09

Government - agencies, associations, org's.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950486	Mass. Government Land Bank	\$18,000.00	3.16%	Kearney, Dennis J	0188	\$18,000.00
960513	Mass. Industrial Finance Agency	\$18,000.00	3.16%	Kearney, Dennis J	0188	\$18,000.00
980005	Mass. Medical Services	\$45,000.00	7.90%	Andover Strategies,	0660	\$45,000.00
950174	Mass. Municipal Association	\$131,030.00	23.00%	Baier, David P	0128	\$53,439.00
				Beckwith, Geoffrey C	0452	\$14,754.50
				Hartshorn, Heather L	0922	\$15,539.00
				Kezer III, Thatcher W	0605	\$16,558.00
				Lucas, Melinda J	0288	\$2,720.00
				Robertson, John	0130	\$28,020.00
950465	Mass. Municipal Auditors & Accountants Assoc.	\$2,459.00	0.43%	Tobin Jr., John M	1024	\$0.00
950281	Mass. Town Clerks Association	\$11,600.00	2.04%	Victory Group, The,	0618	\$10,800.00
950576	Mass. Water Resource Authority	\$42,500.00	7.46%	Mass. Bay Associates, Inc.,	0483	\$42,500.00
980165	MassDevelopment	\$12,000.00	2.11%	Choate, Hall & Stewart,	1045	\$12,000.00
980028	Middlesex County Retirement System	\$19,744.00	3.47%	Holway & Associates,	0279	\$19,744.00

Run Date:

2/18/99

Statistical Report of Lobbying Expenditures

Page 38

CATEGORY: 09

Government - agencies, associations, org's.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950123	New England Collectors Association	\$16,000.00	2.81%	Ryan, William H	0033	\$16,000.00
970215	Stroock & Stroock & Lavan LLP	\$32,000.00	5.62%	Andover Strategies, O'Sullivan, Paul J	0860 0997	\$20,000.00 \$12,000.00
950688	Suburban Coalition	\$0.00	0.00%	McDonough, Richard W	0081	\$0.00
Category Total:		\$569,797.00	1.66%	Of All Categories		

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970031	Acupuncture Society of Mass.	\$4,800.00	0.14%	Brandon Associates, LLC,	0084	\$4,800.00
980052	ADCARE, Inc.	\$50,000.00	1.42%	Andover Strategies,	0860	\$50,000.00
950012	Alzheimer's Assoc. of Eastern Mass., Inc.	\$1,211.00	0.03%	Thomson, Deborah H	0010	\$1,200.00
950316	American Academy of Pediatrics, Mass. Chapter	\$8,500.00	0.24%	Brennan, Jr., Edward J	0152	\$8,500.00
960116	American College of Nurse Midwives - Region I, Chapters I & XIII	\$13,750.00	0.39%	L Regina Villa Associates,	0551	\$13,750.00
980089	American Diabetes Association	\$20,000.00	0.57%	Brandon Associates, LLC,	0084	\$20,000.00
970017	American Medical Response	\$25,000.00	0.71%	Brandon Associates, LLC,	0084	\$25,000.00
950584	American Physical Therapy Association of Massachusetts, Inc. (APT	\$22,000.00	0.62%	McGlynn, Jr, John J	0107	\$22,000.00
980095	Association of Operating Room Nurses	\$0.00	0.00%	Ober, Stacey A	1013	\$0.00
950857	Athletic Trainers of Mass., Inc	\$2,500.00	0.07%	White Associates, Inc., Robert	0061	\$2,500.00
980034	Atrium Nursing Center, LTD	\$5,000.00	0.14%	Commonwealth Strategy Group, LLC,	0942	\$5,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950862	Boston Medical Center Corporation	\$16,000.00	0.45%	Chayet, Neil L	0032	\$16,000.00
950236	Boston Medical Center	\$103,191.00	2.93%	Traylor, W. George	0073	\$103,191.00
950148	Brockton Hospital	\$10,000.00	0.28%	Smith, Dennis A	0335	\$10,000.00
950621	Cambridge Public Health Commission, formerly Cambridge Hospital	\$30,000.00	0.85%	Traylor, W. George	0073	\$30,000.00
950794	Cambridge Public Health Commission	\$6,000.00	0.17%	Chayet, Neil L	0032	\$6,000.00
980117	Cape Cod Hospital	\$10,000.00	0.28%	Berlandi, Peter J	0935	\$0.00
950736	CareGroup	\$90,077.00	2.56%	Buckley, Leo F	0157	\$79,800.00
				Toomey, Margaret A	0315	\$7,678.00
980049	Charter Behavioral Health Systems	\$70,000.00	1.99%	ML Strategies, Inc.,	0840	\$70,000.00
950506	Children's Hospital	\$45,000.00	1.28%	E Berlandi, Peter J	0935	\$15,000.00
				L Grant, Joseph M	0173	\$30,000.00
970097	Coalition for Natural Health	\$6,000.00	0.17%			

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
960103	Coalition of Independent Healthcare Providers	\$10,750.00	0.30%	Hunt, Andrew S	0433	\$10,750.00
980045	Committee for Fair Rates & Quality Care, LLC	\$33,000.00	0.94%	Donoghue, Barrett & Singal, P.C.,	0005	\$33,000.00
970225	Commonwealth Strategy Group, LLC	\$0.00	0.00%	Peters, R. Norman	0462	\$0.00
950908	Community Care Systems and its corporate subsidiaries	\$0.00	0.00%	Andover Strategies,	0860	\$0.00
960778	Diocesan Health Facilities	\$55,000.00	1.56%	Commonwealth Strategy Group, LLC,	0942	\$55,000.00
950965	Elder Living Concepts, Inc.	\$75,000.00	2.13%	Andover Strategies,	0860	\$75,000.00
960767	Fallon Community Health Plan	\$6,674.00	0.19%	Burke, Richard P Spencer, Susan E	1017 0993	\$4,250.00 \$1,285.00
970157	Franciscan Children's Hospital	\$3,000.00	0.09%	D'Amico, Gerard	0776	\$3,000.00
980104	Greater Lynn Mental Health & Retardation Association, Inc.	\$3,500.00	0.10%	Chayet, Neil L	0032	\$3,500.00
950381	HLR Service Corporation	\$20,625.00	0.59%	Powers, Peter M	0234	\$20,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950021	Home & Health Care Association	\$54,200.00	1.54%	Deschenes, Julie A	0355	\$19,200.00
				ML Strategies, Inc.,	0840	\$35,000.00
950186	Hospice Federation of MA	\$12,000.00	0.34%	Governmental Strategies, Inc.,	0051	\$12,000.00
950028	Institute for Dietetics in Massachusetts, Inc.	\$20,000.00	0.57%	Donoghue, Barrett & Singal, P.C.,	0005	\$20,000.00
970050	Integrated Care Group	\$5,000.00	0.14%	ML Strategies, Inc.,	0840	\$5,000.00
950635	Jewish Memorial Hospital and Rehabilitation Center	\$0.00	0.00%	Feaster, Jr., Joseph D	0843	\$0.00
980144	Jordan Health Systems, Inc.	\$2,000.00	0.06%	Donoghue, Barrett & Singal, P.C.,	0005	\$2,000.00
950949	Lahey Clinic Hospital, Inc.	\$33,000.00	0.94%	Ryan, William H	0033	\$33,000.00
970121	Magellan Health Services, Inc.	\$0.00	0.00%	ML Strategies, Inc.,	0840	\$0.00
960755	Mariner Health	\$30,000.00	0.85%	White Associates, Inc., Robert	0061	\$30,000.00
960749	Mass. ALFA	\$15,000.00	0.43%	White Associates, Inc., Robert	0061	\$15,000.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 43

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950742	Mass. Assoc. of Ambulatory Surgery Centers	\$9,100.00	0.26%	L Wallace, Ronna B	0628	\$9,100.00
950535	Mass. Assoc. of Behavioral Health Systems, Inc	\$11,000.00	0.31%	Joyce & Joyce Counsellors at Law, Matteodo, David J	0045 0423	\$0.00 \$10,053.00
950303	Mass. Assoc. of HMO's	\$348,012.00	9.87%	Choate, Hall & Stewart, Foley, Jr., Cornelius J Graham, William J Hughes, Jr, Robert L May, John E Public Policy Systems, Inc, Roosevelt, Jr, James Vandale, Marcy M	1045 0386 0275 0515 0137 0101 0195 0095	\$0.00 \$107,102.00 \$15,785.00 \$12,750.00 \$9,043.00 \$90,000.00 \$12,833.00 \$58,243.00
950450	Mass. Assoc. of Nurse Anesthetists	\$5,000.00	0.14%	L Regina Villa Associates,	0551	\$5,000.00
950161	Mass. Assoc. of Occupational Therapists	\$6,000.00	0.17%	Hub Strategies,	0865	\$6,000.00
960089	Mass. Assoc. of Physician Assistants	\$17,000.00	0.48%	Governmental Strategies, Inc.,	0051	\$17,000.00
970255	Mass. Behavioral Health Partnership	\$60,000.00	1.70%	Bartley, Esq., John C	0003	\$60,000.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950421	Mass. Brain Injury Association	\$13,698.00	0.39%	Hall, Inta Z	0290	\$13,698.00
950089	Mass. Chiropractic Society, Inc	\$60,000.00	1.70%	Hurrell, James P	0025	\$60,000.00
950830	Mass. College of Emergency Physicians	\$30,000.00	0.85%	Donoghue, Barrett & Singal, P.C.,	0005	\$30,000.00
950543	Mass. Dental Hygienists Association	\$15,000.00	0.43%	L McGlynn, Jr, John J	0107	\$15,000.00
950259	Mass. Dental Society	\$57,500.00	1.63%	Shanley Fleming & Associates,	0333	\$57,500.00
950337	Mass. Extended Care Federation	\$116,000.00	3.29%	Blanks, Carolyn R	0682	\$10,000.00
				Commonwealth Strategy Group, LLC,	0942	\$30,000.00
				Grant, Joseph M	0173	\$40,000.00
				Gregorio, Tara M	0971	\$8,000.00
				Morse, Abraham E	0174	\$12,000.00
				Plumb, W. Scott	0175	\$16,000.00
960589	Mass. Eye and Ear Infirmary	\$83,790.00	2.38%	Cassidy & Associates,	0023	\$83,655.00
950960	Mass. General Hospital	\$29,200.00	0.83%	Durant M.D., Thomas S	0807	\$29,200.00

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950490	Mass. Hospital Association	\$285,214.00	8.09%	Donoghue, Barrett & Singal, P.C.,	0005	\$20,000.00
				Gens, Timothy F	0655	\$29,600.00
				Gibbons, Robert E	0077	\$110,014.00
				Hollander, Ronald M	0266	\$11,000.00
				Kirle, Leslie E	0881	\$2,763.00
				O'Donnell, Tara J	1000	\$56,039.00
970071	Mass. League of Community Health Centers and Neighborhood Heal	\$12,000.00	0.34%	Traylor, W. George	0073	\$12,000.00
950336	Mass. Medical Society	\$595,485.00	16.89%	L Alagero, Charles T	0339	\$28,533.00
				Grant, Joseph M	0173	\$75,000.00
				Robertson, Sara	0878	\$20,358.00
				Ryder, William J	0447	\$17,861.00
				Shestakofsky, Stephen	0875	\$5,993.00
				Wallace, Ronna B	0628	\$6,000.00
950427	Mass. Nurses Association	\$107,342.00	3.04%	Craven, Gloria A	0395	\$49,707.00
				Feldberg, Roslyn L	0303	\$25,129.00
				Ober, Stacey A	1013	\$11,435.00
				Pomfret, Jacqueline M	0639	\$13,427.00
950816	Mass. Organization of Nurse Executives	\$22,000.00	0.62%	Governmental Strategies, Inc.,	0051	\$22,000.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 46

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950340	Mass. Orthopaedic Assoc.	\$31,627.00	0.90%	Schneiders, Paul A	0088	\$31,000.00
950429	Mass. Pharmacists Association	\$30,913.00	0.88%	Barry, Linda E Mass. Bay Associates, Inc.,	0342 0483	\$800.00 \$30,000.00
950260	Mass. Podiatric Medical Society	\$19,000.00	0.54%	Shanley Fleming & Associates,	0333	\$19,000.00
950556	Mass. Psychiatric Society	\$14,500.00	0.41%	Hub Strategies,	0865	\$14,500.00
950645	Mass. Psychology Assoc.	\$25,000.00	0.71%	Orsino Consulting,	0870	\$25,000.00
950315	Mass. Radiological Society	\$10,000.00	0.28%	Brennan, Jr., Edward J	0152	\$10,000.00
950329	Mass. Society for Medical Research	\$14,000.00	0.40%	Higgins-Cavalier, Debra L Mass. Bay Associates, Inc.,	0163 0483	\$0.00 \$14,000.00
950314	Mass. Society of Anesthesiologists	\$25,000.00	0.71%	Brennan, Jr., Edward J	0152	\$25,000.00
950386	Mass. Society of Eye Physicians & Surgeons	\$30,000.00	0.85%	Corry Associates,	0745	\$30,000.00
950190	Mass. Society of Health-Systems Pharmacists (MSHP)	\$11,880.00	0.34%	Governmental Strategies, Inc.,	0051	\$11,880.00

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950928	Mass. Society of Naturopathic Physicians	\$8,400.00	0.24%	Meredith and Associates,	0071	\$8,400.00
950109	Mass. Society of Optometrists	\$2,514.00	0.07%	Hickey Associates, Brian S	0030	\$0.00
				Lawless, Richard T	0619	\$2,514.00
970059	Mass. Society of Perfusion	\$10,000.00	0.28%	Pezzella, Paul M	0094	\$10,000.00
970021	May Institute	\$42,000.00	1.19%	Andover Strategies,	0860	\$42,000.00
960783	Melrose Wakefield Healthcare Corp.	\$5,250.00	0.15%	Minahan, Alfred A	0552	\$5,250.00
950458	MetroWest Medical Center	\$25,000.00	0.71%	Hinckley Allen Policy Management,	0530	\$25,000.00
980067	New Care Health Corporation	\$40,000.00	1.13%	Commonwealth Strategy Group, LLC,	0942	\$40,000.00
950238	New England Life Flight Inc.	\$18,000.00	0.51%	E Traylor, W. George	0073	\$18,000.00
970094	New England Medical Center	\$70,180.00	1.99%	Cassidy & Associates,	0023	\$70,000.00
950872	Opticians Assoc. of Massachusetts	\$250.00	0.01%	Minahan, Alfred A	0552	\$250.00

Statistical Report of Lobbying Expenditures

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980006	Partners HealthCare System Inc.	\$5,460.00	0.15%	Colton, Deborah G	1005	\$3,700.00
				Lockwood, Jeffrey W	0974	\$1,760.00
970102	Partners Healthcare System	\$24,000.00	0.68%	ML Strategies, Inc.,	0840	\$24,000.00
980130	Pharmaceutical Strategies	\$3,600.00	0.10%	Keough, Katherine D	1033	\$3,600.00
950873	Professional Liability Foundation Ltd	\$33,366.00	0.95%	Grant, Joseph M	0173	\$15,000.00
950010	Quincy Hospital	\$8,000.00	0.23%	Smith, Dennis A	0335	\$8,000.00
970173	Regional Rehabilitation Assoc. Mangement Corp.	\$0.00	0.00%	Hickey Associates, Brian S	0030	\$0.00
970013	Sight Resources Corp.	\$36,000.00	1.02%	Corry Associates,	0745	\$36,000.00
980118	Southcoast Health System	\$10,000.00	0.28%	Berlandi, Peter J	0935	\$10,000.00
980092	Southcoast Hospitals Group, Inc.	\$21,000.00	0.60%	Donoghue, Barrett & Singal, P.C.,	0005	\$21,000.00
980143	SunRise Healthcare Corporation	\$7,500.00	0.21%	Commonwealth Strategy Group, LLC,	0942	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 49

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970201	Tenet Healthcare Corporation	\$70,000.00	1.99%	Ricca, Joseph A	0558	\$70,000.00
950821	UMass/Memorial Health Care	\$50,280.00	1.43%	Cassidy & Associates,	0023	\$50,000.00
950024	Valley Health Systems, Inc./Holyoke Hospital	\$10,012.30	0.28%	Donoghue, Barrett & Singal, P.C.,	0005	\$10,000.00
970223	Westwood Pembroke Health System, L.P.	\$2,500.00	0.07%	Chayet, Neil L	0032	\$2,500.00

Category Total:

\$3,525,351.30 10.24% Of All Categories

Run Date:

2/18/99

Statistical Report of Lobbying Expenditures

Page 50

CATEGORY: 11

High Technology

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980132	3 Com Corp.	\$19,562.00	1.76%	McDermott/O'Neill & Associates,	0108	\$19,562.00
970228	AlcateI/CGA Transport	\$50,000.00	4.51%	Andover Strategies,	0860	\$50,000.00
970003	Apple Computer, Inc.	\$19,500.00	1.76%	ADS Ventures, Inc.,	0442	\$19,500.00
970056	ARINC	\$3,229.00	0.29%	McDermott/O'Neill & Associates,	0108	\$3,229.00
980150	BayState Strategy & Consulting, LLC	\$0.00	0.00%	McCool, David	1040	\$0.00
970117	Cognos Corporation	\$48,750.00	4.39%	McDonough, Richard W	0081	\$48,750.00
950293	Comdisco Inc	\$50,123.00	4.52%	Brandon Associates, LLC,	0084	\$50,123.00
950025	Compaq Computer Corp.	\$45,000.00	4.06%	Donoghue, Barrett & Singal, P.C., Hurd, Ann S	0005 0328	\$35,000.00 \$10,000.00
950046	Cubic Transportation Systems, Inc.(CTS)	\$3,000.00	0.27%	Mass. Bay Associates, Inc.,	0483	\$3,000.00
950723	EDS	\$852.00	0.08%	Lyford, Lynn	0760	\$781.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 51

CATEGORY: 11

High Technology

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980018	EDU NET, Inc.	\$3,600.00	0.32%	McDermott/O'Neill & Associates,	0108	\$3,600.00
950818	Electronic Retailing Systems International	\$25,000.00	2.25%	Beacon Strategies,	0720	\$25,000.00
960416	Hewlett Packard Company	\$1,804.00	0.16%	Sweeney, Laurel	0883	\$1,699.00
950912	International Business Machines Corporation (IBM)	\$16,400.00	1.48%	Delaney, Paul G	0808	\$16,400.00
950357	Lau Acquisition Corp., dba Lau Technologies	\$15,091.00	1.36%	McDermott/O'Neill & Associates,	0108	\$15,091.00
960706	Lockheed Martin IMS Corporation	\$60,000.00	5.41%	Andover Strategies,	0860	\$60,000.00
970005	Mass. Biotech Research Institute	\$30,000.00	2.70%	ADS Ventures, Inc.,	0442	\$30,000.00
950162	Mass. Biotechnology Council	\$32,000.00	2.88%	ML Strategies, Inc.,	0840	\$32,000.00
950530	Mass. High Technology Council, Inc.	\$154,614.00	13.94%	Anderson, Christopher R	0410	\$61,459.00
				Foley, Howard P	0411	\$81,880.00
950780	Mass. Software Council	\$11,500.00	1.04%	ADS Ventures, Inc.,	0442	\$7,000.00
				Holbein, Bruce E.	0323	\$4,500.00

Statistical Report of Lobbying Expenditures

CATEGORY: 11

High Technology

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970089	Mass. Technology Collaborative	\$4,411.00	0.40%	ML Strategies, Inc.,	0840	\$4,411.00
960405	Media Drop In	\$24,194.00	2.18%	McDermott/O'Neill & Associates,	0108	\$24,194.00
980098	Microwave Bypass Systems, Inc.	\$23,182.00	2.09%	McDonough, Richard W	0081	\$23,182.00
980131	Mitel	\$12,016.00	1.08%	McDermott/O'Neill & Associates,	0108	\$12,016.00
980024	Network Six, Inc.	\$55,050.00	4.96%	Capital Associates Inc.,	0659	\$55,050.00
980083	Presidency Systems Inc.	\$40,000.00	3.61%	New England Strategic Development Corp.,	0270	\$40,000.00
950558	Raytheon Company	\$157,062.00	14.16%	Austin, Dennis G	0676	\$6,731.00
				Coyne, Jr. Esq. P.C., William F.	0019	\$150,000.00
970054	Retro-Fit, Inc.	\$57,357.00	5.17%	McDermott/O'Neill & Associates,	0108	\$57,357.00
960756	Siemens	\$24,000.00	2.16%	Harrington, Kevin B	0049	\$24,000.00
970053	Sumaria Systems	\$24,022.00	2.17%	McDermott/O'Neill & Associates,	0108	\$24,022.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 53

CATEGORY: 11

High Technology

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980133	Sun Microsystems	\$23,438.00	2.11%	McDermott/O'Neill & Associates,	0108	\$23,438.00
970047	System Resources, Inc.	\$32,000.00	2.88%	GM Strategies, Inc.,	0863	\$32,000.00
970206	Ultranet	\$10,000.00	0.90%	New England Strategic Development Corp.,	0270	\$10,000.00
950117	Unisys Corporation	\$0.00	0.00%	E Chayet, Neil L	0032	\$0.00
950730	Unisys II Corporation	\$23,600.00	2.13%	Minahan, Alfred A	0552	\$23,600.00
970006	Wyman Gordon Company	\$9,000.00	0.81%	ADS Ventures, Inc.,	0442	\$9,000.00

Category Total: \$1,109,357.00 3.22% Of All Categories

Statistical Report of Lobbying Expenditures

CATEGORY: 12

Human Services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950531	AIDS Action Committee	\$42,000.00	5.34%	Governmental Strategies, Inc.,	0051	\$42,000.00
950224	Alcoholism & Drug Abuse Association	\$12,000.00	1.53%	Meredith and Associates,	0071	\$12,000.00
950197	Alliance for Young Families, The	\$3,570.00	0.45%	Carels, Margaret E Lovellace, Susan G	0842 0996	\$2,121.00 \$755.00
980037	American Civil Liberties Union of Mass.	\$28,142.00	3.58%	Lambert, Ann K	0287	\$27,692.00
970098	American Institute for Foreign Study, Inc.	\$20,000.00	2.54%	ML Strategies, Inc.,	0840	\$20,000.00
950663	ARC Massachusetts	\$45,600.00	5.80%	L Regina Villa Associates, Sarkissian, Leo V	0551 0210	\$30,000.00 \$15,600.00
950192	Associated Day Care Services of Metropolitan Boston	\$14,000.00	1.78%	Governmental Strategies, Inc.,	0051	\$14,000.00
950194	Association of Developmental Disabilities' Providers	\$7,500.00	0.95%	Governmental Strategies, Inc.,	0051	\$7,500.00
980136	Best Buddies	\$5,000.00	0.64%	Gregory & Associates,	0852	\$5,000.00
950626	Brightwood Development Corp	\$0.00	0.00%	L Burke Strategies.	0533	\$0.00

CATEGORY: 12

Human Services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980070	Casa Esperanza	\$6,000.00	0.76%	Victory Group, The,	0618	\$6,000.00
960712	Children's League of Massachusetts, Inc	\$1,033.00	0.13%	Talkov, Barbara J	0492	\$951.00
950195	Citizen's Housing & Planning Association	\$17,500.00	2.23%	Governmental Strategies, Inc.,	0051	\$17,500.00
950798	Citizens for Juvenile Justice	\$4,172.00	0.53%	Gately, John F	1026	\$56.00
				Mara, Francis G	0499	\$4,000.00
				Young, Rebecca M	0685	\$116.00
950199	Coalition of Massachusetts Regional Non-Profit Housing Agencies, I	\$20,000.00	2.54%	Governmental Strategies, Inc.,	0051	\$20,000.00
980057	Coalition of Teen Challenge Fund Communities	\$2,000.00	0.25%	Governmental Strategies, Inc.,	0051	\$2,000.00
950849	Comprehensive School Age Parenting Program	\$11,000.00	1.40%	Wallace, Ronna B	0628	\$11,000.00
950361	Dever Association for the Retarded Inc.	\$2,500.00	0.32%	Gregory & Associates,	0852	\$2,500.00
970128	Dimock Community Health Center	\$4,200.00	0.53%	Victory Group, The,	0618	\$4,200.00
970235	Disability Policy Consortium	\$3,000.00	0.38%	Regina Villa Associates,	0551	\$3,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 12

Human Services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980123	Family Services of Greater Boston	\$5,000.00	0.64%	Meredith and Associates,	0071	\$5,000.00
950885	Greater Boston Food Bank	\$0.00	0.00%	Hickey Associates, Brian S	0030	\$0.00
980154	Greater Lynn Mental Health & Retardation	\$10,000.00	1.27%	McGlynn, Jr, John J	0107	\$10,000.00
950020	Health Care for All	\$29,903.00	3.80%	Derby, Rebecca	0876	\$5,760.00
				Meredith and Associates,	0071	\$12,000.00
				Miller, Michael L	0434	\$6,824.00
950664	Infant Toddler Advocates, Inc.	\$12,000.00	1.53%	Governmental Strategies, Inc.,	0051	\$12,000.00
980148	Jane Doe, Inc. MA Against Sexual Assault & Domestic Violence(MC	\$0.00	0.00%	Brown, Stephanie A	1038	\$0.00
950226	Mass. Assoc. for Marriage & Family Therapists	\$17,500.00	2.23%	Governmental Strategies, Inc.,	0051	\$17,500.00
960668	Mass. Assoc. for Persons in Supported Employment (MAPSE)	\$2,000.00	0.25%	Hall, Inta Z	0290	\$2,000.00
950288	Mass. Assoc. of Adult Day Health	\$10,833.00	1.38%	Brandon Associates, LLC,	0084	\$10,833.00
960115	Mass. Assoc. of Alcoholism & Drug Abuse Counselors	\$6,000.00	0.76%	Renina Villa Associates	0551	\$6,000.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 57

CATEGORY: 12

Human Services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950188	Mass. Assoc. of Day Care Agencies	\$30,900.00	3.93%	Eddy, William J Governmental Strategies, Inc.,	0480 0051	\$18,900.00 \$12,000.00
950533	Mass. Assoc. of Home Care Programs & Area Agencies on Aging	\$25,938.00	3.30%	Meredith and Associates, Norman, Albert N	0071 0418	\$20,000.00 \$5,560.00
950802	Mass. Coalition for the Homeless	\$10,000.00	1.27%	Governmental Strategies, Inc.,	0051	\$10,000.00
960083	Mass. Coalition of Battered Women Service Groups	\$34,793.00	4.42%	Scannell, Nancy L	0902	\$34,793.00
950200	Mass. Coalition of Rape Crisis Services, The	\$7,500.00	0.95%	Governmental Strategies, Inc.,	0051	\$7,500.00
960590	Mass. Community Action Program Directors Assoc. - (MASSCAP)	\$15,000.00	1.91%	Gillett, Jr., Henry S	0166	\$15,000.00
970041	Mass. Council for Home Care Aide Services, Inc.	\$12,000.00	1.53%	Governmental Strategies, Inc.,	0051	\$12,000.00
950229	Mass. Council of Human Service Providers	\$19,710.00	2.51%	Cowden III, Robert E Quinn & Morris, Ripple, Michael P Weekes, Michael	0321 0039 0009 0979	\$4,430.00 \$13,250.00 \$454.00 \$1,568.00
950189	Mass. Family Planning Association	\$20,000.00	2.54%	Governmental Strategies, Inc.,	0051	\$20,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 12

Human Services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950644	Mass. Head Start Directors Assoc.	\$12,000.00	1.53%	Orsino Consulting,	0870	\$12,000.00
950282	Mass. Independent Child Care Organization	\$12,000.00	1.53%	Eid, Cynthia A	0353	\$12,000.00
950278	Mass. Mental Health Counselors Association	\$15,000.00	1.91%	L Regina Villa Associates,	0551	\$15,000.00
950231	Mass. Rehabilitation Assoc.	\$5,000.00	0.64%	Meredith and Associates,	0071	\$5,000.00
950910	Mass. Senior Action Council	\$3,000.00	0.38%	Gregory & Associates,	0852	\$3,000.00
950529	Mass. Society for the Prevention of Cruelty to Children (MSPCC)	\$6,000.00	0.76%	Hobson, Deirdre M	0642	\$6,000.00
950665	Mass. Speech Language Hearing Assoc	\$12,000.00	1.53%	L Regina Villa Associates,	0551	\$12,000.00
950308	Mental Health Corporation of Massachusetts	\$21,000.00	2.67%	Fierro III, Benjamin	0151	\$7,200.00
				Lynch & Fierro, LLP, Counselors at Law,	1020	\$13,800.00
950269	Morgan Memorial Goodwill Industries	\$2,400.00	0.31%	Victory Group, The,	0618	\$2,400.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 59

CATEGORY: 12

Human Services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950422	National Assoc. of Social Workers, Mass. Chapter	\$3,871.09	0.49%	Brill, Carol	0291	\$808.00
				Sherman, Richard C	0674	\$908.00
				Stein, Miriam	0371	\$2,155.00
970231	Neighbor to Neighbor	\$5,624.00	0.72%	Lam, Valery A	0944	\$5,397.00
980079	One to One-The Massachusetts Mentoring Partnership	\$0.00	0.00%	Hickey Associates, Brian S	0030	\$0.00
980058	Parents United for Child Care	\$7,632.00	0.97%	Johnson-Staub, Christine D	0998	\$1,436.00
				Meredith and Associates,	0071	\$6,000.00
980021	Pizzeria Uno	\$0.00	0.00%	Andover Strategies,	0860	\$0.00
950661	Project ABLE	\$39,175.00	4.98%	L Regina Villa Associates,	0551	\$39,175.00
950662	Project Bread-The Walk for Hunger, Inc	\$18,131.00	2.31%	Elisbree, Susan	0829	\$1,000.00
				Hanig, Esther	0710	\$9,631.00
				L Regina Villa Associates,	0551	\$7,500.00
950232	Recording for the Blind & Dyslexic, Inc.	\$8,000.00	1.02%	Meredith and Associates,	0071	\$8,000.00

Run Date:

2/18/99

Statistical Report of Lobbying Expenditures

Page 60

CATEGORY: 12

Human Services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980101	Rogerson Communities	\$6,677.00	0.85%	Choate, Hall & Stewart,	1045	\$0.00
				Kearney, Dennis J	0188	\$6,677.00
970073	South Middlesex Opportunity Council (SMOC)	\$10,000.00	1.27%	Victory Group, The,	0618	\$10,000.00
950715	Special Needs Adoption Network	\$18,000.00	2.29%	Governmental Strategies, Inc.,	0051	\$18,000.00
950360	Veterans Benefits Clearinghouse	\$6,000.00	0.76%	Gregory & Associates,	0852	\$6,000.00
950923	Vietnam Veterans Workshop	\$34,000.00	4.32%	McCarthy, Peter C	0305	\$34,000.00
970111	Women's Educational and Industrial Union	\$4,200.00	0.53%	Victory Group, The,	0618	\$4,200.00
950819	Work Inc	\$18,000.00	2.29%	White Associates, Inc., Robert	0061	\$18,000.00
980112	YMCA's of Massachusetts	\$285.00	0.04%	Tobin, Evelyn M	1018	\$285.00
Category Total:		\$786,289.09	2.28%	Of All Categories		

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 61

CATEGORY: 13

Insurance- medical, dental, mental health

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970241	AEGON USA, Inc.	\$10,700.00	0.57%	Brandon Associates, LLC,	0084	\$10,700.00
950829	AIA/Massachusetts	\$6,000.00	0.32%	Rasky/Baerlein Group,	0999	\$6,000.00
950242	Alliance of American Insurers	\$93,487.00	4.98%	Donahue, Jr, Edward J	0180	\$10,000.00
				O'Brien, Francis C	0357	\$18,400.00
				Rodophele, Robert P	0072	\$30,000.00
970018	American Chambers Insurance Co.	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$0.00
960105	Arbella Insurance Group	\$48,000.00	2.55%	Mara, Francis G	0499	\$48,000.00
950287	Banker's Life and Casualty Company	\$71,532.00	3.81%	Brandon Associates, LLC,	0084	\$71,532.00
950179	Blue Cross Blue Shield of Massachusetts	\$146,719.00	7.81%	Andover Strategies,	0860	\$20,000.00
				Conway, Michael J	0187	\$9,000.00
				E Curley, John J	1042	\$500.00
				Finnegan & Underwood,	0600	\$40,000.00
				Harrington, Kevin B	0049	\$30,000.00
				Moran, Paul J	0194	\$17,000.00
				White Associates, Inc., Robert	0061	\$30,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 13

Insurance- medical, dental, mental health

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980061	Canada Life Assurance Co., The	\$50,025.00	2.66%	Brandon Associates, LLC,	0084	\$50,025.00
980017	Companies for Demutalization	\$45,123.00	2.40%	Minahan, Alfred A	0552	\$34,375.00
980053	Council for Affordable Health Insurance	\$0.00	0.00%	Holahan, Joseph T	0973	\$0.00
980050	Custom Benefits Group	\$0.00	0.00%	McCollum, Michael W	0982	\$0.00
950339	Delta Dental Plan of Massachusetts	\$30,000.00	1.60%	Cremin, Thomas E	0087	\$30,000.00
950804	Eastern Dentists Insurance Co.	\$12,000.00	0.64%	Shanley Fleming & Associates,	0333	\$12,000.00
980086	Fortis Benefits Insurance Company	\$4,000.00	0.21%	Mass. Regulatory Services, LLC,	1006	\$4,000.00
950016	Golden Rule Insurance Company	\$66,550.00	3.54%	Cunningham, Robert H	0574	\$24,000.00
				Embrey, Brent C	0948	\$13,539.00
				ML Strategies, Inc.,	0840	\$24,000.00
950397	Hanover Insurance Company	\$0.00	0.00%	L Howard, Wayne D	0450	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 13

Insurance- medical, dental, mental health

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950030	Harvard Pilgrim Health Care (HPHC)	\$88,000.00	4.68%	Bartley, Esq., John C	0003	\$72,000.00
				Pellegrini, Esq., Lora M	0518	\$16,000.00
950289	Health Insurance Assoc. of America	\$62,000.00	3.30%	Brandon Associates, LLC,	0084	\$52,000.00
				Ryan, Joy	1027	\$10,000.00
970113	John Alden Life Insurance Co.	\$45,000.00	2.39%	Corry Associates,	0745	\$45,000.00
980071	Kaiser Community Health Plan	\$181,147.00	9.64%	Buchanan, Robert M	0298	\$41,757.00
				Choate, Hall & Stewart,	1045	\$46,825.00
				Joachim, Michael I	1001	\$49,893.00
				Roosevelt, Jr, James	0195	\$29,640.00
960106	Mass. Medical Malpractice Reinsurance Plan	\$20,000.00	1.06%	McDonald, Brian J	0471	\$10,000.00
				White Associates, Inc., Robert	0061	\$10,000.00
950351	Mass. Mutual Life Insurance, Co.	\$167,796.00	8.93%	Abbott, John L	0261	\$2,319.00
				Dever, Jr, Edward J	0106	\$95,000.00
				Donoghue, Barrett & Singal, P.C.,	0005	\$60,000.00
				Fisher, William B	0267	\$1,579.00
				Rich, Tracy L	0855	\$2,008.00

Statistical Report of Lobbying Expenditures

CATEGORY: 13

Insurance- medical, dental, mental health

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950930	Mass. Regulatory Services	\$204,000.00	10.86%	Brandon Associates, LLC,	0084	\$204,000.00
950766	Mutual of Omaha Insurance Co.	\$47,040.00	2.50%	Brandon Associates, LLC,	0084	\$47,040.00
950853	National Assoc. of Independent Insurers	\$3,850.00	0.20%	McDonald, Brian J	0471	\$2,500.00
				Robertson, Peter T	0563	\$1,350.00
980080	Physicians Life Insurance Co.	\$41,884.00	2.23%	Mass. Regulatory Services, LLC,	1006	\$41,884.00
970230	Premier Insurance Company	\$38,250.00	2.04%	Fierro III, Benjamin	0151	\$18,000.00
				Lynch & Fierro, LLP, Counselors at Law,	1020	\$20,250.00
960461	ProMutual Group Inc.	\$91,770.00	4.88%	Finnegan & Underwood,	0600	\$18,750.00
				Leu, Tracy Gehan	0238	\$10,000.00
				Moore, Richard W	0354	\$22,500.00
				White Associates, Inc., Robert	0061	\$36,000.00
950538	Reinsurance Association of America c/o Multistate Associates, Inc	\$36,000.00	1.92%	Fierro III, Benjamin	0151	\$18,000.00
				Lynch & Fierro, LLP, Counselors at Law,	1020	\$18,000.00
970183	Time Insurance Company	\$21,000.00	1.12%	Corry Associates,	0745	\$21,000.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 65

CATEGORY: 13

Insurance- medical, dental, mental health

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970109	Travelers Insurance	\$18,000.00	0.96%	Shanley Fleming & Associates,	0333	\$18,000.00
950587	Trust Group, Inc.	\$67,500.00	3.59%	Burke Strategies, McDonald, Brian J	0533 0471	\$35,000.00 \$32,500.00
980155	Trustmark Insurance Co.	\$2,000.00	0.11%	Brandon Associates, LLC,	0084	\$2,000.00
960079	Tufts Associated Health Plans	\$24,250.00	1.29%	Erwin, John G Rasky/Baerlein Group, Rosen, Julie A	0953 0999 0649	\$4,250.00 \$15,000.00 \$5,000.00
980013	UniCare	\$36,187.00	1.93%	Donoghue, Barrett & Singal, P.C.,	0005	\$36,187.00
970239	United Healthcare Insurance Company AARP Operations	\$7,340.00	0.39%	Dillon, Luke A	0413	\$7,340.00
970258	United Services Automobile Assoc. (USAA)	\$20,000.00	1.06%	E.L.M. Management Services Corp.,	0652	\$20,000.00
970030	World Insurance Company	\$71,821.00	3.82%	Brandon Associates, LLC,	0084	\$71,821.00
Category Total:		\$1,878,971.00	5.46%	Of All Categories		

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 66

CATEGORY: 14

Labor Unions/PAC's

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970024	A.B.C.C. Investigations Assoc.	\$1,200.00	0.14%	E.L.M. Management Services Corp.,	0652	\$1,200.00
950444	AFSCME, Council 93	\$122,793.00	14.50%	Stefanini, Charles A	0582	\$52,258.00
				Wright, Peter P	0399	\$70,535.00
970237	American Federation of Television & Radio Artists	\$2,950.00	0.35%	Adams, Ashley P	0950	\$2,950.00
970023	B.S.I./Bureau of Special Investigations Assoc.	\$3,000.00	0.35%	E.L.M. Management Services Corp.,	0652	\$3,000.00
950710	Boston Carmen's Union, Local 589 ATU	\$39,600.00	4.67%	Guiney, Richard J	0604	\$39,600.00
950305	Boston Firefighters Local 718	\$3,000.00	0.35%	Curran, Lawrence R	0841	\$1,500.00
				L MacDonald, Stephen F	0233	\$1,500.00
960697	Boston Police Detectives' Society	\$15,000.00	1.77%	Muse, Michael J	0469	\$15,000.00
950496	Brotherhood of Maintenance of Way Employees	\$633.00	0.07%	Teague, James	0231	\$633.00
970155	Emergency Medical Services Division/BPPA	\$7,300.00	0.86%	Ahern, James W	0908	\$7,300.00
950220	I.U.O.E. Local 4, AFL-CIO	\$7,500.00	0.89%	Snow, Courtney and Associates,	0057	\$7,500.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 67

CATEGORY: 14

Labor Unions/PAC's

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
960177	International Brotherhood of Electrical Workers, Local #103	\$48,073.00	5.68%	McDermott/O'Neill & Associates,	0108	\$48,073.00
950218	IUOE Local 98, AFL-CIO	\$7,500.00	0.89%	Snow, Courtney and Associates,	0057	\$7,500.00
950570	Local 254, SEIU	\$38,500.00	4.54%	Muse, Michael J	0469	\$35,000.00
950509	Mass. AFL-CIO	\$62,381.00	7.36%	Marlin, Richard I	0449	\$62,381.00
950897	Mass. Alliance of Utility Unions	\$16,000.00	1.89%	Snow, Courtney and Associates,	0057	\$16,000.00
950653	Mass. Building Trades Council, AFL-CIO	\$52,113.00	6.15%	Callahan, Jr, Francis X	0416	\$50,719.00
950682	Mass. Coalition of Police	\$19,084.00	2.25%	Snow, Courtney and Associates,	0057	\$19,084.00
950904	Mass. Correction Officers Federated Union	\$3,358.00	0.40%	Flanagan, Jack F	0762	\$2,969.00
950217	Mass. Laborers' District Council	\$39,125.00	4.62%	Hammond, Toby L	0837	\$24,500.00
				Snow, Courtney and Associates,	0057	\$14,625.00
950348	N.A.G.E.	\$107,641.00	12.71%	L Holway, David	0103	\$45,000.00
				L McGrath, Raymond F	0102	\$60,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 14

Labor Unions/PAC's

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950624	New England Farm Workers Council	\$25,000.00	2.95%	L Burke Strategies,	0533	\$25,000.00
950827	Political Action Committee for Employees for the Massport Authority	\$7,000.00	0.83%	McGlynn, Jr, John J	0107	\$7,000.00
950364	Retired State, County, Municipal Employees Assoc. of Mass.	\$152,000.00	17.94%	Duhamel, Shaw H	0224	\$50,000.00
				Hill, William J	0121	\$16,000.00
				Rehrey, William G	0120	\$50,000.00
				White, Ralph W	0123	\$36,000.00
950442	SEIU, Local 509	\$42,334.00	5.00%	King, Sean C	0409	\$41,434.00
950222	Sheetmetal International Association, Local #7	\$6,000.00	0.71%	Snow, Courtney and Associates,	0057	\$6,000.00
950922	Teamsters Local Union 25 - D.R.I.V.E.	\$18,000.00	2.12%	Brady, Colleen	0857	\$0.00
				Rendon Group, The	0581	\$18,000.00
970168	United Steelworkers of America (U.S.W.A. LU9358)	\$0.00	0.00%	Blythe-Shaw, Donna	0919	\$0.00
Category Total:		\$847,085.00	2.46%	Of All Categories		

CATEGORY: 15

Legal organizations & services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970008	Aleixo Law Offices, P.C.	\$0.00	0.00%	Aleixo, Jr., Theodore J	0176	\$0.00
950691	Boston Bar Association	\$92,430.00	13.59%	Reardon, Judith F	0680	\$31,407.00
				L Romer, Sara	0587	\$34,917.00
950276	Century Council	\$56,000.00	8.23%	Smith, James E	0343	\$13,000.00
				Walsh, Esq., John Coleman	0082	\$43,000.00
980014	Criminal Justice Policy Coalition/ACLU-Mass.	\$1,510.00	0.22%	Saloom, Stephen T	0981	\$1,510.00
950322	DeHart and Darr Associates, Inc.	\$7,265.00	1.07%	Doherty, Edward M	0154	\$7,265.00
950426	Disability Law Center	\$2,518.00	0.37%	Cebula, Raymond A	0228	\$2,518.00
950225	Greater Boston Legal Services	\$86,300.00	12.69%	Governmental Strategies, Inc.,	0051	\$7,500.00
				Meredith and Associates,	0071	\$77,000.00
				Paulson, Diane F	0299	\$1,800.00
950027	Mass. Academy of Trial Attorneys	\$60,389.00	8.88%	Hickey Associates, Brian S	0030	\$40,000.00
				Quinn & Morris,	0039	\$20,000.00
				Smith, Edward J	0089	\$0.00

CATEGORY: 15

Legal organizations & services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950312	Mass. Bar Association	\$74,519.00	10.96%	Healy, Martin W	0150	\$47,095.00
				Iannacchino, Lee A	0959	\$14,270.00
970010	Mass. Civil Justice Reform Alliance	\$140,725.00	20.69%	Cassidy & Associates,	0023	\$140,000.00
950227	Mass. Correctional Legal Services	\$13,500.00	1.98%	Barkow, Barry	0165	\$0.00
				Costanza, Peter	0983	\$0.00
				Goldstein, Amy R	0969	\$0.00
				Meredith and Associates,	0071	\$13,500.00
950290	Mass. Court Reporters Assoc., formerly Mass. Shorthand Reporters	\$20,150.00	2.96%	Brandon Associates, LLC,	0084	\$20,150.00
				Long, Kevin F	0972	\$0.00
950614	Mass. District Attorneys Assoc.	\$30,000.00	4.41%	White Associates, Inc., Robert	0061	\$30,000.00
950547	Mass. Judges Conference	\$7,500.00	1.10%	McDonough, Joseph B	0484	\$7,500.00
950037	Mass. Law Reform Institute	\$29,928.00	4.40%	L Bates, Kelly F	0633	\$13,008.00
				Cronin, Neil F	0504	\$8,997.00
				Meredith and Associates,	0071	\$5,000.00
				Winsor, Ernest	0011	\$2,923.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 71

CATEGORY: 15

Legal organizations & services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950191	Mass. Legal Assistance Corp.	\$13,500.00	1.98%	Governmental Strategies, Inc.,	0051	\$13,500.00
980125	Shafner Keating & Cuffe	\$7,900.00	1.16%	Andover Strategies, Ryan, William H	0860 0033	\$2,500.00 \$5,400.00
950352	Social Law Library	\$17,500.00	2.57%	Dever, Jr, Edward J	0106	\$17,500.00
950887	West Group,	\$4,500.00	0.66%	Corry Associates,	0745	\$4,500.00
970075	West Group	\$14,000.00	2.06%	ML Strategies, Inc.,	0840	\$14,000.00
Category Total:		\$680,134.00	1.98%	Of All Categories		

Statistical Report of Lobbying Expenditures

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970016	Andover Strategies	\$511,324.00	7.16%	Costello, Susan L	0630	\$102,750.00
				Moffitt, John F	0801	\$408,500.00
950800	Beacon Strategies	\$87,500.00	1.23%	Barry, Robert	0478	\$57,500.00
				Burke, John P	0532	\$30,000.00
950615	Boston Strategies	\$148,000.00	2.07%	Brandon Associates, LLC,	0084	\$108,000.00
				McManus, James G	0928	\$20,000.00
				Meredith and Associates,	0071	\$20,000.00
950286	Brandon Associates, LLC	\$425,000.00	5.95%	Cascio, Lauren E	0917	\$60,000.00
				Cass, William F	0360	\$100,000.00
				Flanagan, Jr., Donald B	0085	\$130,000.00
				Godin, Jason J	0744	\$65,000.00
				Goldblatt, Steven L	0597	\$70,000.00
950623	Burke Strategies	\$100,000.00	1.40%	Burke, John P	0532	\$100,000.00
950782	Capital Associates, Inc	\$0.00	0.00%	O'Sullivan, Edward E	0063	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 73

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950052	Cassidy & Associates, Inc	\$320,000.00	4.48%	Bernard, Lynda	0020	\$80,000.00
				Brennan, Jr., John A	0021	\$160,000.00
				O'Brien, Daniel P	0022	\$80,000.00
980163	Choate, Hall & Stewart	\$50,535.00	0.71%	Buchanan, Robert M	0298	\$13,817.00
				Donovan, Paul T	0844	\$9,342.00
				Joachim, Michael I	1001	\$5,989.00
				Kearney, Dennis J	0188	\$15,386.00
				McCarthy, Peter C	0305	\$6,000.00
				Roosevelt, Jr, James	0195	\$0.00
970152	Cohn Group, Inc.	\$1,000.00	0.01%	Ryan, William H	0033	\$1,000.00
960650	Commonwealth Consulting Group	\$24,000.00	0.34%	Pollard, Sharon M	0472	\$24,000.00
950890	Corry Associates	\$270,000.00	3.78%	Corry, Jr., Martin G	0277	\$160,000.00
				Valas, Frank A	0498	\$110,000.00
950888	Corry, Martin G. Jr., Law Offices of	\$170,000.00	2.38%	Corry Associates,	0745	\$170,000.00
950038	Coyne, William F. Jr., Esq. P.C.	\$175,000.00	2.45%	Coyne, Jr. Esq., William F	0016	\$125,000.00
				McCarthy, Patricia E	0018	\$50,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950246	Delaney Associates, W., Inc	\$383,423.00	5.37%	Coyne, Jr. Esq. P.C., William F.	0019	\$11,250.00
				Delaney, Mark J	0078	\$80,911.00
				Delaney, Scott J	0076	\$109,120.00
				Habib, William M	0615	\$34,332.00
				Pezzella, Paul M	0094	\$31,000.00
950017	Donoghue, Barrett & Singal, P.C.	\$262,000.00	3.67%	Donoghue, Roger	0004	\$160,000.00
				Karol Group, Inc., The,	0888	\$2,000.00
				Levine, Andrew S	0732	\$20,000.00
				Walsh, Michael P	0306	\$80,000.00
950771	E.L.M. Management Services Corp.	\$64,600.00	0.90%	Delaney, William A	0075	\$64,600.00
950540	E.S.C. Services, Inc	\$4,500.00	0.06%	McGlynn, Jr, John J	0107	\$4,500.00
950389	Essential Strategies, Inc	\$0.00	0.00%	Aleixo, Jr., Theodore J	0176	\$0.00
980093	Fierro, Benjamin	\$4,250.00	0.06%	Lynch, Patricia A	0143	\$4,250.00
950600	Finnegan & Underwood	\$303,750.00	4.25%	Finnegan, David I	0027	\$151,875.00
				Underwood, Richard J	0028	\$151,874.00

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970048	GM Strategies, Inc.	\$146,935.00	2.06%	Coyne, Jr. Esq. P.C., William F.	0019	\$29,998.00
				Gelles, Edward	0862	\$9,187.00
				McAuliffe, Darrin M	0861	\$71,637.00
950185	Governmental Strategies	\$296,017.00	4.15%	Kelliher, Judith	0055	\$68,062.00
				Mulligan, Mary Ann	0052	\$60,387.00
				O'Reilly, Elaine	0053	\$107,737.00
				Walsh, Mary Ann	0412	\$47,915.00
970027	Gregory & Associates	\$27,900.00	0.39%	Gregory, Christopher	0112	\$12,900.00
				McGrath, Raymond F	0102	\$15,000.00
950104	Hickey Associates, Brian S.	\$521,037.00	7.30%	Costello, Neal	0040	\$150,000.00
				Haggerty, Jeffrey	0641	\$92,000.00
				Hickey, Brian S	0029	\$150,000.00
				O'Brien, Neil T	0893	\$116,662.00
				L Smith, James E	0343	\$12,375.00
950431	Hinckley Allen Policy Management	\$41,500.00	0.58%	Hedstrom, Mark D	0927	\$0.00
				Kelly, Michael J	0439	\$0.00
				Rafferty, Thomas S	0096	\$41,500.00

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950359	Holway & Associates	\$54,500.00	0.76%	Holway, David	0103	\$40,000.00
				L McGrath, Raymond F	0102	\$14,500.00
970063	Hub Strategies	\$36,475.00	0.51%	Simonetti, Lisa M	0043	\$32,375.00
950077	Issues Management Group	\$10,000.00	0.14%	Cremin, Thomas E	0087	\$5,000.00
				Murphy, Jr, John E	0026	\$5,000.00
950152	Joyce & Joyce Counsellors at Law	\$265,000.00	3.71%	Boverini, Walter J	0466	\$15,000.00
				Consalvo, Michelle	0877	\$15,000.00
				Cox, John F	0419	\$15,000.00
				Joyce, Thomas M	0041	\$175,000.00
				Kent, Sue Ellen	0821	\$40,000.00
				McLean, Keith M	1035	\$5,000.00
970888	Karol Group, Inc., The	\$170,000.00	2.38%	Harrington, James D	0205	\$20,000.00
				Karol, Stephen J	0811	\$150,000.00
970002	Kearney & Gleason, P.C.	\$65,314.00	0.91%	Donovan, Paul T	0844	\$28,440.00
				Kearney, Dennis J	0188	\$18,874.00
				McCarthy, Peter C	0305	\$18,000.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 77

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970009	Keegan, Werlin & Pabian, LLP	\$6,598.00	0.09%	E Bonsall, Jon N	0046	\$6,534.00
				Habib, John K	1022	\$165.00
980100	Lynch & Fierro LLP, Counsellors at Law	\$0.00	0.00%	Fierro III, Benjamin	0151	\$0.00
				Lynch, Patricia A	0143	\$0.00
970193	Lynch Associates	\$0.00	0.00%	Lynch, Daniel L	0924	\$0.00
980141	Lynch Sanborn Group, Inc.	\$6,667.00	0.09%	Lynch, Anne M	0031	\$6,667.00
950694	Malloy, William F. & Associates	\$174,239.00	2.44%	Malloy, Jr., William F	0276	\$157,270.00
950546	Mass. Bay Associates, Inc.	\$189,355.00	2.65%	Hayes, Robert E	0482	\$120,000.00
				Simonetti, Lisa M	0043	\$24,000.00
				Trierweiler, Garrett L	0696	\$38,000.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 78

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950353	McDermott/O'Neill Associates	\$206,346.00	2.89%	E Baptiste, James	0702	\$0.00
				Curran, Sean Q	0817	\$20,638.00
				Ferson, Scott	0161	\$7,788.00
				Harrington, Alison	0937	\$0.00
				Holland, William E	0815	\$41,685.00
				Lynch, Anne M	0031	\$3,666.00
				McDermott, Terence P	0109	\$35,669.00
				McPhee, Shelly	0936	\$5,570.00
				Miller, Jennifer	0954	\$3,500.00
				O'Neill III, Thomas P	0110	\$86,250.00
950223	Meredith & Associates	\$178,830.00	2.50%	Walsh, Thomas P	0240	\$9,348.00
				Hall, Jackson C	0070	\$85,530.00
950835	Minahan, Alfred A.	\$10,407.00	0.15%	Meredith, Judith C	0069	\$93,300.00
				Hahey, John F	1010	\$4,200.00
950009	ML Strategies, Inc.	\$110,000.00	1.54%	Thurston, Jennifer	0704	\$6,207.00
				Cronin, M. Patricia	0002	\$25,000.00
				McDermott, William P	0301	\$40,000.00
				Ryan, Robert J	0611	\$5,000.00
				Zuckerman, Jan M	0296	\$40,000.00

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950917	Murphy, John E. Jr., Attorney at Law	\$62,500.00	0.88%	Glynn, Maureen	0050	\$62,500.00
960477	New England Strategic Development Corp.	\$270,000.00	3.78%	Ryan, William H	0033	\$34,000.00
				Tennant, Alexander T	0791	\$191,000.00
				Wilson III, Grant H	1008	\$45,000.00
950807	Orsino Consulting	\$23,333.00	0.33%	Andrews, Katherine	0617	\$23,333.00
				Orsino, Jeannette M	0542	\$0.00
950347	Public Policy Systems, Inc	\$96,000.00	1.34%	Carito, William A	0098	\$48,000.00
				Hayes, Richard J	0099	\$48,000.00
950127	Quinn & Morris	\$390,250.00	5.47%	Calamare, Andrew J	0036	\$86,740.00
				Fisher, Martin W	0035	\$66,343.00
				Huntington, Patrick J	0037	\$74,148.00
				Morris, James T	0850	\$62,440.00
				Quinn, Robert H	0034	\$100,580.00
970250	Rasky/Baerlein Group	\$72,000.00	1.01%	Baerlein, Joseph T	0066	\$24,000.00
				Cronin, George F	0771	\$24,000.00
				Long, II, Raymond G	0065	\$24,000.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 80

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950658	Regina Villa Associates	\$114,071.00	1.60%	L Hart, Mary Ann	0549	\$66,557.00
				L Maloney, Mary Lou	0550	\$28,053.00
				L Matyka, Carol	0885	\$19,462.00
950636	Reilly, Martin Associates	\$78,000.00	1.09%	Hannon, Kathryn	0873	\$20,000.00
				Reilly, Martin T	0536	\$50,000.00
				Wojtkowski, Thomas C	0610	\$8,000.00
950685	Rendon Group	\$0.00	0.00%	Beckwith, Derek R	0580	\$0.00
				Rendon, Richard H	0579	\$0.00
960500	Shanley Fleming and Associates	\$57,500.00	0.81%	Farley, Edward D	0835	\$22,500.00
				Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$35,000.00
				Shanley, Vincent J	0024	\$0.00
970062	Sheehy & Associates	\$215.00	0.00%	Sheehy, Shawn K	0133	\$0.00
950215	Snow, Courtney and Associates	\$98,949.00	1.39%	Alexander, Jill A	0489	\$15,081.00
				Courtney, Karen G	0056	\$26,663.00
				Foley, Martin V	0059	\$30,541.00
				Snow, James F	0058	\$26,663.00

Statistical Report of Lobbying Expenditures

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
960113	Victory Group, The	\$44,884.00	0.63%	Feaster, Jr., Joseph D	0843	\$5,880.00
				Roche, Stephen G	0067	\$25,000.00
				Rojas, Jose	0952	\$2,900.00
950369	White Associates, Inc., Robert	\$11,000.00	0.15%	Mara, Francis G	0499	\$11,000.00
				White, Robert	0060	\$0.00
Category Total:		\$7,140,804.00	20.75%	Of All Categories		

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

CATEGORY: 17

Insurance- auto, home, life, other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950412	American Council of Life Insurance	\$52,214.00	2.10%	Bartholomew, Michael J	0686	\$25,000.00
				Sousa, Alvaro M	0199	\$21,000.00
960081	American Family Life Assurance Co. of New York	\$87,881.00	3.53%	Rice, Peter S	0422	\$83,590.00
950264	American Insurance Association	\$113,400.00	4.56%	Bump, Suzanne M	0208	\$28,000.00
				Harrington, James T	0189	\$32,000.00
				Shanley Fleming & Associates,	0333	\$41,500.00
950437	Arbella Mutual Insurance Company	\$75,000.00	3.01%	White Associates, Inc., Robert	0061	\$75,000.00
950103	Automobile Insurers Bureau of Mass.	\$121,680.00	4.89%	Finnegan & Underwood,	0600	\$60,000.00
				Johnston, Daniel J	0396	\$0.00
				Meyer, Michael B	0435	\$28,020.00
				Sloman, E. Michael	0436	\$33,840.00
980031	Axa Reinsurance, S.A.	\$4,525.00	0.18%	Rice, Peter S	0422	\$4,525.00
950100	Commerce Insurance Company	\$85,000.00	3.42%	Finnegan & Underwood,	0600	\$60,000.00
				Spillane, John W	0132	\$25,000.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 83

CATEGORY: 17

Insurance- auto, home, life, other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950102	Domestic Automobile Insurers of Mass., Inc. (DAIM)	\$130,000.00	5.23%	Cremin, Thomas E	0087	\$70,000.00
				Finnegan & Underwood,	0600	\$60,000.00
970066	E & S Ruckversicherungs-Aktiengesellschaft	\$1,225.00	0.05%	Rice, Peter S	0422	\$1,025.00
960094	Electric Insurance Co.	\$24,025.00	0.97%	L Cassidy & Associates,	0023	\$24,000.00
970149	Electric Insurance Company	\$90,000.00	3.62%	Donoghue, Barrett & Singal, P.C., Murphy, Jr, John E	0005 0026	\$30,000.00 \$60,000.00
950425	First Allmerica Financial Life Insurance Company	\$11,890.00	0.48%	Baker, Richard J	0297	\$6,525.00
950291	G. E. Capital Assurance Co., formerly AMEX Life Assurance Co.	\$24,000.00	0.96%	L Eid, Cynthia A	0353	\$24,000.00
970065	Hannover Ruckversicherungs-Aktiengesellschaft	\$4,725.00	0.19%	Rice, Peter S	0422	\$4,525.00
980012	Homesteaders Life Company	\$2,500.00	0.10%	Delaney Associates, W.	0079	\$2,500.00
970154	IL Annuity and Insurance Company, Inc.	\$1,375.00	0.06%	Minahan, Alfred A	0552	\$1,375.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

CATEGORY: 17

Insurance- auto, home, life, other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950410	Independent Property-Casualty Insurers of Mass., Inc.	\$60,000.00	2.41%	Donahue, Jr, Edward J	0180	\$2,000.00
				Moran, Jr., James J	0197	\$45,000.00
				Ovrut, Barnett D	1032	\$13,000.00
950393	Insurers for Auto Reform in Mass. (INFORM)	\$37,500.00	1.51%	Aleixo Law Offices, P.C.,	0177	\$37,500.00
950141	John Hancock Mutual Life Insurance Co.	\$284,930.00	11.45%	Erickson, Jenny A	0669	\$173.00
				Gallagher, Mary K	0958	\$9,186.00
				Koczela, Christopher S	0406	\$6,184.00
				Maloney, Thomas E	0992	\$30,037.00
				Quinn & Morris,	0039	\$70,200.00
				Sasso, John R	0723	\$112,500.00
950088	Kemper Reinsurance Co.	\$66,000.00	2.65%	E.L.M. Management Services Corp.,	0652	\$36,000.00
				White Associates, Inc., Robert	0061	\$30,000.00
950073	Liberty Mutual Insurance Co.	\$172,287.00	6.92%	Murphy, John P	0126	\$53,850.00
				Shanley Fleming & Associates,	0333	\$61,500.00

CATEGORY: 17

Insurance- auto, home, life, other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950453	Life Insurance Association of Mass., Inc.	\$421,908.00	16.96%	Carroll, William F	0352	\$93,480.00
				Dillon, Luke A	0413	\$80,000.00
				O'Brien, Francis C	0357	\$19,565.00
				Rothberg, Elizabeth C	0245	\$46,399.00
960119	Liquor Liability Joint Underwriting Association	\$12,000.00	0.48%	Morin, Peter B	0770	\$12,000.00
960761	Mary E. Cassidy	\$0.00	0.00%	Valas, Frank A	0498	\$0.00
950457	Mass. Assoc. of Insurance Agents	\$114,000.00	4.58%	Foley, Jr., Daniel J	0361	\$52,000.00
				Mancini, Francis A	0516	\$62,000.00
950292	Mass. Assoc. of Life Underwriters	\$46,500.00	1.87%	Brandon Associates, LLC,	0084	\$46,500.00
970034	Mass. Credit Union Share Insurance Corp.	\$24,000.00	0.96%	Choate, Hall & Stewart,	1045	\$6,000.00
				Kearney, Dennis J	0188	\$18,000.00
950003	Mass. Land Title Association	\$2,500.00	0.10%	Chayet, Neil L	0032	\$2,500.00
950432	Mass. Property Insurance Underwriting Assoc.	\$0.00	0.00%	Golembeski, John K	0309	\$0.00
				Pappas, James H	0311	\$0.00
				L Tommasino, Robert C	0310	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 17

Insurance- auto, home, life, other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970132	McDermott, Will & Emery	\$25,000.00	1.00%	Cremin, Thomas E	0087	\$25,000.00
950176	Metropolitan Property and Casualty Insurance Company	\$0.00	0.00%	Robertson, Peter T	0563	\$0.00
980081	National Fraternal Congress of America	\$14,000.00	0.56%	Cremin, Thomas E	0087	\$14,000.00
950413	New England Life Insurance Company	\$52,500.00	2.11%	Redmond, Gregory M	1014	\$22,500.00
				Sousa, Alvaro M	0199	\$30,000.00
950254	Paul Revere Life Insurance Company	\$21,500.00	0.86%	Spillane, John W	0132	\$21,500.00
950297	Paul Revere Variable Annuity Ins. Co.	\$5,000.00	0.20%	Spillane, John W	0132	\$5,000.00
950313	Plymouth Rock Assurance Corporation	\$20,036.00	0.81%	Brennan, Jr., Edward J	0152	\$20,000.00
950233	Safety Insurance Group	\$50,000.00	2.01%	Rice, Peter S	0422	\$50,000.00
960441	Sheppard, Riley, Coughlin	\$60,000.00	2.41%	Andover Strategies,	0860	\$60,000.00
960109	Small Business Service Bureau, Inc.	\$16,915.00	0.68%	Brandon Associates, LLC,	0084	\$16,915.00

Statistical Report of Lobbying Expenditures

CATEGORY: 17

Insurance- auto, home, life, other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970070	St. Paul Reinsurance Company, Ltd.	\$4,525.00	0.18%	Rice, Peter S	0422	\$4,525.00
970067	Terra Nova Insurance Company, Ltd.	\$4,525.00	0.18%	Rice, Peter S	0422	\$4,525.00
960563	TIAA/CREF	\$14,000.00	0.56%	Delaney, John W	0273	\$14,000.00
970068	Unionamerica Insurance Company, Ltd.	\$4,525.00	0.18%	Rice, Peter S	0422	\$4,525.00
950324	UNUM Life Insurance Company	\$6,000.00	0.24%	ML Strategies, Inc.,	0840	\$6,000.00
950667	Variable Annuity Life Insurance Company	\$36,437.00	1.46%	Driscoll, Jr, John P	0528	\$11,437.00
				Minahan, Alfred A	0552	\$25,000.00
950101	Workers' Compensation Rating & Inspection Bureau of Mass.	\$79,872.00	3.21%	Finnegan & Underwood,	0600	\$60,000.00
				Leichter, Joshua W	0956	\$300.00
				Lewis, Scott P	0453	\$2,232.00
				Meagher, Paul F	0425	\$12,066.00
				Stewart, Roy	0253	\$5,274.00
970069	Zurich Reinsurance London Limited.	\$2,025.00	0.08%	Rice, Peter S	0422	\$1,025.00
Category Total:		\$2,487,925.00	7.23%	Of All Categories		

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

CATEGORY: 18

Energy- petroleum, hydro, nuclear, oil

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970166	ALLEnergy Marketing Company, LLC	\$45,000.00	6.54%	Choate, Hall & Stewart,	1045	\$11,250.00
				Kearney, Dennis J	0188	\$33,750.00
950418	American Petroleum Institute (Mass. Petroleum Council)	\$93,330.00	13.56%	Dodge, Stephen C	0968	\$18,000.00
				Quinn, John E	0460	\$33,000.00
				Tivnan, Francis M	0286	\$41,000.00
980054	American Ref-Fuel	\$80,000.00	11.62%	Hickey Associates, Brian S	0030	\$80,000.00
970100	Center for Energy and Economic Development	\$59,782.00	8.68%	McDermott/O'Neill & Associates,	0108	\$59,782.00
970035	Citizen Agenda, Inc.	\$0.00	0.00%	Lynn, Patricia A	0854	\$0.00
980159	Coastal Corporation, The	\$12,107.00	1.76%	McDermott/O'Neill & Associates,	0108	\$12,107.00
970120	El Paso Energy	\$30,000.00	4.36%	Smith, Dennis A	0335	\$0.00
970245	Global Petroleum Corp.	\$0.00	0.00%	White Associates, Inc., Robert	0061	\$0.00
950159	Hydro-Quebec	\$29,534.00	4.29%	McDermott/O'Neill & Associates,	0108	\$29,534.00

CATEGORY: 18

Energy- petroleum, hydro, nuclear, oil

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950371	Independent Oil Marketers Assoc. of New England	\$26,400.00	3.83%	White Associates, Inc., Robert	0061	\$26,400.00
980073	ISO New England, Inc.	\$2,500.00	0.36%	Public Policy Systems, Inc,	0101	\$2,500.00
970224	Mass. Health and Educational Facilities Authority ("HEFA")	\$5,500.00	0.80%	Chayet, Neil L	0032	\$5,500.00
950466	Mass. Oilheat Council	\$31,178.00	4.53%	Capital Associates Inc., Ferrante, Michael J Rolph, Scott K	0659 0373 0781	\$6,000.00 \$14,400.00 \$7,200.00
950130	Mobil Oil Corporation	\$42,000.00	6.10%	Coyne, Jr. Esq. P.C., William F.	0019	\$42,000.00
950370	Mutual Oil Company	\$18,000.00	2.61%	White Associates, Inc., Robert	0061	\$18,000.00
970039	New Energy Ventures, New England	\$0.00	0.00%	Fierro III, Benjamin Lynch & Fierro, LLP, Counselors at Law,	0151 1020	\$0.00 \$0.00
970159	Northeast Energy Efficiency Council	\$10,000.00	1.45%	Gregory & Associates,	0852	\$10,000.00
980004	Providence Energy Corporation	\$0.00	0.00%	Grasso, James A Iwanski, Judith A -	0970 0047	\$0.00 \$0.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 90

CATEGORY: 18

Energy- petroleum, hydro, nuclear, oil

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950183	Shell Oil Company	\$20,062.00	2.91%	Harrington, Kevin B	0049	\$20,062.00
980059	Sithe Energies, Inc.	\$77,963.00	11.32%	McDermott/O'Neill & Associates,	0108	\$77,963.00
950379	Sun Company, Inc	\$10,000.00	1.45%	White Associates, Inc., Robert	0061	\$10,000.00
960760	Twin Rivers Technologies, Inc	\$0.00	0.00%	ML Strategies, Inc.,	0840	\$0.00
960040	U.S. Generating	\$75,000.00	10.89%	Andover Strategies, Finnerty, Sean J	0860	\$60,000.00
					0882	\$15,000.00
950171	Yankee Atomic Electric Company	\$20,065.00	2.91%	L Capstick, Jr., Robert W	0365	\$65.00
				Joyce & Joyce Counsellors at Law,	0045	\$20,000.00
Category Total:		\$688,421.00	2.00%	Of All Categories		

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 91

CATEGORY: 19

Pharmaceutical Industry

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950074	Abbott Laboratories	\$7,913.00	0.95%	Shanley Fleming & Associates,	0333	\$7,913.00
970142	Barr Laboratories, Inc.	\$314,447.00	37.87%	Boston Strategies,	0912	\$96,000.00
				Brandon Associates, LLC,	0084	\$218,447.00
980072	Baxter Healthcare Corporation	\$21,012.00	2.53%	Donoghue, Barrett & Singal, P.C.,	0005	\$21,000.00
950638	Bristol-Myers Squibb Co	\$0.00	0.00%	E Hodge, Barbara J	0196	\$0.00
960744	CVS Pharmacy	\$0.00	0.00%	Public Policy Systems, Inc,	0101	\$0.00
970079	DuPont Pharmaceuticals Co., The	\$68,000.00	8.19%	Cremin, Thomas E	0087	\$24,000.00
				Donoghue, Barrett & Singal, P.C.,	0005	\$24,000.00
				Kaysen, Mary C	0868	\$20,000.00
970256	Efamol Nutaceuticals, Inc.	\$36,076.00	4.35%	Brandon Associates, LLC,	0084	\$36,076.00
950235	Eli Lilly and Company	\$37,500.00	4.52%	Rasky/Baerlein Group,	0999	\$37,500.00
950033	Glaxo Wellcome Inc	\$62,323.00	7.51%	Donoghue, Barrett & Singal, P.C.,	0005	\$41,667.00
				Grinstead, Eric P	0722	\$16,263.00

Run Date:

2/18/99

Statistical Report of Lobbying Expenditures

Page 92

CATEGORY: 19

Pharmaceutical Industry

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950507	Hoechst Marion Roussel	\$1,774.00	0.21%	Morgan, D. Kirk	0455	\$1,125.00
970014	Hoffman LaRoche	\$31,800.00	3.83%	Corry Associates,	0745	\$31,800.00
950035	Johnson & Johnson	\$6,238.00	0.75%	Lloyd, Richard W	0872	\$5,050.00
950417	Mass. Chain Pharmacy Council	\$49,665.00	5.98%	Williams, Connie J	0285	\$47,256.00
950673	Merck & Co., Inc	\$33,000.00	3.97%	ML Strategies, Inc.,	0840	\$33,000.00
970136	Merck-Medco Rx Services of Massachusetts, L.L.C.	\$15,133.00	1.82%	Muse, Michael J	0469	\$14,000.00
950733	Pfizer Inc.	\$23,526.00	2.83%	Maselli, Kate B	0780	\$5,350.00
				Reilly, Martin Associates,	0537	\$15,000.00
970150	Pharmaceutical Care Manufacturers Association c/o Multistate Asso	\$0.00	0.00%	Murphy, Jr, John E	0026	\$0.00
950182	Pharmaceutical Research and Manufacturers of America (PhRMA)	\$57,475.00	6.92%	Boswell, Donna A	1012	\$18,975.00
				Crane Jr., Esq., Robert Q	0001	\$0.00
				L Harrington, Kevin B	0049	\$39,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 19

Pharmaceutical Industry

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950471	Pharmacia & Upjohn, Inc.	\$2,047.00	0.25%	Mairs, Stephen V. P.	0380	\$1,518.00
950805	Quest Diagnostics, Inc.	\$1,350.00	0.16%	Shanley Fleming & Associates,	0333	\$1,350.00
970127	Rhone-Poulenc Rorer, Inc.	\$2,410.00	0.29%	Fuller, Kevin L	0890	\$2,410.00
950729	Schering-Plough External Affairs, Inc.	\$33,777.00	4.07%	Minahan, Alfred A Ramirez, Paul	0552 0836	\$28,400.00 \$5,000.00
950718	Smithkline Beecham	\$18,725.00	2.26%	Shanley Fleming & Associates,	0333	\$18,725.00
950593	Warner Lambert Co., Parke-Davis Division	\$5,000.00	0.60%	Dooley, Sr, Glenn E	0202	\$5,000.00
950871	Wyeth-Ayerst Laboratories	\$1,094.00	0.13%	Iserman, Katrina	0730	\$1,094.00
Category Total:		\$830,285.00	2.41%	Of All Categories		

Statistical Report of Lobbying Expenditures

CATEGORY: 20

Police, fire & law enforcement organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950395	Boston Police Patrolmen's Association	\$24,483.00	10.98%	Barry, James	0249	\$23,233.00
980107	Community Association Institute	\$9,000.00	4.04%	Williams, Connie J	0285	\$9,000.00
950808	Fire Chiefs Association of Massachusetts	\$0.00	0.00%	Daniele, Joseph S	0692	\$0.00
950375	Fraternal Order of Police	\$27,051.00	12.13%	Giannetti, Anthony J	0244	\$27,051.00
				McLean Jr., Kenneth N	0987	\$0.00
950407	Mass. Chiefs of Police Assoc.	\$6,600.00	2.96%	Collins, John M	0697	\$3,300.00
				DiBlasi, George J	0985	\$3,300.00
				McDermott/O'Neill & Associates,	0108	\$0.00
980026	Mass. Correctional Executive Officers Assoc.	\$7,200.00	3.23%	Orsino Consulting,	0870	\$7,200.00
950521	Mass. Police Association	\$20,456.00	9.18%	Machado, James M	0712	\$18,600.00
950493	Mass. State Police Commissioned Officers Association	\$7,200.00	3.23%	Orsino Consulting,	0870	\$7,200.00
950735	MBTA Police Assoc.	\$7,350.00	3.30%	Quinn & Morris,	0039	\$7,350.00

CATEGORY: 20

Police, fire & law enforcement organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980020	Middlesex Sheriff's Department	\$820.00	0.37%	Donovan, Paul T	0844	\$813.00
950304	Professional Firefighters of Mass.	\$29,108.00	13.06%	Fallon, Jr., John W	0140	\$7,278.00
				Kilduff, Robert T	0141	\$7,278.00
				McCarthy, Robert B	0138	\$8,736.00
980008	Retired Troopers Pension Committee	\$23,000.00	10.32%	Corry Associates,	0745	\$23,000.00
950557	State Police Assoc. of Mass.	\$48,156.00	21.60%	Brandon Associates, LLC,	0084	\$48,156.00
970125	State Police for Retirement Equity	\$12,500.00	5.61%	Brandon Associates, LLC,	0084	\$12,500.00
Category Total:		\$222,924.00	0.65%	Of All Categories		

CATEGORY: 21

Travel, tourism & entertainment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950656	Balloon Council, The	\$6,000.00	1.79%	McGlynn, Jr, John J	0107	\$6,000.00
950541	Bally Total Fitness	\$18,000.00	5.38%	E.S.C. Services, Inc,	0463	\$18,000.00
970249	Conventures, Inc.	\$45,000.00	13.45%	Karol Group, Inc., The,	0888	\$45,000.00
970045	Freeman Decorating Company	\$12,000.00	3.59%	Mass. Bay Associates, Inc.,	0483	\$12,000.00
960092	Greater Boston Convention and Visitor's Bureau, Inc.	\$36,000.00	10.76%	Karol Group, Inc., The,	0888	\$36,000.00
980164	Jung Brannen Associates, Inc.	\$540.00	0.16%	Choate, Hall & Stewart,	1045	\$540.00
980116	Leisure Time	\$11,000.00	3.29%	Mara, Francis G	0499	\$0.00
				White Associates, Inc., Robert	0061	\$11,000.00
950173	Mass. Camping Association	\$3,000.00	0.90%	Joyce & Joyce Counsellors at Law,	0045	\$3,000.00
950592	Mass. Lodging Assoc.	\$15,000.00	4.48%	L Cohen, Gerald M	0316	\$15,000.00
950518	Mass. Wildlife Federation	\$1,261.69	0.38%	Kress, Paul J	0430	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 97

CATEGORY: 21

Travel, tourism & entertainment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980044	Morse Diesel	\$46,800.00	13.99%	Reilly, Martin Associates,	0537	\$46,800.00
950277	Motorcycle Industry Council, Inc.	\$12,000.00	3.59%	Walsh, Esq., John Coleman	0082	\$12,000.00
950110	New England Horsemen's Benevolent Assoc.	\$42,000.00	12.55%	Hickey Associates, Brian S	0030	\$42,000.00
950399	New England Trail Riders Association	\$0.00	0.00%	Harrington, Thomas J	0257	\$0.00
960717	Smarte Carte, Inc	\$10,000.00	2.99%	L Karol Group, Inc., The,	0888	\$10,000.00
950775	Snowmobile Association of Mass. Inc.	\$15,456.00	4.62%	Sheehy & Associates,	0864	\$15,000.00
970064	Theatre Owners of New England	\$9,000.00	2.69%	Smith, Edward J	0089	\$9,000.00
950250	Ticketmaster	\$24,000.00	7.17%	Delaney Associates, W.	0079	\$24,000.00
950487	World Trade Center & John Drew Co.	\$27,500.00	8.22%	Choate, Hall & Stewart, Kearney, Dennis J	1045 0188	\$7,500.00 \$20,000.00
Category Total:		\$334,557.69	0.97%	Of All Categories		

CATEGORY: 22

Real Estate- development & property

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950121	AK Media	\$130,260.00	18.10%	Aleixo Law Offices, P.C.,	0177	\$36,000.00
				Breault, John R	0707	\$10,260.00
				Harrington, Kevin B	0049	\$36,000.00
				LoPresti, Jr., Michael	0749	\$12,000.00
				Ryan, William H	0033	\$36,000.00
950963	APCOA/Standard Parking, Inc.	\$0.00	0.00%	New England Strategic Development Corp.,	0270	\$0.00
970145	Atlantic Management Corporation	\$0.00	0.00%	Ryan, William H	0033	\$0.00
970147	Boylston Properties	\$20,000.00	2.78%	Joyce & Joyce Counsellors at Law,	0045	\$20,000.00
960097	Center Corp.	\$3,000.00	0.42%	New England Strategic Development Corp.,	0270	\$3,000.00
980134	Compass Management & Leasing	\$1,000.00	0.14%	McDermott/O'Neill & Associates,	0108	\$1,000.00
970251	DeMatteo Management, Inc.	\$20,000.00	2.78%	Joyce & Joyce Counsellors at Law,	0045	\$20,000.00
980077	DIV Lawrence, LLC	\$5,000.00	0.69%	New England Strategic Development Corp.,	0270	\$5,000.00
980113	Diva Real Estate Trust & Investment Company	\$0.00	0.00%	Weid, L. Ann D	1019	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 99

CATEGORY: 22

Real Estate- development & property

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980106	Emerson College	\$5,000.00	0.69%	White Associates, Inc., Robert	0061	\$5,000.00
980051	Falcon Management Corp.	\$25,000.00	3.47%	Karol Group, Inc., The,	0888	\$25,000.00
950318	Fitchburg Redevelopment Authority	\$15,000.00	2.08%	Pezzella, Paul M	0094	\$15,000.00
970169	Fitzgerald Investment Trust	\$60,000.00	8.34%	Andover Strategies,	0860	\$60,000.00
950520	Greater Boston Real Estate Board	\$16,447.00	2.29%	Boshar, Kathleen I	0967	\$0.00
				Conway, Joy C	0388	\$10,500.00
				Delaney Associates, W.	0079	\$0.00
				Moran, Marilyn A	0965	\$0.00
				Shanahan, Edwin J	0675	\$5,000.00
				Sidor, Carolyn J	0718	\$716.00
				Sullivan, Jr., Richard J	0966	\$231.00
980076	Greystone & Co.	\$16,000.00	2.22%	New England Strategic Development Corp.,	0270	\$16,000.00
970015	Hall Properties, Inc.	\$12,000.00	1.67%	Cremin, Thomas E	0087	\$12,000.00
980158	International Cargo Port-Boston LLC	\$2,000.00	0.28%	ML Strategies, Inc.,	0840	\$2,000.00

CATEGORY: 22

Real Estate- development & property

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
960721	International Council of Shopping Centers	\$30,000.00	4.17%	Donoghue, Barrett & Singal, P.C.,	0005	\$30,000.00
960545	Malden Mills Industries, Inc.	\$38,000.00	5.28%	ADS Ventures, Inc.,	0442	\$38,000.00
970181	Maolis Realty Trust	\$0.00	0.00%	New England Strategic Development Corp.,	0270	\$0.00
970028	Mass. Alliance of H.U.D. Tenants	\$4,000.00	0.56%	Gregory & Associates,	0852	\$4,000.00
960060	Mass. Assoc. of Buyer Agents	\$0.00	0.00%	Barry, Frederick G	0621	\$0.00
950247	Mass. Assoc. of Realtors	\$152,115.00	21.14%	Delaney Associates, W.	0079	\$80,000.00
				Nash, Robert L	0200	\$27,540.00
				O'Donoghue, Diana L	0995	\$7,113.00
				Ryan, Stephen J	0093	\$12,112.00
980126	McCourt Company, Inc.	\$8,333.00	1.16%	Berlandi, Peter J	0935	\$8,333.00
970243	Merian Enterprises	\$10,000.00	1.39%	Andover Strategies,	0860	\$10,000.00
950326	NAIOP, National Assoc. of Industrial and Office Properties	\$22,400.00	3.11%	L Begelfer, David I	0699	\$8,400.00
				Nvlen, Richard A	0156	\$14,000.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 101

CATEGORY: 22

Real Estate- development & property

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950851	National Assoc. of Housing & Redevelopment Officials (NAHRO)	\$36,000.00	5.00%	Hickey Associates, Brian S	0030	\$36,000.00
950039	New Boston Garden Corporation	\$25,000.00	3.47%	McCormack, Michael J	0834	\$25,000.00
				McDermott/O'Neill & Associates,	0108	\$0.00
970226	Pappas Management Corporation	\$10,000.00	1.39%	Berlandi, Peter J	0935	\$5,000.00
				Finnegan & Underwood,	0600	\$5,000.00
980108	Piano Row LLC	\$25,000.00	3.47%	McDonough, Richard W	0081	\$25,000.00
980041	Raymond Property Company	\$18,000.00	2.50%	White Associates, Inc., Robert	0061	\$18,000.00
970165	Rowes Wharf Condominium Association	\$0.00	0.00%	Coyne, Jr. Esq. P.C., William F.	0019	\$0.00
950822	South Shore Housing Developement Corp	\$3,000.00	0.42%	Governmental Strategies, Inc.,	0051	\$3,000.00
980157	Trizec Hahn Development	\$5,000.00	0.69%	ML Strategies, Inc.,	0840	\$5,000.00
980162	Volta Oil Company, Inc.	\$2,000.00	0.28%	Spillane, John W	0132	\$2,000.00
Category Total:		\$719,555.00	2.09%	Of All Categories		

Statistical Report of Lobbying Expenditures

CATEGORY: 23

Other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950629	A D S Ventures, Inc.	\$131,000.00	14.10%	E.L.M. Management Services Corp.,	0652	\$12,000.00
				Pezzella, Paul M	0094	\$119,000.00
950249	AAA Southern New England	\$8,000.00	0.86%	Delaney Associates, W.	0079	\$8,000.00
950924	AARP (American Assoc. of Retired Persons)	\$7,300.00	0.79%	Citron, Ellen S	0259	\$7,300.00
980124	Advanced Drainage Systems	\$18,000.00	1.94%	Barsom, Valerie	0991	\$18,000.00
970042	Aramark Correctional Services	\$16,000.00	1.72%	Minahan, Alfred A	0552	\$16,000.00
980047	Bickford Marina, Inc.	\$20,000.00	2.15%	Fierro III, Benjamin	0151	\$7,000.00
				Lynch & Fierro, LLP, Counselors at Law,	1020	\$13,000.00
980121	Boston Biomedical Research Institute	\$2,000.00	0.22%	Brandon Associates, LLC,	0084	\$2,000.00
970214	Boston Ventures	\$25,000.00	2.69%	Trombley, Peter G	0705	\$25,000.00
960033	Cambridge Economic Opportunity Council	\$7,000.00	0.75%	Governmental Strategies, Inc.,	0051	\$7,000.00
970194	Can Manufacturers Institute c/o MultiState Associates	\$16,100.00	1.73%	Quinn & Morris	0039	\$16,100.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 103

CATEGORY: 23

Other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950937	Chlorine Chemistry Council	\$31,250.00	3.36%	Coyne, Jr. Esq. P.C., William F.	0019	\$31,250.00
970134	Christian Coalition of Mass.	\$3,900.00	0.42%	Reilly, Evelyn T	0894	\$900.00
950363	Citizens for Limited Taxation & Government	\$3,088.00	0.33%	Anderson, Barbara	0119	\$1,500.00
				Faulkner, Francis J	0118	\$1,500.00
950503	Citizens for Participation in Political Action (CPPAX)	\$5,625.00	0.61%	Stephano, Stephen Y	0417	\$2,125.00
				Wainberg, Laura T	0988	\$3,500.00
980119	Clean Energy Group	\$0.00	0.00%	Milford, Lewis M	0892	\$0.00
970129	Committee for Fair and Simple Taxation	\$47,850.00	5.15%	Quinn & Morris,	0039	\$17,850.00
				Rasky/Baerlein Group,	0999	\$30,000.00
950497	Common Cause	\$1,897.00	0.20%	Friedes, Joshua A	0774	\$1,690.00
960075	Connaught Laboratories, Inc. c/o Multistate Associates	\$9,500.00	1.02%	Murphy, Jr, John E	0026	\$9,500.00
970199	Egan, Nancy	\$0.00	0.00%	McDonough, Richard W	0081	\$0.00

Run Date:

2/18/99

Statistical Report of Lobbying Expenditures

Page 104

CATEGORY: 23

Other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970216	ER Entertainment	\$31,592.00	3.40%	McDermott/O'Neill & Associates,	0108	\$31,592.00
980161	Faherty Esq., J Michael	\$2,000.00	0.22%	Malloy & Associates, William F.	0694	\$2,000.00
950501	First Church of Christ Scientist, The	\$14,191.00	1.53%	Silvernail, Warren D	0241	\$4,700.00
950388	Green World, Inc.	\$65.00	0.01%	Strahan, Richard	0294	\$65.00
950335	Gun Owners' Action League (GOAL)	\$55,832.00	6.01%	L Yacino, Michael D	0170	\$52,239.00
960110	International Anticounterfeiting Coalition, Inc.	\$0.00	0.00%	Rasky/Baerlein Group,	0999	\$0.00
980065	Jean Weinberg	\$17,700.00	1.90%	Commonwealth Consulting Group,	0650	\$17,700.00
980105	Jenny Craig, c/o Multistate Associates, Inc.	\$5,000.00	0.54%	Glynn, Maureen	0050	\$0.00
				Murphy, Jr, John E	0026	\$5,000.00
960699	Jewish Community Relations Council of Greater Boston (JCRC)	\$23,735.00	2.55%	Glick, Charles	0226	\$20,000.00
980048	Mass. Broadcasters Assoc., Inc.	\$8,000.00	0.86%	Segel, James W	0546	\$8,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 23

Other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950462	Mass. Catholic Conference	\$7,110.00	0.77%	D'Avolio, Gerald D	0369	\$7,110.00
950419	Mass. Citizens Against the Death Penalty	\$0.00	0.00%	Lambert, Ann K	0287	\$0.00
950394	Mass. Citizens for Life	\$5,500.00	0.59%	Champoux, Arlene B	0248	\$0.00
				Doherty, Patricia B	1036	\$1,000.00
				Flynn, Maryclare	0247	\$4,500.00
970209	Mass. Family Institute	\$965.00	0.10%	Daniels, Matthew E	0938	\$965.00
950473	Mass. Gay & Lesbian Political Caucus	\$11,000.00	1.18%	McGrath, Mark p	1002	\$11,000.00
950438	Mass. Nursery and Landscape Assoc.	\$9,472.00	1.02%	Gillett, Jr., Henry S	0166	\$9,000.00
950362	Mass. Public Interest Research Group (MassPIRG)	\$38,805.00	4.18%	Burns, Paul B	0116	\$8,793.00
				Cummings, Deirdre A	0114	\$10,898.00
				Johnston, Elta Lea	0646	\$1,611.00
				Sargent, Jr., Robert M	0113	\$10,802.00
				Scott, Laura	0647	\$1,611.00
				Segal, Jodi	0645	\$2,148.00

Statistical Report of Lobbying Expenditures

CATEGORY: 23

Other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950522	Mass. Society for the Prevention of Cruelty to Animals (MSPCA)	\$78,327.00	8.43%	Brandon Associates, LLC,	0084	\$12,000.00
				Dempsey, Joan E	0853	\$22,112.00
				Holmquist, Kara L	9505	\$34,856.00
970032	Mass. Sportsmens Council	\$16,369.00	1.76%	L Kellstrand, John E	0847	\$15,000.00
950451	Mass. Taxpayers Foundation, Inc	\$5,265.00	0.57%	Tepke, Glen R	0975	\$1,575.00
				Widmer, Michael J	0346	\$3,690.00
970192	Mass. Vending Assoc.	\$10,000.00	1.08%	E White Associates, Inc., Robert	0061	\$10,000.00
980063	Metro Networks Communications, Inc.	\$60,000.00	6.46%	McDonough, Richard W	0081	\$60,000.00
960489	Municipal Tax Bureau	\$22,500.00	2.42%	New England Strategic Development Corp.,	0270	\$22,500.00
980022	National Armored Car Association, Inc.	\$23,975.00	2.58%	Capital Associates Inc.,	0659	\$23,975.00
950445	National Organization for Women - Massachusetts	\$13,800.00	1.49%	Mullin, Andrea J	0941	\$10,305.00
950374	National Rifle Association Institute for Legislative Action	\$6,756.00	0.73%	Hodgkins, Thomas	0951	\$0.00
				Hohenwarter, John	1011	\$5,000.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 107

CATEGORY: 23

Other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950869	National Smokers Alliance	\$0.00	0.00%	Schippers, D. Eric	0729	\$0.00
980147	NE Anti-Vivisection Society	\$2,025.00	0.22%	Brandon Associates, LLC,	0084	\$2,025.00
960903	Northwind Boston LLC	\$24,000.00	2.58%	Shanley Fleming & Associates,	0333	\$24,000.00
960583	Not Bullet Proof, Inc	\$0.00	0.00%	Fraser, Jennifer A	0926	\$0.00
980115	Phobic United Foundation Corp.	\$0.00	0.00%	Morrill, Kenneth E	1021	\$0.00
950511	Planned Parenthood League of Massachusetts	\$7,970.00	0.86%	Rabinovitz, Julie	0915	\$7,847.00
970133	Pro-Family Network	\$0.00	0.00%	Reilly, Evelyn T	0894	\$0.00
970195	Purcell Associates	\$15,450.00	1.66%	Quinn & Morris,	0039	\$15,450.00
980002	Solutia	\$19,449.00	2.09%	Gillett, Jr., Henry S	0166	\$18,000.00
950657	Tax Equity Alliance of Mass. (TEAM)	\$8,125.00	0.87%	St. George, James R	0879	\$8,125.00
970115	TEAM Education Fund	\$550.00	0.06%	Sullivan, Joanne M	0476	\$550.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 108

CATEGORY: 23

Other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
960102	Transportation Displays, Inc.	\$5,000.00	0.54%	Joyce & Joyce Counsellors at Law,	0045	\$5,000.00
950956	URS Greiner Consultants, Inc.	\$24,000.00	2.58%	Andover Strategies,	0860	\$24,000.00
970200	Viaticus c/o MultiState Associates, Inc.	\$1,200.00	0.13%	Quinn & Morris,	0039	\$1,200.00
Category Total:		\$929,238.00	2.70%	Of All Categories		

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 109

CATEGORY: 24

Tobacco and Alcohol

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950154	American Cancer Society, New England Division	\$43,126.00	3.99%	Adami, Kenneth R	0651	\$5,595.00
				Fresina, Lori J	0684	\$11,067.00
				Minahan, Alfred A	0552	\$24,000.00
950265	Anheuser-Busch Companies, Inc.	\$103,000.00	9.54%	McDonough, Richard W	0081	\$103,000.00
950880	Brown & Williamson	\$88,800.00	8.22%	Cunningham, Robert H	0574	\$88,800.00
950275	Cigar Association of America	\$173,000.00	16.02%	Coyne, Jr. Esq. P.C., William F.	0019	\$100,000.00
				Remes, David H	0757	\$33,000.00
				Walsh, Esq., John Coleman	0082	\$40,000.00
950860	Distilled Spirits Council of the U.S., Inc.	\$8,400.00	0.78%	Quinn & Morris,	0039	\$8,400.00
960640	Gibson & Behman, P.C.	\$3,850.00	0.36%	Morin, Peter B	0770	\$3,850.00
970210	John Harvard's Brew House	\$0.00	0.00%	Trombley, Peter G	0705	\$0.00
950204	Joseph E. Seagram & Sons, Inc.	\$20,000.00	1.85%	Rasky/Baerlein Group,	0999	\$20,000.00
970253	Mass. Brewer's Association	\$500.00	0.05%	Trombley, Peter G	0705	\$500.00

Statistical Report of Lobbying Expenditures

CATEGORY: 24

Tobacco and Alcohol

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950022	Mass. Package Store Association	\$49,660.00	4.60%	Donoghue, Barrett & Singal, P.C.,	0005	\$49,660.00
950385	Mass. Wholesalers of Malt Beverages	\$40,000.00	3.70%	Corry Associates,	0745	\$30,000.00
				Stasiowski, John F	0341	\$10,000.00
950042	Miller Brewing Company c/o Philip Morris Management Corp.	\$61,000.00	5.65%	Coyne, Jr. Esq. P.C., William F.	0019	\$61,000.00
950799	Phillip Morris Management Corporation	\$201,800.00	18.69%	Delaney Associates, W.	0079	\$132,500.00
				E.L.M. Management Services Corp.,	0652	\$49,900.00
				Pezzella, Paul M	0094	\$41,900.00
950018	R. J. Reynolds Tobacco Company	\$60,684.00	5.62%	Rodophele, Robert P	0072	\$57,000.00
950257	Smokeless Tobacco Council, Inc	\$105,000.00	9.72%	Delaney Associates, W.	0079	\$105,000.00
950878	Tobacco Control Resource Center	\$14,000.00	1.30%	Meredith and Associates,	0071	\$14,000.00
950637	Tobacco Institute	\$10,000.00	0.93%	Beacon Strategies,	0720	\$10,000.00
950004	United Liquors Ltd.	\$32,000.00	2.96%	Burke Strategies,	0533	\$25,000.00
				Crane Jr., Esq., Robert Q	0001	\$7,000.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 111

CATEGORY: 24

Tobacco and Alcohol

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970060	UST Public Affairs, Inc./ Multistate Assoc.	\$18,450.00	1.71%	Quinn & Morris,	0039	\$18,450.00
950414	Wine & Spirits Wholesalers of Mass, Inc	\$15,900.00	1.47%	Buckley, Robert D	0215	\$12,000.00
				L Campbell, John J	0201	\$3,900.00
950449	Wine Institute	\$30,607.00	2.83%	Rodophele, Robert P	0072	\$30,000.00
Category Total:		\$1,079,777.00	3.14%	Of All Categories		

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 112

CATEGORY: 25

Transportation- air, sea, land, rail

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950166 3M		\$20,000.00	2.62%	Joyce & Joyce Counsellors at Law,	0045	\$20,000.00
950378 Air Transport Association / Delta Air Lines, Inc.		\$0.00	0.00%	Quillen, Danny K	0268	\$0.00
980069 Air Transport Association of America		\$28,202.00	3.70%	Karol Group, Inc., The,	0888	\$27,000.00
960071 American Eurocopter Corporation		\$60,000.00	7.87%	Malloy & Associates, William F.	0694	\$60,000.00
950094 Bremen Company, Ltd		\$20,000.00	2.62%	Murphy, Jr, John E	0026	\$20,000.00
980127 Connecticut Southern Railroad/New England Central Railroad, Inc.		\$0.00	0.00%	Coffey, Dennis P	1031	\$0.00
950355 Consolidated Rail Corp.		\$184,000.00	24.13%	Kane, Paige E	0753	\$40,000.00
				McDermott/O'Neill & Associates,	0108	\$144,000.00
960104 DaimlerChrysler Railsystems, Inc.		\$37,992.00	4.98%	Karol Group, Inc., The,	0888	\$36,000.00
960484 DAVE/Laidlaw Transportation Services		\$55,000.00	7.21%	New England Strategic Development Corp.,	0270	\$55,000.00
970138 Dejana Industries, Inc.		\$3,000.00	0.39%	New England Strategic Development Corp.,	0270	\$3,000.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 113

CATEGORY: 25

Transportation- air, sea, land, rail

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
960428	Earth Tech E&I	\$24,000.00	3.15%	Murphy, Jr, John E	0026	\$24,000.00
960030	Forest City Development	\$11,483.00	1.51%	Brandon Associates, LLC, Ginsberg, Jonathan A	0084 0588	\$10,483.00 \$1,000.00
970220	Gateway Terminal	\$52,500.00	6.88%	New England Strategic Development Corp.,	0270	\$52,500.00
980139	Island Transportation	\$7,500.00	0.98%	New England Strategic Development Corp.,	0270	\$7,500.00
980137	Maersk, Inc.	\$4,000.00	0.52%	Hinckley Allen Policy Management,	0530	\$4,000.00
950643	Mass. Assoc. of Regional Transit Authorities	\$17,500.00	2.29%	Orsino Consulting,	0870	\$17,500.00
960098	Mass. Bay Transportation Authority 2	\$36,000.00	4.72%	Ryan, William H	0033	\$36,000.00
950625	Mass. Motor Transportation Assoc.	\$20,000.00	2.62%	Burke Strategies,	0533	\$20,000.00
950612	Mass. Turnpike Authority	\$36,000.00	4.72%	White Associates, Inc., Robert	0061	\$36,000.00
950892	Peter Pan Bus Lines	\$22,135.00	2.90%	McDermott/O'Neill & Associates,	0108	\$22,135.00

Statistical Report of Lobbying Expenditures

Page 114

Run Date: 2/18/99

CATEGORY: 25

Transportation- air, sea, land, rail

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980138	Plymouth & Brockton Bus Co.	\$19,000.00	2.49%	New England Strategic Development Corp.,	0270	\$19,000.00
950206	Providence & Worcester Railroad	\$750.00	0.10%	L Spillane, John W	0132	\$750.00
960085	Regal Bostonian Hotel, The	\$16,500.00	2.16%	E New England Strategic Development Corp.,	0270	\$16,500.00
950087	School Transportation Association of Massachusetts, Inc	\$12,000.00	1.57%	Hurrell, James P	0025	\$12,000.00
980023	Sorenti Brothers, Inc.	\$12,500.00	1.64%	Capital Associates Inc.,	0659	\$12,500.00
980094	Truck Rental & Leasing Assoc.	\$7,500.00	0.98%	Burke Strategies,	0533	\$7,500.00
960066	United Parcel Service	\$0.00	0.00%	Teague, James R	0627	\$0.00
950099	Woods Hole, Martha's Vineyard & Nantucket Steamship Authority	\$35,000.00	4.59%	Murphy, Jr, John E	0026	\$35,000.00
980142	World Trade Center, Boston	\$20,000.00	2.62%	New England Strategic Development Corp.,	0270	\$20,000.00
Category Total:		\$762,562.00	2.22%	Of All Categories		

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 115

CATEGORY: 26

Utilities/Telecomm., gas, elec, cable, telephone

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970131	American National Power	\$60,000.00	2.60%	E Hickey Associates, Brian S	0030	\$60,000.00
960383	AT & T Wireless Services	\$40,000.00	1.74%	Chayet, Neil L	0032	\$5,000.00
				Liantonio, John J	0976	\$20,000.00
				Nee, Martin A	0963	\$15,000.00
950155	AT & T	\$100,000.00	4.34%	Horan, Mark P	0626	\$45,000.00
				Joyce & Joyce Counsellors at Law,	0045	\$30,000.00
				Leahy, William	0994	\$25,000.00
980085	AT&T	\$8,370.00	0.36%	White, Katherine P	1007	\$8,370.00
980146	Bay Networks	\$12,000.00	0.52%	New England Strategic Development Corp.,	0270	\$12,000.00
950478	Bay State Gas Company	\$100,000.00	4.34%	Considine, Kevin M	0237	\$38,000.00
				Hunt, Andrew S	0433	\$52,000.00
				Sampson, John D	0213	\$10,000.00
950252	Bell Atlantic Mobile	\$25,000.00	1.09%	Delaney Associates, W.	0079	\$25,000.00
950459	Bell Atlantic	\$58,918.00	2.56%	O'Neil, Edward G	0747	\$32,121.00

Statistical Report of Lobbying Expenditures

CATEGORY: 26

Utilities/Telecomm. ,gas,elec,cable,telephone

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950338	Berkshire Gas Company	\$25,000.00	1.09%	Cremin, Thomas E	0087	\$25,000.00
950675	Boston Edison Company	\$135,000.00	5.86%	Connolly, Jr., John J	0577	\$5,000.00
				Conroy, Jr., John H	0591	\$0.00
				Nolan, Jr, Joseph R	0561	\$15,000.00
				Reed, Mark L	0939	\$15,000.00
				Shanley Fleming & Associates,	0333	\$100,000.00
950129	Boston Gas Company	\$93,035.00	4.04%	Bonsall, Jon N	0046	\$21,735.00
				Quinn & Morris,	0039	\$39,000.00
				Whitmore, M. Antoinette	0918	\$32,300.00
970221	Braintree Municipal Light Dept.	\$15,333.00	0.67%	Delaney Associates, W.	0079	\$15,333.00
980149	Breakthrough Massachusetts	\$2,500.00	0.11%	Gregory & Associates,	0852	\$2,500.00
980128	Cablevision Systems Corporation	\$20,000.00	0.87%	Joyce & Joyce Counsellors at Law,	0045	\$20,000.00
950398	COM/Energy Services Company	\$142,237.00	6.17%	Casey, Paul B	0255	\$30,487.00
				Commonwealth Strategy Group, LLC,	0942	\$6,250.00
				Corry Associates,	0745	\$102,500.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 117

CATEGORY: 26

Utilities/Telecomm., gas, elec, cable, telephone

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980110	Commonwealth Group, The	\$50,000.00	2.17%	Greeley, Christopher J	1016	\$50,000.00
950372	Competitive Power Coalition of New England, Inc.	\$267,500.00	11.61%	Hickey Associates, Brian S	0030	\$267,500.00
980103	CTC Communications	\$60,000.00	2.60%	Commonwealth Group, The,	1015	\$60,000.00
950867	Dig-Safe System, Inc	\$7,875.00	0.34%	Hub Strategies,	0865	\$7,875.00
970103	Eastern Utilities Associates	\$3,000.00	0.13%	Ezickson, Doron F	0786	\$3,000.00
980056	Eastern Utilities	\$50,000.00	2.17%	Corry Associates,	0745	\$50,000.00
950149	Essex County Gas Company	\$4,730.00	0.21%	Bonsall, Jon N	0046	\$4,730.00
950598	General Electric Co.	\$59,000.00	2.56%	McDermott, Will & Emery,	1004	\$25,000.00
				Quinn & Morris,	0039	\$6,000.00
				Risch, Robert N	0769	\$28,000.00
970240	Green Mountain Energy Resources, L.L.C.	\$60,000.00	2.60%	Hickey Associates, Brian S	0030	\$60,000.00
980102	Imagetel International, Inc	\$5,000.00	0.22%	Reilly, Martin T	0536	\$5,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 26

Utilities/Telecomm., gas, elec, cable, telephone

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
960692	Intercontinental Energy Corporation	\$6,121.00	0.27%	Gray, Alyse	0356	\$6,056.00
980043	Littleton Electric Light & Water Departments	\$3,462.00	0.15%	Mass. Bay Associates, Inc.,	0483	\$3,462.00
970012	Lucent Technologies, Inc.	\$62,500.00	2.71%	Corry Associates,	0745	\$62,500.00
980001	Mahon Communications Corporation	\$0.00	0.00%	Westerman, Keith F	0961	\$0.00
950241	Mass. Municipal Wholesale Electric Company	\$32,121.00	1.39%	Rodophele, Robert P	0072	\$21,177.00
970110	Mass. Telecommunications Contractors Assoc.	\$24,000.00	1.04%	Hunt, Andrew S	0433	\$24,000.00
950071	MCI Telecommunications Corporation	\$78,426.00	3.40%	Karol Group, Inc., The, Larson, Allen R	0888 1023	\$76,000.00 \$2,000.00
950029	MediaOne, formerly Continental Cablevision, Inc.	\$36,077.00	1.57%	Donoghue, Barrett & Singal, P.C.,	0005	\$36,000.00
950943	Motorola, Inc	\$0.00	0.00%	Corry Associates,	0745	\$0.00
950244	Municipal Electric Association of Massachusetts, Inc.	\$75,470.00	3.28%	Rodophele, Robert P	0072	\$72,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 26

Utilities/Telecomm., gas, elec, cable, telephone

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950139	Natl. Electrical Manufacturing Assoc./Multistate Assoc	\$9,600.00	0.42%	Quinn & Morris,	0039	\$9,600.00
950331	New England Cable Television Assoc., Inc.	\$40,000.00	1.74%	Gillett, Jr., Henry S	0166	\$40,000.00
950153	New England Electric System	\$122,782.00	5.33%	E Aitken, Andrew H	0960	\$1,948.00
				Delurey, Dan C	0700	\$0.00
				E Flynn, Peter G	0795	\$2,597.00
				Joyce & Joyce Counsellors at Law,	0045	\$92,475.00
				McGee, Michelle R	0042	\$2,232.00
				Newman, Joseph P	0625	\$1,345.00
				E Robinson, Thomas G	0799	\$20,448.00
970179	Nextel Communications	\$88,500.00	3.84%	Hickey Associates, Brian S	0030	\$84,000.00
				Howat, John G	0925	\$4,500.00
950147	North Attleboro Gas Company	\$0.00	0.00%	Bonsall, Jon N	0046	\$0.00
950698	Northeast Utilities & its subsidiaries	\$80,302.00	3.49%	Cremin, Thomas E	0087	\$60,000.00
				Klionsky, Stephen H	0901	\$0.00
				Morton, Margaret L	0593	\$1,380.00
				Smith, Robert J	0831	\$18,922.00

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 120

CATEGORY: 26

Utilities/Telecomm. ,gas,elec,cable,telephone

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970174	Power Development Company	\$60,000.00	2.60%	Hickey Associates, Brian S	0030	\$60,000.00
970153	RCN-BETG, LLC	\$28,000.00	1.22%	Shanley Fleming & Associates,	0333	\$28,000.00
950234	SNET Mobility, Inc	\$24,000.00	1.04%	Rasky/Baerlein Group,	0999	\$24,000.00
950193	Southwestern Bell Mobile Systems/ dba Cellular One, Inc	\$12,000.00	0.52%	Whelton, Thomas W	0519	\$12,000.00
950245	Sprint Communications Company, L.P.	\$25,511.00	1.11%	Hinton, Cary B	0887	\$300.00
				Rodophele, Robert P	0072	\$24,000.00
970180	Sprint Spectrum L.P. (Sprint PCS)	\$41,375.00	1.80%	Rodophele, Robert P	0072	\$30,000.00
				Spigle, Kenneth I	0986	\$3,800.00
				Wilson, Anthony T	0962	\$3,770.00
970211	Teleport Communications Group	\$47,000.00	2.04%	Cremin, Thomas E	0087	\$23,500.00
				Murphy, Jr, John E	0026	\$23,500.00
970043	Unitil Service Corp.	\$2,250.00	0.10%	Minahan, Alfred A	0552	\$2,250.00
Category Total:		\$2,303,995.00	6.69%	Of All Categories		

Statistical Report of Lobbying Expenditures

Run Date: 2/18/99

Page 121

CATEGORY: 26

Utilities/Telecomm. ,gas,elec,cable,telephone

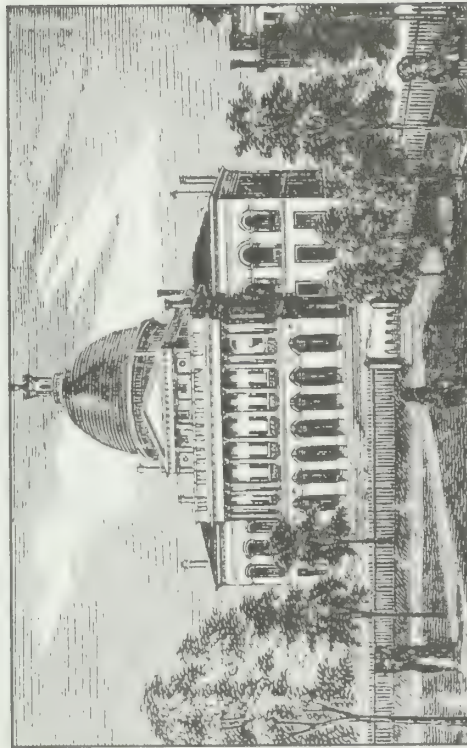
Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent ID #	Agent YTD Salaries
------------------	---------------	--------------------------	------------------------	---------------	-----------------------

Grand Total:

\$34,414,210.08

Massachusetts Lobbyists & Employers 1999 year-end statistical report Salaries and expenditures

January 1, 1999 to December 31, 1999



Published by the office of:

William Francis Galvin

Secretary of the Commonwealth

Lobbyist Division

One Ashburton Place, Room 1719

Boston, MA 02108

617-878-3434

lob@sec.state.ma.us

GOVERNMENT DOCUMENTS
COLLECTION

MAY 03 2000

University of Massachusetts
Depository Copy

1999 Report of Lobbying Expenditures and Salaries

Registered agents in 1999: 680

Employers of registered agents in 1999: 1052

Total amount of expenditures reported in 1999: \$ 3,735,531.00

Total amount of salaries or retainers paid to agents in 1999: \$ 39,310,420.00

Total expenditures, salaries and retainers in 1999: \$ 43,045,951.00

1999 Report of Lobbying Expenditures and Salaries by Category

	Category	Expenditures	Salaries	Total
1	Automotive Industry	\$71,682.00	\$452,163.00	\$523,845.00
2	Banking, Lending & Investment	\$60,032.00	\$1,698,600.00	\$1,758,632.00
3	Business Associations & Organizations	\$225,412.00	\$2,207,463.00	\$2,432,875.00
4	Gaming- casinos & gambling	\$25,710.00	\$720,763.00	\$746,473.00
5	Contractors and Subcontractors	\$24,061.00	\$712,352.00	\$736,413.00
6	Education- institutions, services, programs	\$329,799.00	\$1,551,413.00	\$1,881,212.00
7	Environment- recycling, packaging, pollution	\$46,081.00	\$932,176.00	\$978,357.00
8	Food & Beverage	\$11,976.00	\$612,318.00	\$624,294.00
9	Government- agencies, associations, org's	\$157,196.00	\$974,207.00	\$1,031,403.00
10	Hospitals, health care systems, medical org's	\$348,567.00	\$3,927,755.00	\$4,276,322.00
11	High Technology	\$18,244.00	\$1,377,159.00	\$1,395,403.00
12	Human Services	\$38,289.00	\$942,965.00	\$981,254.00
13	Insurance- medical, dental, mental health	\$127,087.00	\$1,083,978.00	\$1,211,065.00
14	Labor Unions/PAC's	\$8,770.00	\$717,369.00	\$726,139.00
15	Legal organizations & services	\$28,964.00	\$567,506.00	\$596,470.00

1999 Report of Lobbying Expenditures and Salaries by Category

	Category	Expenditures	Salaries	Total
16	Lobbying Organizations	\$1,787,115.00	\$9,307,245.00	\$11,094,360.00
17	Insurance, auto, home, life, other	\$146,962.00	\$2,444,702.00	\$2,591,664.00
18	Energy- petroleum, hydro, nuclear, oil	\$5,770.00	\$912,728.00	\$918,498.00
19	Pharmaceutical Industry	\$30,557.00	\$912,913.00	\$943,470.00
20	Police, fire & law enforcement organizations	\$17,403.00	\$312,313.00	\$329,716.00
21	Travel, tourism & entertainment	\$23,514.00	\$566,879.00	\$590,393.00
22	Real Estate- development & property	\$39,566.00	\$1,270,244.00	\$1,309,810.00
23	Other	\$37,203.00	\$501,567.00	\$538,770.00
24	Tobacco & Alcohol	\$7,482.00	\$1,127,960.00	\$1,135,442.00
25	Transportation- air, sea, land, rail	\$40,977.00	\$787,442.00	\$828,419.00
26	Utilities/Telecommunica- tions, gas, elec., cable, telephone	\$77,112.00	\$2,688,239.00	\$2,765,351.00
<hr/>				
	TOTAL	\$3,735,531.00	\$39,310,420.00	\$43,045,951.00

CATEGORY: 01

Automotive Industry

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950345	AAA Southern New England	\$641.00	0.89%	Kinsman, Arthur W	0097	\$5,900.00
950213	Assoc. of International Automobile Manufactures	\$0.00	0.00%	Baerlein, Joseph T	0066	\$0.00
				Condron, Brian M	1130	\$0.00
				Cronin, George F	0771	\$0.00
				Long, II, Raymond G	0065	\$0.00
				Rasky/Baerlein Group,	0999	\$7,750.00
				Szoke, Jennifer	1094	\$0.00
				Zaroulis, Alexandra	1129	\$0.00
950079	Catrala of Massachusetts	\$0.00	0.00%	Hurrell, James P	0025	\$8,750.00
990053	Daewoo Motor America/Multistate Associates Inc.	\$0.00	0.00%	Glynn, Maureen	0050	\$1,500.00
				Murphy, Jr, John E	0026	\$8,500.00
970124	EMCO Bus, Inc.	\$0.00	0.00%	McCarthy, Peter C	0305	\$0.00
970022	Erik Veng, USA, Inc.	\$0.00	0.00%	Corry Associates,	0745	\$10,000.00
				Corry, Jr., Martin G	0277	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 2

CATEGORY: 01

Automotive Industry

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950400	General Motors Corp.	\$0.00	0.00%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$40,000.00
				Shanley, Vincent J	0024	\$0.00
950091	Insurance Auto Auctions, Inc. and its subsidiaries	\$0.00	0.00%	McDonough, Richard W	0081	\$40,000.00
950858	Mass. Assoc. of Automobile Clubs (MAAC)	\$0.00	0.00%			
950111	Mass. Auto Body Association	\$3,676.00	5.13%	Bartley, Esq., John C	0003	\$500.00
				Costello, Neal	0040	\$0.00
				Haggerty, Jeffrey	0641	\$0.00
				Hickey Associates, Brian S	0030	\$35,100.00
				Hickey, Brian S	0029	\$0.00
				Loftus, Patrick J	1041	\$0.00
990018	Mass. Auto Dealers for Fair Competition	\$0.00	0.00%	O'Brien, Neil T	0893	\$0.00
				Brandon Associates, LLC,	0084	\$10,993.00
				Cass, William F	0360	\$0.00
				Godin, Jason J	0744	\$0.00
				Goldblatt, Steven L	0597	\$0.00
				Suffolk Group, The LLC,	1100	\$40,000.00

CATEGORY: 01

Automotive Industry

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950555	Mass. Glass Dealers Assoc.	\$0.00	0.00%	Torney, James J	0464	\$6,250.00
950302	Mass. Independent Automobile Dealers Assoc. Inc.	\$0.00	0.00%	Costello, Neal	0040	\$0.00
				Haggerty, Jeffrey	0641	\$0.00
				Hickey Associates, Brian S	0030	\$33,000.00
				Hickey, Brian S	0029	\$0.00
				Loftus, Patrick J	1041	\$0.00
				O'Brien, Neil T	0893	\$0.00
950301	Mass. Motorcycle Business Assoc., Inc.	\$0.00	0.00%	Sheehy & Associates, Attorneys at Law,	0864	\$8,760.00
				Sheehy, Shawn K	0133	\$0.00
950090	Mass. State Auto Dealers Assoc., Inc	\$62,265.00	86.86%	Holmes, James W	0377	\$500.00
				Hurrell, James P	0025	\$72,000.00
950277	Motorcycle Industry Council, Inc.	\$100.00	0.14%	Walsh, Esq., John Coleman	0082	\$24,000.00
950085	New England Bus Transportation Association	\$0.00	0.00%	Cass, William F	0360	\$0.00
				Godin, Jason J	0744	\$0.00
				Goldblatt, Steven L	0597	\$0.00
				Suffolk Group, The LLC,	1100	\$10,000.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 01

Automotive Industry

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950481	New England Service Station & Automotive Repair Assoc., Inc	\$0.00	0.00%	Delaney & Associates Inc.,	0079	\$28,000.00
				Delaney, Mark J	0078	\$0.00
				Delaney, Scott J	0076	\$0.00
				Habib, William M	0615	\$0.00
				O'Koniewski, Robert F	1115	\$0.00
				Pierce, Jr, Jack W	0182	\$550.00
990109	Recreation Vehicle Industry Assoc. (RIVA)	\$5,000.00	6.98%	Bartley, Esq., John C	0003	\$12,000.00
950086	Statewide Towing Association, Inc	\$0.00	0.00%	Hurrell, James P	0025	\$18,000.00
970258	United Services Automobile Assoc. (USAA)	\$0.00	0.00%	Malloy/Delaney Group,	1099	\$26,000.00
Category Total:		\$71,682.00	1.92%	Of All Categories	Total Salaries	\$452,163.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 5

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990085	Aetna Life Insurance & Annuity Co.	\$4,388.00	7.31%	Cremin, Thomas E	0087	\$90,000.00
				Finnegan & Underwood,	0600	\$5,000.00
				Finnegan, David I	0027	\$0.00
				Underwood, Richard J	0028	\$0.00
950131	American Express Company	\$7,815.00	13.02%	Calamare, Andrew J	0036	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$25,500.00
				Quinn, Robert H	0034	\$0.00
970189	Atlas Bonding Agency, Inc.	\$0.00	0.00%	Hurrell, James P	0025	\$10,000.00
				Reilly, Martin Associates,	0537	\$12,000.00
				Reilly, Martin T	0536	\$12,000.00
990060	B.P.F.C.	\$0.00	0.00%	Andover Strategies,	0860	\$55,000.00
				Moffitt, John F	0801	\$0.00
950156	Bank Investment Fund	\$0.00	0.00%	Barry, Robert	0478	\$0.00
				Beacon Strategies,	0720	\$5,000.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 6

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950596	BankBoston, N.A.	\$0.00	0.00%	L Delaney, John W	0273	\$0.00
				Hale & Dorr, LLP,	1155	\$10,000.00
				Sullivan, Joanne M	0476	\$5,500.00
950932	Bear, Stearns & Co., Inc.	\$0.00	0.00%	Gillespie, John	0785	\$31,250.00
				Harrington, Kevin B	0049	\$9,000.00
				Hiteshew, Kent	0804	\$4,000.00
				Matthews, Neil	0802	\$3,000.00
				Molke, Richard	0803	\$10,000.00
				Naylor, Tilghman	1109	\$10,000.00
950341	Boston Check Cashers, Inc	\$0.00	0.00%	Sowyrda, Kevin John	0592	\$24,000.00
950793	Brown Brothers Harriman	\$5,406.00	9.01%	Cronin, M. Patricia	0002	\$0.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$35,400.00
				Shapiro, David K	1114	\$0.00
	Zuckerman, Jan M				0296	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970019	Capitol Resource Partners	\$0.00	0.00%	Baerlein, Joseph T	0066	\$0.00
				Condron, Brian M	1130	\$0.00
				Cronin, George F	0771	\$0.00
				Long, II, Raymond G	0065	\$0.00
				Rasky/Baerlein Group,	0999	\$0.00
				Szoke, Jennifer	1094	\$0.00
980151	Citizens Bank of Massachusetts	\$200.00	0.33%	Zaroulis, Alexandra	1129	\$0.00
				Bernard, Lynda	0020	\$0.00
				Brennan, Jr., John A	0021	\$0.00
				Cassidy & Associates,	0023	\$52,000.00
				O'Brien, Daniel P	3054	\$0.00
950157	Co-operative Central Bank	\$0.00	0.00%	Boverini, Walter J	0466	\$0.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				Joyce & Joyce Counsellors at Law,	0045	\$20,000.00
				Joyce, Thomas M	0041	\$0.00
				McLean, Keith M	1035	\$0.00
970158	Collegiate Capital Group LLC	\$0.00	0.00%			
				New England Strategic Development Corp.,	0270	\$3,000.00
				Tennant, Alexander T	0791	\$0.00
				Wilson III, Grant H	1008	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950056	Community Bank League of New England	\$2,834.00	4.72%	Bernard, Lynda	0020	\$0.00
				Brennan, Jr., John A	0021	\$0.00
				Cassidy & Associates,	0023	\$91,700.00
				Glass, Donald S	0329	\$7,500.00
				O'Brien, Daniel P	3054	\$0.00
				Zelony, Dale I	0330	\$18,700.00
990173	Credit Card Coalition/Multistate Associates	\$2,535.00	4.22%	Bernard, Lynda	0020	\$0.00
				Brennan, Jr., John A	0021	\$0.00
				Cassidy & Associates,	0023	\$20,000.00
				O'Brien, Daniel P	3054	\$0.00
980097	Depositors Ins. Fund	\$0.00	0.00%	Malloy, Jr., William F	0276	\$0.00
				Malloy/Delaney Group,	1099	\$30,060.00
950373	Depositors Insurance Fund	\$0.00	0.00%	Calamare, Andrew J	0036	\$0.00
				Corry Associates,	0745	\$72,975.00
				Corry, Jr., Martin G	0277	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$55,650.00
				Quinn, Robert H	0034	\$0.00

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
960559	Enron Capital Trade Resources	\$0.00	0.00%	Cronin, M. Patricia	0002	\$0.00
				Hayes, Robert E	0482	\$0.00
				Mass. Bay Associates, Inc.,	0483	\$27,000.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$30,000.00
				Shapiro, David K	1114	\$0.00
				Trienweiler, Garrett L	0696	\$0.00
				Zuckerman, Jan M	0296	\$0.00
950133	Experian	\$0.00	0.00%	Calamare, Andrew J	0036	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$12,150.00
				Quinn, Robert H	0034	\$0.00
980129	FannieMae	\$0.00	0.00%	Murphy, Jr, John E	0026	\$4,000.00
950066	Fidelity Investments	\$1,527.00	2.54%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$45,000.00
				Shanley, Vincent J	0024	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980109	First Albany Corporation	\$0.00	0.00%	Issues Management Group,	0560	\$13,500.00
950906	Fleet Boston Financial	\$6,600.00	10.99%	Boverini, Walter J	0466	\$0.00
				Calamare, Andrew J	0036	\$0.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Joyce & Joyce Counsellors at Law,	0045	\$50,000.00
				Joyce, Thomas M	0041	\$0.00
				McLean, Keith M	1035	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$9,450.00
				Quinn, Robert H	0034	\$0.00
950095	Household International	\$0.00	0.00%	Glynn, Maureen	0050	\$0.00
				Murphy, Jr, John E	0026	\$15,000.00
				Pugliese, Ronald J	0278	\$30,000.00
990165	Hudson Investments	\$25.00	0.04%	Brandon Associates, LLC,	0084	\$5,000.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 11

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990126	Institute of Certified Financial Planners, Greater Boston Society	\$0.00	0.00%	White Associates, Inc., Robert	0061	\$5,000.00
				White, Robert	9508	\$0.00
990102	Investment Company Institute	\$0.00	0.00%	Sullivan, Neal E	1111	\$3,535.00
990156	J. P. Morgan Securities	\$0.00	0.00%	Columbia Capital Corporation,	1145	\$25,000.00
				Wilson III, Grant H	1008	\$0.00
970160	J.P. Morgan Securities, Inc.	\$9,610.00	16.01%	Donoghue, Barrett & Singal, P.C.,	0005	\$31,566.00
				Donoghue, Roger	0004	\$0.00
				O'Donnell, Tara J	1000	\$0.00
980007	Mass. Credit Union League, Inc.	\$3,933.00	6.55%	Calamare, Andrew J	0036	\$0.00
				Clancy, Mary Ann B	0384	\$4,000.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$58,000.00
				Quinn, Robert H	0034	\$0.00
				Saunders, Jr., Edward F	0219	\$4,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990170	Mass. Credit Union Share Insurance Corp./MSIC	\$0.00	0.00%	Connolly Associates, Inc., James Michael	1106	\$15,000.00
				Connolly, James M	1104	\$0.00
950096	Mass. Housing Finance Agency	\$0.00	0.00%	Murphy, Jr, John E	0026	\$36,000.00
				Ryan, William H	0033	\$12,000.00
970088	Mass. Housing Partnership Fund	\$0.00	0.00%	Calamare, Andrew J	0036	\$0.00
				Fisher, Marlin W	0035	\$0.00
				Governmental Strategies, Inc.,	0051	\$6,000.00
				Huntington, Patrick J	0037	\$0.00
				Kelliher, Judith	0055	\$0.00
				Morris, James T	0850	\$0.00
				Mulligan, Mary Ann	0052	\$0.00
				O'Reilly, Elaine	0053	\$0.00
				Quinn & Morris,	0039	\$12,000.00
				Quinn, Robert H	0034	\$0.00
				Walsh, Mary Ann	0412	\$0.00
950069	Mass. Investments Advisors Group	\$0.00	0.00%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$12,500.00
				Shanley, Vincent J	0024	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950108	Mass. Mortgage Association	\$105.00	0.17%	Sousa, Stephen E	0007	\$9,400.00
950262	Mass. Mortgage Bankers Association	\$0.00	0.00%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$33,000.00
				Shanley, Vincent J	0024	\$0.00
				Zuber, Susan	0643	\$3,000.00
950296	Merrill Lynch, Pierce, Fenner & Smith, Inc. I	\$2,156.00	3.59%	E Deane, Matthew P	0898	\$17,500.00
				E Doherty, Robert F	0899	\$17,500.00
				E Forrester, Joe Edward	0204	\$0.00
				E Paris, Mark J	0900	\$1,500.00
				Smelkinson, Ira M	0933	\$450.00
				Torkelson, Richard (Roy)	0934	\$4,500.00
960468	Merrill Lynch, Pierce, Fenner & Smith, Inc.	\$0.00	0.00%	Finnegan & Underwood,	0600	\$20,000.00
				Finnegan, David I	0027	\$0.00
				Underwood, Richard J	0028	\$0.00
950106	New England Financial Services Assoc., formerly Mass. Consumer Fi	\$0.00	0.00%	Glynn, Maureen	0050	\$8,000.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970020	Non Bank Funds Transmitters Group	\$6,000.00	9.99%	Capital Associates Inc., O'Sullivan, Edward E	0659 0063	\$10,000.00 \$0.00
950391	Paine Webber	\$0.00	0.00%	Aleixo Law Offices, P.C., Aleixo, Jr., Theodore J	0177 0176	\$5,000.00 \$0.00
990106	PaineWebber Incorporated	\$0.00	0.00%	Finnegan & Underwood, Finnegan, David I Underwood, Richard J	0600 0027 0028	\$30,000.00 \$35,000.00 \$0.00
970196	Raymond James & Associates, Inc.	\$3,726.00	6.21%	Carney Legal Group, P.A.	0931	\$24,000.00
950945	Salomon Smith Barney Inc.	\$0.00	0.00%	Green, Thomas H Malpiede, John J	1066 0664	\$1,500.00 \$1,500.00
950061	Securities Industry Association	\$150.00	0.25%	Bernard, Lynda Brennan, Jr., John A Cassidy & Associates, O'Brien, Daniel P	0020 0021 0023 3054	\$0.00 \$0.00 \$44,000.00 \$0.00
980145	Shafner, Keating & Cuffe	\$0.00	0.00%	Andover Strategies,	0860	\$5,000.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 15

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
960101	Singer Asset Finance Company c/o Multistate Associates, Inc.	\$0.00	0.00%	Calamare, Andrew J	0036	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$4,500.00
				Quinn, Robert H	0034	\$0.00
950258	State Street Bank & Trust Company	\$1,160.00	1.93%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$35,000.00
				Shanley Fleming & Associates,	0333	\$25,000.00
				Shanley, Vincent J	0024	\$0.00
950181	Telephone Workers Credit Union	\$0.00	0.00%	Holway & Associates,	0279	\$12,000.00
				Holway, David	0103	\$0.00
990187	Tradition (North America) Inc.	\$0.00	0.00%	Capital Associates Inc.,	0659	\$7,500.00
				O'Sullivan, Edward E	0063	\$0.00
950211	Travelers Express Co., Inc.	\$0.00	0.00%	Capital Associates Inc.,	0659	\$4,500.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990070	UST Corp.	\$0.00	0.00%	Baerlein, Joseph T	0066	\$0.00
				Condron, Brian M	1130	\$0.00
				Cronin, George F	0771	\$0.00
				Long, II, Raymond G	0065	\$0.00
				Rasky/Baerlein Group,	0999	\$30,000.00
990181	Valic	\$200.00	0.33%	Szoke, Jennifer	1094	\$0.00
				Zaroulis, Alexandra	1129	\$0.00
970004	Wellington Management Company	\$0.00	0.00%	Bernard, Lynda	0020	\$0.00
				Brennan, Jr., John A	0021	\$0.00
				Cassidy & Associates,	0023	\$30,000.00
				O'Brien, Daniel P	3054	\$0.00
990044	Woodbridge Sterling Capital, LLC	\$1,662.00	2.77%	ADS Ventures, Inc.,	0442	\$25,500.00
				Pezzella, Paul M	0094	\$0.00
				Calamare, Andrew J	0036	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$18,650.00
				Quinn, Robert H	0034	\$0.00

CATEGORY: 02

Banking, Lending & Investment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
Category Total:		\$60,032.00	1.61%	Of All Categories	Total Salaries	\$1,698,600.00

Statistical Report of Lobbying Expenditures

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990105	Accountant's Coalition, Massachusetts	\$450.00	0.20%	Bernard, Lynda	0020	\$0.00
				Brennan, Jr., John A	0021	\$0.00
				Cassidy & Associates,	0023	\$75,000.00
				O'Brien, Daniel P	3054	\$0.00
980033	Affiliated Family Funeral Services, Inc.	\$0.00	0.00%	Smith, Edward J	0089	\$0.00
950829	AIA/Massachusetts	\$0.00	0.00%	Baerlein, Joseph T	0066	\$0.00
				Condron, Brian M	1130	\$0.00
				Cronin, George F	0771	\$0.00
				Long, II, Raymond G	0065	\$0.00
				Rasky/Baerlein Group,	0999	\$4,500.00
				Szoke, Jennifer	1094	\$0.00
				Zaroulis, Alexandra	1129	\$0.00
950202	American Consulting Engineers Council of Massachusetts, Inc	\$0.00	0.00%	Baerlein, Joseph T	0066	\$0.00
				Condron, Brian M	1130	\$0.00
				Cronin, George F	0771	\$0.00
				Long, II, Raymond G	0065	\$0.00
				Rasky/Baerlein Group,	0999	\$15,000.00
				Szoke, Jennifer	1094	\$0.00
				Zaroulis, Alexandra	1129	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 19

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950839	American Crop Protection Association	\$324.00	0.14%	Vanderbeek & Associates, Debra J.	0884	\$4,970.00
				Vanderbeek, Debra J	0124	\$0.00
950136	American Forest and Paper Assoc./Multistate Associates	\$0.00	0.00%	Calamare, Andrew J	0036	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$7,600.00
				Quinn, Robert H	0034	\$0.00
990208	American Institute of Architects ("AIA-MASS")	\$0.00	0.00%	Bachrach & Co.,	1160	\$9,000.00
				Pezzella, Paul M	0094	\$0.00
990017	American Plastics Council, Inc.	\$8,563.00	3.80%	Coyne, Jr. Esq. P.C., William F.	0019	\$52,500.00
				Coyne, Jr. Esq., William F	0016	\$0.00
				McCarthy, Patricia E	0018	\$0.00
990101	American Society of Home Inspections, New England	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$24,900.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
				Riddell, Patricia	1105	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980122	American Society of Mechanical Engineers	\$0.00	0.00%	Isler, P.E., Norman J	1025	\$2,400.00
950430	Associated Industries of Mass.	\$114,348.00	50.73%	Baldini, Donald F	0656	\$31,000.00
				Geehern, Christopher P	1028	\$2,000.00
				Gilmore, Brian R	0456	\$12,750.00
				Gould, John J	0359	\$36,000.00
				Harrington, Kevin B	0049	\$18,000.00
				Lord, Richard C	0308	\$90,000.00
				Mayer, Andre	0421	\$3,000.00
				E McAnneny, Eileen P	1029	\$4,000.00
				Murphy, Jr, John E	0026	\$18,000.00
				Rio, Robert A	0947	\$11,500.00
				Ruddock, Robert R	0407	\$38,000.00
				Silvia, Judith A	0779	\$6,500.00
990151	Boston Public Finance Company	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
950332	Cape Cod Cranberry Growers' Assoc.	\$0.00	0.00%	Gillet, Jr., Henry S	0166	\$5,460.00

Statistical Report of Lobbying Expenditures

Run Date:

3/2/00

Page 21

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950534	Chapter 146 Association	\$0.00	0.00%	Courtney, Karen G	0056	\$0.00
				Foley, Martin V	0059	\$0.00
				K. Courtney & Associates, Inc.,	0057	\$20,000.00
				Snow, James F	0058	\$0.00
950720	Chemical Specialties Manufacturers Association, Inc.	\$0.00	0.00%	Calamare, Andrew J	0036	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$8,100.00
				Quinn, Robert H	0034	\$0.00
950937	Chlorine Chemistry Council	\$755.00	0.33%	Coyne, Jr. Esq. P.C., William F.	0019	\$27,250.00
				Coyne, Jr. Esq., William F	0016	\$0.00
				McCarthy, Patricia E	0018	\$0.00
990222	Christy's of Cape Cod	\$0.00	0.00%	Carito, William A	0098	\$0.00
				Hayes, Richard J	0099	\$0.00
				Public Policy Systems, Inc,	0101	\$10,000.00
990346	Citigroup, Inc.	\$0.00	0.00%	Fierro III, Benjamin	0151	\$0.00
				Lynch & Fierro, LLP, Counsellors at Law,	1020	\$9,000.00
				Lynch, Patricia A	0143	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950081	Coin Machine Industries Association of Mass.	\$0.00	0.00%	Hurrell, James P	0025	\$12,000.00
980003	Committee to Save the Family Farm	\$0.00	0.00%	Gillet, Jr., Henry S	0166	\$15,500.00
950609	Community Economic Development Assistance Corp (CEDAC)	\$0.00	0.00%	Governmental Strategies, Inc.,	0051	\$12,000.00
				Kelliher, Judith	0055	\$0.00
				Mulligan, Mary Ann	0052	\$0.00
				O'Reilly, Elaine	0053	\$0.00
				Walsh, Mary Ann	0412	\$0.00
990103	Delsa Enterprises, Inc.	\$0.00	0.00%	Cass, William F	0360	\$0.00
				Godin, Jason J	0744	\$0.00
				Goldblatt, Steven L	0597	\$0.00
				Suffolk Group, The LLC,	1100	\$12,000.00
990326	Deloitte & Touche LLP	\$0.00	0.00%	McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$8,000.00
				Shapiro, David K	1114	\$0.00
950040	Eastman Kodak Company	\$2,710.00	1.20%	Coyne, Jr. Esq. P.C., William F.	0019	\$33,000.00
				Coyne, Jr. Esq., William F	0016	\$0.00
				McCarthy, Patricia E	0018	\$0.00

Statistical Report of Lobbying Expenditures

Run Date:

3/2/00

Page 23

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970036	Gillette Company, The	\$0.00	0.00%	Boverini, Walter J	0466	\$0.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				Joyce & Joyce Counsellors at Law,	0045	\$20,000.00
				Joyce, Thomas M	0041	\$0.00
				McLean, Keith M	1035	\$0.00
960029	Gloucester Fish Exchange	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$27,525.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
				Riddell, Patricia	1105	\$0.00
970170	Golf Course Superintendents Assoc.	\$0.00	0.00%	Lyons, Peter T	0235	\$0.00
950737	Greater Boston Chamber of Commerce	\$598.00	0.27%	Klocke, James F	0789	\$42,589.00
990054	International Plasma Products Industry Association	\$1,200.00	0.53%	Coyne, Jr. Esq. P.C., William F.	0019	\$5,000.00
				Coyne, Jr. Esq., William F	0016	\$6,000.00
				McCarthy, Patricia E	0018	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990056	Jockey's Guild, Inc.	\$0.00	0.00%	Calamare, Andrew J	0036	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$14,400.00
950896	Kelley & Ryan Associates	\$0.00	0.00%	Quinn, Robert H	0034	\$0.00
				Diotallevi, Emilio E	0750	\$5,000.00
980160	Licensed Private Detectives Association of MA	\$0.00	0.00%	Victory Group, The,	0618	\$12,000.00
990114	Logan Communications	\$0.00	0.00%	Murphy, Jr, John E	0026	\$0.00
				White Associates, Inc., Robert	0061	\$4,000.00
				White, Robert	9508	\$0.00
990061	Martha's Vineyard Moped Association	\$0.00	0.00%	Mara, Francis G	0499	\$7,500.00
960037	Mass. Aggregate & Asphalt Pavement Assoc.	\$5,742.00	2.55%	Hayes, Robert E	0482	\$0.00
				Mass. Bay Associates, Inc.,	0483	\$18,412.00
				Trierweiler, Garrett L	0696	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950333	Mass. Ambulance Assoc.	\$0.00	0.00%	Cahill, Norma Mary	0661	\$100.00
				Gillet, Jr., Henry S	0166	\$7,500.00
950187	Mass. Assoc. of Community Development Corporations	\$695.00	0.31%	Governmental Strategies, Inc.,	0051	\$7,500.00
				Kelliher, Judith	0055	\$0.00
				Mulligan, Mary Ann	0052	\$0.00
				O'Reilly, Elaine	0053	\$0.00
				Walsh, Mary Ann	0412	\$0.00
970092	Mass. Assoc. of Lottery Agents	\$0.00	0.00%	Carito, William A	0098	\$0.00
				Hayes, Richard J	0099	\$0.00
				Public Policy Systems, Inc,	0101	\$40,000.00
990339	Mass. Assoc. of Ticket Brokers	\$0.00	0.00%	Condron, Brian M	1130	\$0.00
				Cronin, George F	0771	\$0.00
				Rasky/Baerlein Group,	0999	\$10,300.00

Statistical Report of Lobbying Expenditures

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950164	Mass. Bankers Association	\$0.00	0.00%	Boverini, Walter J	0466	\$0.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				Floreen, David E	0145	\$21,000.00
				Joyce & Joyce Counsellors at Law,	0045	\$60,000.00
				Joyce, Thomas M	0041	\$0.00
				Kiley, Kevin F	0467	\$35,000.00
				McLean, Keith M	1035	\$0.00
950299	Mass. Boating and Yacht Clubs Assoc.	\$0.00	0.00%	Spillane, John W	0132	\$4,000.00
980048	Mass. Broadcasters Assoc., Inc.	\$1,280.00	0.57%	Smith, James E	0343	\$0.00
				Smith, Segal & Sowalsky,	1080	\$7,500.00
960344	Mass. Business Association	\$0.00	0.00%	Linde, Shannon K	0302	\$30,000.00
980084	Mass. Business Development Corporation	\$0.00	0.00%	Bernard, Lynda	0020	\$0.00
				Brennan, Jr., John A	0021	\$0.00
				Cassidy & Associates,	0023	\$0.00
				O'Brien, Daniel P	3054	\$0.00
950604	Mass. Business Roundtable	\$0.00	0.00%	Macdonald, Alan G	0527	\$4,360.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 27

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950512	Mass. Chemical Technology Alliance	\$45,246.00	20.07%	DeVito, Michael J	0445	\$98,141.00
				Malloy/Delaney Group,	1099	\$22,000.00
950342	Mass. Conveyancers Assoc.	\$12.00	0.01%	Smith, Edward J	0089	\$33,000.00
950082	Mass. Electrical Contractors Association	\$0.00	0.00%	Hurrell, James P	0025	\$5,000.00
950467	Mass. Farm Bureau Federation, Inc.	\$362.00	0.16%	Gillespie, Douglas P	0375	\$12,000.00
950681	Mass. Federation of Business and Professional Women	\$0.00	0.00%	Hoyt, Sally M	0572	\$0.00
950270	Mass. Fine Art Auctioneers, Inc.	\$0.00	0.00%	McDonough, Richard W	0081	\$21,667.00
950463	Mass. Independent Pharmacists Association	\$0.00	0.00%	Danovitch, Alan P	0370	\$3,000.00
950580	Mass. Insight Corporation	\$40.00	0.02%	Davis, Sally B	0679	\$17,500.00
				Guenther, William H	0491	\$13,000.00
950003	Mass. Land Title Association	\$0.00	0.00%	Chayet, Neil L	0032	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950126	Mass. Lobstermen's Association	\$0.00	0.00%	Holway, James W	0393	\$9,000.00
				Ryan, William H	0033	\$9,000.00
950298	Mass. Marine Trades Assoc.	\$0.00	0.00%	L Spillane, John W	0132	\$3,000.00
950423	Mass. Newspaper Publishers Assoc.	\$0.00	0.00%	Plante, Jr., William L	0292	\$11,000.00
950686	Mass. Organizations Vying for the Industry of Entertainment -M.O.V.I.	\$0.00	0.00%	BayState Strategy & Consulting, LLC,	1107	\$2,500.00
950125	Mass. Outdoor Advertising Assoc.	\$0.00	0.00%	Ryan, William H	0033	\$12,000.00
990062	Mass. Regional Employment Board Association, Inc.	\$0.00	0.00%	Boverini, Walter J	0466	\$0.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				Joyce & Joyce Counsellors at Law,	0045	\$25,000.00
				Joyce, Thomas M	0041	\$0.00
				McLean, Keith M	1035	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 29

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950480	Mass. Society of Certified Public Accountants, Inc.	\$500.00	0.22%	Baker, Michael T	1167	\$6,000.00
				Bernard, Lynda	0020	\$0.00
				Brennan, Jr., John A	0021	\$0.00
				Cassidy & Associates,	0023	\$60,000.00
				O'Brien, Daniel P	3054	\$0.00
950451	Mass. Taxpayers Foundation, Inc	\$0.00	0.00%	Tepke, Glen R	0975	\$2,220.00
				Widmer, Michael J	0346	\$5,250.00
970192	Mass. Vending Assoc.	\$0.00	0.00%	E White Associates, Inc., Robert	0061	\$0.00
				White, Robert	9508	\$0.00
950595	May Department Stores Co.	\$0.00	0.00%	Albers, William E	0149	\$11,988.00
				Hannan, Kirby T	0490	\$13,850.00
990193	Mazonson	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$12,000.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
950536	MetroWest Chamber of Commerce	\$50.00	0.02%	Wette, A. Theodore	0426	\$1,902.00

Statistical Report of Lobbying Expenditures

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950585	Motion Picture Association of America, Inc	\$0.00	0.00%	Valas, Frank A	0498	\$27,000.00
950843	National Assoc. of Chain Drug Stores	\$1,334.00	0.59%	Calamare, Andrew J	0036	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$7,700.00
				Quinn, Robert H	0034	\$0.00
990112	National Assoc. of Settlement Purchasers/Multistate Assoc., Inc.	\$0.00	0.00%	Calamare, Andrew J	0036	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$11,350.00
				Quinn, Robert H	0034	\$0.00
950139	National Electrical Manufacturing Assoc./Multistate Assoc.	\$0.00	0.00%	Calamare, Andrew J	0036	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$15,750.00
				Quinn, Robert H	0034	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950440	National Federation of Independent Business	\$31,851.00	14.13%	Kelsch, Andrea K	0932	\$36,594.00
				Vernon, William B	1119	\$50,000.00
950828	New England Assoc. of Professional Employer Organizations (NEAP	\$0.00	0.00%	Victory Group, The,	0618	\$10,000.00
950083	New England Coin Laundry & Dry Cleaning Assoc.	\$0.00	0.00%	Hurrell, James P	0025	\$18,000.00
950346	New England Convenience Stores Association	\$638.00	0.28%	Carito, William A	0098	\$0.00
				Hayes, Richard J	0099	\$0.00
				Public Policy Systems, Inc,	0101	\$90,000.00
950319	North Central Massachusetts Chamber of Commerce	\$345.00	0.15%	Shimkus, Todd L	0766	\$8,873.00
960492	Northeastern Retail Lumber Assoc./Mass. Retail Lumber Dealers Ass	\$0.00	0.00%	Calamare, Andrew J	0036	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$12,700.00
				Quinn, Robert H	0034	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950205	Printing Industries of New England	\$0.00	0.00%	CANAM,	1143	\$20,000.00
				Grant, Joseph M	0173	\$0.00
				Kelly, Thomas F	1077	\$0.00
				Scibelli, John J	1086	\$0.00
950076	Retailers Assoc. of Massachusetts	\$8,369.00	3.71%	Deol, Jasprit Kaur	1083	\$7,740.00
				Donoghue, Barrett & Singal, P.C.,	0005	\$12,000.00
				Donoghue, Roger	0004	\$0.00
				Fleming, F. Jeffrey	0080	\$0.00
				Gear, Kenneth T	0414	\$12,500.00
				Hurst, Jon B	0415	\$28,750.00
				O'Donnell, Tara J	1000	\$0.00
				Ollari, Maria	0496	\$12,000.00
				Shanley Fleming & Associates,	0333	\$55,000.00
				Shanley, Vincent J	0024	\$0.00
960109	Small Business Service Bureau, Inc.	\$0.00	0.00%	Williams, Connie J	0285	\$60,000.00
				Brandon Associates, LLC,	0084	\$14,025.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
				Riddell, Patricia	1105	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 03

Business Associations & Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950460	South Shore Chamber of Commerce	\$0.00	0.00%	Coen, Kevin L	0964	\$45,292.00
990043	Vent-Free Gas Products Alliance	\$0.00	0.00%	Calamare, Andrew J	0036	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$25,750.00
				Quinn, Robert H	0034	\$0.00
990171	Worcester Business Development Corp.	\$0.00	0.00%	ADS Ventures, Inc.,	0442	\$7,500.00
				Pezzella, Paul M	0094	\$0.00
Category Total:		\$225,412.00	6.03%	Of All Categories	Total Salaries	\$2,207,463.00

Run Date:

3/2/00

Statistical Report of Lobbying Expenditures

Page 34

CATEGORY: 04

Gaming - casinos & gambling

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990149	Aramark Sports & Entertainment Services, Inc.	\$0.00	0.00%	Karol Group, Inc., The,	0888	\$75,000.00
				Karol, Stephen J	0811	\$0.00
960452	Farsight Marketing, Inc.	\$0.00	0.00%	Capital Associates Inc.,	0659	\$0.00
				O'Sullivan, Edward E	0063	\$0.00
950255	GTech Corporation	\$0.00	0.00%	White Associates, Inc., Robert	0061	\$40,000.00
				White, Robert	9508	\$0.00
970049	Harvey's Casino Resorts	\$0.00	0.00%	Malloy & Associates, William F.	0694	\$30,000.00
				Malloy, Jr., William F	0276	\$0.00
				Malloy/Delaney Group,	1099	\$25,000.00
950267	Hinsdale Holding Co. Inc.	\$0.00	0.00%	McDonough, Richard W	0081	\$49,038.00
970083	HWCC Development Corp.	\$14,424.00	56.10%	Hub Strategies,	0865	\$34,650.00
				Simonetti, Lisa M	0043	\$0.00
970058	Hyatt Development Corporation	\$0.00	0.00%	Pezzella, Paul M	0094	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 04

Gaming - casinos & gambling

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990229	Interlott	\$0.00	0.00%	Commonwealth Group, The,	1015	\$15,762.00
				Cushing, Christopher T	1168	\$0.00
				Greeley, Christopher J	1016	\$0.00
950019	International Game Technology	\$68.00	0.26%	Rodophele, Robert P	0072	\$13,500.00
990146	Jonathan Goodson Productions	\$0.00	0.00%	Aleixo, Jr., Theodore J	0176	\$0.00
				Essential Strategies, Inc.,	0691	\$16,000.00
950151	Mass. Gaming Association	\$0.00	0.00%	Malloy, Jr., William F	0276	\$0.00
				Malloy/Delaney Group,	1099	\$3,000.00
950561	Mass. Thoroughbred Breeders Assoc. Inc.	\$0.00	0.00%	Holway & Associates,	0279	\$3,000.00
				Holway, David	0103	\$0.00
950001	Massasoit Greyhound Association, Inc	\$1,698.00	6.60%	Crane Jr., Esq., Robert Q	0001	\$20,000.00
				Delaney & Associates Inc.,	0079	\$0.00
				Delaney, Mark J	0078	\$0.00
				Delaney, Scott J	0076	\$0.00
				Habib, William M	0615	\$0.00
				O'Koniewski, Robert F	1115	\$0.00
				Studenski, Paul V	0217	\$5,200.00

CATEGORY: 04

Gaming - casinos & gambling

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970198	Oberthur Gaming Technologies Corporation	\$0.00	0.00%	McDonough, Richard W	0081	\$60,000.00
980152	Plainville Racing Company, LLC & Management Acquisition Corp.	\$20.00	0.08%	Kraus, Robert	1039	\$12,825.00
990048	Scientific Games, Inc.	\$0.00	0.00%	Aleixo, Jr., Theodore J	0176	\$0.00
				Essential Strategies, Inc.,	0691	\$45,000.00
				Trombley, Peter G	0705	\$36,000.00
980088	Sterling Suffolk Racecourse, LLC	\$9,500.00	36.95%	Cremin, Thomas E	0087	\$24,000.00
950701	Visions Group, The	\$0.00	0.00%	Malloy & Associates, William F.	0694	\$0.00
				Malloy/Delaney Group,	1099	\$0.00
950848	Western New England Fairgrounds, Inc.	\$0.00	0.00%	Aleixo, Jr., Theodore J	0176	\$0.00
				Essential Strategies, Inc.,	0691	\$20,000.00
950088	Westwood Group, The & subsidiaries	\$0.00	0.00%	Considine, Kevin M	0237	\$42,000.00
				Hurrell, James P	0025	\$43,750.00
				Murphy, Jr, John E	0026	\$27,083.00
				Timilty, Joseph F	0632	\$30,000.00
950358	Wonderland Greyhound Owners Association	\$0.00	0.00%	McGlynn, Jr, John J	0107	\$24,500.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 04

Gaming - casinos & gambling

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
Category Total:		\$25,710.00	0.69%	Of All Categories	Total Salaries	\$720,763.50

Statistical Report of Lobbying Expenditures

CATEGORY: 05

Contractors and Subcontractors

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950243	Associated Builders & Contractors, Inc.	\$261.00	1.08%	Bartley, Esq., John C	0003	\$15,000.00
				Beeman, Gregory F	0444	\$2,900.00
				Meleski, Kyle A	1102	\$1,800.00
950515	Associated General Contractors of Mass.	\$0.00	0.00%	Hayes, Robert E	0482	\$0.00
				Mass. Bay Associates, Inc.,	0483	\$24,000.00
				Petrucelli, Robert L	0440	\$10,000.00
				Trierweiler, Garrett L	0696	\$0.00
950328	Associated Subcontractors of Massachusetts, Inc	\$2,074.00	8.62%	Corwin, Joseph M	0159	\$1,450.00
				Fremder, Edwin J	0160	\$1,450.00
				Lawton, Monica	0830	\$5,875.00
990087	Barletta Engineering	\$0.00	0.00%	New England Strategic Development Corp.,	0270	\$28,500.00
				Wilson III, Grant H	1008	\$0.00
960532	BSC Group, Inc	\$0.00	0.00%	E Finnegan, John J	0008	\$6,000.00
990210	Cardi Corporation	\$0.00	0.00%	Connolly Associates, Inc., James Michael	1106	\$20,000.00
				Connolly, James M	1104	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 05

Contractors and Subcontractors

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990081	Coastal Cement Corporation	\$0.00	0.00%	GPC/O'Neill & Associates,	0108	\$38,349.00
				Masterman, Beth	1084	\$0.00
950454	Construction Industries of Mass.	\$7,009.00	29.13%	Hayes, Robert E	0482	\$0.00
				Mass. Bay Associates, Inc.,	0483	\$72,000.00
				Pourbaix, Jr, John M	0678	\$18,185.00
				Reilly, Shannon A	1076	\$4,981.00
				Trierweiler, Garrett L	0696	\$0.00
990079	Control Solutions - New England, LLC	\$0.00	0.00%	BayState Strategy & Consulting, LLC,	1107	\$3,000.00
990037	Dimeo Construction	\$0.00	0.00%	Curran, Sean Q	0817	\$0.00
				GPC/O'Neill & Associates,	0108	\$57,066.00
				Holland, William E	0815	\$0.00
				O'Neill III, Thomas P	0110	\$0.00
				Waters, Laura A	1053	\$0.00
960516	Frederick R. Harris, Inc.	\$325.00	1.35%	Harrington, James D	0205	\$0.00
				Karol Group, Inc., The,	0888	\$30,000.00
				Karol, Stephen J	0811	\$0.00

Run Date:

3/2/00

Statistical Report of Lobbying Expenditures

Page 40

CATEGORY: 05

Contractors and Subcontractors

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990172	Frederick R. Harris	\$0.00	0.00%	Calamare, Andrew J	0036	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$16,000.00
				Quinn, Robert H	0034	\$0.00
950499	Giant Lift Equipment Manufacturing Co.	\$0.00	0.00%	Lyons, Peter T	0235	\$0.00
990131	Gorchev Consultants	\$0.00	0.00%	Mackenzie, Ronald C	1125	\$0.00
950731	Home Builders Assoc. of Mass.	\$229.00	0.95%	Fierro III, Benjamin	0151	\$0.00
				Lynch & Fierro, LLP, Counsellors at Law,	1020	\$48,000.00
				Lynch, Patricia A	0143	\$0.00
990116	Jay Cashman, Inc.	\$0.00	0.00%	Connolly Associates, Inc., James Michael	1106	\$42,500.00
				Connolly, James M	1104	\$0.00
990335	Johnson Controls	\$0.00	0.00%	Ravosa, Jr, Anthony W	0672	\$0.00
				Vince Group, The,	1148	\$5,000.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 41

CATEGORY: 05

Contractors and Subcontractors

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970202	Maguire Group, Inc.	\$0.00	0.00%	E Ravosa, Jr, Anthony W	0672	\$12,000.00
				Vince Group, The,	1148	\$12,000.00
950122	Mass. Manufactured Housing Association	\$0.00	0.00%	Costello, Neal	0040	\$0.00
				Haggerty, Jeffrey	0641	\$0.00
				Hickey Associates, Brian S	0030	\$48,000.00
				Hickey, Brian S	0029	\$0.00
				Loftus, Patrick J	1041	\$0.00
				O'Brien, Neil T	0893	\$0.00
980135	Merit Construction Alliance, The	\$0.00	0.00%	Allen, Lawrence C	1034	\$1,898.00
990110	MHI Shipbuilding, LLC	\$3,108.00	12.92%	Cronin, M. Patricia	0002	\$0.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$12,000.00
				Shapiro, David K	1114	\$0.00
				Zuckerman, Jan M	0296	\$0.00
970186	Modern Continental Construction Company	\$0.00	0.00%	Curran, Sean Q	0817	\$0.00
				GPC/O'Neill & Associates,	0108	\$35,416.00
				Holland, William E	0815	\$0.00
				O'Neill III, Thomas P	0110	\$0.00
				Waters, Laura A	1053	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 05

Contractors and Subcontractors

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950952	O'Brien-Kreitzberg, Inc	\$0.00	0.00%	Andover Strategies,	0860	\$30,000.00
990040	PMA Consultants	\$0.00	0.00%	Curran, Sean Q	0817	\$0.00
				GPC/O'Neill & Associates,	0108	\$26,864.00
				Holland, William E	0815	\$0.00
				Waters, Laura A	1053	\$0.00
970195	Purcell Associates	\$0.00	0.00%	Calamare, Andrew J	0036	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$23,400.00
				Quinn, Robert H	0034	\$0.00
980156	Stone & Webster	\$0.00	0.00%	Lynch Sanborn Group,	1043	\$4,418.00
950321	Todesca Equipment Company, Inc	\$0.00	0.00%	Bartley, Esq., John C	0003	\$10,000.00
950684	Utility Contractors' Association of New England, Inc	\$11,055.00	45.95%	Glynn, Maureen	0050	\$0.00
				Murphy, Jr, John E	0026	\$30,000.00
Category Total:		\$24,061.00	0.64%	Of All Categories	Total Salaries	\$712,352.00

Statistical Report of Lobbying Expenditures

CATEGORY: 06

Education- institutions, services, programs

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970098	American Institute for Foreign Study, Inc.	\$1,136.00	0.34%	Cronin, M. Patricia	0002	\$0.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$60,000.00
				Shapiro, David K	1114	\$0.00
				Zuckerman, Jan M	0296	\$0.00
980060	American Institute for Public Safety	\$125.00	0.04%	Harrington, James D	0205	\$0.00
				Karol Group, Inc., The,	0888	\$25,000.00
				Karol, Stephen J	0811	\$0.00
970003	Apple Computer, Inc.	\$0.00	0.00%	ADS Ventures, Inc.,	0442	\$19,500.00
				Pezzella, Paul M	0094	\$0.00
950470	Assoc. of Independent Colleges and Universities in Mass. (AICUM)	\$0.00	0.00%	Sullivan, Roger F	0379	\$37,975.00
990046	Assoc. of Independent Schools in New England (AISNE)	\$2,800.00	0.85%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$20,000.00
				Shanley, Vincent J	0024	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 06

Education- institutions, services, programs

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970087	Boston Renaissance Charter School	\$0.00	0.00%	Choate, Hall & Stewart,	1045	\$2,379.00
				Donovan, Paul T	0844	\$0.00
				Kearney, Dennis J	0188	\$0.00
				McGee, Michelle R	0042	\$0.00
950055	Boston University	\$350.00	0.11%	Bernard, Lynda	0020	\$0.00
				Brennan, Jr., John A	0021	\$0.00
				Cassidy & Associates,	0023	\$36,000.00
				O'Brien, Daniel P	3054	\$0.00
				Walsh, Thomas P	0240	\$48,000.00
950734	Citizens for Public Schools	\$750.00	0.23%	Segal, Marilyn J	0324	\$18,000.00
950849	Comprehensive School Age Parenting Program	\$0.00	0.00%	Wallace, Ronna B	0628	\$6,000.00
970252	E F Foundation for Foreign Study Inc.	\$0.00	0.00%	ADS Ventures, Inc.,	0442	\$34,500.00
				Pezzella, Paul M	0094	\$0.00
980106	Emerson College	\$0.00	0.00%	White Associates, Inc., Robert	0061	\$5,000.00
				White, Robert	9508	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 45

CATEGORY: 06

Education- institutions, services, programs

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990064	Ethical Science Education Coalition, The	\$0.00	0.00%	Cass, William F	0360	\$0.00
				Godin, Jason J	0744	\$0.00
				Goldblatt, Steven L	0597	\$0.00
				Suffolk Group, The LLC,	1100	\$0.00
960651	Fitchburg State College	\$0.00	0.00%	D'Amico, Gerard	0776	\$7,500.00
990036	Franklin Institute of Boston	\$0.00	0.00%	Feaster, Jr., Joseph D	0843	\$0.00
				Roche, Stephen G	0067	\$0.00
				Victory Group, The,	0618	\$16,000.00
990213	International Center for Distance Learning	\$0.00	0.00%	Andover Strategies,	0860	\$15,000.00
				Moffitt, John F	0801	\$0.00
990145	JASON Foundation for Education	\$46.00	0.01%	Coan, Stephen d.b.a., Medfield Group M	1137	\$6,250.00
970080	Lesley College	\$0.00	0.00%	Hall, Jackson C	0070	\$0.00
				Meredith and Hall, Inc.,	0071	\$7,500.00
				Meredith, Judith C	0069	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 06

Education- institutions, services, programs

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980016	MA YouthBuild Coalition	\$0.00	0.00%	Governmental Strategies, Inc., Keliher, Judith	0051	\$21,000.00
				Mulligan, Mary Ann	0055	\$0.00
				O'Reilly, Elaine	0052	\$0.00
				Walsh, Mary Ann	0053	\$0.00
					0412	\$0.00
950599	Mass. Administration of Special Education	\$0.00	0.00%	Daly, Michael J	0521	\$9,000.00
950879	Mass. Advocacy Center	\$0.00	0.00%	Cole, Susan F	0274	\$4,000.00
				Landau, Julia K	0739	\$9,800.00
				Mudd, John H	0272	\$1,000.00
950403	Mass. Assoc. of 766 Approved Private Schools (MAAPS)	\$0.00	0.00%	Boverini, Walter J	0466	\$0.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				Joyce & Joyce Counsellors at Law,	0045	\$30,000.00
				Joyce, Thomas M	0041	\$0.00
				Major, James V	0364	\$0.00
				McLean, Keith M	1035	\$0.00
				McNamara, Matthew J	0289	\$113.00
950893	Mass. Assoc. of County Agricultural Schools	\$0.00	0.00%	Holway & Associates,	0279	\$21,250.00
				Holway, David	0103	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 47

CATEGORY: 06

Education- institutions, services, programs

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950300	Mass. Assoc. of Non-Profit Schools and Colleges, Inc.	\$0.00	0.00%	Spillane, John W	0132	\$7,000.00
950415	Mass. Assoc. of School Committees, Inc.	\$0.00	0.00%	Finnegan, Stephen J	0284	\$47,000.00
950601	Mass. Assoc. of School Superintendents	\$0.00	0.00%	Andrews, Paul J	1092	\$2,000.00
				Daly, Michael J	0521	\$26,000.00
				Long, Michael J	0522	\$2,000.00
950567	Mass. Community College Assoc.	\$100.00	0.03%	Muse, Michael J	0469	\$20,000.00
950031	Mass. Corporation for Educational Telecommunications (MCET)	\$11,000.00	3.34%	Bartley, Esq., John C	0003	\$50,000.00
950272	Mass. Federation of Teachers, AFT, AFL-CIO	\$5,116.00	1.55%	Canavan, Michael F	0091	\$70,696.00
				Walsh, Esq., John Coleman	0082	\$34,658.00
970164	Mass. Institute of Technology	\$0.00	0.00%	Hayes, Robert E	0482	\$0.00
				Mass. Bay Associates, Inc.,	0483	\$17,500.00
				Trierweiler, Garrett L	0696	\$0.00
990095	Mass. School Library Media Association	\$18.00	0.01%	Smizik, Frank I	0848	\$4,200.00
950273	Mass. Secondary School Administrators Assoc., Inc.	\$950.00	0.29%	Walsh, Esq., John Coleman	0082	\$19,500.00

Run Date:

3/2/00

Statistical Report of Lobbying Expenditures

Page 48

CATEGORY: 06

Education- institutions, services, programs

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950613	Mass. State Colleges Council of Presidents	\$0.00	0.00%	White Associates, Inc., Robert	0061	\$41,000.00
				White, Robert	9508	\$0.00
950679	Mass. Teachers Association	\$294,379.00	89.26%	Andelman, Frederick	0737	\$0.00
				Blum, Joanne	0984	\$79,801.00
				Bonner, Guessipina	0567	\$2,310.00
				Clarke, Ann	0752	\$5,432.00
				Devlin, Ralph	0913	\$457.00
				Fichtner, Catherine A	0957	\$31,279.00
				Fitzgerald, Jo Ann	1030	\$22,931.00
				Flannagan, Jr., John H	0569	\$88,535.00
				Isaacson, Arline R	0573	\$42,259.00
				Johnson, Julia K	0568	\$97,888.00
				Sullivan, Edward P	0585	\$22,931.00
				Todd, Nora E	0736	\$1,308.00
				Weissinger, Susan L	1037	\$7,030.00
950488	New England Center for Children	\$24.00	0.01%	Choate, Hall & Stewart,	1045	\$15,600.00
				Kearney, Dennis J	0188	\$0.00
				McGee, Michelle R	0042	\$0.00

CATEGORY: 06

Education- institutions, services, programs

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990190	OPIS, a select Education Resource	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$12,000.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
950745	Parents Alliance for Catholic Education	\$0.00	0.00%	Hart, Mary Ann	0549	\$5,832.00
				L Perla, Stephen A	0631	\$1,970.00
				Reilly, Martin Associates,	0537	\$4,000.00
				Reilly, Martin T	0536	\$0.00
980055	Partnership for Better Schools	\$5,530.00	1.68%	Bernard, Lynda	0020	\$0.00
				Brennan, Jr., John A	0021	\$0.00
				Cassidy & Associates,	0023	\$80,000.00
				O'Brien, Daniel P	3054	\$0.00
950168	R.L. Polk & Company	\$0.00	0.00%	Boverini, Walter J	0466	\$0.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				Joyce & Joyce Counsellors at Law,	0045	\$10,000.00
				Joyce, Thomas M	0041	\$0.00
				McLean, Keith M	1035	\$0.00

Run Date:

3/2/00

Statistical Report of Lobbying Expenditures

Page 50

CATEGORY: 06

Education- institutions, services, programs

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990204	Robert F. Kennedy Children's Action Corps (RFKCAC)	\$0.00	0.00%	Delaney, John W	0273	\$0.00
				Hale & Dorr, LLP,	1155	\$7,680.00
950274	School Psychologist for Licensure & Legislative Action	\$0.00	0.00%	L Regina Villa Associates,	0551	\$10,500.00
950294	Technology Education Association of Mass.	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$7,200.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
				Riddell, Patricia	1105	\$0.00
950062	Tufts University Developement Corporation	\$650.00	0.20%	Bernard, Lynda	0020	\$0.00
				Brennan, Jr., John A	0021	\$0.00
				Cassidy & Associates,	0023	\$80,000.00
				O'Brien, Daniel P	3054	\$0.00
950063	Tufts University School of Veterinary Medicine	\$375.00	0.11%	Bernard, Lynda	0020	\$0.00
				Brennan, Jr., John A	0021	\$0.00
				Cassidy & Associates,	0023	\$70,000.00
				O'Brien, Daniel P	3054	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 06

Education- institutions, services, programs

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990021	University of Phoenix	\$6,450.00	1.96%	Smith, James E	0343	\$0.00
				Smith, Segal & Sowalsky,	1080	\$10,000.00
				Sparks, David M	1108	\$10,000.00
990194	Worcester Polytechnic Institute	\$0.00	0.00%	D'Amico, Gerard	0776	\$12,000.00
Category Total:		\$329,799.00	8.83%	Of All Categories	Total Salaries	\$1,551,413.00

Statistical Report of Lobbying Expenditures

Page 52

Run Date: 3/2/00

CATEGORY: 07

Environment- recycling, packaging, pollution

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990192	A.D. Makepeace	\$0.00	0.00%	Murphy, Jr, John E	0026	\$12,000.00
980124	Advanced Drainage Systems	\$0.00	0.00%	Barsom, Valerie	0991	\$18,000.00
990108	Assoc. for the Preservation of Cape Cod Inc., The	\$2,050.00	4.45%	Rohrbach, Susan H	0871	\$17,400.00
990118	Avon Products, Inc.	\$0.00	0.00%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$20,000.00
				Shanley, Vincent J	0024	\$0.00
950311	Berkshire Natural Resources Council, Inc.	\$0.00	0.00%	L Wislocki, George S	0144	\$0.00
980047	Bickford Marina, Inc.	\$0.00	0.00%	Fierro III, Benjamin	0151	\$0.00
				Lynch & Fierro, LLP, Counsellors at Law,	1020	\$0.00
				Lynch, Patricia A	0143	\$0.00
950253	Browning Ferris Industries	\$0.00	0.00%	Cotton, Mary Ann	1009	\$12,133.00
				Delaney & Associates Inc.,	0079	\$0.00
				Delaney, Mark J	0078	\$0.00
990071	Clean Water Action	\$0.00	0.00%	McNabb, Jr., John K	0448	\$646.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 07

Environment- recycling, packaging, pollution

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970007	Clivus Multrum, Inc.	\$0.00	0.00%	ADS Ventures, Inc., Pezzella, Paul M	0442 0094	\$21,000.00 \$0.00
990097	Creative Packaging and Paper, Inc.	\$0.00	0.00%	Brandon Associates, LLC, Cascio, Lauren E E Flanagan, Jr., Donald B Lynch, Anne M Riddell, Patricia	0084 0917 0085 0031 1105	\$45,000.00 \$0.00 \$0.00 \$0.00 \$0.00
960056	DDRC Gateway, LLC	\$481.00	1.04%	Cronin, M. Patricia McDermott, William P ML Strategies, LLC, Shapiro, David K Zuckerman, Jan M	0002 0301 0840 1114 0296	\$0.00 \$0.00 \$9,200.00 \$0.00 \$0.00
980046	E-Call, Inc.	\$0.00	0.00%	Reilly, Martin Associates, Reilly, Martin T	0537 0536	\$5,000.00 \$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 07

Environment- recycling, packaging, pollution

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970037	EIRCO Environmental LLC	\$0.00	0.00%	Boverini, Walter J	0466	\$0.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				Joyce & Joyce Counsellors at Law,	0045	\$20,000.00
				Joyce, Thomas M	0041	\$0.00
				McLean, Keith M	1035	\$0.00
950447	Environmental League of Mass.	\$1,049.00	2.28%	Gomes, James R	0239	\$6,800.00
				Goodman, Nancy E	1060	\$1,690.00
				Kapur, Namrita	0943	\$26,650.00
				Luckey, Amy J	0945	\$3,465.00
990057	Environmental Products Corp.(ENVIPCO)	\$1,731.00	3.76%	Bartley, Esq., John C	0003	\$20,000.00
950852	Environmental Systems Products, Inc	\$0.00	0.00%	Delaney & Associates Inc.,	0079	\$22,000.00
				Delaney, Mark J	0078	\$0.00
				Delaney, Scott J	0076	\$0.00
				Habib, William M	0615	\$0.00
				O'Koniewski, Robert F	1115	\$0.00
950261	Green Industry Alliance	\$0.00	0.00%	Fleming, F. Jeffrey	0080	\$0.00
				Shanley Fleming & Associates,	0333	\$24,000.00
				Shanley, Vincent J	0024	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 55

CATEGORY: 07

Environment- recycling, packaging, pollution

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990327	Handy House, Inc.	\$0.00	0.00%	Delaney & Associates Inc.,	0079	\$0.00
				Delaney, Mark J	0078	\$0.00
				Delaney, Scott J	0076	\$0.00
				Habib, William M	0615	\$0.00
				O'Koniewski, Robert F	1115	\$0.00
990015	Infiltrator Systems	\$0.00	0.00%	Beardsley, Daniel P	1079	\$0.00
990058	Integrated Waste Services Association	\$0.00	0.00%	Cronin, M. Patricia	0002	\$0.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$25,000.00
				Shapiro, David K	1114	\$0.00
				Zuckerman, Jan M	0296	\$0.00
950435	Mass. Assoc. of Conservation Commissions	\$20.00	0.04%	Zielinski, Sally A	0314	\$7,390.00
950396	Mass. Audubon Society	\$17,011.00	36.92%	Cary, Deborah D	0350	\$6,760.00
				Clarke, John J	0578	\$7,066.00
				Hardy, Christopher P	1091	\$2,789.00
				Hubley, Robie	0236	\$13,357.00
				Roddis, E. Heidi	0438	\$5,595.00
				Wagner, Louis J	0251	\$2,247.00
				Westropp, Marsha R	0381	\$11,212.00

Statistical Report of Lobbying Expenditures

CATEGORY: 07

Environment- recycling, packaging, pollution

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950230	Mass. Farm Bureau Federation	\$0.00	0.00%	Comstock, Pam	0192	\$3,633.00
950438	Mass. Nursery and Landscape Assoc.	\$1,756.00	3.81%	Gillet, Jr., Henry S	0166	\$9,000.00
960693	Mass. Sierra Club	\$0.00	0.00%	McCaffrey, James B	0389	\$1,750.00
950120	Mass. Water Pollution Control Assoc., Inc (M.W.P.C.A.)	\$0.00	0.00%	Ryan, William H	0033	\$4,000.00
990031	Millwood Associates	\$0.00	0.00%	Cronin, M. Patricia	0002	\$0.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$52,000.00
				Shapiro, David K	1114	\$0.00
				Zuckerman, Jan M	0296	\$0.00
950539	Monsanto	\$0.00	0.00%	Gillet, Jr., Henry S	0166	\$52,500.00
990086	Motiva Enterprises, LLC	\$0.00	0.00%	Hamilton, Deborah	1110	\$2,400.00
950075	National Paint & Coalings Association	\$640.00	1.39%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$30,000.00
				Shanley, Vincent J	0024	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 57

CATEGORY: 07

Environment- recycling, packaging, pollution

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950044	National Solid Waste Management Association	\$3,375.00	7.32%	Coyne, Jr. Esq. P.C., William F.	0019	\$35,000.00
				Coyne, Jr. Esq., William F	0016	\$0.00
				McCarthy, Patricia E	0018	\$0.00
950078	NELRAD	\$0.00	0.00%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$14,850.00
				Shanley, Vincent J	0024	\$0.00
990340	Oxygenated Fuels Association	\$2,000.00	4.34%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$7,500.00
				Shanley, Vincent J	0024	\$0.00
950150	PG & E Generating	\$12,568.00	27.27%	Haggerty, Jeffrey	0641	\$0.00
				Hickey Associates, Brian S	0030	\$120,000.00
				Loftus, Patrick J	1041	\$0.00
				O'Brien, Neil T	0893	\$0.00
990358	Silent Spring Institute	\$0.00	0.00%	Hall, Jackson C	0070	\$0.00
				Meredith and Hall, Inc.,	0071	\$0.00
				Meredith, Judith C	0069	\$0.00

Statistical Report of Lobbying Expenditures

Page 58

Run Date:

3/2/00

CATEGORY: 07

Environment-recycling, packaging, pollution

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970163	Soap and Detergent Association	\$0.00	0.00%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$23,750.00
				Shanley, Vincent J	0024	\$0.00
990202	Tire Recyclers, Inc.	\$0.00	0.00%	Dyer, Dennis M	0921	\$0.00
				Northeast Legislative Strategies,	1156	\$32,000.00
980082	TOMRA Massachusetts, LLC	\$0.00	0.00%	Glynn, Maureen	0050	\$0.00
				Murphy, Jr, John E	0026	\$31,000.00
950886	Trustees of Reservations	\$0.00	0.00%	Cole, Sarah A	0977	\$1,750.00
				Ward, Wesley T	0734	\$6,950.00
970130	U.S. Filler	\$0.00	0.00%	Murphy, Jr, John E	0026	\$6,500.00

Statistical Report of Lobbying Expenditures

CATEGORY: 07

Environment- recycling, packaging, pollution

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970051	U.S. Water, LLC	\$0.00	0.00%	Boverini, Walter J	0466	\$0.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				Joyce & Joyce Counsellors at Law,	0045	\$20,000.00
				Joyce, Thomas M	0041	\$0.00
				McLean, Keith M	1035	\$0.00
				Tobin Jr., John M	1024	\$0.00
990050	United Water Services	\$0.00	0.00%	ADS Ventures, Inc.,	0442	\$15,000.00
				Pezzella, Paul M	0094	\$0.00
990348	Waste Management Incorporated/Northeast Group	\$0.00	0.00%	Ravosa, Jr, Anthony W	0672	\$0.00
				Vince Group, The,	1148	\$12,500.00
950097	Waste Management, Inc	\$0.00	0.00%	Murphy, Jr, John E	0026	\$54,000.00
950098	Wheelabrator Technologies, Inc	\$3,400.00	7.38%	Glynn, Maureen	0050	\$0.00
				Murphy, Jr, John E	0026	\$18,000.00
Category Total:		\$46,081.00	1.23%	Of All Categories	Total Salaries	\$932,176.00

Statistical Report of Lobbying Expenditures

CATEGORY: 08

Food & Beverage- industry & services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970042	Aramark Correctional Services	\$0.00	0.00%	Minahan, Alfred A	0552	\$24,000.00
				Thurston, Jennifer	0704	\$0.00
990185	CA One Services, Inc.	\$777.00	6.49%	Karol Group, Inc., The,	0888	\$50,000.00
				Karol, Stephen J	0811	\$0.00
980140	Canteen Corporation	\$0.00	0.00%	Karol Group, Inc., The,	0888	\$10,000.00
				Karol, Stephen J	0811	\$0.00
960514	Cumberland Farms, Inc.	\$0.00	0.00%	Karol Group, Inc., The,	0888	\$5,000.00
				Karol, Stephen J	0811	\$0.00
				White Associates, Inc., Robert	0061	\$10,500.00
				White, Robert	9508	\$5,000.00
950067	Grocery Manufacturers of America	\$4,328.00	36.14%	Choate, Hall & Stewart,	1045	\$48,000.00
				Donovan, Paul T	0844	\$0.00
				Kearney, Dennis J	0188	\$0.00
				McGee, Michelle R	0042	\$0.00
960420	Mass. Assoc. of Redemption Centers	\$0.00	0.00%	McGlynn, Jr, John J	0107	\$0.00
950165	Mass. Food Association	\$74.00	0.62%	Barry, Robert	0478	\$25,000.00

CATEGORY: 08

Food & Beverage- industry & services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950022	Mass. Package Store Association	\$0.00	0.00%	Donoghue, Barrett & Singal, P.C.,	0005	\$50,000.00
				Donoghue, Roger	0004	\$0.00
				O'Donnell, Tara J	1000	\$0.00
950026	Mass. Restaurant Association	\$0.00	0.00%	L. Eid, Cynthia A	0353	\$41,500.00
950070	Mass. Soft Drink Association	\$3,456.00	28.86%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$70,000.00
				Shanley, Vincent J	0024	\$0.00
960456	McDonald's	\$81.00	0.68%	Donoghue, Barrett & Singal, P.C.,	0005	\$30,000.00
				Donoghue, Roger	0004	\$0.00
				O'Donnell, Tara J	1000	\$0.00
990345	New England Mobile Food Services Association, Inc.	\$0.00	0.00%	Delaney & Associates Inc.,	0079	\$15,000.00
				Delaney, Mark J	0078	\$0.00
				Delaney, Scott J	0076	\$0.00
				Habib, William M	0615	\$0.00
				O'Koniewski, Robert F	1115	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 08

Food & Beverage- industry & services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950059	Ocean Spray Cranberries, Inc	\$510.00	4.26%	Bernard, Lynda	0020	\$0.00
				Brennan, Jr., John A	0021	\$0.00
				Cassidy & Associates,	0023	\$84,000.00
				O'Brien, Daniel P	3054	\$0.00
950758	Pepsi Cola Company	\$0.00	0.00%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$9,798.00
				L Shanley, Vincent J	0024	\$0.00
950060	Philip Morris Management Corp. for Kraft Foods	\$0.00	0.00%	Bernard, Lynda	0020	\$0.00
				Brennan, Jr., John A	0021	\$0.00
				Cassidy & Associates,	0023	\$89,900.00
				O'Brien, Daniel P	3054	\$0.00
950068	Procter & Gamble	\$0.00	0.00%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$20,250.00
				Shanley, Vincent J	0024	\$0.00
950705	Stop & Shop Supermarket Company	\$2,750.00	22.96%	Chace-Marino, Elizabeth	0616	\$23,754.00

Statistical Report of Lobbying Expenditures

CATEGORY: 08

Food & Beverage- industry & services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950680	Veryfine Products, Inc	\$0.00	0.00%	Lindsey, William L	0570	\$0.00
950542	West Lynn Creamery, Inc	\$0.00	0.00%	Costello, Neal	0040	\$0.00
				Haggerty, Jeffrey	0641	\$0.00
				Hickey Associates, Brian S	0030	\$0.00
				Hickey, Brian S	0029	\$0.00
				Loftus, Patrick J	1041	\$0.00
				O'Brien, Neil T	0893	\$0.00
Category Total:		\$11,976.00	0.32%	Of All Categories	Total Salaries	\$612,318.00

Statistical Report of Lobbying Expenditures

Page 64

Run Date: 3/2/00

CATEGORY: 09

Government - agencies, associations, org's.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990356	Assoc. of Developmental Disabilities Prov.	\$0.00	0.00%	Cass, William F	0360	\$0.00
				Godin, Jason J	0744	\$0.00
				Goldblatt, Steven L	0597	\$0.00
				Suffolk Group, The LLC,	1100	\$1,000.00
990155	Boston Public Health Commission	\$0.00	0.00%	Traylor, W. George	0073	\$10,000.00
950577	Boston Water & Sewer Commission	\$2,150.00	1.37%	Hayes, Robert E	0482	\$0.00
				Mass. Bay Associates, Inc.,	0483	\$16,838.00
				Trienweiler, Garrett L	0696	\$0.00
980015	Bristol County Retirement Board	\$0.00	0.00%	Gregory & Associates,	0852	\$15,000.00
				McGrath, Raymond F	0102	\$0.00
990337	Copeland	\$0.00	0.00%	Condron, Brian M	1130	\$0.00
				Cronin, George F	0771	\$0.00
				Rasky/Baerlein Group,	0999	\$15,000.00
950641	County of Norfolk	\$0.00	0.00%	Holway & Associates,	0279	\$28,155.00
				Holway, David	0103	\$0.00

Statistical Report of Lobbying Expenditures

Page 65

Run Date: 3/2/00

CATEGORY: 09

Government - agencies, associations, org's.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990182	Essex County Correctional Facility & Sheriff's Dept.	\$0.00	0.00%	Andover Strategies,	0860	\$30,000.00
				Hutchinson, Cheryl A	0798	\$0.00
				Moffitt, John F	0801	\$0.00
970033	Essex County Retirement Board	\$224.00	0.14%	Choate, Hall & Stewart,	1045	\$82,029.00
				Donovan, Paul T	0844	\$0.00
				Kearney, Dennis J	0188	\$0.00
				McCarthy, Peter C	0305	\$0.00
				McGee, Michelle R	0042	\$0.00
990347	G-LINK Corporation	\$0.00	0.00%	Delaney & Associates Inc.,	0079	\$2,000.00
				Delaney, Mark J	0078	\$0.00
				Delaney, Scott J	0076	\$0.00
				Habib, William M	0615	\$0.00
				O'Koniewski, Robert F	1115	\$0.00
980078	Hingham Board of Retirement	\$0.00	0.00%	Hub Strategies,	0865	\$12,750.00
				Simonetti, Lisa M	0043	\$0.00
950713	Mass. Assoc. of Assessing Officers	\$0.00	0.00%	Holway & Associates,	0279	\$15,000.00
				Holway, David	0103	\$0.00
				McGrath, Raymond F	0102	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 09

Government - agencies, associations, org's.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950279	Mass. Assoc. of Contributory Retirement Systems	\$185.00	0.12%	Walsh, Esq., John Coleman	0082	\$32,500.00
950058	Mass. Bay Transportation Authority Retirement Board	\$75.00	0.05%	Bernard, Lynda	0020	\$0.00
				Brennan, Jr., John A	0021	\$0.00
				Cassidy & Associates,	0023	\$30,000.00
				O'Brien, Daniel P	3054	\$0.00
950740	Mass. City Clerks Association	\$0.00	0.00%	Roche, Stephen G	0067	\$0.00
				Victory Group, The,	0618	\$2,025.00
950959	Mass. Collectors and Treasurers Assoc.	\$0.00	0.00%	Roche, Stephen G	0067	\$0.00
				Victory Group, The,	0618	\$9,750.00
990008	Mass. Convention Center Authority	\$2,585.00	1.64%	Coyne, Jr. Esq. P.C., William F.	0019	\$75,000.00
				Coyne, Jr. Esq., William F	0016	\$0.00
				McCarthy, Patricia E	0018	\$0.00
960027	Mass. Health and Educational Facilities Authority	\$0.00	0.00%	Hayes, Robert E	0482	\$0.00
				Mass. Bay Associates, Inc.,	0483	\$34,125.00
				Trienweiler, Garrett L	0696	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 67

CATEGORY: 09

Government - agencies, associations, org's.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950174	Mass. Municipal Association	\$0.00	0.00%	Baier, David P	0128	\$57,612.00
				Beckwith, Geoffrey C	0452	\$18,210.00
				Harlshorn Sweeney, Heather L	0922	\$16,994.00
				Kezer III, Thatcher W	0605	\$17,893.00
				Lucas, Melinda J	0288	\$2,680.00
				Robertson, John	0130	\$30,281.00
950465	Mass. Municipal Auditors & Accountants Assoc.	\$0.00	0.00%	Tobin Jr., John M	1024	\$0.00
950281	Mass. Town Clerks Association	\$0.00	0.00%	Roche, Stephen G	0067	\$0.00
				Victory Group, The,	0618	\$11,050.00
950576	Mass. Water Resource Authority	\$0.00	0.00%	Hayes, Robert E	0482	\$0.00
				Mass. Bay Associates, Inc.,	0483	\$40,000.00
				Trierweiler, Garrett L	0696	\$0.00
980165	MassDevelopment	\$198.00	0.13%	Choate, Hall & Stewart,	1045	\$48,000.00
				Donovan, Paul T	0844	\$0.00
				Kearney, Dennis J	0188	\$0.00
				McGee, Michelle R	0042	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 09

Government - agencies, associations, org's.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980028	Middlesex County Retirement System	\$0.00	0.00%	Holway & Associates,	0279	\$34,860.00
				Holway, David	0103	\$0.00
990014	New Bedford, City of Massachusetts	\$1,609.00	1.02%	Harrington, James D	0205	\$0.00
				Karol Group, Inc., The,	0888	\$44,000.00
				Karol, Stephen J	0811	\$0.00
950123	New England Collectors Association	\$0.00	0.00%	L Ryan, William H	0033	\$16,000.00
950364	Retired State, County, Municipal Employees Assoc. of Mass.	\$149,995.00	95.42%	Duhamel, Shawn H	0224	\$60,000.00
				Hill, William J	0121	\$16,000.00
				Rehrey, William G	0120	\$60,000.00
				White, Ralph W	0123	\$36,000.00
990198	Swansea Water District	\$0.00	0.00%	Hayes, Robert E	0482	\$0.00
				Mass. Bay Associates, Inc.,	0483	\$11,500.00
				Trierweiler, Garrett L	0696	\$0.00
990150	Town of Williamstown, Massachusetts	\$175.00	0.11%	Karol Group, Inc., The,	0888	\$25,000.00
				Karol, Stephen J	0811	\$0.00
Category Total:		\$157,196.00	4.21%	Of All Categories	Total Salaries	\$974,207.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980052	ADCARE, Inc.	\$0.00	0.00%	Andover Strategies, Moffitt, John F	0860	\$60,000.00
990124	Allegiance Healthcare Corp.	\$0.00	0.00%	Ricca, Joseph A	0801	\$0.00
950012	Alzheimer's Assoc. of Eastern Mass., Inc.	\$639.00	0.18%	Thomson, Deborah H	0558	\$12,000.00
950316	American Academy of Pediatrics, Mass. Chapter	\$115.00	0.03%	Brennan, Jr., Edward J	0010	\$1,200.00
950154	American Cancer Society, New England Division	\$3,860.00	1.11%	Fresina, Lori J	0152	\$21,250.00
				Gianas, Christine	0684	\$8,550.00
				Minahan, Alfred A	1070	\$2,075.00
				Thurston, Jennifer	0552	\$18,000.00
950116	American College of Nurse Midwives - Region I, Chapters I & XIII	\$0.00	0.00%	L Regina Villa Associates,	0704	\$0.00
990077	American Diabetes Assoc.	\$0.00	0.00%	Cass, William F	0551	\$18,650.00
				Godin, Jason J	0360	\$0.00
				Goldblatt, Steven L	0744	\$0.00
				Suffolk Group, The LLC,	0597	\$0.00
980089	American Diabetes Association	\$0.00	0.00%	Brandon Associates, LLC,	1100	\$25,000.00
					0084	\$7,500.00

Statistical Report of Lobbying Expenditures

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970017	American Medical Response	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$0.00
				Cass, William F	0360	\$0.00
				Suffolk Group, The LLC,	1100	\$56,000.00
950584	American Physical Therapy Association of Massachusetts, Inc. (APT	\$0.00	0.00%	McGlynn, Jr, John J	0107	\$21,000.00
990138	American Society of Consultant Pharmacists- Mass. Chapter	\$0.00	0.00%	Keough, Katherine D	1033	\$0.00
				Lyons, Dennis G	0923	\$0.00
				Pharmaceutical Strategies, Inc.,	1133	\$8,400.00
990002	Armstrong Ambulance Service	\$0.00	0.00%	Cusack, John F	1064	\$36,000.00
990129	Becton Dickinson/Multistate Associates Inc.	\$0.00	0.00%	Glynn, Maureen	0050	\$0.00
				Murphy, Jr, John E	0026	\$5,000.00
950862	Boston Medical Center Corporation	\$0.00	0.00%	Chayet, Neil L	0032	\$13,500.00
950236	Boston Medical Center	\$0.00	0.00%	Traylor, W. George	0073	\$76,400.00
990228	Brigham and Women's Hospital/Partners Healthcare	\$0.00	0.00%	Smith, Dennis A	0335	\$30,000.00
950148	Brockton Hospital	\$0.00	0.00%	Smith, Dennis A	0335	\$84,000.00

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990342	Brockton Visiting Nurses Association	\$0.00	0.00%	Andover Strategies, Moffitt, John F	0860 0801	\$10,000.00 \$0.00
950621	Cambridge Public Health Commission, formerly Cambridge Hospital	\$0.00	0.00%	Traylor, W. George	0073	\$29,630.00
950794	Cambridge Public Health Commission	\$0.00	0.00%	Chayet, Neil L	0032	\$5,200.00
980117	Cape Cod Hospital	\$0.00	0.00%	Berlandi, Peter J Smith, Dennis A	0935 0335	\$10,000.00 \$36,000.00
950736	CareGroup	\$2,017.00	0.58%	Buckley, Leo F GPC/O'Neill & Associates, Heffernan, Mary Elizabeth Masterman, Beth Toomey, Margaret A	0157 0108 1175 1084 0315	\$79,850.00 \$17,700.00 \$0.00 \$0.00 \$6,144.00
990148	Carney Hospital	\$0.00	0.00%	Donoghue, Barrett & Singal, P.C., Donoghue, Roger Levine, Andrew S O'Donnell, Tara J	0005 0004 0732 1000	\$1,698.00 \$0.00 \$0.00 \$0.00
990211	Charter Behavioral Health Systems	\$0.00	0.00%	Chayet, Neil L	0032	\$8,500.00

Statistical Report of Lobbying Expenditures

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980049	Charter Behavioral Health Systems	\$0.00	0.00%	Cronin, M. Patricia	0002	\$0.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$40,000.00
				Shapiro, David K	1114	\$0.00
				Zuckerman, Jan M	0296	\$0.00
950506	Children's Hospital	\$0.00	0.00%	E Berlandi, Peter J	0935	\$15,000.00
				L Grant, Joseph M	0173	\$30,000.00
970097	Coalition for Natural Health	\$0.00	0.00%	Cunningham, Robert H	0574	\$11,500.00
990220	Codman Square Health Center	\$0.00	0.00%	Clapprood, Marjorie O	1163	\$2,475.00
990209	Control America	\$0.00	0.00%	Andover Strategies,	0860	\$2,000.00
				Costello, Susan L	0630	\$0.00
990341	Correctional Healthcare Solutions, Inc.	\$0.00	0.00%	Connolly Associates, Inc., James Michael	1106	\$4,166.00
				Connolly, James M	1104	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 73

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950505	Dana-Farber Cancer Institute	\$0.00	0.00%	Cronin, M. Patricia	0002	\$0.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$32,000.00
				Zuckerman, Jan M	0296	\$0.00
960778	Diocesan Health Facilities	\$0.00	0.00%	Commonwealth Strategy Group, LLC,	0942	\$42,500.00
				Peters, R. Norman	0462	\$0.00
970167	East Boston Neighborhood Health Center	\$0.00	0.00%	Smith, Dennis A	0335	\$18,000.00
950965	Elder Living Concepts, Inc.	\$0.00	0.00%	Andover Strategies,	0860	\$80,000.00
				Costello, Susan L	0630	\$0.00
				Moffitt, John F	0801	\$0.00
990030	Fallon Comm. Health Plan	\$0.00	0.00%	Spillane, John W	0132	\$40,000.00
960767	Fallon Community Health Plan	\$111.00	0.03%	Burke, Richard P	1017	\$5,072.00
				Oehlmann, Margaret L	1090	\$2,900.00
990153	Health Staff Group	\$0.00	0.00%	Donoghue, Barrett & Singal, P.C.,	0005	\$20,000.00
				Donoghue, Roger	0004	\$0.00
				O'Donnell, Tara J	1000	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950381	HLR Service Corporation	\$150.00	0.04%	Keough, Katherine D	1033	\$0.00
				Lyons, Dennis G	0923	\$0.00
				Pharmaceutical Strategies, Inc.,	1133	\$30,000.00
				Powers, Peter M	0234	\$22,500.00
950021	Home Health Care Assoc. of Mass., Inc.	\$1,503.00	0.43%	Cronin, M. Patricia	0002	\$0.00
				Deschenes, Julie A	0355	\$19,200.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$36,000.00
				Shapiro, David K	1114	\$0.00
				Zuckerman, Jan M	0296	\$0.00
950186	Hospice Federation of MA	\$0.00	0.00%	Governmental Strategies, Inc.,	0051	\$14,500.00
				Kelliher, Judith	0055	\$0.00
				Mulligan, Mary Ann	0052	\$0.00
				O'Reilly, Elaine	0053	\$0.00
				Walsh, Mary Ann	0412	\$0.00
950028	Institute of Dietetics in Massachusetts, Inc.	\$3,286.00	0.94%	Carabba, Pamela J	1138	\$4,162.00
				Donoghue, Barrett & Singal, P.C.,	0005	\$20,000.00
				Donoghue, Roger	0004	\$0.00
				Lyons, Elaine M	1152	\$1,623.00
				O'Donnell, Tara J	1000	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 75

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980105	Jenny Craig, c/o Multistate Associates, Inc.	\$0.00	0.00%	Glynn, Maureen	0050	\$1,000.00
				Murphy, Jr, John E	0026	\$7,000.00
980144	Jordan Health Systems, Inc.	\$0.00	0.00%	Donoghue, Barrett & Singal, P.C.,	0005	\$22,000.00
				Donoghue, Roger	0004	\$0.00
				O'Donnell, Tara J	1000	\$0.00
950949	Lahey Clinic Hospital, Inc.	\$0.00	0.00%	Ryan, William H	0033	\$27,500.00
950586	Lenscrafters	\$0.00	0.00%	Valas, Frank A	0498	\$55,000.00
990051	Life Care Centers of America	\$0.00	0.00%	Commonwealth Strategy Group, LLC,	0942	\$25,000.00
				Peters, R. Norman	0462	\$0.00
960043	Lowell General Hospital	\$0.00	0.00%	Cronin, M. Patricia	0002	\$0.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$5,510.00
				Shapiro, David K	1114	\$0.00
				Zuckerman, Jan M	0296	\$0.00
950144	Martha's Vineyard Hospital Foundation	\$0.00	0.00%	Smith, Dennis A	0335	\$24,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
960749	Mass. Assisted Living Facilities	\$0.00	0.00%	Meyer, Emily	0806	\$10,000.00
				White Associates, Inc., Robert	0061	\$15,000.00
				White, Robert	9508	\$0.00
950350	Mass. Assoc. for Mental Health	\$0.00	0.00%	O'Leary, Timothy F	1075	\$0.00
950161	Mass. Assoc. for Occupational Therapy	\$0.00	0.00%	Hub Strategies,	0865	\$7,500.00
				Simonetti, Lisa M	0043	\$0.00
950742	Mass. Assoc. of Ambulatory Surgery Centers	\$0.00	0.00%	L Wallace, Ronna B	0628	\$16,860.00
950535	Mass. Assoc. of Behavioral Health Systems, Inc	\$320.00	0.09%	Commonwealth Strategy Group, LLC,	0942	\$15,000.00
				Matteodo, David J	0423	\$7,500.00
				Peters, R. Norman	0462	\$0.00
950303	Mass. Assoc. of HMO's	\$10,375.00	2.98%	Carito, William A	0098	\$0.00
				Foley, Jr., Cornelius J	0386	\$117,035.00
				Hayes, Richard J	0099	\$0.00
				Hughes, Jr, Robert L	0515	\$2,000.00
				May, John E	0137	\$0.00
				Public Policy Systems, Inc.	0101	\$114,500.00
				Vandale, Marcy M	0095	\$54,114.00

Statistical Report of Lobbying Expenditures

Run Date:

3/2/00

Page 77

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950450	Mass. Assoc. of Nurse Anesthetists	\$0.00	0.00%	L Regina Villa Associates,	0551	\$4,000.00
960089	Mass. Assoc. of Physician Assistants	\$0.00	0.00%	Governmental Strategies, Inc., Kelliher, Judith Mulligan, Mary Ann O'Reilly, Elaine Walsh, Mary Ann	0051 0055 0052 0053 0412	\$22,000.00 \$0.00 \$0.00 \$0.00 \$0.00
970255	Mass. Behavioral Health Partnership	\$10,000.00	2.87%	Bartley, Esq., John C	0003	\$60,000.00
970005	Mass. Biomedical Institute	\$0.00	0.00%	ADS Ventures, Inc., Pezzella, Paul M	0442 0094	\$25,500.00 \$0.00
950089	Mass. Chiropractic Society, Inc	\$0.00	0.00%	Hurrell, James P	0025	\$60,000.00
990361	Mass. Coalition Of Nurse Practitioners	\$0.00	0.00%	Hart, Mary Ann Matyka, Carol Regina Villa Associates,	0549 0885 0551	\$0.00 \$0.00 \$4,000.00
950830	Mass. College of Emergency Physicians	\$0.00	0.00%	Donoghue, Barrett & Singal, P.C., Donoghue, Roger O'Donnell, Tara J	0005 0004 1000	\$30,000.00 \$0.00 \$0.00

Run Date:

3/2/00

Statistical Report of Lobbying Expenditures

Page 78

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950543	Mass. Dental Hygienists Association	\$0.00	0.00%	L McGlynn, Jr, John J	0107	\$10,295.00
950259	Mass. Dental Society	\$26,500.00	7.60%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$60,000.00
				Shanley, Vincent J	0024	\$0.00
950337	Mass. Extended Care Federation	\$0.00	0.00%	Blanks, Carolyn R	0682	\$10,700.00
				Commonwealth Strategy Group, LLC,	0942	\$30,000.00
				Connolly Associates, Inc., James Michael	1106	\$31,250.00
				Connolly, James M	1104	\$0.00
				Grant, Joseph M	0173	\$40,000.00
				Gregorio, Tara M	0971	\$10,000.00
				Lovett, Curtis L	1173	\$0.00
				Morse, Abraham E	0174	\$12,500.00
				Peters, R. Norman	0462	\$0.00
				Platt, Robert M	1172	\$0.00
				Plumb, W. Scott	0175	\$17,000.00
950960	Mass. General Hospital	\$0.00	0.00%	Durant M.D., Thomas S	0807	\$29,200.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 79

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950490	Mass. Hospital Association	\$130,431.00	37.42%	Barker, Thomas R	0543	\$4,399.00
				Gibbons, Robert E	0077	\$88,993.00
				Hayes, Robert E	0482	\$0.00
				Hollander, Ronald M	0266	\$8,118.00
				Kirle, Leslie E	0881	\$5,035.00
				Mass. Bay Associates, Inc.,	0483	\$35,000.00
				O'Donnell, Tara J	1000	\$17,321.00
				Sroczyński, Michael	1140	\$13,325.00
				Trienweiler, Garrett L	0696	\$0.00
970071	Mass. League of Community Health Centers and Neighborhood Healt	\$0.00	0.00%	Smith, Dennis A	0335	\$10,000.00
				Traylor, W. George	0073	\$6,000.00
950336	Mass. Medical Society	\$114,777.00	32.93%	L Alagero, Charles T	0339	\$34,008.00
				Grant, Joseph M	0173	\$75,000.00
				Robertson, Sara	0878	\$16,440.00
				Ryder, William J	0447	\$23,144.00
				Shestakofsky, Stephen	0875	\$7,701.00
				Wallace, Ronna B	0628	\$6,000.00
950427	Mass. Nurses Association	\$3,268.00	0.94%	Craven, Gloria A	0395	\$52,020.00
				Feldberg, Roslyn L	0303	\$6,796.00
				Ober, Stacey A	1013	\$41,091.00

Statistical Report of Lobbying Expenditures

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950816	Mass. Organization of Nurse Executives	\$0.00	0.00%	Governmental Strategies, Inc.,	0051	\$22,000.00
				Kelliher, Judith	0055	\$0.00
				Mulligan, Mary Ann	0052	\$0.00
				O'Reilly, Elaine	0053	\$0.00
				Walsh, Mary Ann	0412	\$0.00
950340	Mass. Orthopaedic Assoc.	\$0.00	0.00%	Schneiders, Paul A	0088	\$25,000.00
950429	Mass. Pharmacists Association	\$210.32	0.06%	Cinqueonce, Carmelo	1071	\$5,500.00
				Hayes, Robert E	0482	\$0.00
				Mass. Bay Associates, Inc.,	0483	\$30,000.00
				Trienweiler, Garrett L	0696	\$0.00
950260	Mass. Podiatric Medical Society	\$0.00	0.00%	Fleming, F. Jeffrey	0080	\$10,000.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$10,000.00
				Shanley, Vincent J	0024	\$0.00
950556	Mass. Psychiatric Society	\$1,465.00	0.42%	Hub Strategies,	0865	\$21,000.00
				Simonetti, Lisa M	0043	\$0.00
950645	Mass. Psychological Assoc.	\$1,700.00	0.49%	Orsino, Jeannette M	0542	\$27,543.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 81

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950315	Mass. Radiological Society, Inc.	\$159.00	0.05%	Brennan, Jr., Edward J	0152	\$10,000.00
990360	Mass. School Nurses Organization	\$0.00	0.00%	Hart, Mary Ann	0549	\$0.00
				Matyka, Carol	0885	\$0.00
				Regina Villa Associates,	0551	\$3,500.00
950329	Mass. Society for Medical Research	\$150.00	0.04%	Hayes, Robert E	0482	\$0.00
				Higgins-Cavalier, Debra L	0163	\$0.00
				Mass. Bay Associates, Inc.,	0483	\$14,025.00
				Trierweiler, Garrett L	0696	\$0.00
950314	Mass. Society of Anesthesiologists	\$66.00	0.02%	Brennan, Jr., Edward J	0152	\$25,000.00
950386	Mass. Society of Eye Physicians & Surgeons	\$0.00	0.00%	Corry Associates,	0745	\$30,000.00
950190	Mass. Society of Health-System Pharmacists (MSHP)	\$0.00	0.00%	Governmental Strategies, Inc.,	0051	\$13,628.00
				Mulligan, Mary Ann	0052	\$0.00
				O'Reilly, Elaine	0053	\$0.00
				Walsh, Mary Ann	0412	\$0.00

Run Date:

3/2/00

Statistical Report of Lobbying Expenditures

Page 82

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950928	Mass. Society of Naturopathic Physicians	\$0.00	0.00%	Hall, Jackson C	0070	\$0.00
				Meredith and Hall, Inc.,	0071	\$8,400.00
				Meredith, Judith C	0069	\$0.00
950109	Mass. Society of Optometrists	\$0.00	0.00%	Lawless, Richard T	0619	\$4,235.00
950606	Mass. Society of Oral and Maxillofacial Surgeons	\$0.00	0.00%	Hedstrom, Mark D	0927	\$0.00
				Hinckley Allen Policy Management,	0530	\$15,000.00
				Rafferty, Thomas S	0096	\$0.00
970059	Mass. Society of Perfusion	\$0.00	0.00%	Pezzella, Paul M	0094	\$10,000.00
970021	May Institute	\$0.00	0.00%	Andover Strategies,	0860	\$14,000.00
				Smith, Dennis A	0335	\$27,000.00
950458	MetroWest Medical Center	\$0.00	0.00%	Hedstrom, Mark D	0927	\$0.00
				Hinckley Allen Policy Management,	0530	\$30,000.00
				Rafferty, Thomas S	0096	\$0.00
990334	Milton Hospital	\$0.00	0.00%	Dhooze, Gerard	1170	\$0.00
				N.P.S.,	1171	\$4,000.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 83

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990038	Neo Gen Screening	\$0.00	0.00%	GPC/O'Neill & Associates,	0108	\$31,639.00
970094	New England Medical Center	\$450.00	0.13%	Bernard, Lynda	0020	\$0.00
				Brennan, Jr., John A	0021	\$0.00
				Cassidy & Associates,	0023	\$65,000.00
				O'Brien, Daniel P	3054	\$0.00
970122	Olympus Healthcare Group, Inc.	\$0.00	0.00%	Smith, Dennis A	0335	\$60,000.00
950872	Opticians Assoc. of Massachusetts	\$0.00	0.00%	Minahan, Alfred A	0552	\$1,000.00
				Thurston, Jennifer	0704	\$0.00
980006	Partners HealthCare System Inc.	\$0.00	0.00%	Colton, Deborah G	1005	\$4,700.00
				Connolly Associates, Inc., James Michael	1106	\$20,000.00
				Connolly, James M	1104	\$0.00
				Lockwood, Jeffrey W	0974	\$19,600.00
970102	Partners Healthcare System	\$13,373.00	3.84%	E Cronin, M. Patricia	0002	\$0.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$22,000.00
				Shapiro, David K	1114	\$0.00
				Zuckerman, Jan M	0296	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990137	PharMerica, Inc.	\$0.00	0.00%	Keough, Katherine D	1033	\$0.00
				Lyons, Dennis G	0923	\$0.00
				Pharmaceutical Strategies, Inc.,	1133	\$17,700.00
990123	Primary Care & Mental Health, Inc.	\$0.00	0.00%	Walsh, Esq., John Coleman	0082	\$11,500.00
950873	Professional Liability Foundation Ltd	\$6,196.00	1.78%	Kelly, Michael J	0439	\$2,720.00
950805	Quest Diagnostics, Inc.	\$0.00	0.00%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$4,000.00
				Shanley, Vincent J	0024	\$0.00
950010	Quincy Hospital	\$0.00	0.00%	Boston Strategies,	0912	\$12,025.00
				Tracy, Susan M	1147	\$0.00
970173	Regional Rehabilitation Assoc. Mangement Corp.	\$0.00	0.00%	Costello, Neal	0040	\$0.00
				Haggerty, Jeffrey	0641	\$0.00
				Hickey Associates, Brian S	0030	\$0.00
				Hickey, Brian S	0029	\$0.00
				Loftus, Patrick J	1041	\$0.00
				O'Brien, Neil T	0893	\$0.00

Statistical Report of Lobbying Expenditures

Run Date:

3/2/00

Page 85

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990010	Salem Hospital	\$0.00	0.00%	Harrington, Kevin B	0049	\$25,000.00
				Murphy, Jr, John E	0026	\$25,000.00
960611	Sapient Corporation	\$0.00	0.00%	Chayet, Neil L	0032	\$17,500.00
990350	Sargent & Associates	\$25.00	0.01%	Brandon Associates, LLC,	0084	\$2,000.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
990135	Sisters of Providence Health Systems	\$0.00	0.00%	Ferson, Scott	0161	\$0.00
				GPC/O'Neill & Associates,	0108	\$42,788.00
				McPhee, Shelly	0936	\$0.00
950424	South Shore Hospital	\$57.00	0.02%	Hayes, Robert E	0482	\$0.00
				Mass. Bay Associates, Inc.,	0483	\$39,000.00
				Pozniak, Richard A	0295	\$3,400.00
980118	Southcoast Health System	\$0.00	0.00%	Berlandi, Peter J	0935	\$10,000.00

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980092	Southcoast Hospitals Group, Inc.	\$0.00	0.00%	Donoghue, Barrett & Singal, P.C., Donoghue, Roger O'Donnell, Tara J	0005 0004 1000	\$36,000.00 \$0.00 \$0.00
990080	SunBridge Healthcare Corporation	\$0.00	0.00%	GPC/O'Neill & Associates, Masterman, Beth	0108 1084	\$54,692.00 \$0.00
980143	SunRise Healthcare Corporation	\$0.00	0.00%	Commonwealth Strategy Group, LLC, Peters, R. Norman	0942 0462	\$22,500.00 \$0.00
970201	Tenet Healthcare Corporation	\$16,964.00	4.87%	Ricca, Joseph A	0558	\$80,000.00
950821	UMass/Memorial Health Care	\$400.00	0.11%	Bernard, Lynda Brennan, Jr., John A Cassidy & Associates, O'Brien, Daniel P	0020 0021 0023 3054	\$0.00 \$0.00 \$65,000.00 \$0.00
950024	Valley Health Systems, Inc./Holyoke Hospital	\$0.00	0.00%	E Donoghue, Barrett & Singal, P.C., Donoghue, Roger O'Donnell, Tara J	0005 0004 1000	\$8,004.00 \$0.00 \$0.00
990227	Visiting Nurses Association of Boston	\$0.00	0.00%	Smith, Dennis A	0335	\$10,000.00

CATEGORY: 10

Hospitals, health care systems, medical orgs.

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970223	Westwood Pembroke Health System, L.P.	\$0.00	0.00%	Chayet, Neil L	0032	\$0.00
Category Total:		\$348,567.32	9.33%	Of All Categories	Total Salaries	\$3,927,755.00

Run Date:

3/2/00

Statistical Report of Lobbying Expenditures

Page 88

CATEGORY: 11

High Technology

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980132	3 Com Corp.	\$0.00	0.00%	Curran, Sean Q	0817	\$0.00
				GPC/O'Neill & Associates,	0108	\$53,440.00
				Holland, William E	0815	\$0.00
				O'Neill III, Thomas P	0110	\$0.00
				Waters, Laura A	1053	\$0.00
960416	Agilent Technologies	\$0.00	0.00%	Sweeney, Laurel	0883	\$1,486.00
970228	Alcatel/CGA Transport	\$0.00	0.00%	Andover Strategies,	0860	\$3,121.00
				Moffitt, John F	0801	\$0.00
990344	Alliance Consulting Group	\$0.00	0.00%	BayState Strategy & Consulting, LLC,	1107	\$15,000.00
				McCool, David	1040	\$0.00
990196	America Online, Inc.	\$0.00	0.00%	Curran, Sean Q	0817	\$0.00
				GPC/O'Neill & Associates,	0108	\$39,900.00
				Masterman, Beth	1084	\$0.00
				McPhee, Shelly	0936	\$0.00
990219	Cambridge Resource Group	\$0.00	0.00%	Andover Strategies,	0860	\$12,000.00
				Costello, Susan L	0630	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 89

CATEGORY: 11

High Technology

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990197	Cisco Systems, Inc.	\$0.00	0.00%	ADS Ventures, Inc., Pezzella, Paul M	0442 0094	\$10,500.00 \$0.00
970117	Cognos Corporation	\$0.00	0.00%	McDonough, Richard W	0081	\$41,750.00
950293	Comdisco Inc	\$338.00	1.85%	Brandon Associates, LLC, Brandon Associates, LLC, Flanagan, Jr., Donald B Lynch, Anne M Riddell, Patricia	0084 0084 0085 0031 1105	\$21,000.00 \$24,025.00 \$0.00 \$0.00 \$0.00
950025	Compaq Computer Corp.	\$0.00	0.00%	Donoghue, Barrett & Singal, P.C., Donoghue, Roger O'Donnell, Tara J	0005 0004 1000	\$55,000.00 \$0.00 \$0.00
950723	EDS	\$0.00	0.00%	Lyford, Lynn W	0760	\$781.00
950818	Electronic Retailing Systems International	\$0.00	0.00%	Barry, Robert Beacon Strategies,	0478 0720	\$0.00 \$12,500.00
990367	EMC Corporation	\$0.00	0.00%	ML Strategies, LLC, Shapiro, David K	0840 1114	\$20,000.00 \$0.00

Run Date:

3/2/00

Statistical Report of Lobbying Expenditures

Page 90

CATEGORY: 11

High Technology

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990349	GenuOne, Inc.	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$1,500.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
990024	Interactive Media Solutions	\$0.00	0.00%	Capital Associates Inc.,	0659	\$0.00
				O'Sullivan, Edward E	0063	\$0.00
950912	International Business Machines Corporation (IBM)	\$8,000.00	43.85%	Delaney, Paul G	0808	\$25,869.00
950323	KPMG Peat Marwick LLP	\$0.00	0.00%	Capital Associates Inc.,	0659	\$40,000.00
				O'Sullivan, Edward E	0063	\$0.00
950704	Lockheed Martin IMS Corp.	\$0.00	0.00%	Holway & Associates,	0279	\$6,000.00
				Holway, David	0103	\$0.00
960706	Lockheed Martin IMS Corporation	\$0.00	0.00%	Andover Strategies,	0860	\$60,000.00
				Moffitt, John F	0801	\$0.00

Statistical Report of Lobbying Expenditures

Run Date:

3/2/00

Page 91

CATEGORY: 11

High Technology

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950162	Mass. Biotechnology Council	\$137.00	0.75%	Cronin, M. Patricia	0002	\$0.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$66,000.00
				Shapiro, David K	1114	\$0.00
				Zuckerman, Jan M	0296	\$0.00
950530	Mass. High Technology Council, Inc.	\$7,173.00	39.32%	Anderson, Christopher R	0410	\$52,348.00
				Foley, Howard P	0411	\$77,887.00
950780	Mass. Software Council	\$0.00	0.00%	ADS Ventures, Inc.,	0442	\$5,000.00
				Holbein, Bruce E	0323	\$25,000.00
				Pezzella, Paul M	0094	\$0.00
990035	Mass. Technology Development Corp.	\$0.00	0.00%	Cronin, M. Patricia	0002	\$0.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$10,104.00
				Shapiro, David K	1114	\$0.00
				Zuckerman, Jan M	0296	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 11

High Technology

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970089	Mass. Technology Park Corporation	\$1,455.00	7.98%	Cronin, M. Patricia	0002	\$0.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$50,000.00
				Shapiro, David K	1114	\$0.00
				Zuckerman, Jan M	0296	\$0.00
960405	Media Drop In	\$0.00	0.00%	Ferson, Scott	0161	\$0.00
				GPC/O'Neill & Associates,	0108	\$4,092.00
990009	Microsoft Corporation	\$0.00	0.00%	Glynn, Maureen	0050	\$10,000.00
				Murphy, Jr, John E	0026	\$30,000.00
980098	Microwave Bypass Systems, Inc.	\$0.00	0.00%	McDonough, Richard W	0081	\$5,454.00
980131	Mitel	\$0.00	0.00%	GPC/O'Neill & Associates,	0108	\$32,876.00
				Holland, William E	0815	\$0.00
				O'Neill III, Thomas P	0110	\$0.00
				Waters, Laura A	1053	\$0.00
990039	NetTeks Technology Consultants, Inc.	\$0.00	0.00%	Curran, Sean Q	0817	\$0.00
				GPC/O'Neill & Associates,	0108	\$10,000.00
				Holland, William E	0815	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 11

High Technology

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980024	Network Six, Inc.	\$0.00	0.00%	Capital Associates Inc., O'Sullivan, Edward E	0659 0063	\$55,000.00 \$0.00
990217	Nortell Networks	\$1,000.00	5.48%	Cass, William F Godin, Jason J Goldblatt, Steven L Suffolk Group, The LLC,	0360 0744 0597 1100	\$0.00 \$0.00 \$0.00 \$9,000.00
990025	Oracle Higher ED	\$0.00	0.00%	Curran, Sean Q GPC/O'Neill & Associates, Holland, William E	0817 0108 0815	\$0.00 \$50,913.00 \$0.00
980083	Presidency Systems Inc.	\$0.00	0.00%	Cass, William F Godin, Jason J Goldblatt, Steven L New England Strategic Development Corp., Suffolk Group, The LLC, Tennant, Alexander T Wilson III, Grant H	0360 0744 0597 0270 1100 0791 1008	\$0.00 \$0.00 \$0.00 \$20,000.00 \$12,500.00 \$0.00 \$0.00

Statistical Report of Lobbying Expenditures

Page 94

Run Date: 3/2/00

CATEGORY: 11

High Technology

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950558	Raytheon Company	\$141.00	0.77%	Austin, Dennis G	0676	\$18,609.00
				Coyne, Jr. Esq. P.C., William F.	0019	\$139,000.00
				Coyne, Jr. Esq., William F	0016	\$0.00
				McCarthy, Patricia E	0018	\$0.00
990221	Research Conversion Corp.	\$0.00	0.00%	Kos, Richard A	1165	\$0.00
				Tallercio, Michael D	1164	\$0.00
990141	Research Data, Inc.	\$0.00	0.00%	Suffolk Group, The LLC,	1100	\$15,000.00
970054	Retro-Fit Technologies, Inc.	\$0.00	0.00%	Curran, Sean Q	0817	\$0.00
				GPC/O'Neill & Associates,	0108	\$64,113.00
				Holland, William E	0815	\$0.00
				Waters, Laura A	1053	\$0.00
960756	Siemens	\$0.00	0.00%	Harrington, Kevin B	0049	\$24,000.00
990042	Silicon Graphics	\$0.00	0.00%	Curran, Sean Q	0817	\$0.00
				GPC/O'Neill & Associates,	0108	\$10,000.00
				Holland, William E	0815	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 11

High Technology

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990115	Spectrum Computer Solutions	\$0.00	0.00%	Cass, William F	0360	\$0.00
				Godin, Jason J	0744	\$0.00
				Goldblatt, Steven L	0597	\$0.00
				Suffolk Group, The LLC,	1100	\$20,000.00
980133	Sun Microsystems	\$0.00	0.00%	Curran, Sean Q	0817	\$0.00
				GPC/O'Neill & Associates,	0108	\$53,605.00
				Holland, William E	0815	\$0.00
				Waters, Laura A	1053	\$0.00
950730	Unisys II Corporation	\$0.00	0.00%	Minahan, Alfred A	0552	\$33,000.00
				Thurston, Jennifer	0704	\$0.00
990199	VISAGE Technology	\$0.00	0.00%	Capital Associates Inc.,	0659	\$3,000.00
				O'Sullivan, Edward E	0063	\$0.00
970006	Wyman Gordon Company	\$0.00	0.00%	ADS Ventures, Inc.,	0442	\$1,000.00
990041	Xerox	\$0.00	0.00%	Curran, Sean Q	0817	\$0.00
				GPC/O'Neill & Associates,	0108	\$7,500.00
				Holland, William E	0815	\$0.00
Category Total:		\$18,244.00	0.49%	Of All Categories	Total Salaries	\$1,377,159.32

Statistical Report of Lobbying Expenditures

CATEGORY: 12

Human Services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950924	AARP	\$8,186.00	21.38%	Citron, Ellen S	0259	\$13,200.00
990142	ACORN	\$0.00	0.00%	Hall, Jackson C	0070	\$0.00
				Meredith and Hall, Inc.,	0071	\$2,000.00
				Meredith, Judith C	0069	\$0.00
950531	AIDS Action Committee	\$0.00	0.00%	Governmental Strategies, Inc.,	0051	\$42,000.00
				Kelliher, Judith	0055	\$0.00
				Mulligan, Mary Ann	0052	\$0.00
				O'Reilly, Elaine	0053	\$0.00
				Walsh, Mary Ann	0412	\$0.00
950197	Alliance for Young Families, The	\$817.00	2.13%	Carels, Margaret E	0842	\$6,250.00
				Lovelace, Susan G	0996	\$2,000.00
980037	American Civil Liberties Union of Mass.	\$600.00	1.57%	Lambert, Ann K	0287	\$30,900.00
950840	American Jewish Congress	\$14.00	0.04%	Segal, Marilyn J	0324	\$0.00
950663	ARC Massachusetts	\$367.00	0.96%	L Regina Villa Associates,	0551	\$30,000.00
				Sarkissian, Leo V	0210	\$13,050.00

Statistical Report of Lobbying Expenditures

CATEGORY: 12

Human Services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950194	Assoc. of Developmental Disabilities' Providers	\$618.00	1.61%	Governmental Strategies, Inc.,	0051	\$8,000.00
				Kelliher, Judith	0055	\$0.00
				Mulligan, Mary Ann	0052	\$0.00
				O'Reilly, Elaine	0053	\$0.00
				Walsh, Mary Ann	0412	\$0.00
950192	Associated Day Care Services of Metropolitan Boston	\$0.00	0.00%	Governmental Strategies, Inc.,	0051	\$20,000.00
				Kelliher, Judith	0055	\$0.00
				Mulligan, Mary Ann	0052	\$0.00
				O'Reilly, Elaine	0053	\$0.00
				Walsh, Mary Ann	0412	\$0.00
980136	Best Buddies International, Inc.	\$0.00	0.00%	Gregory & Associates,	0852	\$5,000.00
				Gregory, Christopher	0112	\$0.00
990092	Boston Health Care for the Homeless	\$0.00	0.00%	Regina Villa Associates,	0551	\$10,020.00
960033	Cambridge Economic Opportunity Council	\$0.00	0.00%	Governmental Strategies, Inc.,	0051	\$12,000.00
				Kelliher, Judith	0055	\$0.00
				Mulligan, Mary Ann	0052	\$0.00
				O'Reilly, Elaine	0053	\$0.00
				Walsh, Mary Ann	0412	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 12

Human Services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980070	Casa Esperanza	\$0.00	0.00%	Wallace, Ronna B	0628	\$8,000.00
960712	Children's League of Massachusetts, Inc	\$6.00	0.02%	Talkov, Barbara J	0492	\$735.00
950195	Citizen's Housing & Planning Association	\$0.00	0.00%	Governmental Strategies, Inc., Kelliher, Judith Mulligan, Mary Ann O'Reilly, Elaine Walsh, Mary Ann	0051 0055 0052 0053 0412	\$17,500.00 \$0.00 \$0.00 \$0.00 \$0.00
950199	Coalition of Massachusetts Regional Non-Profit Housing Agencies, In	\$112.00	0.29%	Governmental Strategies, Inc., Kelliher, Judith Mulligan, Mary Ann O'Reilly, Elaine Walsh, Mary Ann	0051 0055 0052 0053 0412	\$10,000.00 \$0.00 \$0.00 \$0.00 \$0.00
990047	Community Teamwork, Inc.	\$945.00	2.47%	Walsh, Esq., John Coleman	0082	\$9,000.00
990045	Delta Projects, Inc.	\$0.00	0.00%	Carito, William A Hayes, Richard J Public Policy Systems, Inc.	0098 0099 0101	\$0.00 \$0.00 \$20,000.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 99

CATEGORY: 12

Human Services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950361	Dever Association for the Retarded Inc.	\$0.00	0.00%	Gregory & Associates,	0852	\$0.00
				Gregory, Christopher	0112	\$0.00
888988	Disability Policy Consortium	\$0.00	0.00%	Regina Villa Associates,	0551	\$0.00
950885	Greater Boston Food Bank	\$0.00	0.00%	Costello, Neal	0040	\$0.00
				Haggerty, Jeffrey	0641	\$0.00
				L Hickey Associates, Brian S	0030	\$0.00
				Hickey, Brian S	0029	\$0.00
				Loftus, Patrick J	1041	\$0.00
				O'Brien, Neil T	0893	\$0.00
950020	Health Care for All	\$4,054.00	10.59%	Derby, Rebecca	0876	\$9,360.00
				Hall, Jackson C	0070	\$0.00
				Meredith and Hall, Inc.,	0071	\$12,000.00
				Meredith, Judith C	0069	\$0.00
950664	Infant Toddler Advocates, Inc.	\$0.00	0.00%	Governmental Strategies, Inc.,	0051	\$16,275.00
				Kelliher, Judith	0055	\$0.00
				Mulligan, Mary Ann	0052	\$0.00
				O'Reilly, Elaine	0053	\$0.00
				Walsh, Mary Ann	0412	\$0.00

Run Date:

3/2/00

Statistical Report of Lobbying Expenditures

Page 100

CATEGORY: 12

Human Services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
960083	Jane Doe Inc.	\$1,039.00	2.71%	Clapprood, Marjorie O	1163	\$1,875.00
				Scannell, Nancy L	0902	\$16,009.00
980148	Jane Doe, Inc. MA Against Sexual Assault & Domestic Violence(MC	\$0.00	0.00%	Brown, Stephanie A	1038	\$10,131.00
990059	Justice Resource Institute	\$0.00	0.00%	Connolly Associates, Inc., James Michael	1106	\$7,500.00
				Connolly, James M	1104	\$0.00
				Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$9,000.00
				Shanley Fleming & Associates,	0333	\$6,000.00
				Shanley, Vincent J	0024	\$0.00
950334	Mass. Aging Services Association	\$0.00	0.00%	Lanzikos, Paul J	0553	\$200.00
				Sherman, Elissa N	1097	\$385.00
950226	Mass. Assoc. for Marriage & Family Therapists	\$1,977.00	5.16%	Governmental Strategies, Inc.,	0051	\$17,500.00
				Kelliher, Judith	0055	\$0.00
				Mulligan, Mary Ann	0052	\$0.00
				O'Reilly, Elaine	0053	\$0.00
				Walsh, Mary Ann	0412	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 101

CATEGORY: 12

Human Services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950288	Mass. Assoc. of Adult Day Health	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$1,666.00
				Cass, William F	0360	\$0.00
				Godin, Jason J	0744	\$0.00
				Goldblatt, Steven L	0597	\$0.00
				Suffolk Group, The LLC,	1100	\$8,330.00
960115	Mass. Assoc. of Alcoholism & Drug Abuse Counselors	\$312.00	0.81%	L Regina Villa Associates,	0551	\$6,000.00
950188	Mass. Assoc. of Day Care Agencies	\$302.00	0.79%	Eddy, William J	0480	\$18,900.00
				Governmental Strategies, Inc.,	0051	\$20,000.00
				Kelliher, Judith	0055	\$0.00
				Mulligan, Mary Ann	0052	\$0.00
				O'Reilly, Elaine	0053	\$0.00
				Walsh, Mary Ann	0412	\$0.00
950533	Mass. Assoc. of Home Care Programs & Area Agencies on Aging	\$0.00	0.00%	Hall, Jackson C	0070	\$0.00
				Meredith and Hall, Inc.,	0071	\$20,000.00
				Meredith, Judith C	0069	\$0.00
				Norman, Albert N	0418	\$3,876.00
960057	Mass. Breast Cancer Coalition	\$66.00	0.17%	Hall, Jackson C	0070	\$0.00
				Meredith and Hall, Inc.,	0071	\$12,000.00
				Meredith, Judith C	0069	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 12

Human Services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950802	Mass. Coalition for the Homeless	\$0.00	0.00%	Governmental Strategies, Inc.,	0051	\$10,000.00
				Kelliher, Judith	0055	\$0.00
				Mulligan, Mary Ann	0052	\$0.00
				O'Reilly, Elaine	0053	\$0.00
				Walsh, Mary Ann	0412	\$0.00
960590	Mass. Community Action Program Directors Assoc. - (MASSCAP)	\$0.00	0.00%	Gillet, Jr., Henry S	0166	\$15,000.00
970041	Mass. Council for Home Care Aide Services, Inc.	\$0.00	0.00%	Governmental Strategies, Inc.,	0051	\$6,750.00
				Kelliher, Judith	0055	\$0.00
				Mulligan, Mary Ann	0052	\$0.00
				O'Reilly, Elaine	0053	\$0.00
				Walsh, Mary Ann	0412	\$0.00
950229	Mass. Council of Human Service Providers	\$0.00	0.00%	Cowden III, Robert E	0321	\$4,432.98
				Hub Strategies,	0865	\$14,300.00
				Ripple, Michael P	0009	\$556.75
				Simonetti, Lisa M	0043	\$0.00
				Weekes, Michael D	0979	\$1,335.58

Statistical Report of Lobbying Expenditures

CATEGORY: 12

Human Services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950189	Mass. Family Planning Association	\$0.00	0.00%	Governmental Strategies, Inc., Kelliher, Judith	0051	\$23,900.00
				Mulligan, Mary Ann	0055	\$0.00
				O'Reilly, Elaine	0052	\$0.00
				Walsh, Mary Ann	0053	\$0.00
					0412	\$0.00
950282	Mass. Independent Child Care Organization	\$0.00	0.00%	Eid, Cynthia A	0353	\$15,000.00
950278	Mass. Mental Health Counselors Association	\$0.00	0.00%	L Regina Villa Associates,	0551	\$16,295.00
950231	Mass. Rehabilitation Assoc.	\$0.00	0.00%	Hall, Jackson C	0070	\$0.00
				Meredith and Hall, Inc.,	0071	\$4,167.00
				Meredith, Judith C	0069	\$0.00
950529	Mass. Society for the Prevention of Cruelty to Children (MSPCC)	\$0.00	0.00%	Hobson, Deirdre M	0642	\$8,000.00
950665	Mass. Speech Language Hearing Assoc	\$0.00	0.00%	Fierro III, Benjamin	0151	\$0.00
				Lynch & Fierro, LLP, Counsellors at Law,	1020	\$18,000.00
				Lynch, Patricia A	0143	\$0.00
				L Regina Villa Associates,	0551	\$3,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 12

Human Services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990357	Maximus,	\$0.00	0.00%	Curran, Sean Q	0817	\$0.00
				GPC/O'Neill & Associates,	0108	\$4,387.00
				Holland, William E	0815	\$0.00
950308	Mental Health and Substance Abuse Corporation of Mass.	\$3,818.00	9.97%	Fierro III, Benjamin	0151	\$0.00
				Lynch & Fierro, LLP, Counsellors at Law,	1020	\$22,200.00
				Lynch, Patricia A	0143	\$0.00
950224	MHSACM Inc.	\$0.00	0.00%	Hall, Jackson C	0070	\$0.00
				Meredith and Hall, Inc.,	0071	\$12,000.00
				Meredith, Judith C	0069	\$0.00
950422	National Assoc. of Social Workers, Mass. Chapter	\$0.00	0.00%	Brill, Carol	0291	\$812.00
				Contreras, Magnolia A	1113	\$742.00
				Sherman, Richard C	0674	\$916.00
980147	New England Anti-Vivisection Society	\$1,653.00	4.32%	Brandon Associates, LLC,	0084	\$3,025.00
				Cass, William F	0360	\$0.00
				Godin, Jason J	0744	\$0.00
				Goldblatt, Steven L	0597	\$0.00
				Suffolk Group, The LLC,	1100	\$9,000.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 105

CATEGORY: 12

Human Services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980079	One to One-The Massachusetts Mentoring Partnership	\$0.00	0.00%	Costello, Neal	0040	\$0.00
				Haggerty, Jeffrey	0641	\$0.00
				Hickey Associates, Brian S	0030	\$0.00
				Hickey, Brian S	0029	\$0.00
				Lofus, Patrick J	1041	\$0.00
				O'Brien, Neil T	0893	\$0.00
980058	Parents United for Child Care	\$49.00	0.13%	Hall, Jackson C	0070	\$0.00
				Meredith and Hall, Inc.,	0071	\$9,000.00
				Meredith, Judith C	0069	\$0.00
950511	Planned Parenthood League of Massachusetts	\$1,239.00	3.24%	Anderson, Katrina A	1093	\$7,513.47
950661	Project ABLE	\$0.00	0.00%	L Regina Villa Associates,	0551	\$40,584.00
950662	Project Bread-The Walk for Hunger, Inc	\$0.00	0.00%	Hanig, Esther	0710	\$4,380.00
				L Regina Villa Associates,	0551	\$10,000.00
				Wepman, Noah E	1095	\$2,819.00
950232	Recording for the Blind & Dyslexic, Inc.	\$0.00	0.00%	Hall, Jackson C	0070	\$0.00
				Meredith and Hall, Inc.,	0071	\$10,000.00
				Meredith, Judith C	0069	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 12

Human Services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990101	Rogerson Communities	\$11,299.00	29.51%	Choate, Hall & Stewart,	1045	\$14,335.00
				Donovan, Paul T	0844	\$0.00
				McGee, Michelle R	0042	\$0.00
990212	Rosie's Place	\$0.00	0.00%	Governmental Strategies, Inc.,	0051	\$5,000.00
				O'Reilly, Elaine	0053	\$0.00
970073	South Middlesex Opportunity Council (SMOC)	\$68.00	0.18%	Roche, Stephen G	0067	\$0.00
				Victory Group, The,	0618	\$33,000.00
950715	Special Needs Adoption Network	\$0.00	0.00%	Governmental Strategies, Inc.,	0051	\$13,750.00
				Kelliher, Judith	0055	\$0.00
				Mulligan, Mary Ann	0052	\$0.00
				O'Reilly, Elaine	0053	\$0.00
				Walsh, Mary Ann	0412	\$0.00
990065	Tuckerman Coalition	\$0.00	0.00%	Hub Strategies,	0865	\$3,950.00
				Simonetti, Lisa M	0043	\$0.00
990104	United Way of Massachusetts Bay	\$0.00	0.00%	Hayward, Jeffery J	1112	\$26,608.00
				Renehan-Rouse, Judith	1123	\$8,748.00

CATEGORY: 12

Human Services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950360	Veterans Benefits Clearinghouse	\$0.00	0.00%	Gregory & Associates,	0852	\$6,900.00
				Gregory, Christopher	0112	\$0.00
950923	Vietnam Veterans Workshop	\$0.00	0.00%	McCarthy, Peter C	0305	\$36,000.00
950196	Vinfen Corporation	\$0.00	0.00%	Denterlein, Geraldine	0671	\$0.00
				GPC/O'Neill & Associates,	0108	\$11,533.00
				Masterman, Beth	1084	\$0.00
970111	Women's Educational and Industrial Union	\$748.00	1.95%	McGill, Janet	1087	\$1,390.00
				Russell, Laura H	1154	\$1,115.00
950819	Work Inc	\$0.00	0.00%	White Associates, Inc., Robert	0061	\$18,000.00
				White, Robert	9508	\$0.00
980112	YMCA's of Massachusetts	\$0.00	0.00%	Tobin, Evelyn M	1018	\$10,205.00
Category Total:		\$38,289.00	1.02%	Of All Categories	Total Salaries	\$942,965.00

Statistical Report of Lobbying Expenditures

CATEGORY: 13

Insurance- medical, dental, mental health

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970241	AEGON USA, Inc.	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$43,050.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
				Riddell, Patricia	1105	\$0.00
950242	Alliance of American Insurers	\$6,684.00	5.26%	O'Brien, Francis C	0357	\$28,679.00
				Rodophele, Robert P	0072	\$30,000.00
960105	Arbella Insurance Group	\$0.00	0.00%	Mara, Francis G	0499	\$36,000.00
980031	Axa Reinsurance, S.A.	\$0.00	0.00%	Rice, Peter S	0422	\$0.00
950179	Blue Cross Blue Shield of Massachusetts	\$431.00	0.34%	Conway, Michael J	0187	\$14,000.00
				Curley, John J	1042	\$17,000.00
				Curry, Michael	1142	\$500.00
				Finnegan & Underwood,	0600	\$39,600.00
				Finnegan, David I	0027	\$0.00
				Harrington, Kevin B	0049	\$30,000.00
				Moran, Paul J	0194	\$24,000.00
				Underwood, Richard J	0028	\$0.00
				White Associates, Inc., Robert	0061	\$50,000.00
				White, Robert	9508	\$0.00

CATEGORY: 13

Insurance- medical, dental, mental health

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980050	Custom Benefits Group	\$0.00	0.00%	McCollum, Michael W	0982	\$0.00
950339	Delta Dental Plan of Massachusetts	\$0.00	0.00%	Cremin, Thomas E	0087	\$33,000.00
950804	Eastern Dentists Insurance Co.	\$0.00	0.00%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$12,000.00
				Shanley, Vincent J	0024	\$0.00
980086	Fortis Benefits Insurance Company	\$0.00	0.00%	Cass, William F	0360	\$0.00
				Godin, Jason J	0744	\$0.00
				Goldblatt, Steven L	0597	\$0.00
				Suffolk Group, The LLC,	1100	\$4,000.00
990026	Fortis Health	\$0.00	0.00%	Cory Associates,	0745	\$0.00
				Cory, Jr., Martin G	0277	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 13

Insurance- medical, dental, mental health

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950016	Golden Rule Insurance Company	\$0.00	0.00%	Cronin, M. Patricia	0002	\$0.00
				Cunningham, Robert H	0574	\$24,000.00
				Embrey, Brent C	0948	\$2,167.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$24,000.00
				Shapiro, David K	1114	\$0.00
970065	Hannover Ruckversicherungs-Aktiengesellschaft	\$0.00	0.00%	Zuckerman, Jan M	0296	\$0.00
				Rice, Peter S	0422	\$10,000.00
990136	Hartford Life Insurance	\$4,500.00	3.54%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$16,250.00
				Shanley, Vincent J	0024	\$0.00
950030	Harvard Pilgrim Health Care (HPHC)	\$60,185.00	47.36%	Bartley, Esq., John C	0003	\$72,000.00
				Pellegrini, Esq., Lora M	0518	\$25,000.00

Statistical Report of Lobbying Expenditures

Run Date:

3/2/00

Page 111

CATEGORY: 13

Insurance- medical, dental, mental health

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950289	Health Insurance Assoc. of America	\$10,000.00	7.87%	Brandon Associates, LLC,	0084	\$52,000.00
				Cascio, Lauren E	0917	\$26,000.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
				Riddell, Patricia	1105	\$0.00
				Ryan, Joy M	1027	\$8,000.00
990013	Insurers' Recovery Group, Inc.	\$0.00	0.00%	Andover Strategies,	0860	\$5,000.00
				Costello, Susan L	0630	\$0.00
960106	Mass. Medical Malpractice Reinsurance Plan	\$0.00	0.00%	McDonald, Brian J	0471	\$10,000.00
				White Associates, Inc., Robert	0061	\$10,000.00
				White, Robert	9508	\$0.00
950766	Mutual of Omaha Insurance Co.	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$25.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
				Riddell, Patricia	1105	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 13

Insurance- medical, dental, mental health

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980080	Physicians Life Insurance Co.	\$0.00	0.00%	Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
				Mass. Regulatory Services, LLC,	1006	\$4,250.00
				Riddell, Patricia	1105	\$0.00
970230	Premier Insurance Company	\$2,040.00	1.61%	Fierro III, Benjamin	0151	\$0.00
				Lynch & Fierro, LLP, Counsellors at Law,	1020	\$45,000.00
				Lynch, Patricia A	0143	\$0.00
960461	ProMutual Group Inc.	\$0.00	0.00%	Finnegan & Underwood,	0600	\$17,188.00
				Finnegan, David I	0027	\$0.00
				Underwood, Richard J	0028	\$0.00
				White Associates, Inc., Robert	0061	\$36,000.00
				White, Robert	9508	\$0.00
950212	Prudential Insurance Co.	\$8,494.00	6.68%	Dillon, Luke A	0413	\$20,000.00
950538	Reinsurance Association of America c/o Multistate Associates, Inc	\$0.00	0.00%	Fierro III, Benjamin	0151	\$0.00
				Lynch & Fierro, LLP, Counsellors at Law,	1020	\$20,000.00
				Lynch, Patricia A	0143	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 113

CATEGORY: 13

Insurance- medical, dental, mental health

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950233	Safety Insurance Group	\$0.00	0.00%	Rice, Peter S	0422	\$50,000.00
970070	St. Paul Reinsurance Company, Ltd.	\$0.00	0.00%	Rice, Peter S	0422	\$10,000.00
970067	Terra Nova Insurance Company, Ltd.	\$0.00	0.00%	Rice, Peter S	0422	\$10,000.00
950587	Trust Insurance Group	\$0.00	0.00%	Burke Strategies, Burke, John P McDonald, Brian J Ryan, William E	0533 0532 0471 0520	\$30,000.00 \$0.00 \$17,500.00 \$7,500.00
980155	Trustmark Insurance Co.	\$0.00	0.00%	Brandon Associates, LLC, Cascio, Lauren E Flanagan, Jr., Donald B Lynch, Anne M Riddell, Patricia	0084 0917 0085 0031 1105	\$18,050.00 \$0.00 \$0.00 \$0.00 \$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 13

Insurance- medical, dental, mental health

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
960079	Tufts Associated Health Plans	\$27,023.00	21.26%	Baerlein, Joseph T	0066	\$0.00
				Condron, Brian M	1130	\$0.00
				Cronin, George F	0771	\$0.00
				Erwin, John G	0953	\$5,000.00
				Long, II, Raymond G	0065	\$0.00
				Rasky/Baerlein Group,	0999	\$36,000.00
				Rosen, Julie A	0649	\$5,000.00
				Szoke, Jennifer	1094	\$0.00
				Zaroulis, Alexandra	1129	\$0.00
980013	UniCare	\$4,127.00	3.25%	Donoghue, Barrett & Singal, P.C.,	0005	\$36,000.00
				Donoghue, Roger	0004	\$0.00
				O'Donnell, Tara J	1000	\$0.00
970068	Unionamerica Insurance Company, Ltd.	\$0.00	0.00%	Rice, Peter S	0422	\$10,000.00
970239	United Healthcare Insurance Company AARP Operations	\$0.00	0.00%	Dillon, Luke A	0413	\$27,914.00
970030	World Insurance Company	\$3,603.00	2.84%	Brandon Associates, LLC,	0084	\$58.00
				Cass, William F	0360	\$0.00
				Godin, Jason J	0744	\$0.00
				Goldblatt, Steven L	0597	\$0.00
				Suffolk Group, The LLC,	1100	\$50,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 13

Insurance- medical, dental, mental health

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
Category Total:					Total Salaries	\$1,083,978.00
		\$127,087.00	3.40%	Of All Categories		

Statistical Report of Lobbying Expenditures

CATEGORY: 14

Labor Unions/PAC's

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950444	AFSCME, Council 93	\$0.00	0.00%	Stefanini, Charles A	0582	\$54,214.00
				Wright, Peter P	0399	\$72,974.00
970237	American Federation of Television & Radio Artists	\$0.00	0.00%	Adams, Ashley P	0950	\$1,390.00
950710	Boston Carmen's Union, Local 589 ATU	\$0.00	0.00%	Guiney, Richard J	0604	\$45,866.00
950305	Boston Firefighters Local 718	\$0.00	0.00%	Curran, Lawrence R	0841	\$1,500.00
				L MacDonald, Stephen F	0233	\$1,500.00
960697	Boston Police Detectives' Society	\$50.00	0.57%	Muse, Michael J	0469	\$15,000.00
950496	Brotherhood of Maintenance of Way Employees	\$357.00	4.07%	Teague, James	0231	\$1,305.00
950495	Brotherhood of Utility Workers of New England, Inc.	\$0.00	0.00%	Smith, George N	1088	\$0.00
950218	I.U.O.E. Local 98, AFL-CIO	\$0.00	0.00%	Courtney, Karen G	0056	\$0.00
				K. Courtney & Associates, Inc.,	0057	\$7,500.00
				Snow, James F	0058	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 117

CATEGORY: 14

Labor Unions/PAC's

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950220	I.U.O.E. Local 4, AFL-CIO	\$0.00	0.00%	Courtney, Karen G	0056	\$0.00
				K. Courtney & Associates, Inc.,	0057	\$7,500.00
				Snow, James F	0058	\$0.00
960177	International Brotherhood of Electrical Workers, Local #103	\$0.00	0.00%	Curran, Sean Q	0817	\$0.00
				Gori, Peter	1151	\$0.00
				GPC/O'Neill & Associates,	0108	\$37,217.00
				Holland, William E	0815	\$0.00
				O'Neill III, Thomas P	0110	\$0.00
				Waters, Laura A	1053	\$0.00
950570	Local 254, SEIU	\$5,000.00	57.01%	Muse, Michael J	0469	\$38,000.00
950509	Mass. AFL-CIO	\$0.00	0.00%	Marlin, Richard I	0449	\$61,616.00
990091	Mass. Alliance of Utility Workers	\$0.00	0.00%	Courtney, Karen G	0056	\$0.00
				Foley, Martin V	0059	\$0.00
				K. Courtney & Associates, Inc.,	0057	\$20,000.00
				Snow, James F	0058	\$0.00
950653	Mass. Building Trades Council, AFL-CIO	\$1,513.00	17.25%	Callahan, Jr, Francis X	0416	\$53,040.00

Statistical Report of Lobbying Expenditures

CATEGORY: 14

Labor Unions/PAC's

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950682	Mass. Coalition of Police	\$0.00	0.00%	Courtney, Karen G	0056	\$0.00
				Foley, Martin V	0059	\$0.00
				K. Courtney & Associates, Inc.,	0057	\$25,000.00
				Snow, James F	0058	\$0.00
950904	Mass. Correction Officers Federated Union	\$189.00	2.16%	Flanagan, Jack F	0762	\$1,224.00
950217	Mass. Laborers' District Council	\$0.00	0.00%	Courtney, Karen G	0056	\$0.00
				Foley, Martin V	0059	\$0.00
				Hammond, Toby L	0837	\$24,500.00
				K. Courtney & Associates, Inc.,	0057	\$19,500.00
				Snow, James F	0058	\$0.00
950348	N.A.G.E.	\$1,120.00	12.77%	E Holway, David	0103	\$60,000.00
				L McGrath, Raymond F	0102	\$69,000.00
950624	New England Farm Workers Council	\$0.00	0.00%	L Burke Strategies,	0533	\$20,000.00
				Burke, John P	0532	\$0.00

CATEGORY: 14

Labor Unions/PAC's

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980009	Pipefitters & Refrigeration Mechanics, Local 537 AFL-CIO	\$0.00	0.00%	Courtney, Karen G	0056	\$0.00
				Foley, Martin V	0059	\$0.00
				K. Courtney & Associates, Inc.,	0057	\$14,219.00
				Snow, James F	0058	\$0.00
950827	Political Action Committee for Employees for the Massport Authority	\$0.00	0.00%	McGlynn, Jr, John J	0107	\$7,500.00
950442	SEIU, Local 509	\$541.00	6.17%	King, Sean C	0409	\$44,669.00
950222	Sheetmetal International Association, Local #17	\$0.00	0.00%	Courtney, Karen G	0056	\$0.00
				Foley, Martin V	0059	\$0.00
				K. Courtney & Associates, Inc.,	0057	\$4,500.00
				Snow, James F	0058	\$0.00
950922	Teamsters Local Union 25 - D.R.I.V.E.	\$0.00	0.00%	Brady, Colleen	0857	\$0.00
970168	United Steelworkers of America (U.S.W.A. LU9358)	\$0.00	0.00%	Blythe-Shaw, Donna	0919	\$1,000.00
Category Total:		\$8,770.00	0.23% Of All Categories	Total Salaries		\$717,369.00

Statistical Report of Lobbying Expenditures

Page 120

Run Date: 3/2/00

CATEGORY: 15

Legal organizations & services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950691	Boston Bar Association	\$7,823.00	27.01%	Davies, Leslie	1169	\$10,833.00
				L Romer, Sara	0587	\$44,726.00
				Stumpf, Matthew S	1134	\$14,000.00
				Waters, Laura A	1053	\$8,314.00
950798	Citizens for Juvenile Justice	\$0.00	0.00%	Gately, John F	1026	\$225.00
				Mara, Francis G	0499	\$2,000.00
980096	Commonwealth Mediation and Conciliation, Inc	\$0.00	0.00%	Finnegan, Stephen J	0284	\$20,000.00
990121	Condon, O'Meara, McGinty & Donnelly LLP	\$0.00	0.00%	GPC/O'Neill & Associates,	0108	\$10,000.00
				Masterman, Beth	1084	\$0.00
				O'Neill III, Thomas P	0110	\$0.00
980014	Criminal Justice Policy Coalition/ACLU-Mass.	\$58.00	0.20%	Saloom, Stephen T	0981	\$2,575.00
950322	DeHart and Darr Associates, Inc.	\$0.00	0.00%	Doherty, Edward M	0154	\$8,115.00
950426	Disability Law Center	\$925.00	3.19%	Cebula, Raymond A	0228	\$2,640.00
				Sindelar, Tim	1103	\$1,479.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 121

CATEGORY: 15

Legal organizations & services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950225	Greater Boston Legal Services	\$0.00	0.00%	Halas, Monica	0693	\$8,000.00
				Hall, Jackson C	0070	\$0.00
				Meredith and Hall, Inc.,	0071	\$71,000.00
				Meredith, Judith C	0069	\$0.00
				Paulson, Diane F	0299	\$1,800.00
950027	Mass. Academy of Trial Attorneys	\$16,327.00	56.37%	Calamare, Andrew J	0036	\$0.00
				Costello, Neal	0040	\$0.00
				Fisher, Martin W	0035	\$0.00
				Haggerty, Jeffrey	0641	\$0.00
				Hickey Associates, Brian S	0030	\$40,000.00
				Hickey, Brian S	0029	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Loftus, Patrick J	1041	\$0.00
				Morris, James T	0850	\$0.00
				O'Brien, Neil T	0893	\$0.00
				Quinn & Morris,	0039	\$20,000.00
				Quinn, Robert H	0034	\$0.00
950312	Mass. Bar Association	\$3,831.00	13.23%	Smith, Edward J	0089	\$0.00
				Healy, Martin W	0150	\$66,182.00
				Iannacchino, Lee A	0959	\$27,130.00

Statistical Report of Lobbying Expenditures

CATEGORY: 15

Legal organizations & services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950227	Mass. Correctional Legal Services	\$0.00	0.00%	Barkow, Barry	0165	\$3,000.00
				Costanza, Peter	0983	\$6,100.00
				Goldstein, Amy R	0969	\$3,600.00
				Hall, Jackson C	0070	\$0.00
				Meredith and Hall, Inc.,	0071	\$11,000.00
				Meredith, Judith C	0069	\$0.00
950290	Mass. Court Reporters Assoc.	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$4,675.00
				Cass, William F	0360	\$0.00
				Godin, Jason J	0744	\$0.00
				Goldblatt, Steven L	0597	\$0.00
				Long, Kevin F	0972	\$1,506.00
				Suffolk Group, The LLC,	1100	\$13,500.00
950547	Mass. Judges Conference	\$0.00	0.00%	McDonough, Joseph B	0484	\$9,000.00
950037	Mass. Law Reform Institute	\$0.00	0.00%	Baker, Patricia J	0454	\$8,348.00
				Cronin, Neil F	0504	\$6,695.00
				Hall, Jackson C	0070	\$2,500.00
				Meredith and Hall, Inc.,	0071	\$5,000.00
				Meredith, Judith C	0069	\$5,722.00
				Monsell, Margaret E	1073	\$11,350.00
				Winsor, Ernest	0011	\$3,215.00

CATEGORY: 15

Legal organizations & services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950191	Mass. Legal Assistance Corp.	\$0.00	0.00%	Governmental Strategies, Inc., Kelliher, Judith	0051	\$20,400.00
				Mulligan, Mary Ann	0055	\$0.00
				O'Reilly, Elaine	0052	\$0.00
				Walsh, Mary Ann	0053	\$0.00
					0412	\$0.00
990029	Mass. State Prosecutors Association	\$0.00	0.00%	Hedstrom, Mark D	0927	\$0.00
				Hinckley Allen Policy Management, Rafferty, Thomas S	0530	\$9,000.00
					0096	\$0.00
950876	Private Counsel, Inc. (PCI)	\$0.00	0.00%	Boverini, Walter J	0466	\$0.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				Joyce & Joyce Counsellors at Law, Joyce, Thomas M	0045	\$10,000.00
				McLean, Keith M	0041	\$0.00
					1035	\$0.00
980125	Shafner Keating & Cuffe	\$0.00	0.00%	Ryan, William H	0033	\$10,800.00
950352	Social Law Library	\$0.00	0.00%	Dever, Jr, Edward J	0106	\$17,500.00

Statistical Report of Lobbying Expenditures

CATEGORY: 15

Legal organizations & services

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990203	Thornton & Naumes LLP	\$0.00	0.00%	ADS Ventures, Inc.,	0442	\$11,500.00
				Atkins, Chester G	0441	\$0.00
950887	West Group,	\$0.00	0.00%	Corry Associates,	0745	\$6,000.00
970075	West Group	\$0.00	0.00%	Cronin, M. Patricia	0002	\$0.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$15,000.00
				Shapiro, David K	1114	\$0.00
				Zuckerman, Jan M	0296	\$0.00
Category Total:		\$28,964.00	0.78%	Of All Categories	Total Salaries	\$567,506.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 125

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950629	A D S Ventures, Inc.	\$16,599.00	0.93%	Atkins, Chester G	0441	\$37,500.00
				Chang, Katherine R	1159	\$4,800.00
				Pezzella, Paul M	0094	\$143,000.00
970008	Aleixo Law Offices, P.C.	\$19,525.00	1.09%	Aleixo, Jr., Theodore J	0176	\$0.00
970016	Andover Strategies	\$30,941.00	1.73%	Costello, Susan L	0630	\$83,500.00
				Hutchinson, Cheryl A	0798	\$37,500.00
				Moffitt, John F	0801	\$415,000.00
990207	Bachrach & Co.	\$0.00	0.00%	Pezzella, Paul M	0094	\$3,750.00
980150	BayState Strategy & Consulting, LLC	\$0.00	0.00%	McCool, David	1040	\$24,800.00
950800	Beacon Strategies	\$0.00	0.00%	Barry, Robert	0478	\$67,500.00
				Burke, John P	0532	\$30,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950615	Boston Strategies	\$0.00	0.00%			
				Brandon Associates, LLC,	0084	\$0.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Hall, Jackson C	0070	\$0.00
				Lynch, Anne M	0031	\$0.00
				Meredith and Hall, Inc.,	0071	\$12,000.00
				Meredith, Judith C	0069	\$0.00
				Riddell, Patricia	1105	\$0.00
				Tracy, Susan M	1147	\$1,000.00
950286	Brandon Associates, LLC	\$97,375.00	5.45%			
				Cascio, Lauren E	0917	\$40,923.00
				Cass, William F	0360	\$6,242.00
				Flanagan, Jr., Donald B	0085	\$108,000.00
				Godin, Jason J	0744	\$5,040.00
				Lynch, Anne M	0031	\$30,450.00
				Riddell, Patricia	1105	\$12,212.00
950623	Burke Strategies	\$1,899.00	0.11%			
				Burke, John P	0532	\$114,501.00
990006	CANAM Consultants	\$0.00	0.00%			
				Grant, Joseph M	0173	\$13,000.00
				Kelly, Thomas F	1077	\$24,000.00
950782	Capital Associates, Inc	\$5,820.00	0.33%			
				O'Sullivan, Edward E	0063	\$65,500.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 127

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970197	Carney Legal Group, P.A.	\$3,726.00	0.21%	Carney, Peter H	0930	\$12,000.00
950052	Cassidy & Associates, Inc	\$102,600.00	5.74%	Bernard, Lynda	0020	\$70,000.00
				Brennan, Jr., John A	0021	\$140,000.00
				O'Brien, Daniel P	3054	\$70,000.00
980163	Choale, Hall & Stewart	\$42,111.00	2.36%	Donovan, Paul T	0844	\$65,185.00
				Kearney, Dennis J	0188	\$99,435.00
				McCarthy, Peter C	0305	\$24,000.00
				McGee, Michelle R	0042	\$3,728.00
990163	Columbia Capital Corp.	\$13,257.00	0.74%	Wilson III, Grant H	1008	\$8,584.00
980110	Commonwealth Group, The	\$0.00	0.00%	Cushing, Christopher T	1168	\$25,000.00
				Greeley, Christopher J	1016	\$37,000.00
970225	Commonwealth Strategy Group, LLC	\$0.00	0.00%	Peters, R. Norman	0462	\$6,000.00
990067	Connolly, James Michael Associates	\$79,807.00	4.47%	Connolly, James M	1104	\$185,192.00
				Lovett, Curtis L	1173	\$0.00
				Platt, Robert M	1172	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950890	Corry Associates	\$375.00	0.02%	Corry, Jr., Martin G	0277	\$135,000.00
				Lynch, Daniel L	0924	\$10,000.00
				Valas, Frank A	0498	\$101,000.00
950038	Coyne, William F. Jr., Esq. P.C.	\$33,908.00	1.90%	Coyne, Jr. Esq., William F	0016	\$120,000.00
				McCarthy, Patricia E	0018	\$50,000.00
950246	Delaney & Associates Inc.	\$95,662.00	5.35%	Delaney, Mark J	0078	\$101,506.00
				Delaney, Scott J	0076	\$40,238.00
				Habib, William M	0615	\$62,000.00
				O'Koniewski, Robert F	1115	\$15,250.00
				Pezzella, Paul M	0094	\$9,000.00
990011	Delco Associates, LTD	\$0.00	0.00%	Delano, Bradley K	1078	\$0.00
990033	Dever Jr., Edward J.	\$0.00	0.00%	McCarthy, Peter C	0305	\$7,500.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 129

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950017	Donoghue, Barrett & Singal, P.C.	\$124,067.00	6.94%	Donoghue, Roger	0004	\$200,000.00
				Flaherty, Charles F	1127	\$15,000.00
				Holbein, Bruce E	0323	\$0.00
				Keough, Katherine D	1033	\$0.00
				Levine, Andrew S	0732	\$10,000.00
				Lyons, Dennis G	0923	\$0.00
				O'Donnell, Tara J	1000	\$70,000.00
				Pharmaceutical Strategies, Inc.,	1133	\$18,495.00
				Walsh, Michael P	0306	\$10,000.00
950540	E.S.C. Services, Inc	\$0.00	0.00%	McGlynn, Jr, John J	0107	\$4,000.00
950389	Essential Strategies, Inc	\$19,525.00	1.09%	Aleixo, Jr., Theodore J	0176	\$95,750.00
960600	Finnegan & Underwood	\$0.00	0.00%	Finnegan, David I	0027	\$208,394.00
				Underwood, Richard J	0028	\$173,394.00
990134	GBG Strategies	\$600.00	0.03%	Goodrich, Leo T	1131	\$15,000.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950185	Governmental Strategies	\$21,344.00	1.19%	Kelliher, Judith	0055	\$73,369.00
				Mulligan, Mary Ann	0052	\$52,979.00
				O'Reilly, Elaine	0053	\$130,070.00
				Walsh, Mary Ann	0412	\$50,915.00
950353	GPC/O'Neill & Associates	\$226,273.00	12.66%	Curran, Sean Q	0817	\$33,460.00
				Denterlein, Geraldine	0671	\$18,941.00
				Ferson, Scott	0161	\$24,328.00
				Gori, Peter	1151	\$3,520.00
				Holland, William E	0815	\$59,040.00
				E Masterman, Beth	1084	\$19,825.00
				McPhee, Shelly	0936	\$9,212.00
				O'Neill III, Thomas P	0110	\$80,300.00
				Waters, Laura A	1053	\$8,235.00
970027	Gregory & Associates	\$0.00	0.00%	Gregory, Christopher	0112	\$22,400.00
				McGrath, Raymond F	0102	\$15,000.00
990191	Hale & Dorr, LLP	\$9,222.00	0.52%	Delaney, John W	0273	\$15,958.00
990214	HAP International	\$367.00	0.02%	Pence, Herbert A	1157	\$1,000.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 131

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950104	Hickey Associates, Brian S.	\$68,435.00	3.83%	Costello, Neal	0040	\$217,026.00
				Haggerty, Jeffrey	0641	\$120,250.00
				Hickey, Brian S	0029	\$225,000.00
				Loftus, Patrick J	1041	\$12,165.00
				O'Brien, Neil T	0893	\$116,662.00
950431	Hinckley Allen Policy Management	\$0.00	0.00%	Hedstrom, Mark D	0927	\$2,000.00
				Kelly, Michael J	0439	\$0.00
				Rafferty, Thomas S	0096	\$69,000.00
950359	Holway & Associates	\$0.00	0.00%	Holway, David	0103	\$95,000.00
				L McGrath, Raymond F	0102	\$18,300.00
970063	Hub Strategies	\$3,500.00	0.20%	Simonetti, Lisa M	0043	\$65,500.00
950077	Issues Management Group	\$100,267.00	5.61%	Murphy, Jr, John E	0026	\$12,000.00
950152	Joyce & Joyce Counsellors at Law	\$53,900.00	3.02%	Boverini, Walter J	0466	\$10,000.00
				Consalvo, Michelle	0877	\$40,000.00
				Cox, John F	0419	\$20,000.00
				Joyce, Thomas M	0041	\$150,000.00
				McLean, Keith M	1035	\$25,000.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 132

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950215	K. Courtney and Associates, Inc.	\$0.00	0.00%	Alexander, Jill A	0489	\$0.00
				Courtney, Karen G	0056	\$55,315.00
				Foley, Martin V	0059	\$41,109.00
				Snow, James F	0058	\$17,920.00
970888	Karol Group, Inc., The	\$31,077.00	1.74%	Harrington, James D	0205	\$20,000.00
				Karol, Stephen J	0811	\$250,000.00
970009	Keegan, Werlin & Pabian, LLP	\$214.00	0.01%	Bonsall, Jon N	0046	\$7,422.00
				Habib, John K	1022	\$949.00
980100	Lynch & Fierro LLP, Counsellors at Law	\$5,397.00	0.30%	Fierro III, Benjamin	0151	\$76,600.00
				Lynch, Patricia A	0143	\$76,600.00
980141	Lynch Sanborn Group, Inc.	\$0.00	0.00%	Lynch, Anne M	0031	\$4,404.00
950694	Malloy, William F. & Associates	\$7,659.00	0.43%	Malloy, Jr., William F	0276	\$36,000.00
990099	Malloy/Delaney Group	\$13,618.00	0.76%	Delaney, William A	0075	\$78,000.00
				Malloy, Jr., William F	0276	\$107,520.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 133

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950546	Mass. Bay Associates, Inc.	\$37,836.00	2.12%	Hayes, Robert E	0482	\$120,000.00
				Trierweiler, Garrett L	0696	\$45,000.00
950930	Mass. Regulatory Services	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$234,440.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
				Riddell, Patricia	1105	\$0.00
950223	Meredith and Hall, Inc.	\$26,900.00	1.51%	Hall, Jackson C	0070	\$65,175.00
				Meredith, Judith C	0069	\$81,617.00
950835	Minahan, Alfred A.	\$0.00	0.00%	Thurston, Jennifer	0704	\$7,000.00
950009	ML Strategies, LLC	\$276,342.00	15.46%	Cronin, M. Patricia	0002	\$75,000.00
				McDermott, William P	0301	\$95,000.00
				Ryan, Robert J	0611	\$30,000.00
				Shapiro, David K	1114	\$40,000.00
				Tocco, Stephen P	0869	\$11,000.00
				Zuckerman, Jan M	0296	\$46,500.00
990055	MMD Strategic Services, Inc.	\$0.00	0.00%	Dwyer, Margaret M	1069	\$20,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950917	Murphy, John E. Jr.	\$27,715.00	1.55%	Glynn, Maureen	0050	\$60,000.00
990351	National Consulting, Inc.	\$0.00	0.00%	Lovett, Curtis L	1173	\$0.00
				Platt, Robert M	1172	\$0.00
960477	New England Strategic Development Corp.	\$33,000.00	1.85%	Mercuri, Kevin A	1153	\$4,000.00
				Reilly, Martin Associates,	0537	\$6,000.00
				Ryan, William H	0033	\$0.00
				Tennant, Alexander T	0791	\$245,500.00
				Wilson III, Grant H	1008	\$70,000.00
990201	Northeast Legislative Strategies	\$0.00	0.00%	Dyer, Dennis M	0921	\$8,000.00
990333	NPS	\$0.00	0.00%	Dhooge, Gerard	1170	\$8,000.00
990143	Orrick, Herrington & Sutcliffe, LLP	\$0.00	0.00%	Wolk, Neil T	1135	\$88.00
980130	Pharmaceutical Strategies	\$200.00	0.01%	Keough, Katherine D	1033	\$40,195.00
				Lyons, Dennis G	0923	\$58,400.00
950549	Project Developement Consulting Group	\$0.00	0.00%	McGlynn, Jr, John J	0107	\$4,500.00

Statistical Report of Lobbying Expenditures

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950347	Public Policy Systems, Inc	\$0.00	0.00%	Carito, William A	0098	\$40,000.00
				Hayes, Richard J	0099	\$40,000.00
950127	Quinn & Morris	\$27,906.00	1.56%	Calamare, Andrew J	0036	\$136,752.00
				Fisher, Martin W	0035	\$91,168.00
				Huntington, Patrick J	0037	\$102,564.00
				Morris, James T	0850	\$79,772.00
				Quinn, Robert H	0034	\$159,544.00
970250	Rasky/Baerlein Group	\$0.00	0.00%	Baerlein, Joseph T	0066	\$48,786.00
				Condron, Brian M	1130	\$32,998.00
				Cronin, George F	0771	\$48,786.00
				Long, Il, Raymond G	0065	\$40,418.00
				Szoke, Jennifer	1094	\$32,998.00
				White Associates, Inc., Robert	0061	\$30,000.00
				Zaroulis, Alexandra	1129	\$16,261.00
950658	Regina Villa Associates	\$6,133.00	0.34%	Hart, Mary Ann	0549	\$83,464.00
				L Maloney, Mary Lou	0550	\$28,592.00
				L Matyka, Carol	0885	\$20,364.00
950636	Reilly, Martin Associates	\$0.00	0.00%	Reilly, Martin T	0536	\$59,500.00

Statistical Report of Lobbying Expenditures

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
960500	Shanley Fleming and Associates	\$17,500.00	0.98%	Fleming, F. Jeffrey	0080	\$80,000.00
				Ollari, Maria	0496	\$50,000.00
				Shanley, Vincent J	0024	\$80,000.00
970062	Sheehy & Associates, Attorneys at Law	\$12,240.00	0.68%	Sheehy, Shawn K	0133	\$36,460.00
990020	Smith, Segal & Sowasky	\$3,900.00	0.22%	Smith, James E	0343	\$15,500.00
				Tibbetts, David A	1150	\$4,000.00
990100	Suffolk Group, LLC The	\$36,786.00	2.06%	Cass, William F	0360	\$78,000.00
				Godin, Jason J	0744	\$50,000.00
				Goldblatt, Steven L	0597	\$50,000.00
970099	Vanderbeek & Associates, Debra J.	\$324.00	0.02%	Vanderbeek, Debra J	0124	\$2,606.00
960113	Victory Group, The	\$8,753.00	0.49%	Feaster, Jr., Joseph D	0843	\$8,485.00
				Roche, Stephen G	0067	\$57,500.00
990169	Vince Group, Inc.	\$4,272.00	0.24%	Ravosa, Jr, Anthony W	0672	\$8,912.00
950369	White Associates, Inc., Robert	\$38,238.00	2.14%	White, Robert	9508	\$75,000.00

Statistical Report of Lobbying Expenditures

Run Date:

3/2/00

Page 137

CATEGORY: 16

Lobbying Organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
Category Total:		\$1,787,115.00	47.84%	Of All Categories	Total Salaries	\$9,307,245.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 138

CATEGORY: 17

Insurance- auto, home, life, other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990125	American Council of Life Ins.	\$0.00	0.00%	Costello, Neal	0040	\$0.00
				Haggerty, Jeffrey	0641	\$0.00
				Hickey Associates, Brian S	0030	\$40,000.00
				Hickey, Brian S	0029	\$0.00
				Lofus, Patrick J	1041	\$0.00
				O'Brien, Neil T	0893	\$0.00
950412	American Council of Life Insurers	\$2,141.00	1.46%	Bartholomew, Michael J	0686	\$37,000.00
960081	American Family Life Assurance Co. of New York	\$287.00	0.20%	Rice, Peter S	0422	\$83,541.00
950264	American Insurance Association	\$22,750.00	15.48%	Bump, Suzanne M	0208	\$34,000.00
				Fleming, F. Jeffrey	0080	\$0.00
				Harrington, James T	0189	\$40,000.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$30,000.00
				Shanley, Vincent J	0024	\$0.00
950437	Arbella Mutual Insurance Company	\$0.00	0.00%	White Associates, Inc., Robert	0061	\$75,000.00
				White, Robert	9508	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 139

CATEGORY: 17

Insurance- auto, home, life, other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950103	Automobile Insurers Bureau of Mass.	\$0.00	0.00%	Finnegan & Underwood,	0600	\$60,000.00
				Finnegan, David I	0027	\$0.00
				Johnston, Daniel J	0396	\$0.00
				Meyer, Michael B	0435	\$14,940.00
				Sloman, E. Michael	0436	\$20,880.00
				Underwood, Richard J	0028	\$0.00
950287	Banker's Life and Casualty Company	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$27,714.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
				Riddell, Patricia	1105	\$0.00
990328	Bankers Life and Casualty Insurance Co.	\$0.00	0.00%	Cass, William F	0360	\$0.00
				Godin, Jason J	0744	\$0.00
				Goldblatt, Steven L	0597	\$0.00
				Suffolk Group, The LLC,	1100	\$4,000.00
980061	Canada Life Assurance Co., The	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$60,025.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
				Riddell, Patricia	1105	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 17

Insurance- auto, home, life, other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950100	Commerce Insurance Company	\$0.00	0.00%	Finnegan & Underwood,	0600	\$60,000.00
				Finnegan, David I	0027	\$0.00
				Spillane, John W	0132	\$25,000.00
				Underwood, Richard J	0028	\$0.00
990076	Conseco Services, LLC	\$0.00	0.00%	Cass, William F	0360	\$0.00
				Godin, Jason J	0744	\$0.00
				Goldblatt, Steven L	0597	\$0.00
				Suffolk Group, The LLC,	1100	\$22,000.00
950102	Domestic Automobile Insurers of Mass., Inc. (DAIM)	\$2,681.00	1.82%	Cremin, Thomas E	0087	\$80,000.00
				Finnegan & Underwood,	0600	\$60,000.00
				Finnegan, David I	0027	\$0.00
				Underwood, Richard J	0028	\$0.00
970149	Electric Insurance Company	\$0.00	0.00%	Murphy, Jr, John E	0026	\$30,000.00
990063	Federal Kemper Life Assurance Co.	\$0.00	0.00%	Minahan, Alfred A	0552	\$5,348.00
				Thurston, Jennifer	0704	\$0.00
950425	First Allmerica Financial Life Insurance Company	\$125.00	0.09%	Cahill, William J	1057	\$1,640.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 141

CATEGORY: 17

Insurance- auto, home, life, other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990090	Hartford Ins. Co., The	\$29,070.00	19.78%	Cass, William F	0360	\$0.00
				Godin, Jason J	0744	\$0.00
				Goldblatt, Steven L	0597	\$0.00
				Suffolk Group, The LLC,	1100	\$41,641.00
980012	Homesteaders Life Company	\$0.00	0.00%	Delaney & Associates Inc.,	0079	\$1,000.00
				Delaney, Mark J	0078	\$0.00
				Delaney, Scott J	0076	\$0.00
				Habib, William M	0615	\$0.00
				O'Koniewski, Robert F	1115	\$0.00
950410	Independent Property-Casualty Insurers of Mass., Inc.	\$4,223.00	2.87%	Donahue, Jr, Edward J	0180	\$40,000.00
				Ovrut, Barnett D	1032	\$20,000.00
950393	Insurers for Auto Reform in Mass. (INFORM)	\$24,461.00	16.64%	Aleixo Law Offices, P.C.,	0177	\$37,500.00
				Aleixo, Jr., Theodore J	0176	\$0.00
970113	John Alden Life Insurance Co.	\$0.00	0.00%	Corry Associates,	0745	\$0.00
				Corry, Jr., Martin G	0277	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 17

Insurance- auto, home, life, other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950141	John Hancock Life Insurance Co.	\$303.00	0.21%	Calamare, Andrew J	0036	\$0.00
				Dwyer, Margaret M	1069	\$0.00
				Erickson, Jenny A	0669	\$3,129.00
				Fisher, Martin W	0035	\$0.00
				Gallagher, Mary K	0958	\$4,359.00
				Huntington, Patrick J	0037	\$0.00
				Koczela, Christopher S	0406	\$7,247.00
				MMD Strategic Services, Inc.,	1089	\$20,000.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$66,450.00
950073	Liberty Mutual Insurance Co.	\$2,735.00	1.86%	Quinn, Robert H	0034	\$0.00
				Fleming, F. Jeffrey	0080	\$0.00
				Murphy, John P	0126	\$36,900.00
				Ollari, Maria	0496	\$35,000.00
				Shanley Fleming & Associates,	0333	\$45,000.00
				Shanley, Vincent J	0024	\$0.00
950453	Life Insurance Association of Mass., Inc.	\$32,904.00	22.39%	Carroll, William F	0352	\$78,000.00
				Dillon, Luke A	0413	\$90,000.00
				Rothberg, Elizabeth C	0245	\$46,970.00
				Shuckra, David W	1054	\$34,464.00

CATEGORY: 17

Insurance- auto, home, life, other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990140	Liquor Liability Joint Underwriting Assoc, The	\$0.00	0.00%	GBG Strategies,	1144	\$7,000.00
				Goodrich, Leo T	1131	\$0.00
				White Associates, Inc., Robert	0061	\$17,500.00
990184	Managed Benefit Systems, Inc.	\$0.00	0.00%	Cremin, Thomas E	0087	\$50,000.00
950032	Manulife Financial	\$4,967.00	3.38%	Donahue, Jr, Edward J	0180	\$30,000.00
950457	Mass. Assoc. of Insurance Agents	\$0.00	0.00%	Foley, Jr., Daniel J	0361	\$54,750.00
				Mancini, Francis A	0516	\$45,000.00
950292	Mass. Assoc. of Life Underwriters	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$54,400.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
				Riddell, Patricia	1105	\$0.00
990366	Mass. Assoc. of Public Insurance Adjusters, Inc.	\$0.00	0.00%	McGlynn, Jr, John J	0107	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 17

Insurance- auto, home, life, other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970034	Mass. Credit Union Share Insurance Corp.	\$10,400.00	7.08%	Choate, Hall & Stewart,	1045	\$72,000.00
				Donovan, Paul T	0844	\$0.00
				Kearney, Dennis J	0188	\$0.00
				McGee, Michelle R	0042	\$0.00
950351	Mass. Mutual Life Insurance, Co.	\$156.00	0.11%	Abbott, John L	0261	\$5,700.00
				Dever, Jr, Edward J	0106	\$99,000.00
				Donoghue, Barrett & Singal, P.C.,	0005	\$65,000.00
				Donoghue, Roger	0004	\$0.00
				Fisher, William B	0267	\$2,145.00
				O'Donnell, Tara J	1000	\$0.00
950432	Mass. Property Insurance Underwriting Assoc.	\$0.00	0.00%	Golenbeski, John K	0309	\$0.00
				Pappas, James H	0311	\$0.00
				L Tommasino, Robert C	0310	\$0.00
950176	Metropolitan Property and Casualty Insurance Company	\$0.00	0.00%	Robertson, Peter T	0563	\$0.00
950853	National Assoc. of Independent Insurers	\$0.00	0.00%	McDonald, Brian J	0471	\$3,500.00
				Robertson, Peter T	0563	\$3,000.00
980081	National Fraternal Congress of America	\$0.00	0.00%	Cremin, Thomas E	0087	\$18,000.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 145

CATEGORY: 17

Insurance- auto, home, life, other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950413	New England Financial -- A Met Life Affiliate	\$5,759.00	3.92%	Redmond, Gregory M	1014	\$53,900.00
950931	New York Life Insurance Co	\$0.00	0.00%	Dillon, Luke A	0413	\$4,725.00
950254	Paul Revere Life Insurance Company	\$0.00	0.00%	Spillane, John W	0132	\$23,000.00
950297	Paul Revere Variable Annuity Ins. Co.	\$0.00	0.00%	Spillane, John W	0132	\$5,000.00
950313	Plymouth Rock Assurance Corporation	\$4,000.00	2.72%	Brennan, Jr., Edward J	0152	\$20,000.00
950169	Savings Bank Life Insurance Co.	\$0.00	0.00%	Boverini, Walter J	0466	\$0.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				Joyce & Joyce Counsellors at Law,	0045	\$40,000.00
				Joyce, Thomas M	0041	\$0.00
				Malloy, Jr., William F	0276	\$0.00
				Malloy/Delaney Group,	1099	\$17,500.00
				McLean, Keith M	1035	\$0.00
950441	Sheppard, Riley, Coughlin	\$0.00	0.00%	Andover Strategies,	0860	\$60,000.00
				Moffitt, John F	0801	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 17

Insurance- auto, home, life, other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950563	TIAA/CREF	\$0.00	0.00%	Delaney, John W	0273	\$0.00
				Hale & Dorr, LLP,	1155	\$7,500.00
950667	Variable Annuity Life Insurance Company	\$0.00	0.00%	Minahan, Alfred A	0552	\$37,000.00
				Thurston, Jennifer	0704	\$0.00
950101	Workers' Compensation Rating & Inspection Bureau of Mass.	\$0.00	0.00%	Finnegan & Underwood,	0600	\$60,000.00
				Finnegan, David I	0027	\$0.00
				Keefe, Ellen F	1085	\$11,200.00
				Leichter, Joshua W	0956	\$4,455.00
				Lewis, Scott P	0453	\$16,288.50
				Meagher, Paul F	0425	\$6,000.00
				Stewart, Roy	0253	\$2,600.00
				Underwood, Richard J	0028	\$0.00
Category Total:				\$146,962.00	3.93% Of All Categories	Total Salaries \$2,444,702.60

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 147

CATEGORY: 18

Energy- petroleum, hydro, nuclear, oil

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970166	ALLEnergy Marketing Company, LLC	\$839.00	14.54%	Choate, Hall & Stewart,	1045	\$60,000.00
				Donovan, Paul T	0844	\$0.00
				Kearney, Dennis J	0188	\$0.00
				McGee, Michelle R	0042	\$0.00
950418	American Petroleum Institute (Mass. Petroleum Council)	\$1,184.00	20.52%	Dodge, Stephen C	0968	\$20,500.00
				Quinn, John E	0460	\$41,000.00
				Tivnan, Francis M	0286	\$51,200.00
980054	American Ref-Fuel	\$0.00	0.00%	Costello, Neal	0040	\$0.00
				Haggerty, Jeffrey	0641	\$0.00
				Hickey Associates, Brian S	0030	\$60,000.00
				Hickey, Brian S	0029	\$0.00
				Lofus, Patrick J	1041	\$0.00
				O'Brien, Neil T	0893	\$0.00
950036	Atlantic Richfield Company (ARCO)	\$0.00	0.00%	Donoghue, Barrett & Singal, P.C.,	0005	\$20,000.00
				Donoghue, Roger	0004	\$0.00
				Murphy, Jr, John E	0026	\$60,000.00
				O'Donnell, Tara J	1000	\$0.00

Run Date:

3/2/00

Statistical Report of Lobbying Expenditures

Page 148

CATEGORY: 18

Energy- petroleum, hydro, nuclear, oil

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980159	Coastal Corporation, The	\$0.00	0.00%	Ferson, Scott	0161	\$0.00
				Gori, Peter	1151	\$0.00
				GPC/O'Neill & Associates,	0108	\$37,282.00
970120	El Paso Energy	\$0.00	0.00%	Costello, Neal	0040	\$0.00
				Haggerty, Jeffrey	0641	\$0.00
				Hickey Associates, Brian S	0030	\$75,000.00
				Hickey, Brian S	0029	\$0.00
				Loftus, Patrick J	1041	\$0.00
				O'Brien, Neil T	0893	\$0.00
				Smith, Dennis A	0335	\$60,000.00
950183	EQUIVA Services, LLC	\$0.00	0.00%	Harrington, Kevin B	0049	\$20,124.00
970116	Fair Share Development Corporation	\$0.00	0.00%	Gregory & Associates,	0852	\$0.00
				Gregory, Christopher	0112	\$0.00
950371	Independent Oil Marketers Assoc. of New England	\$0.00	0.00%	White Associates, Inc., Robert	0061	\$26,400.00
				White, Robert	9508	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 149

CATEGORY: 18

Energy- petroleum, hydro, nuclear, oil

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980073	ISO New England, Inc.	\$0.00	0.00%	Carito, William A	0098	\$0.00
				Hayes, Richard J	0099	\$0.00
				Public Policy Systems, Inc,	0101	\$23,250.00
970224	Mass. Health and Educational Facilities Authority ("HEFA")	\$0.00	0.00%	Chayet, Neil L	0032	\$7,500.00
950466	Mass. Oilheat Council	\$12.00	0.21%	Capital Associates Inc.,	0659	\$6,000.00
				Ferrante, Michael J	0373	\$14,400.00
				O'Sullivan, Edward E	0063	\$0.00
				Rolph, Scott K	0781	\$7,200.00
950130	Mobil Oil Corporation	\$3,000.00	51.99%	Coyne, Jr. Esq. P.C., William F.	0019	\$42,000.00
				Coyne, Jr. Esq., William F	0016	\$0.00
				McCarthy, Patricia E	0018	\$0.00
950370	Mutual Oil Company	\$0.00	0.00%	White Associates, Inc., Robert	0061	\$18,000.00
				White, Robert	9508	\$0.00
970039	NewEnergy East	\$0.00	0.00%	Fierro III, Benjamin	0151	\$0.00
				Lynch & Fierro, LLP, Counsellors at Law,	1020	\$0.00
				Lynch, Patricia A	0143	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 150

CATEGORY: 18

Energy- petroleum, hydro, nuclear, oil

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990154	Nickel Hill Energy, LLC	\$416.00	7.21%	Bonsall, Jon N	0046	\$9,553.00
				Habib, John K	1022	\$1,368.00
970159	Northeast Energy Efficiency Council	\$0.00	0.00%	Gregory & Associates,	0852	\$12,000.00
				Gregory, Christopher	0112	\$0.00
960903	Northwind Boston LLC	\$0.00	0.00%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$18,000.00
				Shanley, Vincent J	0024	\$0.00
950132	Ogden Energy Group	\$0.00	0.00%	Calamare, Andrew J	0036	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$17,800.00
				Quinn, Robert H	0034	\$0.00
960040	P G & E Generating	\$0.00	0.00%	Andover Strategies,	0860	\$60,000.00
				Moffitt, John F	0801	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 151

CATEGORY: 18

Energy- petroleum, hydro, nuclear, oil

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980004	Providence Energy Corporation	\$0.00	0.00%	Grasso, James A	0970	\$0.00
				Iwanski, Judith A	0047	\$0.00
980059	Sithe Energies, Inc.	\$0.00	0.00%	Ferson, Scott	0161	\$0.00
				GPC/O'Neill & Associates,	0108	\$40,999.00
				Masterman, Beth	1084	\$0.00
990069	Southern Energy, Inc.	\$319.00	5.53%	Baerlein, Joseph T	0066	\$0.00
				Condron, Brian M	1130	\$0.00
				Cowden, Norman Edward	1126	\$3,392.00
				Cronin, George F	0771	\$0.00
				Long, II, Raymond G	0065	\$0.00
				Long, II, Raymond G	0065	\$3,030.00
				Rasky/Baerlein Group,	0999	\$67,500.00
				Smith, Fredrick Scott	1120	\$5,340.00
				Szoke, Jennifer	1094	\$0.00
				Zaroulis, Alexandra	1129	\$0.00
980162	Volta Oil Company, Inc.	\$0.00	0.00%	Spillane, John W	0132	\$1,500.00

Statistical Report of Lobbying Expenditures

CATEGORY: 18

Energy- petroleum, hydro, nuclear, oil

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950171	Yankee Atomic Electric Company	\$0.00	0.00%	Boverini, Walter J	0466	\$0.00
				Capstick, Jr., Robert W	0365	\$700.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				Joyce & Joyce Counsellors at Law,	0045	\$20,000.00
				Joyce, Thomas M	0041	\$0.00
				McLean, Keith M	1035	\$0.00
Category Total:					Total Salaries	\$912,728.00

Statistical Report of Lobbying Expenditures

CATEGORY: 19

Pharmaceutical Industry

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950074	Abbott Laboratories	\$0.00	0.00%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$11,925.00
				Shanley, Vincent J	0024	\$0.00
990139	American Herbal Products Assoc. EPHEDRA Committee	\$0.00	0.00%	Cass, William F	0360	\$0.00
				Godin, Jason J	0744	\$0.00
				Goldblatt, Steven L	0597	\$0.00
				Suffolk Group, The LLC,	1100	\$24,000.00
990119	AstraZeneca Pharmaceuticals	\$500.00	1.64%	Levesque, Gerard R	1121	\$5,835.00
950507	Aventis Pharmaceuticals	\$189.00	0.62%	Morgan, D. Kirk	0455	\$2,105.00
970142	Barr Laboratories, Inc.	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$99,008.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
				Riddell, Patricia	1105	\$0.00
980072	Baxter Healthcare Corporation	\$0.00	0.00%	Donoghue, Barrett & Singal, P.C.,	0005	\$12,000.00

Run Date:

3/2/00

Statistical Report of Lobbying Expenditures

Page 154

CATEGORY: 19

Pharmaceutical Industry

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990113	Consumer Healthcare Products Association	\$0.00	0.00%	Bukar, Nancy A	1117	\$1,270.00
960744	CVS Pharmacy	\$350.00	1.15%	Bernard, Lynda	0020	\$0.00
				Brennan, Jr., John A	0021	\$0.00
				Cassidy & Associates,	0023	\$35,000.00
				O'Brien, Daniel P	3054	\$0.00
				Public Policy Systems, Inc,	0101	\$0.00
990075	Dietary Supplement Safety and Science Coalition	\$0.00	0.00%	Suffolk Group, The LLC,	1100	\$16,000.00
990178	Dow Chemical Company	\$0.00	0.00%	Delaney, William A	0075	\$5,000.00
970079	DuPont Pharmaceuticals Co., The	\$1,668.00	5.46%	Cremin, Thomas E	0087	\$45,000.00
				Donoghue, Barrett & Singal, P.C.,	0005	\$65,000.00
				Donoghue, Roger	0004	\$0.00
				Flaherty, Charles F	1127	\$0.00
				Kaysen, Mary C	0868	\$16,000.00
				O'Donnell, Tara J	1000	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 155

CATEGORY: 19

Pharmaceutical Industry

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950235	Eli Lilly and Company	\$0.00	0.00%	Baerlein, Joseph T	0066	\$0.00
				Condron, Brian M	1130	\$0.00
				Cronin, George F	0771	\$0.00
				Long, II, Raymond G	0065	\$0.00
				Rasky/Baerlein Group,	0999	\$7,200.00
				Szoke, Jennifer	1094	\$0.00
950033	Glaxo Wellcome Inc	\$7,060.00	23.10%	Zaroulis, Alexandra	1129	\$0.00
				Donoghue, Barrett & Singal, P.C.,	0005	\$50,000.00
				Donoghue, Roger	0004	\$0.00
				Hunt, Timothy D	1059	\$71,060.00
				O'Donnell, Tara J	1000	\$0.00
970014	Hoffman LaRoche	\$0.00	0.00%			
				Corry Associates,	0745	\$0.00
950035	Johnson & Johnson	\$0.00	0.00%	Corry, Jr., Martin G	0277	\$0.00
950910	Mass. Senior Action Council	\$0.00	0.00%	Lloyd, Richard W	0872	\$25,650.00
				Gregory & Associates,	0852	\$5,000.00
				Gregory, Christopher	0112	\$0.00

Run Date:

3/2/00

Statistical Report of Lobbying Expenditures

Page 156

CATEGORY: 19

Pharmaceutical Industry

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950673	Merck & Co., Inc	\$387.00	1.27%	Cronin, M. Patricia	0002	\$0.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$40,000.00
				Shapiro, David K	1114	\$0.00
				Zuckerman, Jan M	0296	\$0.00
970136	Merck-Medco Managed Care*	\$0.00	0.00%	Muse, Michael J	0469	\$31,000.00
970254	Novartis Pharmaceutical Corp.	\$284.00	0.93%	Johnson-McDuffie, Sara L	0531	\$4,000.00
				Lyons, Dennis G	0923	\$0.00
				Pharmaceutical Strategies, Inc.,	1133	\$15,000.00
990180	Omnicare	\$0.00	0.00%	Keough, Katherine D	1033	\$0.00
				Lyons, Dennis G	0923	\$0.00
				Pharmaceutical Strategies, Inc.,	1133	\$9,000.00
950733	Pfizer Inc.	\$0.00	0.00%	Reilly, Martin Associates,	0537	\$15,000.00
990117	Pfizer Incorporated	\$3,310.00	10.83%	Smith, William S	1118	\$9,337.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 157

CATEGORY: 19

Pharmaceutical Industry

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990128	Pfizer, Inc.	\$400.00	1.31%	Bernard, Lynda	0020	\$0.00
				Brennan, Jr., John A	0021	\$0.00
				Cassidy & Associates,	0023	\$28,000.00
				O'Brien, Daniel P	3054	\$0.00
950182	Pharmaceutical Research Manufacturers of America	\$16,049.00	52.52%	Boswell, Donna A	1012	\$16,725.00
				Crane Jr., Esq., Robert Q	0001	\$0.00
				L Harrington, Kevin B	0049	\$50,000.00
				O'Connor, John	0134	\$8,100.00
				Powell, Marjorie E	1116	\$2,423.00
950471	Pharmacia & Upjohn, Inc.	\$296.00	0.97%	Mairs, Stephen V. P.	0380	\$3,107.00
990168	Pyxis Corporation	\$0.00	0.00%	Donoghue, Barrett & Singal, P.C.,	0005	\$15,000.00
				Keough, Katherine D	1033	\$0.00
				Levine, Andrew S	0732	\$0.00
				Lyons, Dennis G	0923	\$0.00
				Pharmaceutical Strategies, Inc.,	1133	\$0.00
970127	Rhone-Poulenc Rorer, Inc.	\$0.00	0.00%	Fuller, Kevin L	0890	\$4,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 19

Pharmaceutical Industry

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950729	Schering-Plough External Affairs, Inc.	\$0.00	0.00%	Maselli, Kate B	0780	\$20,000.00
				Minahan, Alfred A	0552	\$18,000.00
				Thurston, Jennifer	0704	\$0.00
950718	Smithkline Beecham	\$0.00	0.00%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$31,500.00
				Shanley, Vincent J	0024	\$0.00
950593	Warner Lambert Co., Parke-Davis Division	\$0.00	0.00%	Dooley, Sr, Glenn E	0202	\$2,500.00
990074	Wyeth-Ayerst Laboratories II	\$0.00	0.00%	Cronin, M. Patricia	0002	\$0.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$56,000.00
950871	Wyeth-Ayerst Laboratories	\$64.00	0.21%	Iserman, Katrina	0730	\$2,963.00
Category Total:		\$30,557.00	0.82%	Of All Categories	Total Salaries	\$912,913.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 159

CATEGORY: 20

Police, fire & law enforcement organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950603	Animal Rescue League of Boston	\$0.00	0.00%	Borgal, Alan B	0526	\$620.00
				White, Thomas H	0525	\$2,030.00
950395	Boston Police Patrolmen's Association	\$10,007.00	57.50%	Barry, James	0249	\$19,741.00
950808	Fire Chiefs Association of Massachusetts	\$0.00	0.00%	Daniele, Joseph S	0692	\$8,381.00
960375	Fraternal Order of Police	\$0.00	0.00%	Giannetti, Anthony J	0244	\$18,000.00
				McLean Jr., Kenneth N	0987	\$1,000.00
990005	Mass. Call/Volunteer Firefighters Assoc., Inc.	\$0.00	0.00%	Maruca, Joseph V	1072	\$5,500.00
950407	Mass. Chiefs of Police Assoc.	\$0.00	0.00%	Collins, John M	0697	\$3,600.00
				DiBlasi, George J	0985	\$3,000.00
950614	Mass. District Attorneys Assoc.	\$0.00	0.00%	White Associates, Inc., Robert	0061	\$30,000.00
				White, Robert	9508	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 20

Police, fire & law enforcement organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990072	Mass. Environmental Police	\$850.00	4.88%	Brandon Associates, LLC,	0084	\$5,000.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
				Riddell, Patricia	1105	\$0.00
950521	Mass. Police Association	\$1,322.00	7.60%	Machado, James M	0712	\$11,150.00
950522	Mass. Society for the Prevention of Cruelty to Animals (MSPCA)	\$5,224.00	30.02%	Brandon Associates, LLC,	0084	\$4,500.00
				Cascio, Lauren E	0917	\$0.00
				Cass, William F	0360	\$0.00
				Dempsey, Joan E	0853	\$25,859.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Godin, Jason J	0744	\$0.00
				Goldblatt, Steven L	0597	\$0.00
				Hagopian, Stephanie	1128	\$1,100.00
				Holmquist, Kara L	9505	\$34,891.00
				Suffolk Group, The LLC,	1100	\$13,500.00
980022	National Armored Car Association, Inc.	\$0.00	0.00%	Capital Associates Inc.,	0659	\$31,075.00
				O'Sullivan, Edward E	0063	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 20

Police, fire & law enforcement organizations

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950304	Professional Firefighters of Mass.	\$0.00	0.00%	Fallon, Jr., John W	0140	\$7,533.00
				Kilduff, Robert T	0141	\$7,533.00
				McCarthy, Robert B	0138	\$9,044.00
980008	Retired Troopers Pension Committee	\$0.00	0.00%	Corry Associates,	0745	\$0.00
950557	State Police Assoc. of Mass.	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$56,137.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
				Riddell, Patricia	1105	\$0.00
Category Total:		\$17,403.00	0.47%	Of All Categories	Total Salaries	\$312,313.00

Statistical Report of Lobbying Expenditures

CATEGORY: 21

Travel, tourism & entertainment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950184	Alamo Rent-A-Car, Inc.	\$0.00	0.00%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$22,500.00
				Shanley, Vincent J	0024	\$0.00
990073	Atrium Suites, LLC	\$0.00	0.00%	Connolly Associates, Inc., James Michael	1106	\$10,000.00
				Connolly, James M	1104	\$0.00
950656	Balloon Council, The	\$0.00	0.00%	McGlynn, Jr, John J	0107	\$6,000.00
950541	Bally Total Fitness	\$0.00	0.00%	E.S.C. Services, Inc,	0463	\$10,000.00
				McGlynn, Jr, John J	0107	\$0.00
990034	Boston Duck Tours, Limited Partnership	\$2,472.00	10.51%	Cronin, M. Patricia	0002	\$0.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$21,165.00
				Shapiro, David K	1114	\$0.00
				Zuckerman, Jan M	0296	\$0.00
990001	Boston Red Sox	\$19,821.00	84.29%	Sasso, John R	0723	\$105,000.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 163

CATEGORY: 21

Travel, tourism & entertainment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970249	Conventures, Inc.	\$0.00	0.00%	Harrington, James D	0205	\$0.00
				Karol Group, Inc., The,	0888	\$60,000.00
				Karol, Stephen J	0811	\$0.00
970216	ER Entertainment	\$0.00	0.00%	Curran, Sean Q	0817	\$0.00
				GPC/O'Neill & Associates,	0108	\$7,518.00
				Holland, William E	0815	\$0.00
				O'Neill III, Thomas P	0110	\$0.00
970045	Freeman Decorating Company	\$0.00	0.00%	Hayes, Robert E	0482	\$0.00
				Mass. Bay Associates, Inc.,	0483	\$12,000.00
				Trierweiler, Garrett L	0696	\$0.00
960092	Greater Boston Convention and Visitor's Bureau, Inc.	\$643.00	2.73%	Harrington, James D	0205	\$0.00
				Karol Group, Inc., The,	0888	\$38,000.00
				Karol, Stephen J	0811	\$0.00
990359	GWV International	\$0.00	0.00%	Connolly Associates, Inc., James Michael	1106	\$3,333.00
				Connolly, James M	1104	\$0.00
				Lovett, Curtis L	1173	\$0.00
				Platt, Robert M	1172	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 164

CATEGORY: 21

Travel, tourism & entertainment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990083	Host Marriott Services Corporation	\$0.00	0.00%	Connolly Associates, Inc., James Michael	1106	\$55,000.00
				Connolly, James M	1104	\$0.00
980116	Leisure Time	\$0.00	0.00%	Mara, Francis G	0499	\$27,000.00
990082	Mark Johnston Associates	\$0.00	0.00%	Andover Strategies,	0860	\$5,000.00
				Hutchinson, Cheryl A	0798	\$0.00
950173	Mass. Camping Association	\$0.00	0.00%	Boverini, Walter J	0466	\$0.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				Joyce & Joyce Counsellors at Law,	0045	\$3,000.00
				Joyce, Thomas M	0041	\$0.00
				McLean, Keith M	1035	\$0.00
950592	Mass. Lodging Assoc.	\$0.00	0.00%	L Cohen, Gerald M	0316	\$15,000.00
950518	Mass. Wildlife Federation	\$342.00	1.45%	Kress, Paul J	0430	\$0.00
980044	Morse Diesel	\$0.00	0.00%	Reilly, Martin Associates,	0537	\$15,600.00
				Reilly, Martin T	0536	\$0.00

CATEGORY: 21

Travel, tourism & entertainment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990159	New England Health, Racquet & Sports Club Association	\$0.00	0.00%	Aleixo, Jr., Theodore J	0176	\$0.00
				Essential Strategies, Inc.,	0691	\$1,500.00
950110	New England Horsemen's Benevolent Assoc.	\$0.00	0.00%	Costello, Neal	0040	\$0.00
				Haggerty, Jeffrey	0641	\$0.00
				Hickey Associates, Brian S	0030	\$42,000.00
				Hickey, Brian S	0029	\$0.00
				Loftus, Patrick J	1041	\$0.00
				O'Brien, Neil T	0893	\$0.00
960085	Regal Bostonian Hotel, The	\$0.00	0.00%	E New England Strategic Development Corp.,	0270	\$15,000.00
950775	Snowmobile Association of Mass. Inc.	\$199.00	0.85%	Sheehy & Associates, Attorneys at Law,	0864	\$21,667.00
				Sheehy, Shawn K	0133	\$0.00
970064	Theatre Owners of New England	\$0.00	0.00%	Smith, Edward J	0089	\$6,000.00
950487	World Trade Center & John Drew Co.	\$37.00	0.16%	Choate, Hall & Stewart,	1045	\$30,000.00
				Donovan, Paul T	0844	\$0.00
				Kearney, Dennis J	0188	\$0.00
				McGee, Michelle R	0042	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 21

Travel, tourism & entertainment

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980142	World Trade Center, Boston	\$0.00	0.00%	New England Strategic Development Corp.,	0270	\$22,500.00
Category Total:		\$23,514.00	0.63%	Of All Categories	Total Salaries	\$566,879.00

Statistical Report of Lobbying Expenditures

Run Date:

3/2/00

Page 167

CATEGORY: 22

Real Estate- development & property

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950121	AK Media	\$0.00	0.00%	Aleixo Law Offices, P.C.,	0177	\$36,000.00
				Aleixo, Jr., Theodore J	0176	\$4,680.00
				Breault, John R	0707	\$5,040.00
				Harrington, Kevin B	0049	\$36,000.00
				LoPresti, Jr., Michael	0749	\$18,000.00
				Ryan, William H	0033	\$36,000.00
950963	APCOA/Standard Parking, Inc.	\$0.00	0.00%	New England Strategic Development Corp.,	0270	\$0.00
970145	Atlantic Management Corporation	\$0.00	0.00%	Ryan, William H	0033	\$0.00
990355	Beacon Holdings, Inc.	\$0.00	0.00%	ML Strategies, LLC,	0840	\$5,000.00
				Shapiro, David K	1114	\$0.00
970147	Boylston Properties	\$0.00	0.00%	Boverini, Walter J	0466	\$0.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				Joyce & Joyce Counsellors at Law,	0045	\$10,000.00
				Joyce, Thomas M	0041	\$0.00
				McLean, Keith M	1035	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 22

Real Estate- development & property

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990167	Combined Properties	\$0.00	0.00%	Andover Strategies,	0860	\$15,000.00
				Moffitt, John F	0801	\$0.00
990127	Congress Group Ventures	\$0.00	0.00%	Cronin, M. Patricia	0002	\$0.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$80,000.00
				Shapiro, David K	1114	\$0.00
				Zuckerman, Jan M	0296	\$0.00
970156	Conroy Development Corporation	\$0.00	0.00%	Connolly Associates, Inc., James Michael	1106	\$25,000.00
				Connolly, James M	1104	\$0.00
990330	Cultural Dist. Assoc. L.P. by its Gen. Ptnr. Washington Street Assoc	\$0.00	0.00%	Connolly Associates, Inc., James Michael	1106	\$45,000.00
				Connolly, James M	1104	\$0.00
970251	DeMatteo Management, Inc.	\$0.00	0.00%	Boverini, Walter J	0466	\$0.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				Joyce & Joyce Counsellors at Law,	0045	\$0.00
				Joyce, Thomas M	0041	\$0.00
				McLean, Keith M	1035	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 22

Real Estate- development & property

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990343	Development Services Group	\$0.00	0.00%	Murphy, Jr, John E	0026	\$0.00
980113	Diva Real Estate Trust & Investment Company	\$0.00	0.00%	Weld, L. Ann D	1019	\$0.00
990332	First American Realty, Inc.	\$0.00	0.00%	ML Strategies, LLC, Shapiro, David K	0840 1114	\$10,000.00 \$0.00
990225	First City Development, LLC	\$0.00	0.00%	Joyce & Joyce Counsellors at Law, Joyce, Thomas M	0045 0041	\$0.00 \$0.00
990133	First Resource Development Co	\$0.00	0.00%	Andover Strategies, Moffitt, John F	0860 0801	\$5,000.00 \$0.00
950318	Fitchburg Redevelopment Authority	\$0.00	0.00%	Pezzella, Paul M	0094	\$12,000.00
970169	Fitzgerald Investment Trust	\$0.00	0.00%	Andover Strategies, Moffitt, John F	0860 0801	\$20,000.00 \$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 22

Real Estate- development & property

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
960030	Forest City Enterprises	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$6,671.00
				Cass, William F	0360	\$0.00
				Godin, Jason J	0744	\$0.00
				Goldblatt, Steven L	0597	\$0.00
				Suffolk Group, The LLC,	1100	\$920.00
950520	Greater Boston Real Estate Board	\$15,511.00	39.20%	Conway, Joy C	0388	\$20,000.00
				Delaney & Associates Inc.,	0079	\$0.00
				Delaney, Mark J	0078	\$0.00
				Delaney, Scott J	0076	\$0.00
				Shanahan, Edwin J	0675	\$25,000.00
980076	Greystone & Co.	\$0.00	0.00%	New England Strategic Development Corp.,	0270	\$22,000.00
				Wilson III, Grant H	1008	\$0.00
970015	Hall Properties, Inc.	\$0.00	0.00%	Cremmin, Thomas E	0087	\$12,000.00
990164	Herb Chambers Companies, The	\$0.00	0.00%	Connolly Associates, Inc., James Michael	1106	\$15,000.00
				Connolly, James M	1104	\$0.00
990023	Holly Management	\$0.00	0.00%	Capital Associates Inc.,	0659	\$0.00
				O'Sullivan, Edward E	0063	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 171

CATEGORY: 22

Real Estate-development & property

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950967	Howland Development	\$0.00	0.00%	ML Strategies, LLC, E Tocco, Stephen P	0840 0869	\$42,000.00 \$0.00
980158	International Cargo Port-Boston LLC	\$1,092.00	2.76%	Cronin, M. Patricia McDermott, William P ML Strategies, LLC, Ryan, Robert J Zuckerman, Jan M	0002 0301 0840 0611 0296	\$0.00 \$0.00 \$48,000.00 \$0.00 \$0.00
960721	International Council of Shopping Centers	\$0.00	0.00%	Donoghue, Barrett & Singal, P.C., Donoghue, Roger O'Donnell, Tara J	0005 0004 1000	\$45,000.00 \$0.00 \$0.00
990132	Lane Bryant	\$0.00	0.00%	Cronin, M. Patricia McDermott, William P ML Strategies, LLC, Shapiro, David K Zuckerman, Jan M	0002 0301 0840 1114 0296	\$0.00 \$0.00 \$10,000.00 \$0.00 \$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 22

Real Estate- development & property

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990166	Leather District Neighborhood Association	\$25.00	0.06%	Brandon Associates, LLC,	0084	\$12,382.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
				Riddell, Patricia	1105	\$0.00
960545	Malden Mills Industries, Inc.	\$0.00	0.00%	ADS Ventures, Inc.,	0442	\$25,500.00
				Pezzella, Paul M	0094	\$0.00
950247	Mass. Assoc. of Realtors	\$16,757.00	42.35%	Delaney & Associates Inc.,	0079	\$85,000.00
				Delaney, Mark J	0078	\$0.00
				Delaney, Scott J	0076	\$0.00
				Habib, William M	0615	\$0.00
				Nash, Robert L	0200	\$27,540.00
				O'Donoghue, Diana L	0995	\$9,778.00
				O'Koniewski, Robert F	1115	\$0.00
				Pezzella, Paul M	0094	\$0.00
				Ryan, Stephen J	0093	\$12,112.00
950769	Mass. Landlords Assoc., Inc.	\$0.00	0.00%	Sheehy & Associates, Attorneys at Law,	0864	\$24,000.00
				Sheehy, Shawn K	0133	\$0.00
980126	McCourt Company, Inc.	\$0.00	0.00%	Berlandi, Peter J	0935	\$5,000.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 173

CATEGORY: 22

Real Estate- development & property

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990088	MHG (Metting House Golf)	\$0.00	0.00%	New England Strategic Development Corp.,	0270	\$20,000.00
				Wilson III, Grant H	1008	\$0.00
980062	Mills Corporation, The	\$200.00	0.51%	Bernard, Lynda	0020	\$0.00
				Brennan, Jr., John A	0021	\$0.00
				Cassidy & Associates,	0023	\$25,000.00
				O'Brien, Daniel P	3054	\$0.00
950326	NAIOP, National Assoc. of Industrial and Office Properties	\$0.00	0.00%	L Begelfer, David I	0699	\$8,400.00
				Nylen, Richard A	0156	\$15,000.00
950851	National Assoc. of Housing & Redevelopment Officials (NAHRO)	\$0.00	0.00%	Costello, Neal	0040	\$0.00
				Haggerty, Jeffrey	0641	\$0.00
				Hickey Associates, Brian S	0030	\$36,000.00
				Hickey, Brian S	0029	\$0.00
				Lofius, Patrick J	1041	\$0.00
				O'Brien, Neil T	0893	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 174

CATEGORY: 22

Real Estate- development & property

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990122	National Development of New England	\$512.00	1.29%	Cronin, M. Patricia	0002	\$0.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$54,000.00
				Ryan, Robert J	0611	\$0.00
				Shapiro, David K	1114	\$0.00
				Zuckerman, Jan M	0296	\$0.00
950039	New Boston Garden Corporation	\$0.00	0.00%	Ferson, Scott	0161	\$0.00
				GPC/O'Neill & Associates,	0108	\$8,160.00
				McCormack, Michael J	0834	\$25,000.00
				O'Neill III, Thomas P	0110	\$0.00
990162	Noddle Island Limited Partnership	\$0.00	0.00%	New England Strategic Development Corp.,	0270	\$6,000.00
				Wilson III, Grant H	1008	\$0.00
990147	Nova Realty	\$0.00	0.00%	Mara, Francis G	0499	\$15,000.00
990179	Old Woodlots Realty Trust	\$0.00	0.00%	Connolly Associates, Inc., James Michael	1106	\$10,000.00
				Connolly, James M	1104	\$0.00
980108	Piano Row LLC	\$0.00	0.00%	McDonough, Richard W	0081	\$30,000.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 175

CATEGORY: 22

Real Estate- development & property

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990224	Pickering Wharf Realty Trust	\$0.00	0.00%	Joyce & Joyce Counsellors at Law, Joyce, Thomas M	0045 0041	\$0.00 \$0.00
990012	Pinnacle Development Corp.	\$0.00	0.00%	Andover Strategies, Hutchinson, Cheryl A Moffitt, John F	0860 0798 0801	\$5,000.00 \$0.00 \$0.00
990004	Pinnacle Partners Inc.	\$0.00	0.00%	Andover Strategies, Hutchinson, Cheryl A Moffitt, John F	0860 0798 0801	\$80,000.00 \$0.00 \$0.00
960739	Princeton Properties Management, Inc	\$0.00	0.00%	Andover Strategies,	0860	\$10,000.00
990078	Sea Chain Marine, LLC	\$0.00	0.00%	Ryan, William H	0033	\$12,500.00
960025	Small Property Owner's Assoc., Inc.	\$5,469.00	13.82%	Schloming, Ralph (Skip)	1141	\$1,050.00
950822	South Shore Housing Development Corp	\$0.00	0.00%	Governmental Strategies, Inc., Kelliher, Judith Mulligan, Mary Ann O'Reilly, Elaine Walsh, Mary Ann	0051 0055 0052 0053 0412	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00

Statistical Report of Lobbying Expenditures

Page 176

Run Date: 3/2/00

CATEGORY: 22

Real Estate- development & property

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990331	STV Incorporated	\$0.00	0.00%	Connolly Associates, Inc., James Michael	1106	\$7,500.00
				Connolly, James M	1104	\$0.00
990157	Trizec Hahn Development	\$0.00	0.00%	Cronin, M. Patricia	0002	\$0.00
				McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$15,000.00
				Ryan, Robert J	0611	\$0.00
				Zuckerman, Jan M	0296	\$0.00
990111	Verbon Trust	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$20,000.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
				Riddell, Patricia	1105	\$0.00
990160	Winn Berkeley Limited Partnership	\$0.00	0.00%	New England Strategic Development Corp.,	0270	\$4,000.00
				Wilson III, Grant H	1008	\$0.00
990161	Winn Claredon Limited Partnership	\$0.00	0.00%	New England Strategic Development Corp.,	0270	\$4,000.00
				Wilson III, Grant H	1008	\$0.00
990120	Worcester Redevelopment Authority	\$0.00	0.00%	Murphy, Jr, John E	0026	\$4,000.00

Statistical Report of Lobbying Expenditures

CATEGORY: 22

Real Estate- development & property

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
Category Total:		\$39,566.00	1.06%	Of All Categories	Total Salaries	\$1,270,244.00

Run Date: 3/2/00

Statistical Report of Lobbying Expenditures

Page 178

CATEGORY: 23

Other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990022	Bishoff Solomon Communications	\$0.00	0.00%	Capital Associates Inc.,	0659	\$7,500.00
				O'Sullivan, Edward E	0063	\$0.00
970134	Christian Coalition of Mass.	\$0.00	0.00%	Reilly, Evelyn T	0894	\$8,000.00
950363	Citizens for Limited Taxation & Government	\$0.00	0.00%	Anderson, Barbara	0119	\$2,000.00
				Faulkner, Francis J	0118	\$2,000.00
				Ford, Robert "Chip"	1146	\$1,000.00
950503	Citizens for Participation in Political Action (CPPAX)	\$2,035.00	5.47%	Condon, Christopher S	1098	\$17,500.00
				Cowan, Richard A	1050	\$0.00
950497	Common Cause	\$54.00	0.15%	White, Kenneth R	1065	\$11,600.00
990052	Federation International	\$0.00	0.00%	Malloy, Jr., William F	0276	\$0.00
				Malloy/Delaney Group,	1099	\$6,782.00
950501	First Church of Christ Scientist, The	\$2,728.00	7.33%	Silvernail, Warren D	0241	\$5,300.00
960699	Jewish Community Relations Council	\$17,409.00	46.79%	Glick, Charles	0226	\$25,375.00
950462	Mass. Catholic Conference	\$0.00	0.00%	D'Avolio, Gerald D	0369	\$7,940.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 179

CATEGORY: 23

Other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950419	Mass. Citizens Against the Death Penalty	\$0.00	0.00%	Lambert, Ann K	0287	\$0.00
950394	Mass. Citizens for Life	\$0.00	0.00%	Doherty, Patricia B	1036	\$26,500.00
				Flynn, Maryclare	0247	\$12,000.00
				Sheridan, Patrick	1056	\$1,000.00
970209	Mass. Family Institute	\$0.00	0.00%	Daniels, Matthew E	0938	\$4,411.00
950671	Mass. NARAL	\$1,023.00	2.75%	Sands, Mara N	1122	\$8,780.00
950362	Mass. Public Interest Research Group (MassPIRG)	\$1,087.00	2.92%	Burns, Paul B	0116	\$12,686.00
				Cummings, Deirdre A	0114	\$6,372.00
				McLean, Barbara	1063	\$641.00
				Roberts, Melanie	1074	\$641.00
				Sargent, Jr., Robert M	0113	\$17,905.00
				Toering, Michelle	1062	\$6,757.00
970032	Mass. Sportsmens Council	\$736.00	1.98%	L Kellstrand, John E	0847	\$15,750.00
990007	Mass. Voters for Clean Elections (MVCE)	\$9,089.00	24.43%	Donnelly, David	1081	\$12,877.00
				MacEachern, Kristin M	0497	\$5,760.00

Statistical Report of Lobbying Expenditures

CATEGORY: 23

Other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950445	National Organization for Women - Massachusetts	\$1,185.00	3.19%	Mullin, Andrea J	0941	\$9,477.00
				Walsh, Melissa A	1166	\$2,047.00
960075	Pasteur Merieux Connaught Laboratories, Inc. c/o MultiState Assoc.	\$0.00	0.00%	Murphy, Jr, John E	0026	\$1,500.00
980002	Solutia	\$0.00	0.00%	Gillet, Jr., Henry S	0166	\$18,000.00
990003	Sustainability Advocacy	\$0.00	0.00%	Donnelly, Joseph P	1067	\$0.00
950657	Tax Equity Alliance of Mass. (TEAM)	\$0.00	0.00%	St. George, James R	0879	\$72,600.00
				Wade, Lance A	1101	\$37,400.00
950956	URS Greiner Consultants, Inc.	\$0.00	0.00%	Andover Strategies,	0860	\$52,000.00
				Moffitt, John F	0801	\$0.00
960069	VIE, Inc.	\$1,781.00	4.79%	Sheehy & Associates, Attorneys at Law,	0864	\$21,938.00
				Sheehy, Shawn K	0133	\$0.00
990195	Westfield Concessions Management, Inc.	\$76.00	0.20%	McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$24,000.00
				Ryan, Robert J	0611	\$0.00
				Shapiro, David K	1114	\$0.00

CATEGORY: 23

Other

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
Category Total:		\$37,203.00	1.00%	Of All Categories	Total Salaries	\$501,567.00

Statistical Report of Lobbying Expenditures

CATEGORY: 24

Tobacco and Alcohol

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950265	Anheuser-Busch Companies, Inc.	\$0.00	0.00%	McDonough, Richard W	0081	\$103,000.00
950385	Beer Distributors of Mass., Inc.	\$583.00	7.79%	Corry Associates,	0745	\$33,000.00
				Corry, Jr., Martin G	0277	\$0.00
				Stasiowski, John F	0341	\$15,000.00
950880	Brown & Williamson	\$0.00	0.00%	Cunningham, Robert H	0574	\$90,000.00
950276	Century Council	\$1,155.00	15.44%	Smith, James E	0343	\$0.00
				Smith, Segal & Sowalsky,	1080	\$22,500.00
				Walsh, Esq., John Coleman	0082	\$42,000.00
950275	Cigar Association of America	\$640.00	8.55%	Coyne, Jr. Esq. P.C., William F.	0019	\$72,000.00
				Coyne, Jr. Esq., William F	0016	\$0.00
				McCarthy, Patricia E	0018	\$0.00
				Walsh, Esq., John Coleman	0082	\$28,000.00

CATEGORY: 24

Tobacco and Alcohol

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950860	Distilled Spirits Council of the U.S., Inc.	\$0.00	0.00%	Calamare, Andrew J	0036	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$11,400.00
				Quinn, Robert H	0034	\$0.00
950335	Gun Owners' Action League (GOAL)	\$816.00	10.91%	Gillet, Jr., Henry S	0166	\$10,000.00
				L Yacino, Michael D	0170	\$52,084.00
980032	Horizon Beverage Company	\$0.00	0.00%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$9,000.00
				Shanley, Vincent J	0024	\$0.00
950204	Joseph E. Seagram & Sons, Inc.	\$0.00	0.00%	Baerlein, Joseph T	0066	\$0.00
				Condron, Brian M	1130	\$0.00
				Cronin, George F	0771	\$0.00
				Long, II, Raymond G	0065	\$0.00
				Rasky/Baerlein Group,	0999	\$20,000.00
				Szoke, Jennifer	1094	\$0.00
				Zaroulis, Alexandra	1129	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 24

Tobacco and Alcohol

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950881	Lorillard Tobacco Company	\$0.00	0.00%	Barry, Robert	0478	\$0.00
				Beacon Strategies,	0720	\$50,000.00
				Burke, John P	0532	\$0.00
950042	Miller Brewing Company c/o Philip Morris Management Corp.	\$0.00	0.00%	Coyne, Jr. Esq. P.C., William F.	0019	\$61,000.00
				Coyne, Jr. Esq., William F	0016	\$0.00
				McCarthy, Patricia E	0018	\$0.00
950374	National Rifle Association Institute for Legislative Action	\$0.00	0.00%	Hohenwarter, John	1011	\$600.00
950583	Not Bullet Proof, Inc	\$0.00	0.00%	Fraser, Jennifer A	0926	\$0.00
				Miles, Elizabeth A	1058	\$0.00
950799	Philip Morris Management Corporation	\$0.00	0.00%	Delaney & Associates Inc.,	0079	\$152,500.00
				Delaney, Mark J	0078	\$0.00
				Delaney, Scott J	0076	\$0.00
				Habib, William M	0615	\$0.00
				Malloy/Delaney Group,	1099	\$32,000.00
				O'Koniewski, Robert F	1115	\$0.00
				Pezzella, Paul M	0094	\$21,900.00
950018	R. J. Reynolds Tobacco Company	\$1,645.00	21.99%	Rodophele, Robert P	0072	\$59,001.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 185

CATEGORY: 24

Tobacco and Alcohol

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950257	Smokeless Tobacco Council, Inc	\$0.00	0.00%	Delaney & Associates Inc.,	0079	\$108,000.00
				Delaney, Mark J	0078	\$0.00
				Delaney, Scott J	0076	\$0.00
				Habib, William M	0615	\$0.00
				O'Koniewski, Robert F	1115	\$0.00
950878	Tobacco Control Resource Center	\$0.00	0.00%	Hall, Jackson C	0070	\$0.00
				Meredith and Hall, Inc.,	0071	\$12,000.00
				Meredith, Judith C	0069	\$0.00
950004	United Liquors Ltd.	\$0.00	0.00%	Burke Strategies,	0533	\$24,500.00
				Burke, John P	0532	\$0.00
970060	UST Public Affairs, Inc./ Multistate Assoc.	\$0.00	0.00%	Calamare, Andrew J	0036	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$37,500.00
				Quinn, Robert H	0034	\$0.00
950414	Wine & Spirits Wholesalers of Mass, Inc	\$0.00	0.00%	Buckley, Robert D	0215	\$12,000.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 24

Tobacco and Alcohol

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950449	Wine Institute	\$2,643.00	35.32%	Martel, Carol A	1124	\$12,000.00
				Rodophele, Robert P	0072	\$30,000.00
Category Total:		\$7,482.00	0.20%	Of All Categories	Total Salaries	\$1,127,960.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 187

CATEGORY: 25

Transportation- air, sea, land, rail

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950166 3M		\$0.00	0.00%	Boverini, Walter J	0466	\$0.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				Joyce & Joyce Counsellors at Law,	0045	\$20,000.00
				Joyce, Thomas M	0041	\$0.00
				McLean, Keith M	1035	\$0.00
990130 Air General, Inc.		\$0.00	0.00%	McDonough, Richard W	0081	\$40,000.00
980069 Air Transport Association of America		\$32,914.00	80.32%	Harrington, James D	0205	\$0.00
				Karol Group, Inc., The,	0888	\$44,000.00
				Karol, Stephen J	0811	\$0.00
960071 American Eurocopter Corporation		\$0.00	0.00%	Malloy, Jr., William F	0276	\$0.00
				Malloy/Delaney Group,	1099	\$60,000.00
990189 Baystate Transit Services, LLP		\$0.00	0.00%	Murphy, John P	0126	\$0.00
				White Associates, Inc., Robert	0061	\$9,000.00
				White, Robert	9508	\$0.00
990107 Bombardier Transit Corporation		\$0.00	0.00%	GPC/O'Neill & Associates,	0108	\$45,036.00
				Masterman, Beth	1084	\$0.00

Run Date: 3/2/00

Statistical Report of Lobbying Expenditures

Page 188

CATEGORY: 25

Transportation-air, sea, land, rail

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950094	Bremen Company, Ltd	\$0.00	0.00%	Murphy, Jr, John E	0026	\$22,000.00
990084	Cape Air/Nantucket Airlines	\$0.00	0.00%	Ridley, Carole P	0748	\$8,250.00
990049	Cape Air	\$0.00	0.00%	ADS Ventures, Inc., Pezzella, Paul M	0442 0094	\$6,000.00 \$0.00
950355	CSX Transportation	\$0.00	0.00%	Kane, Paige E	0753	\$20,000.00
960104	DaimlerChrysler Railsystems, Inc.	\$0.00	0.00%	Karol Group, Inc., The, Karol, Stephen J	0888 0811	\$18,000.00 \$0.00
950378	Delta Air Lines, Inc.	\$2,488.00	6.07%	Quillen, Danny K	0268	\$8,714.00
970220	Gateway Terminal	\$0.00	0.00%	New England Strategic Development Corp., Wilson III, Grant H	0270 1008	\$5,000.00 \$0.00
990183	Guilford Transportation Industries, Inc.	\$0.00	0.00%	Curran, Sean Q Denterlein, Geraldine GPC/O'Neill & Associates, O'Neill III, Thomas P	0817 0671 0108 0110	\$0.00 \$0.00 \$13,544.00 \$0.00

Statistical Report of Lobbying Expenditures

Page 189

Run Date: 3/2/00

CATEGORY: 25

Transportation-air, sea, land, rail

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990216	Gulbankian Bus Lines	\$0.00	0.00%	HAP International,	1161	\$1,492.00
				Pence, Herbert A	1157	\$0.00
990223	H.P. Trust	\$75.00	0.18%	Bernard, Lynda	0020	\$0.00
				Brennan, Jr., John A	0021	\$0.00
				Cassidy & Associates,	0023	\$10,000.00
				O'Brien, Daniel P	3054	\$0.00
990089	Hy-Line Cruises	\$0.00	0.00%	New England Strategic Development Corp.,	0270	\$60,000.00
				Tennant, Alexander T	0791	\$0.00
				Wilson III, Grant H	1008	\$0.00
980139	Island Transportation	\$0.00	0.00%	New England Strategic Development Corp.,	0270	\$18,000.00
960484	Laidlaw Transit Services	\$0.00	0.00%	New England Strategic Development Corp.,	0270	\$63,500.00
				Tennant, Alexander T	0791	\$0.00
				Wilson III, Grant H	1008	\$0.00
980137	Maersk, Inc.	\$0.00	0.00%	Hedstrom, Mark D	0927	\$0.00
				Hinckley Allen Policy Management,	0530	\$6,500.00
				Rafferty, Thomas S	0096	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 25

Transportation- air, sea, land, rail

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950643	Mass. Assoc. of Regional Transit Authorities	\$0.00	0.00%	Orsino, Jeannette M	0542	\$25,500.00
950098	Mass. Bay Transportation Authority 2	\$0.00	0.00%	Ryan, William H	0033	\$36,000.00
950625	Mass. Motor Transportation Assoc.	\$0.00	0.00%	Burke Strategies, Burke, John P	0533 0532	\$2.00 \$0.00
950612	Mass. Turnpike Authority	\$0.00	0.00%	White Associates, Inc., Robert White, Robert	0061 9508	\$42,000.00 \$0.00
980063	Metro Networks Communications, Inc.	\$0.00	0.00%	McDonough, Richard W	0081	\$0.00
990188	National Field & Focus	\$0.00	0.00%	Mercuri, Kevin A New England Strategic Development Corp., Wilson III, Grant H	1153 0270 1008	\$0.00 \$0.00 \$0.00
990206	New England Bus Transportation Assoc.	\$0.00	0.00%	Greene, John L	1158	\$0.00
990096	New England Central Railroad, Inc./ Connecticut Southern Railroad, I	\$0.00	0.00%	Coffey, Dennis P	1031	\$7,500.00

CATEGORY: 25

Transportation- air, sea, land, rail

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990338	Obie Media	\$0.00	0.00%	Condron, Brian M	1130	\$0.00
				Cronin, George F	0771	\$0.00
				Rasky/Baerlein Group,	0999	\$7,000.00
990158	Outdoor Systems Advertising	\$0.00	0.00%	Aleixo, Jr., Theodore J	0176	\$0.00
				Essential Strategies, Inc.,	0691	\$21,000.00
990177	Park Transit Displays, Inc.	\$0.00	0.00%	Connolly Associates, Inc., James Michael	1106	\$6,250.00
				Connolly, James M	1104	\$0.00
980138	Plymouth & Brockton Bus Co.	\$0.00	0.00%	New England Strategic Development Corp.,	0270	\$45,000.00
950206	Providence & Worcester Railroad	\$0.00	0.00%	L Spillane, John W	0132	\$2,500.00
950087	School Transportation Association of Massachusetts, Inc	\$0.00	0.00%	Hurrell, James P	0025	\$12,000.00
980023	Sorenti Brothers, Inc.	\$0.00	0.00%	Capital Associates Inc.,	0659	\$0.00
				O'Sullivan, Edward E	0063	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 25

Transportation- air, sea, land, rail

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
960102	Transportation Displays, Inc.	\$0.00	0.00%	Boverini, Walter J	0466	\$0.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				Howell, Raymond P	1096	\$10,000.00
				Joyce & Joyce Counsellors at Law,	0045	\$10,000.00
				Joyce, Thomas M	0041	\$0.00
				McLean, Keith M	1035	\$0.00
990215	Trombly Commuter Lines, Inc.	\$0.00	0.00%	HAP International,	1161	\$602.00
				Pence, Herbert A	1157	\$0.00
990066	Truckload Carriers Association	\$0.00	0.00%	Burke Strategies,	0533	\$30,000.00
				Burke, John P	0532	\$0.00
990098	U.S. Shuttle	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$17,683.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
				Riddell, Patricia	1105	\$0.00
960066	United Parcel Service	\$0.00	0.00%	Teague, James R	0627	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 25

Transportation- air, sea, land, rail

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950099	Woods Hole, Martha's Vineyard & Nantucket Steamship Authority	\$5,500.00	13.42%	Murphy, Jr, John E	0026	\$35,000.00
Category Total:		\$40,977.00	1.10%	Of All Categories	Total Salaries	\$787,442.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

CATEGORY: 26

Utilities/Telecomm. ,gas,elec,cable,telephone

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970131	American National Power	\$0.00	0.00%	Costello, Neal	0040	\$0.00
				Haggerty, Jeffrey	0641	\$0.00
				E Hickey Associates, Brian S	0030	\$90,000.00
				Hickey, Brian S	0029	\$0.00
				Loflus, Patrick J	1041	\$0.00
				O'Brien, Neil T	0893	\$0.00
				Ravosa, Jr, Anthony W	0672	\$0.00
				Vince Group, The,	1148	\$6,000.00
960383	AT & T Wireless Services	\$0.00	0.00%	Chayet, Neil L	0032	\$5,000.00
				Liantonio, John J	0976	\$20,000.00
				Nee, Martin A	0963	\$15,000.00
950155	AT & T	\$0.00	0.00%	Boverini, Walter J	0466	\$0.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				Joyce & Joyce Counsellors at Law,	0045	\$30,000.00
				Joyce, Thomas M	0041	\$0.00
				Leahy, William	0994	\$35,000.00
				McLean, Keith M	1035	\$0.00
980085	AT&T	\$0.00	0.00%	White, Katherine P	1007	\$14,400.00

Statistical Report of Lobbying Expenditures

Run Date:

3/2/00

Page 195

CATEGORY: 26

Utilities/Telecomm., gas,elec,cable,telephone

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980146	Bay Networks USA, Inc.	\$0.00	0.00%	New England Strategic Development Corp.,	0270	\$9,000.00
950478	Bay State Gas Company	\$0.00	0.00%	Considine, Kevin M	0237	\$30,000.00
				Hunt, Andrew S	0433	\$54,000.00
				Sampson, John D	0213	\$10,000.00
990354	Bell Atlantic Corp.	\$0.00	0.00%	Andover Strategies,	0860	\$10,000.00
				Moffitt, John F	0801	\$0.00
950252	Bell Atlantic Mobile	\$0.00	0.00%	Delaney & Associates Inc.,	0079	\$32,000.00
				Delaney, Mark J	0078	\$0.00
				Delaney, Scott J	0076	\$0.00
				Habib, William M	0615	\$0.00
				O'Koniewski, Robert F	1115	\$0.00
950459	Bell Atlantic	\$18,461.00	23.94%	Coyne, Jr. Esq. P.C., William F.	0019	\$120,000.00
				Coyne, Jr. Esq., William F	0016	\$0.00
				McCarthy, Patricia E	0018	\$0.00
				O'Neil, Edward G	0747	\$42,472.00
950338	Berkshire Gas Company	\$0.00	0.00%	Cremin, Thomas E	0087	\$25,000.00

Run Date:

3/2/00

Statistical Report of Lobbying Expenditures

Page 196

CATEGORY: 26

Utilities/Telecomm., gas, elec, cable, telephone

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950129	Boston Gas Company	\$0.00	0.00%	Bonsall, Jon N	0046	\$14,400.00
				Calamare, Andrew J	0036	\$0.00
				Fisher, Martin W	0035	\$0.00
				Habib, John K	1022	\$2,771.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$30,000.00
				E Quinn, Robert H	0034	\$0.00
				Whitmore, M. Antoinette	0918	\$35,000.00
970221	Braintree Municipal Light Dept.	\$0.00	0.00%	Delaney & Associates Inc.,	0079	\$16,000.00
				Delaney, Mark J	0078	\$0.00
				Delaney, Scott J	0076	\$0.00
				Habib, William M	0615	\$0.00
				O'Koniewski, Robert F	1115	\$0.00
980149	Breakthrough Massachusetts	\$0.00	0.00%	Gregory & Associates,	0852	\$3,000.00
				Gregory, Christopher	0112	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 197

CATEGORY: 26

Utilities/Telecomm. ,gas,elec,cable,telephone

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
980128	Cablevision Systems Corporation	\$0.00	0.00%	Boverini, Walter J	0466	\$0.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				Howell, Raymond P	1096	\$40,000.00
				Joyce & Joyce Counsellors at Law,	0045	\$40,000.00
				Joyce, Thomas M	0041	\$0.00
950398	COM/Energy Services Company	\$0.00	0.00%	McLean, Keith M	1035	\$0.00
				Casey, Paul B	0255	\$1,562.00
				Commonwealth Strategy Group, LLC,	0942	\$12,500.00
				Corry Associates,	0745	\$75,000.00
				Corry, Jr., Martin G	0277	\$0.00
				Peters, R. Norman	0462	\$0.00
950372	Competitive Power Coalition of New England, Inc.	\$0.00	0.00%	Costello, Neal	0040	\$0.00
				Haggerty, Jeffrey	0641	\$0.00
				Hickey Associates, Brian S	0030	\$350,000.00
				Hickey, Brian S	0029	\$0.00
				Lofus, Patrick J	1041	\$0.00
				O'Brien, Neil T	0893	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 26

Utilities/Telecomm. ,gas,elec,cable,telephone

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990200	Concourse Communications Group, LLC	\$882.00	1.14%	McDermott, William P	0301	\$0.00
				ML Strategies, LLC,	0840	\$20,000.00
				Shapiro, David K	1114	\$0.00
980103	CTC Communications	\$0.00	0.00%	Commonwealth Group, The,	1015	\$30,000.00
				Greeley, Christopher J	1016	\$0.00
950867	Dig-Safe System, Inc	\$0.00	0.00%	Hub Strategies,	0865	\$13,450.00
				Simonetti, Lisa M	0043	\$0.00
980056	Eastern Utilities	\$0.00	0.00%	Corry Associates,	0745	\$50,000.00
				Corry, Jr., Martin G	0277	\$0.00
950149	Essex Gas Company	\$0.00	0.00%	Bonsall, Jon N	0046	\$720.00
				Habib, John K	1022	\$340.00
990019	Evercom, Inc.	\$0.00	0.00%	Brandon Associates, LLC,	0084	\$75,500.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
				Riddell, Patricia	1105	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 199

CATEGORY: 26

Utilities/Telecomm. ,gas,elec,cable,telephone

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950598	General Electric Co.	\$13,870.00	17.99%	Risch, Robert N	0769	\$48,000.00
970012	Lucent Technologies, Inc.	\$0.00	0.00%	Corry Associates, Corry, Jr., Martin G	0745 0277	\$40,000.00 \$0.00
990094	Maritimes & Northeast Pipeline, L.L.C.	\$97.00	0.13%	Bonsall, Jon N Habib, John K	0046 1022	\$3,952.00 \$290.00
950241	Mass. Municipal Wholesale Electric Company	\$19,644.00	25.47%	Orrick, Herrington & Sutcliffe, LLP, Rodophele, Robert P	1136 0072	\$19,249.00 \$25,615.00
970110	Mass. Telecommunications Contractors Assoc.	\$0.00	0.00%	Hunt, Andrew S	0433	\$24,000.00
950071	MCI WorldCom	\$1,828.00	2.37%	Harrington, James D Karol Group, Inc., The, Karol, Stephen J	0205 0888 0811	\$0.00 \$77,000.00 \$0.00
950029	MediaOne	\$8,448.00	10.96%	Donoghue, Barrett & Singal, P.C., Donoghue, Roger O'Donnell, Tara J	0005 0004 1000	\$56,000.00 \$0.00 \$0.00
950943	Motorola, Inc	\$0.00	0.00%	Corry Associates,	0745	\$0.00

Run Date: 3/2/00

Statistical Report of Lobbying Expenditures

Page 200

CATEGORY: 26

Utilities/Telecomm. ,gas,elec,cable,telephone

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
950244	Municipal Electric Association of Massachusetts, Inc.	\$636.00	0.82%	Rodophele, Robert P	0072	\$72,000.00
990329	National Grid Group Plc	\$160.00	0.21%	Carlton, Jonathan M.G.	1176	\$3,230.00
950331	New England Cable Television Assoc., Inc.	\$0.00	0.00%	Gillet, Jr., Henry S	0166	\$40,000.00
950153	New England Electric System	\$1,172.00	1.52%	Boverini, Walter J	0466	\$0.00
				Carlton, Jonathan M.G.	1176	\$0.00
				Consalvo, Michelle	0877	\$0.00
				Cox, John F	0419	\$0.00
				E Flynn, Peter G	0795	\$869.00
				Joyce & Joyce Counsellors at Law,	0045	\$160,000.00
				Joyce, Thomas M	0041	\$0.00
				McGee, Michelle R	0042	\$1,060.00
				McLean, Keith M	1035	\$0.00
				Newman, Joseph P	0625	\$4,463.00
				E Robinson, Thomas G	0799	\$21,631.00
				Schwennesen, Terry	1082	\$13,693.00

Statistical Report of Lobbying Expenditures

3/2/00

Run Date:

CATEGORY: 26

Utilities/Telecomm. ,gas,elec,cable,telephone

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970179	Nextel Communications	\$0.00	0.00%	Costello, Neal	0040	\$0.00
				Haggerty, Jeffrey	0641	\$0.00
				Hickey Associates, Brian S	0030	\$84,000.00
				Hickey, Brian S	0029	\$0.00
				Loftus, Patrick J	1041	\$0.00
950698	Northeast Utilities	\$10,862.00	14.09%	O'Brien, Neil T	0893	\$0.00
				Butler, Gregory B	0946	\$5,797.00
				Cremmin, Thomas E	0087	\$88,000.00
				Morton, Margaret L	0593	\$2,204.00
				Smith, Robert J	0831	\$32,037.00
950675	NStar Services Company	\$1,009.00	1.31%	Connolly, Jr., John J	0577	\$5,000.00
				Conroy, Jr., John H	0591	\$0.00
				Fleming, F. Jeffrey	0080	\$0.00
				Nolan, Jr, Joseph R	0561	\$30,000.00
				Ollari, Maria	0496	\$0.00
				Reed, Mark L	0939	\$30,000.00
				Shanley Fleming & Associates,	0333	\$150,000.00
				Shanley, Vincent J	0024	\$0.00

Statistical Report of Lobbying Expenditures

CATEGORY: 26

Utilities/Telecomm. ,gas,elec,cable,telephone

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
970174	Power Development Company	\$0.00	0.00%	Costello, Neal	0040	\$0.00
				Haggerty, Jeffrey	0641	\$0.00
				Hickey Associates, Brian S	0030	\$23,661.00
				Hickey, Brian S	0029	\$0.00
				Lofius, Patrick J	1041	\$0.00
990226	R.W. Beck Inc.	\$0.00	0.00%	O'Brien, Neil T	0893	\$0.00
				Brandon Associates, LLC,	0084	\$15,000.00
				Cascio, Lauren E	0917	\$0.00
				Flanagan, Jr., Donald B	0085	\$0.00
				Lynch, Anne M	0031	\$0.00
970153	RCN-BecoCom, LLC	\$0.00	0.00%	Fleming, F. Jeffrey	0080	\$0.00
				Ollari, Maria	0496	\$0.00
				Shanley Fleming & Associates,	0333	\$20,000.00
				Shanley, Vincent J	0024	\$0.00
990027	Reading Municipal Light Department	\$0.00	0.00%	Delaney & Associates Inc.,	0079	\$12,000.00
				Delaney, Mark J	0078	\$0.00
				Delaney, Scott J	0076	\$0.00
				Habib, William M	0615	\$0.00
				O'Koniewski, Robert F	1115	\$0.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 203

CATEGORY: 26

Utilities/Telecomm. ,gas,elec,cable,telephone

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
990068	Select Energy, Inc.	\$0.00	0.00%	Cremin, Thomas E	0087	\$18,750.00
950193	Southwestern Bell Mobile Systems/ dba Cellular One, Inc	\$0.00	0.00%	Calamare, Andrew J	0036	\$0.00
				Fisher, Martin W	0035	\$0.00
				Huntington, Patrick J	0037	\$0.00
				Morris, James T	0850	\$0.00
				Quinn & Morris,	0039	\$48,000.00
				Quinn, Robert H	0034	\$0.00
				Whelton, Thomas W	0519	\$16,000.00
950245	Sprint Communications Company, L.P.	\$0.00	0.00%	Hinton, Cary B	0887	\$700.00
				Rodophele, Robert P	0072	\$25,500.00
970180	Sprint Spectrum L.P. (Sprint PCS)	\$43.00	0.06%	Rodophele, Robert P	0072	\$30,000.00
990028	Taunton Municipal Lighting Department	\$0.00	0.00%	Delaney & Associates Inc.,	0079	\$16,000.00
				Delaney, Mark J	0078	\$0.00
				Delaney, Scott J	0076	\$0.00
				Habib, William M	0615	\$0.00
				O'Koniewski, Robert F	1115	\$0.00
990032	Wearguard	\$0.00	0.00%	McDonough, Richard W	0081	\$32,000.00

Statistical Report of Lobbying Expenditures

Run Date: 3/2/00

Page 204

CATEGORY: 26

Utilities/Telecomm. ,gas,elec,cable,telephone

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
Category Total:					Total Salaries	\$2,688,239.00
		\$77,112.00	2.06%	Of All Categories		

Statistical Report of Lobbying Expenditures

Run Date:

3/2/00

Page 205

CATEGORY: 26

Utilities/Telecomm. ,gas,elec,cable,telephone

Employer ID #	Employer Name	Emp. YTD Expenditures	Percent of Category	Agent Name	Agent ID #	Agent YTD Salaries
Grand Total:					Salaries Grand Total	\$39,310,420.42
						\$3,735,531.32



ACME
BOOKBINDING CO., INC.

MAR 02 2002

100 W. BRIDGE STREET
CHARLESTOWN, MA 02129

